## FOR PARENTS ONLY

#### We care about YOUR CHILD:

Your child receives the same respect, care, and attention as our professional clients. Free, unlimited access to our referral database of private teachers is assured.

#### We care about YOUR INVESTMENT:

We have a large stock of fine instruments allowing you to trade up gradually into the professional category.

Every instrument or bow you purchase from us may be traded-up anytime for a finer one. The trade-up value is 100% (rental credit plus cash paid.

### We care about YOUR TIME:

Our program was designed with today's busy parents in mind: simple and headache free. Most repairs are done while you wait.

We can also provide you with all accessories such as strings, rosin, & shoulder rests via our online store.

#### **About Charles J. Rufino**

Master Violin Maker Charles J. Rufino studied violin making and restoration for ten years in some of the finest studios of Europe and the United States. Since 1983 from his own studios in Huntington, Long Island and New York he has made instruments considered by experts to be the equal of old Masters. Today, Rufino instruments are used by discerning musicians and heard live and in recordings of concerts and television, movie and Broadway soundtracks.

He established *The Long Island Violin Shop* to share his expertise with string teachers and their students. The *LIVS* specializes in excellent affordable instruments and expert services for serious young string players. Mr. Rufino is a member of The American Federation of Violin and Bow Makers, *L'Entente Internationale des Maitres Luthiers et Archetiers d'Art*, and the String Industry Council of the American String Teachers Association (ASTA) He is a well known spokesman for his art, and presents an illustrated PowerPoint lecture *The Art and Lore of the Violin* numerous times each year to student and professional groups.



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Charles J. Rufino Violin Maker LLC 8 Elm Street, Huntington, NY 11743-3402 TOLL-FREE 855-FIDDLE-5 (343-3535)

info@liviolinshop.com

www.liviolinshop.com



## SCHOLASTIC STRINGS

PREMIUM INSTRUMENT RENTAL PROGRAM

**FOR** 

VIOLINS, VIOLAS & CELLOS

8 Elm Street | Huntington, NY 11743 Tel. 631.427.3569

23 West Main Street | Smithtown, NY 11787 Tel. 631.982.1566

250 Main Street | Setauket, N.Y. 11733 Tel. 631.941.6535

Toll-Free 855-FIDDLE-5

Visit WWW.LIVIOLINSHOP.COM to rent or reserve an instrument online!

## OUR STORY

Charles J. Rufino, an internationally recognized violin maker, has been serving discerning string players throughout his career. Recognizing the need student musicians have for excellent, yet affordable instruments, he established *Scholastic Strings*.

Rapid musical progress is possible for each and every student if they have instruments that are comfortable to play and have a pleasing sound. They especially need this help of *at the beginning* of their musical education.

Paying less for an inferior instrument offers a false sense of economy. Poor quality instruments spoil the delight of music studies and create unnecessary problems for child, parent, and teacher.

Student musicians of all ages now can find beautiful instruments with a professional quality finish, set-up and playability that are within the financial reach of all.

# PROGRAM BENEFITS

**EQUITY PURCHASE PLAN:** 100% of rental payments accrue towards the future purchase of an instrument or bow.

**BEST RENTAL QUALITY:** Our rental inventory is superior to what many stores offer for sale. The retail value of our instruments outfits (instrument, bow, case) is: Violins- \$2500, Violas- \$3000, Cellos-\$5500.

We use professional quality strings like Dominant, Helicore, Jargar, etc. Our instruments are kept in top-notch condition- you'll love them!

#### **100% FUTURE TRADE-UP VALUE:**

If you want to upgrade an instrument you purchased using rental credit, the rental credit portion of the payment counts 100% on all future trade-ins. That is, your trade-in value will be the rental credit plus any additional amount you paid for an instrument.

**PROFESSIONAL STAFF:** Our staff is professional, courteous, and knowledgeable about music. A trained violin maker does all repairs in-house.

**GREAT INVENTORY:** When you are ready to purchase, you select from our wide selection of fine instruments, all the way up to professional grades. You are not restricted to buying-out the instrument you are renting.

**CONTRACT FLEXIBILITY:** After the initial 3 months you may modify your contract details, or even stop renting at any time without penalty.

**GRADUATED SIZES:** When a child outgrows an instrument, they move up in size for no cost beyond increases in rental fee.

**PROTECTION PLAN:** For minor damage, our zero deductible Protection Plan covers string breakage, etc. Full details of coverage available upon request.

## MONTHLY FEES

Instrument	Monthly Rate	Protection Plan
Small Violin 1/8-1/4	\$ 27.00	\$ 6.25
Large Violin 1/2-4/4	\$ 32.00	\$ 6.25
Small Viola 11"-14"	\$ 37.00	\$ 8.25
Large Viola 15"-16"	\$ 42.00	\$ 8.25
Cello 1/8-4/4	\$ 55.00	\$ 11.50
Bass	Please	Inquire

Instruments come with case, rosin, and bow.

Prices do not include sales tax.

Initial minimum rental is 3 months. After one week, no refunds for early returns.

Available in limited quantities.

You many change to one of our other programs without penalty or loss of rental credit.