Letters of Endorsement



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City of New York Parks & Recreation

Arsenal West 24 West 61 Street New York, NY 10023 www.nyc.gov/parks

Dear Andrew Werth,

I wanted to let you know how well your OPS® 1-Touch™ Soap Dispensers are working for us at NYC Department of Parks and Recreation. My park district is a heavily trafficked area, and also has a significant population of homeless. Due to the amount of people using our dispensers daily, my team used to constantly repair or replace our previous soap dispensers.

Linstalled the OPS® 1-Touch™ Foaming Soap Dispenser 4 months ago in September of 2013. Since installing the 1-Touch, I have not had a single vandalism or maintenance issue. I know that Archer Manufacturing has a 5 year warranty against vandalism, but the way things are going, I don't know if I'll ever have to take advantage of it.

I wanted to let you know how happy I am with your soap as well. The soap cartridges supplied by Archer Manufacturing last an incredibly long time! The same soap cartridges that I installed 4 months ago (in September) are still up and running and dispensing soap daily. I am truly impressed with our economical your system has turned out to be.

Perhaps my favorite feature of the OPS 1-Touch is how the homeless population in my district has responded to it. I <u>used</u> to have constant trouble with our homeless using our old soap dispensers to wash their clothes, shave their beards, wash their hair, their bodies, and other personal items. <u>Since installing the OPS 1-Touch, our homeless population has stopped using our soap dispensers almost entirely</u>. They no longer wash their clothes, personal items, or even themselves with our soap. This has dramatically cut down our soap costs, and allowed the public to benefit from our dispensers as intended.

As I've expressed to you several times over the phone, I personally feel that your products would be perfect (not only for the entire New York Park System) but for many other park systems as well. If any other parks inquire into your products, please let them know that they are free to contact me by phone or by e-mail so I can share my experiences with them.

My cell phone number is: (646) 879-6552 My e-mail address is: ray.acosta@parks.nyc.gov

Andrew, it has been a pleasure working with you and we will continue to do so in the future.

Sincerely, Ray Acosta

NYC Department of Parks and Recreation

District 9 Park Manager

G 100%