

11th July 2019

To Whom it may Concern:

The town in which I operate my business has, over the last two to three years, been inundated with colonies of red-billed seagulls, a protected species of gull. As a result, many of the town's business-owners have been extremely frustrated with these colonies finding nesting places on the roofs of their businesses. They have created huge problems with their noise, smell, and with their feathers & droppings producing an unsightly appearance on buildings and land, as well as causing inconvenience to their customers and staff.

This colony moved its way around the town before finally settling-in and making itself at home on the 2500m² roof of my brand-new store. Having huge concerns with the on-going issues and the risks to the longevity of my roof surface, I researched companies who specialised in bird and pest control systems – remembering that these birds cannot be harmed in any way.

After contacting one or two businesses, a local Project Management Specialist recommended I contact Phil Johnson at the Maintrac Group, a West Coast based company he had dealt with before and had found to be very good.

Following a chat with Phil around my seagull problem, we decided to give their new BIRDZOUT Automatic bird-scaring Laser System a try. This is a very price-competitive electronic system that uses a laser beam to tilt and pan over the whole roof area, deterring the birds from settling. This can be set-up on a pole or stand and is programmed to move at random within the roof area, with the intent of unsettling the birds – theoretically encouraging them to move on. To be frank, it did seem to be a bit too good to be true.

However, the day we installed the system was the last day we saw these seagulls on our roof. It appeared to work perfectly and as promised. On watching the flocks of seagulls arriving in the evening, I was extremely happy to see them circle then fly off. After 2 ½ months they have not returned.

This equipment/system has performed well, and it appears to have lived up to all the promises made. We purchased this brand at a fraction of the price quoted for other laser systems, so it was great value for money.

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I found Phil Johnson to be extremely pleasant and professional to deal with and his follow-up calls to check on results were much appreciated. Based on this experience, I would have no hesitation in recommending Phil and his Maintrac Group to other potential customers. I believe this company has a wide-range of products for different situations and applications, so it would be well worth a call to Phil.

Yours sincerely



Geoff Brown
(Joint Venture Operator)

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