



PhytoCellTec™ Goji

Stem cell activation for a V-shaped face



3. Prize Category Most Innovative Raw Material

Aging and Sagging Skin

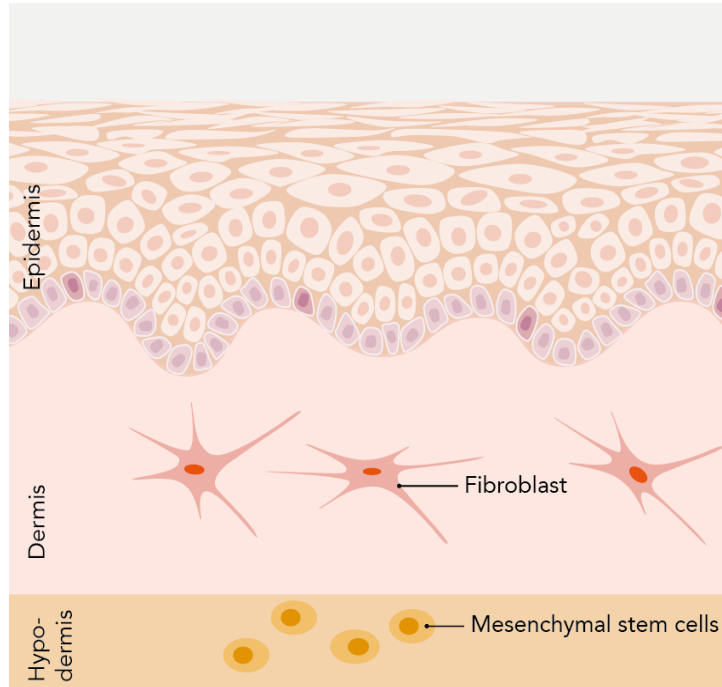


Loose, sagging skin can be caused by a number of different factors including weight loss, sun damage, environmental stress and excessive sun exposure – but getting older is undoubtedly the main cause of loss of firmness in our complexion.

Cause: the production of collagen and elastin is reduced

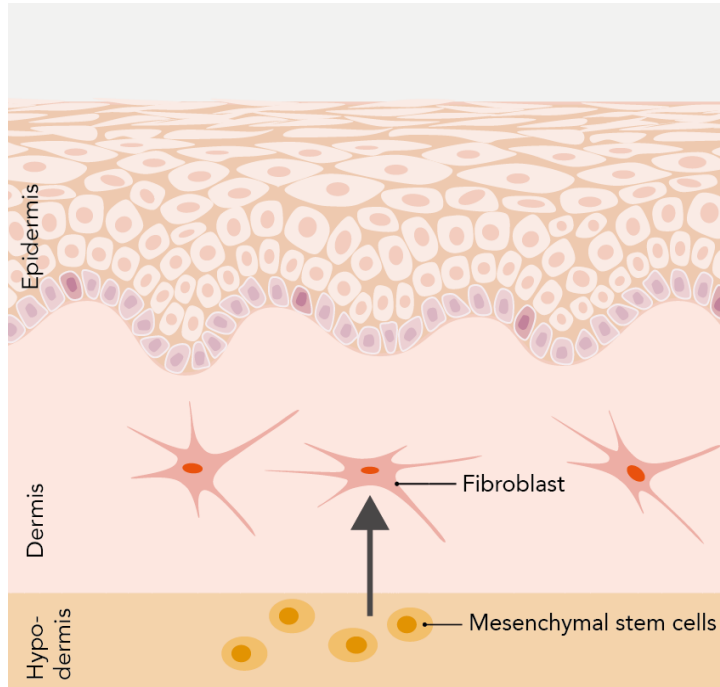
Result: Sagging skin, especially at the face contours of the jawline

Mesenchymal Stem Cells (MSCs)



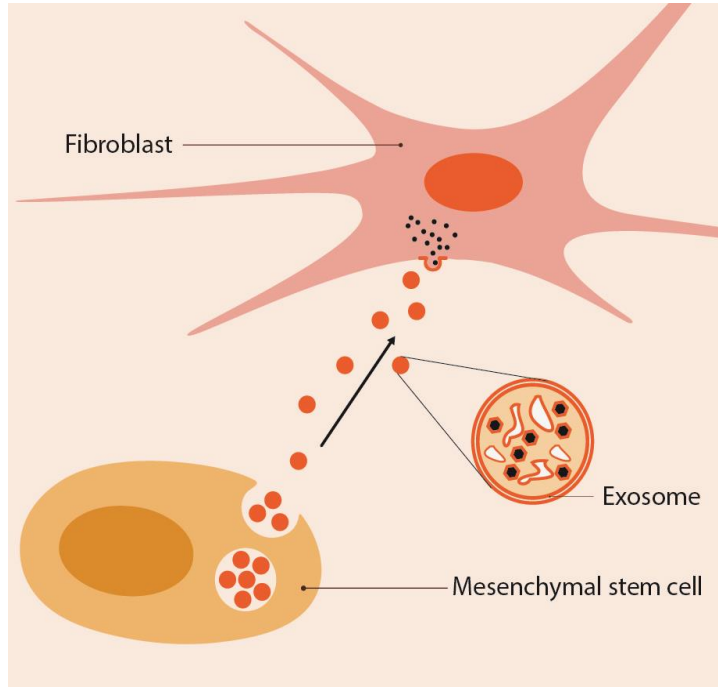
- Collagen and elastin are produced by fibroblast in the dermis
- As we age, fibroblast slow down their productivity
- Activation of fibroblasts can be achieved via triggers coming from e.g. mesenchymal stem cells (MSCs)
- MSCs are located amongst other sites in the subcutaneous adipose layer of the skin

Mesenchymal Stem Cells (MSCs) and Cell-to-Cell Signaling



- MSCs were shown to improve and accelerate various regenerations processes such as wound healing
 - Mechanism: Cell-to-cell signaling through vesicles called **exosomes** from MSCs to fibroblast
- production of extracellular matrix (collagen and elastin)

Cell-to-Cell Signaling via Exosomes

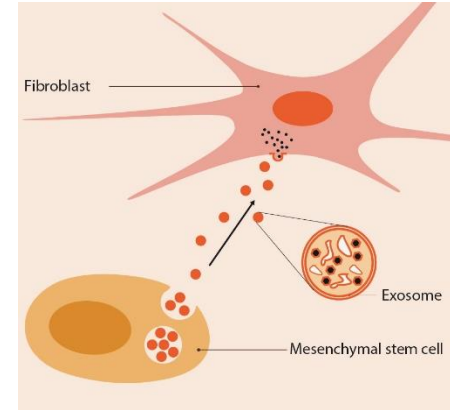


- Exosomes are transport vesicles for cell-to-cell communication
- Size: 30 -130 nm
- Aqueous core, surrounded by a double membrane
- Cargo: messenger molecules such as lipids, proteins, regulatory RNA (miRNA, mRNA, ncRNA)
- New topic in science: 2006 < 100 publications, 2018 > 9'000!
- High therapeutic and diagnostic potential

Mechanism of PhytoCellTec™ Goji

PhytoCellTec™ Goji was shown to rejuvenate MSCs

- MSCs release more exosomes with collagen stimulating messenger molecules
- Increased production of collagen and elastin by fibroblasts → increase of skin density
- MSCs produce more adipocytes → filling from inside

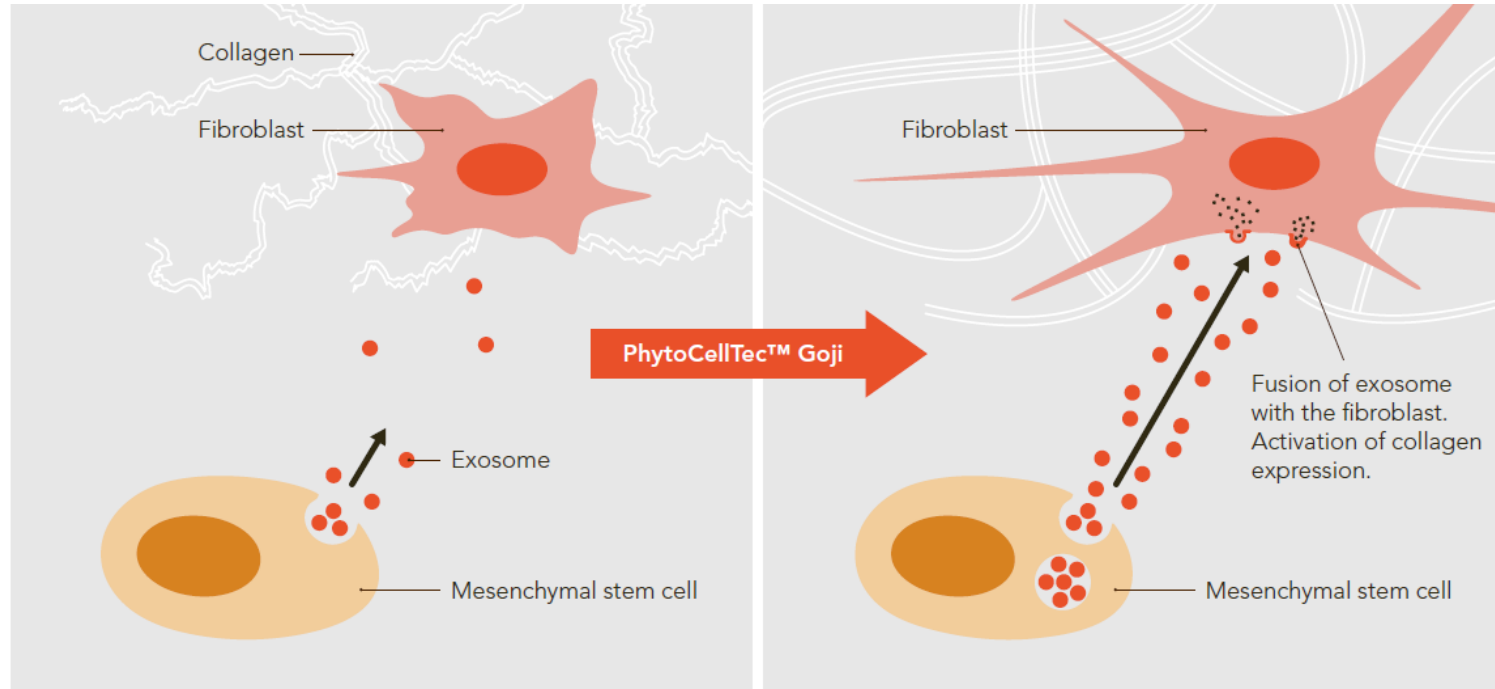


Results in vivo

Reduction of facial sagging of the skin

Improved definition of jawline / V- shape of the face

Exosomes from Mesenchymal Stem Cells Rejuvenate Fibroblasts



Lycium barbarum

Goji Berry - The Superfruit



- Deciduous bush native to south east Europe and Asia
 - Goji berries are considered superfruits / health food
 - Legend: Goji berries were first discovered by a Buddhist monk and the monks who incorporated them into their diets lived longer than those who didn't
- **Goji stimulates stem cells**

Plant Stem Cells for Skin Stem Cells



Goji seedling



Agar plate



Stem cell culture



- Extract of Goji plant stem cells
- Epigenetic factors that have a vitalizing effect on skin stem cells
- Test on mesenchymal stem cells (stemness, exosome production)

PhytoCellTec™ Goji

Composition

Lycium Barbarum cell culture extract (dry)	0.8%
Isomalt	93%
Phospholipids	0.8%
Aqua (residual moist)	~6%

INCI (EU/PCPC) Declaration

Lycium Barbarum Callus Culture Extract (and) Isomalt (and) Lecithin (and) Aqua/Water

Recommended Use Level: 0.4 - 1 %



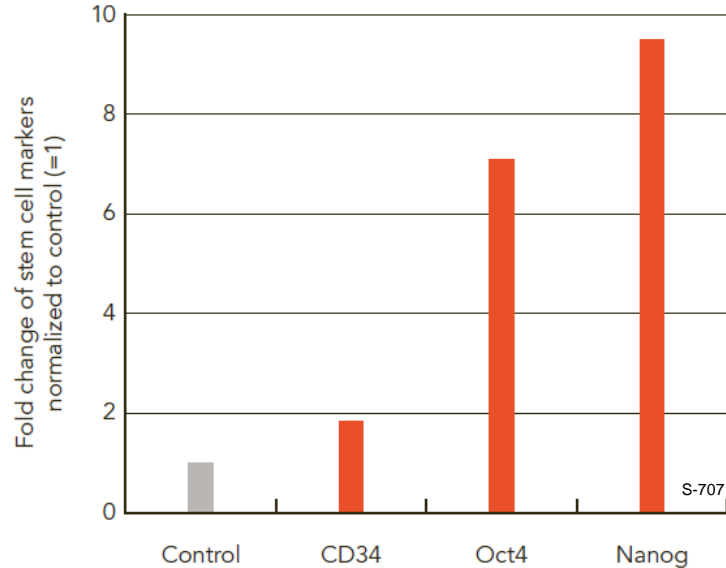
Activation of Aged Mesenchymal Stem Cells

Investigation whether PhytoCellTec™ Goji influences the vitality of mesenchymal stem cells (MSCs)

- Cell culture:** Adipose-derived human MSCs, grown for 14 passages to mimic the aging process.
- Test substance:** 1 % Goji stem cell extract
- Treatment:** Aged MSCs +/- 1 % Goji stem cell extract, incubation for 72 h.
Control without treatment.
- Parameter:** Expression of stem cell markers (RT-qPCR).

Increase in Stem Cell Marker Expression

■ Control ■ 1% Goji stem cell extract



Increased expression of different stem cell markers in aged MSCs.

→ PhytoCellTec™ Goji is able to rejuvenate mesenchymal stem cells and help them maintain their stemness.

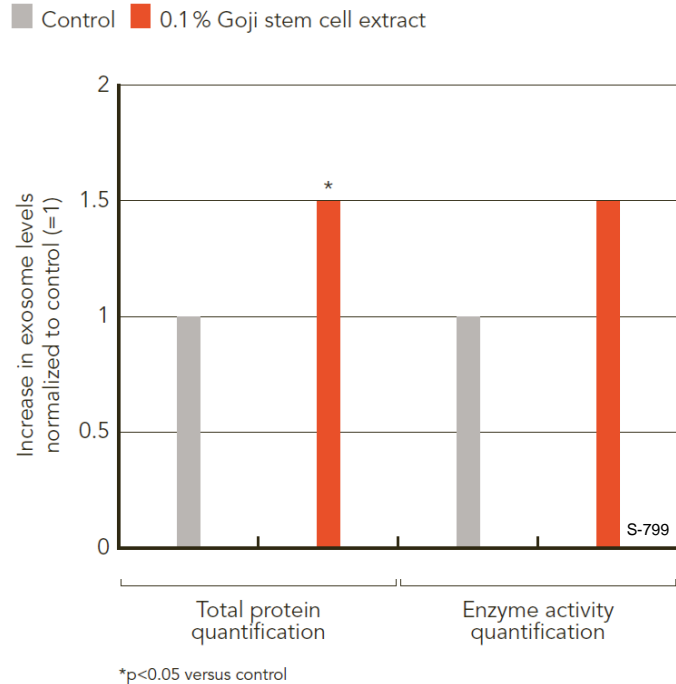


Increase in Exosome Production by Mesenchymal Stem Cells

Assessment of the effect of PhytoCellTec™ Goji on the exosome production capability.

- Cell culture:** Human mesenchymal stem cells (MSCs)
- Test substance:** 0.1 % Goji stem cell extract
- Treatment:** Incubation of MSCs +/- (control) 0.1 % Goji stem cell extract for 24 h.
- Parameters:** Quantification of exosomes that were released from the cells by 2 methods:
- total protein amount
 - activity of acetylcholinesterase, a known exosomal protein

Increase in Exosome Production by Mesenchymal Stem Cells



Both quantification methods revealed that treatment with Goji stem cell extract leads to an increase in exosome production by MSCs.



Stimulation of Extracellular Matrix Genes through Cell-to-Cell Communication

Investigation whether MSCs treated with Goji stem cell extract are able to communicate with fibroblasts to stimulate production of extracellular matrix (ECM) proteins.

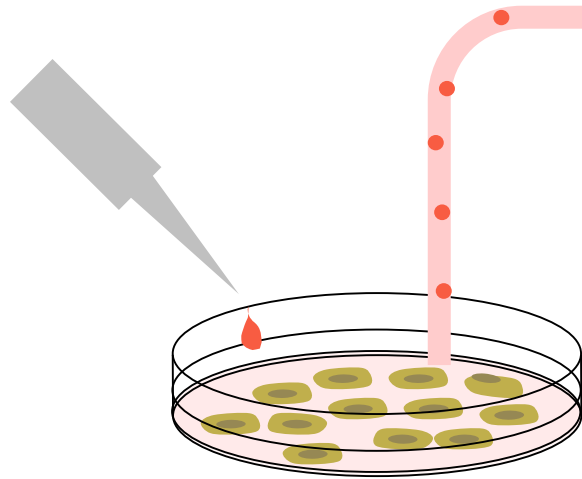
- Cell cultures:** Human mesenchymal stem cells (MSCs), fibroblasts
- Test substance:** 1 % Goji stem cell extract
- Treatment:**
1. Treatment of MSC for 72 h with test substance
 2. Add the supernatant (incl. soluble factors + exosomes («conditioned medium»)) to fibroblasts for 24 h. Fibroblasts treated with medium from untreated MSCs served as control.
- Parameters:** Analysis of gene expression of ECM proteins (RT-qPCR).

1

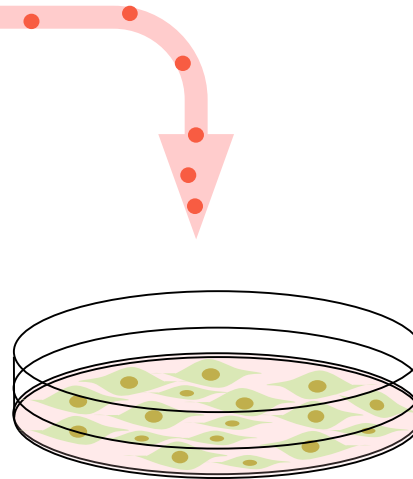
+ 1% 1 % Goji stem cell
extract, incubation for 72 h

2

Transfer of supernatant (with
exosomes) onto the fibroblast
culture, incubation for 24 h.



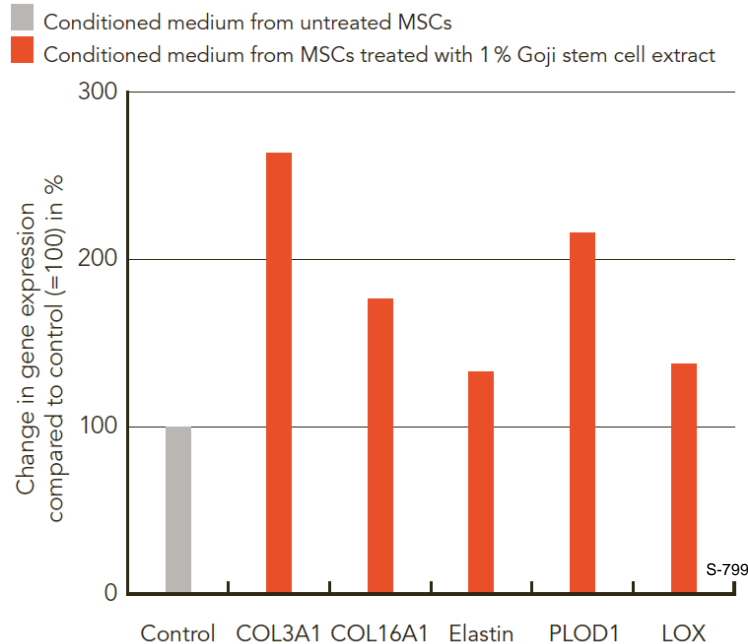
MSC culture



Fibroblast culture

Analysis of gene
expression of
ECM proteins
by RT-PCR

Stimulation of Extracellular Matrix Genes Through Cell-to-Cell Communication



Increased gene expression of

- collagen 3 and 16*
- elastin*
- PLOD1 (crucial for collagen production)*
- LOX (connects collagen and elastin → stability and elasticity ↑) *

→ PhytoCellTec™ Goji improves cell-to-cell communication between MSCs and fibroblasts.

* No effect via direct treatment of fibroblasts.

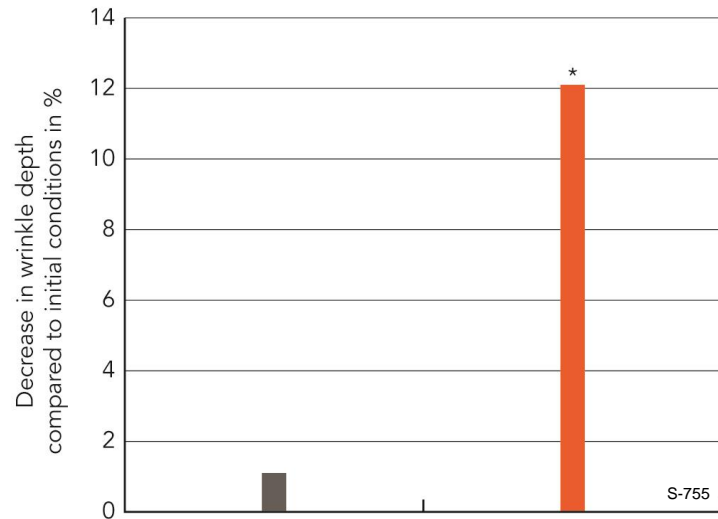


Improvement of Fine Lines and Wrinkles

- Volunteers:** 23 (f, Caucasian, 41 - 69 y), with signs of photo-aging
- Test substance:** Cream with 0.4 % PhytoCellTec™ Goji, placebo cream
- Application:** Twice daily on one-half of the face,
the corresponding placebo on the other half of the face,
for 56 days.
- Parameter:** Wrinkle depth (PRIMOS lite)

Improvement of Wrinkles

■ Placebo ■ 0.4% PhytoCellTec™ Goji



*p<0.05 versus initial conditions



PhytoCellTec™ Goji significantly improved wrinkle depth after 2 months

Before



After 56 days



Fine wrinkles
appear smoother

Before



After 56 days



Deeper lines are
visibly reduced



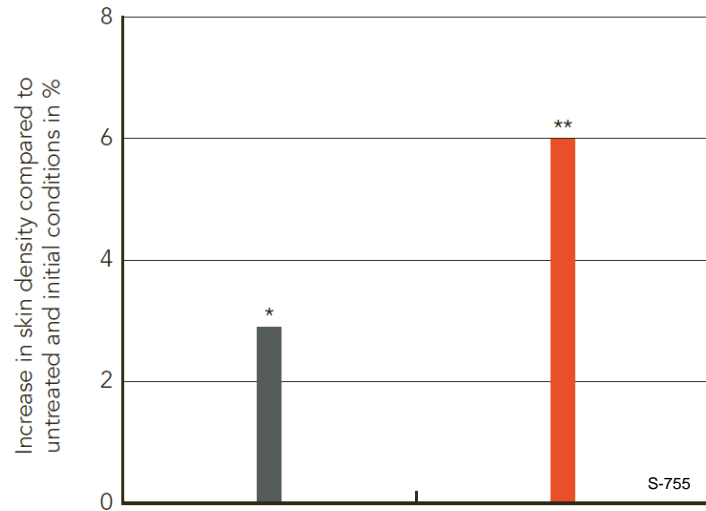
Improvement of Skin Density in Photo-Aged Skin

In an intact, youthful dermis, the collagen and elastic fiber structure is dense and yields colorful reflections in ultrasonographic pictures. In photo-aged skin, disruption of this collagen structure leads to dark patches (= subepidermal low-echogenic bands, SLEB).

- Volunteers:** 23 (f, Caucasian, 41 - 69 y), with signs of photo-aging
- Test substance:** Cream with 0.4 % PhytoCellTec™ Goji, placebo cream
- Application:** Twice daily on the inner side of one forearm (placebo cream on the inner side of the other forearm) for a period of 28 days
- Parameter:** Density (epidermis + dermis) by ultrasonic measurements

Improvement of Skin Density

■ Placebo ■ 0.4% PhytoCellTec™ Goji



*p<0.05 versus untreated

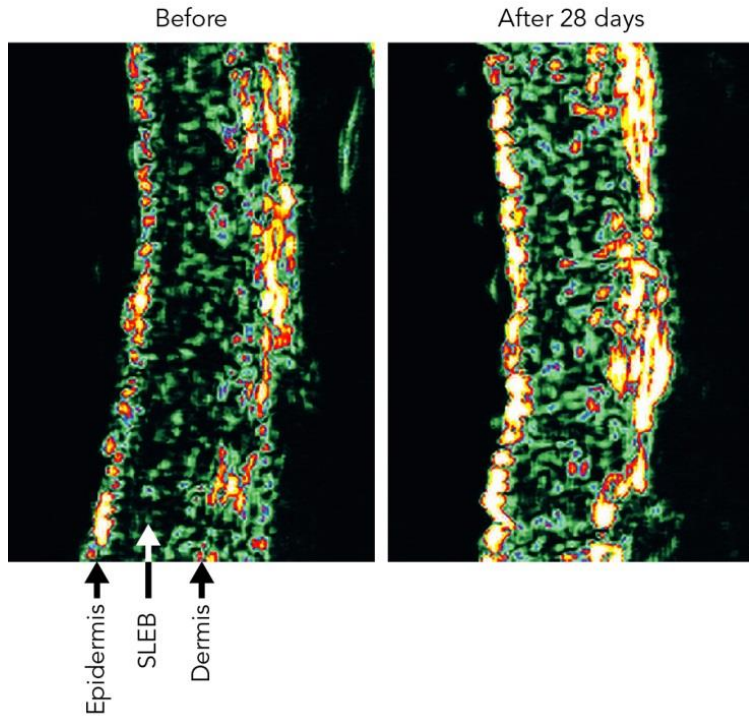
**p<0.01 versus untreated

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PhytoCellTec™ Goji significantly improved skin density after 1 month

Improvement of Skin Density



PhytoCellTec™ Goji visibly reduced the SLEB in photo-aged skin

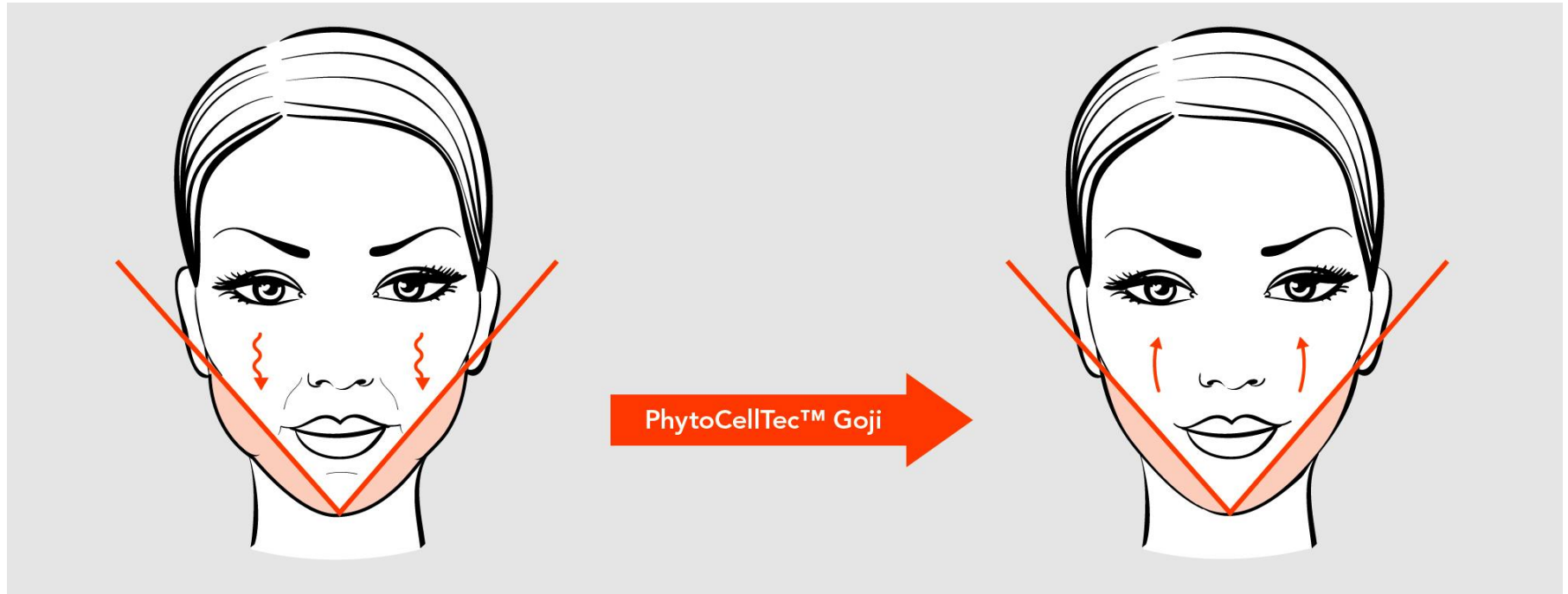


Improvement of Oval Face Shape

Study design

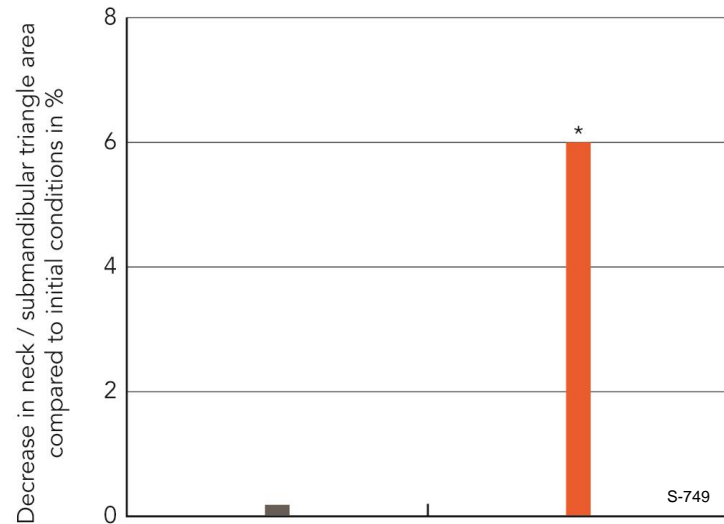
- Volunteers:** 67 (f, Caucasian, 39 - 70 y) with sagging facial skin, split into two groups:
Group 1 applied a cream with 0.4 % PhytoCellTec™ Goji
Group 2 applied the corresponding placebo cream
- Test substance:** Cream with 0.4 % PhytoCellTec™ Goji, placebo cream
- Application:** Face and neck, twice daily for 28 days
- Parameter:** Oval face shape = neck/submandibular triangle size (Visioface).

Oval Face Shape Measurement



Improvement of Oval Face Shape

■ Placebo ■ 0.4% PhytoCellTec™ Goji



*p<0.05 versus initial conditions



PhytoCellTec™ Goji significantly improved oval face shape

Improvement of Oval Face Shape

Before



After
28 days



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PhytoCellTec™ Goji



- Stimulates exosome signaling
- Increases collagen and elastin expression
- Improves skin density
- Tightens facial contours
- Minimizes fine wrinkles and deeper lines

PhytoCellTec™ Goji Applications



- Tightening and contouring serums for the face and neck
- Collagen boosting formulations
- Contouring masks
- Lifting and firming anti-aging formulas

PhytoCellTec™ Goji Marketing Benefits



- Advanced stem cell cosmetics
- Plant stem cells from a superfruit
- Application of exosome signaling
- Proven efficacy on mesenchymal stem cells
- Sustainable production of raw material
- www.phytocelltec.ch
- 3. Prize at BSB Innovation Award 2019



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