

## FOR PARENTS ONLY

### We care about **YOUR CHILD:**

- ❖ Your child is individually checked for correct instrument size and receives the same respect, care and attention as our professional clients.
- ❖ Your child receives the same respect, care, and attention as our adult professional clients.
- ❖ Your child has free, unlimited access to our referral database of private teachers.

### We care about **YOUR INVESTMENT:**

- ❖ Our reputation is built on providing excellent value for money, and we believe this program to be the finest of its type.
- ❖ Every instrument or bow you purchase from us may be traded-up anytime for a finer one. The trade-up value is 100% (rental credit plus cash paid.)

### We care about **YOUR TIME:**

- ❖ We try to accommodate busy parents and keep visits here to a minimum. In case of emergency repairs we will try to do it while you wait or provide you with another instrument.

### About Charles J. Rufino

Master Violin Maker Charles J. Rufino studied violin making and restoration for ten years in some of the finest studios of Europe and the United States. Since 1983 from his own studios in Huntington, Long Island and New York he has made instruments considered by experts to be the equal of old Masters. Today, Rufino instruments are used by discerning musicians and heard live and in recordings of concerts and television, movie and Broadway soundtracks.

He established *The Long Island Violin Shop* to share his expertise with string teachers and their students. The *LIVS* specializes in excellent affordable instruments and expert services for serious young string players. Mr. Rufino is a member of The American Federation of Violin and Bow Makers, *L'Entente Internationale des Maitres Luthiers et Archetiers d'Art*, and the String Industry Council of the American String Teachers Association (ASTA) He is well known spokesman for his art, and presents a lecture program ***The Art and Lore of the Violin*** numerous times each year.



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*The Long Island Violin Shop* is a division of

Charles J. Rufino Violin Maker LLC  
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[www.liviolinshop.com](http://www.liviolinshop.com)

*The Long Island*  
**VIOLIN SHOP**  
CHARLES RUFINO VIOLIN MAKER

## **INSTRUMENT RENTAL PROGRAM**

for  
VIOLINS, VIOLAS,  
CELLOS & BASSES

8 Elm Street | Huntington, NY 11743  
Tel. 631.427.3569

23 West Main Street | Smithtown, NY 11787  
Tel. 631.982.1566

250 Main Street | Setauket, N.Y. 11733  
Tel. 631.941.6535

Toll-Free 855-FIDDLE-5

Visit [WWW.LIVIOLINSHOP.COM](http://WWW.LIVIOLINSHOP.COM)  
to rent or reserve an instrument online!

## OUR PHILOSOPHY

The study of music is essential to the formation of well-rounded adults. We support teachers, students, and parents in this process by providing instruments that are affordable, comfortable to play, and have beautiful tone.

Paying less for an inferior instrument offers a false sense of economy. Poor quality instruments spoil the delight of music studies and create unnecessary problems for child, parent, and teacher.

**Students** learn better if the instrument feels comfortable in their hands and has a rich tone. They especially need this support at the beginning of their musical education.

**Parents** are grateful for hassle-free instruments that satisfy the most particular teacher without returning to the dealer to fix problems. Plus this is an affordable way to buy an instrument over time.

**Teachers** love concentrating on the student, not instrument problems, during lessons. They are grateful that we support their teaching by helping their students sound as well as they can. Teachers that know us trust our quality, value, and integrity.

## PROGRAM BENEFITS

**EQUITY PURCHASE PLAN:** 100% of rental payments accrue towards the future purchase of an instrument or bow.

**BEST RENTAL QUALITY:** Our rental inventory is superior to what many stores offer for sale. We use professional quality strings like Dominant, Helicore, Jargar, etc. Our instruments are kept in top-notch condition- you'll love them!

**100% FUTURE TRADE-UP VALUE:** If you want to upgrade an instrument you purchased using rental credit, the rental credit portion of the payment counts 100% on all future trade-ins. That is, your trade-in value will be the rental credit plus any additional amount you paid for an instrument.

**PROFESSIONAL STAFF:** Our staff is professional, courteous, and knowledgeable about music. A trained violin maker does all repairs in-house.

**GREAT INVENTORY:** When you are ready to purchase, you select from our wide selection of fine instruments. You are not restricted to buying-out the instrument you are renting.

**CONTRACT FLEXIBILITY:** After the initial 3 month minimum rental, your contract is month-to-month. You may modify your contract details, or even stop renting, at any time without penalty.

**GRADUATED SIZES:** When a child outgrows an instrument, they move up in size for no cost beyond increases in rental fee.

**PROTECTION PLAN:** For minor damage, our zero deductible Protection Plan covers string breakage, etc. Full coverage details available upon request.

## YOUR INVESTMENT

Instrument	Per Month	Protection Plan
Small Violin 1/8-1/4	\$ 22.00	\$ 6.25
Large Violin 1/2-4/4	\$ 27.00	\$ 6.25
Small Viola 11"-14"	\$ 30.00	\$ 6.25
Large Viola 15"-16"	\$ 37.00	\$ 6.25
Small Cello 1/8-1/4	\$ 43.00	\$ 9.50
Large Cello 1/2-4/4	\$ 48.00	\$ 10.50
Small Bass 1/4	\$ 53.00	\$ 14.50
Large Bass 1/2-3/4	\$ 57.00	\$ 15.50

*Instruments come with case, rosin, and bow.  
Prices do not include sales tax.*

*Initial minimum rental is 3 months. After on  
week no refunds for early returns.*

*You may change to one of our other programs  
without penalty or loss of rental credit.*