

@compassre

# CARA PEARLMAN



202.641.3008

CARA@COMPASS.COM

WWW.DCSUBURBHOMES.COM

### What advice would you give to someone looking to navigate the market today?

"Buyers: build out your real estate arsenal with a team of proven experts. There's no substitute for knowledge, and you'll need it to beat out the competition when you do find the right home. If you're selling, tour your home with a critical eye like you're the one buying. Pair that discerning lens with the agent who can execute the best pricing strategy and negotiate the strongest contract on your behalf."

### What client success story are you most proud of?

"We recently conducted a home sale virtually for a client on the West Coast, meaning we toured the property, coordinated the implementation of improvements, and arranged for staging—all from 3,000 miles away. After the first weekend on market, we received five offers resulting in a final price of \$50K over list, and proving that our system is built to deliver results that go the distance."

### 1 A SURGEON'S SKILL WITH AN ARTIST'S EYE

Dr. Dennis Faldut has decades of experience in reconstructive and micro-surgery with additional training in advanced facial aesthetic procedures. He now uses his surgical skills to perform minimally invasive cosmetic treatments, including injectable neuro-modulators and dermal fillers, laser therapy, body sculpting and Ultherapy®. To ensure the highest quality of care, Dr. Faldut personally performs every procedure at the Aesthetic Medical Center [aestheticsmcdctr.com](http://aestheticsmcdctr.com), 703.992.7979



### 2 BIOTOC™ PRESTIGE SKIN CARE BY DERMAFIRM USA

This new professional-grade prestige line fuses Old World Korean practices with today's cutting-edge biotechnology. The result is an age-defying system that rivals injectables and has been proven in clinical studies to increase the skin's energy production, improve the appearance of wrinkles, brighten and restore skin's elasticity. Available online at [dermafirmausa.com](http://dermafirmausa.com)



PROMOTION

MODERN LUXURY

# TOP 5 LIVE THE GOOD LIFE

THE HOTTEST PRODUCTS, EXCLUSIVE EVENTS AND SPECIAL OPPORTUNITIES FROM OUR PARTNERS.



### 4 ANTICA TERRA'S NEW RELEASE

Antica Terra is an Oregon winery based in the Willamette Valley, led by winemaker Maggie Harrison. She produces each bottle within their portfolio with exceeding care, offering an extensive list of must-try Pinot Noirs, a couple Chardonnays and a Rosé. Stop by your local Wine store or order online at [anticaterra.com](http://anticaterra.com).



### 3 DC ARTIST FEATURED IN VIRTUAL EXHIBITION

From his studio at 52 O Street NW artist Eric Usher paints the beautiful struggle between humanity and nature, amplified by the vibrant hues of sunny California. Caitlin Berry Fine Art presents an online exhibition of Usher's new paintings on canvas and works on paper, viewable on Artzy from October 6 - November 30 with bespoke virtual gallery views by Montgomery + Townsend Architecture and Design. All artwork is available for purchase. [artzy.net/caitlin-berry-fine-art/artist/ericusher](http://artzy.net/caitlin-berry-fine-art/artist/ericusher), [cb@caitlinberryfineart.com](mailto:cb@caitlinberryfineart.com)

### 5 LUXURY OUTDOOR LIVING

Transform your outdoor living space into the ultimate luxury environment. Joseph Colao and JR Peter combine old world materials and techniques with the latest in modern technology to bring spaces to life that you can enjoy with your family or to entertain clients and friends. [colaopeter.com](http://colaopeter.com), 703.553.0123



GET IT NOW: DOWNLOAD THE DC MAGAZINE APP TO SHOP RIGHT OFF THE PAGE. AVAILABLE ON THE ITUNES APP STORE.