



## **First Aid Distributions**

44 Bridge St., Bendigo Victoria 3550 Ph 03 5443 2239 Fax 03 5443 8362 ABN 40 824 426 828

# The OPS Vandal Proof Soap Dispenser Has Finally Arrived!

First Aid Distributions is now the official Australian Distributor of the Vandal Proof Soap Dispenser by Archer Manufacturing.

We are bringing the critically acclaimed OPS Vandal Proof Soap Dispenser from the USA to Australia. The OPS Vandal Proof Soap Dispenser is just that, Vandal Proof!

To prove it there is a 5 year warranty against vandalism, this soap dispenser is used all over the United States by Schools, Hospitals, Public Parks, Public Transportation, and even Prisons & Jails. Please read the testimonial letters by large government organisations about the benefits of the OPS Vandal Proof Soap Dispenser.

Key letters of recommendation from:

- City of New York Parks & Recreation
- California Department of Transportation
- Long Beach Unified School District

The OPS Vandal Proof Soap Dispenser is now the exclusive soap dispenser for the entire State of New York & Oregon. Every public facility including prisons, parks, schools and public transport will exclusively use OPS Vandal Proof Soap Dispensers.

## A few quick questions to ask yourself:

- 1 How much money is wasted repairing and replacing broken soap dispensers?
- 2 How many of your public toilets have had their soap dispensers torn off the wall?
- 3 Do your current soap dispensers have a secure lock to prevent vandals from contaminating your soap with chewing gum, rubbish, spit, or other bodily fluids?
- 4 The OPS Vandal Proof Soap Dispenser will solve all of these problems, it will be the last soap dispenser you will ever buy!

## **About First Aid Distributions**



A family owned & operated business, with a long history of first class service.

There's one simple reason that underpins why we've become one of the country's industry leaders, so highly regarded among individual customers, sports clubs, schools, large corporates and government departments alike. Giving first class service, each and every time.

We're based in Bendigo, Victoria, and we're very proud of the local, personalised service we deliver there, offering among other things incredibly friendly shipping costs and a newly renovated high street retail outlet. But that's just the start.

Unrivalled online ordering & a degree of trust you just don't find anywhere else.

Our website and online ordering system has enabled us to apply the same principles of value and service to customers throughout Australia. Wherever you are, whatever you need, you know you can pick up the phone or press a button to speak to real people who care.

## **About Archer Manufacturing**

Archer Manufacturing has been in business for over 25 years and manufactures the world's only Vandal Proof Soap Dispenser, Paper Towel Dispenser, and Toilet Tissue Dispenser. OPS® Vandal Proof Dispensers have been installed in school districts all over the USA. The average vandalism rate of soap dispensers in school districts is 25-30% per year. Together we can bring soap dispenser vandalism down to 0%.

## **Reduce Operational Expenses**



Eliminate labour & maintenance costs of replacing broken soap dispensers and mopping up spilled soap from the floor.



Stop all slips and falls that occur when a liquid soap dispenser leaks and leaves soap on the ground.



Increase storage capacity – Facility no longer has to store extra plastic soap dispensers on-site.

## **Cost Effective Products**

- At up to 5000 pumps per cartridge, OPS® foam soap lasts longer and takes up less storage space than bar soap, liquid soap, and most foaming soaps. Our school clients report that each OPS soap cartridge lasts about 4 months.
- Eliminate soap waste that naturally occurs every time a dispenser is broken.
- The OPS® Soap Dispenser will never rust, never break, and comes with a 5 year warranty against vandalism.
- For your staff areas, try the OPS® plastic soap dispenser. This very inexpensive option uses the same soap and hand sanitizer as the vandal proof model. No need to stock multiple types of soap!

## **Key Features**



- Foam soap for maximum economy
- 5-Year Vandal Proof Warranty.
- **Solution** American Disabilities Act (ADA Compliant) & Ligation resistant.
- Securely locked & Mounted.
- No Soap Waste, Contamination or theft.



### **Unbreakable**

The OPS 1-Touch is 100% Unbreakable. Kick Proof, Punch Proof, and Knife Proof. You will NEVER have a broken dispenser ever again.



## **Clean Soap**

The OPS 1-Touch is securely locked with a stainless steel circular keyway cam lock. It can't be picked or clogged with gum. There is no way to contaminate your soap supply with pens, pencils, gum, bodily fluids, or other foreign contaminants.



## **Maintenance Free**

At up to 5000 hand washings per cartridge, OPS soap cartridges last up to 3 times longer than most other foaming soap brands. Plus, no more soap scum in showers. No more liquid soap causing slip hazards on the floor. Our dispenser is even mounted directly to the wall (no tape / mounting bracket) so you won't worry about vandals lifting your dispenser off and throwing it in the garbage.



## **Suicide/Ligation Resistant**

The most suicide resistant soap dispenser in the world! The OPS 1-Touch is ligation resistant with no hang points. It has no sharp edges and prevents self-cutting. It has no external parts that can be swallowed and choked on. Plus, No Weapon Stock! There is no part of this dispenser that can be broken to form a weapon to be used on oneself or a staff member.



## **5 Year Warranty Against Vandalism**

The OPS 1-Touch Vandal Proof Soap Dispenser Will Not Break on You, but if it does we promise to repair or replace for free.

## **Specifications**

- Stainless steel dispenser with circular keyway cam lock.
- Height 255 mm x Width 110mm
- Each 1000ml cartridge yields up to 5000 pumps per cartridge.



# **Economy OPS 1-Touch (Plastic) Soap Dispenser** for low risk locations

The OPS 1-Touch Dispenser has been designed so organisations only have to purchase one type of soap, we understand that you do not require Vandal Proof soap dispensers in low risk locations. You can now use the same soap across your entire organisation saving both time and money.



## **OPS Soap Options**



# OPS ECO/DFE Approved Hand Soap:

OPS ECO Hand Soap is a biodegradable, non-toxic formulation that is approved by the US DFE as environmentally friendly hand soap. A safe and economical alternative to conventional hand soaps.

## **Antibacterial Hand Soap:**

OPS AB is an Antibacterial Soap / Skin Cleanser that eliminates 99.9 to 99.999% of most bacteria in only 15 seconds. A balanced blend of surfactants, moisturisers, and conditioning agents create a foaming soap that leaves your skin feeling soft and silky. Effective against MRSA! Alcohol Free! Triclosan Free!



## **OPS Soap Options**



### **OPS Instant Hand Sanitizer:**

OPS Instant Hand Sanitizer is confirmed to reduce harmful bacteria by 99.99% in as little as 15 seconds. It's fast drying, non-sticky foam contains unique non-drying, conditioning and moisturizing ingredients. Effective against MRSA! Alcohol Free.

## **OPS Hand, Hair, and Body Wash:**

OPS Hand, Hair, and Body Wash is the one product that does it all. Perfect for showers, this soap is an excellent cleaner for the body, a great shampoo, and a refreshing shaving cream. It has a clean scent and a rich feel.



## **Testing Program**

We know the importance of testing and examining a new product in person, we do not expect you to make a decision based on just what we have written. Therefore we have developed a program where we send you out a Vandal Proof Dispenser to examine in person. There is nil cost to you, we will pay to ship it to you and pay to return it. We are that confident the OPS Vandal Proof Dispenser will exceed all of your expectations.

### **Process:**

- Contact us on 03 5443 2239 or info@firstaiddistributions.com.au
- Provide us with your organisation's details including shipping address. (we require a street address for all freight)
- We despatch the test unit via express air freight.
- You will receive within two days.
- 5 Examine and test the product at your leisure
- 6 Contact our office via phone or email to arrange collection.

Due to high demand for sample testing we ask that the unit be kept for no longer than 7-10 days.

## **Pricing**

## **Dispensers:**

OPS Vandal Proof Soap Dispenser	<b>\$165</b> inc gst
OPS 1-Touch Economy Soap Dispenser	<b>\$30</b> inc gst

**OPS Soap Refills:** 2 x 1 litre Cartridge

Enviro approved Hand Soap	<b>\$77</b> inc gst
Antibacterial Hand Soap	\$77 inc gst
Instant Hand Sanitiser	<b>\$77</b> inc gst

## **Freight**

\$5.50 for orders under \$300 Australia Wide Free for orders over \$300 Australia Wide

## First Aid Distributions



## **OPS® Vandal Proof Soap Dispenser**

For the period of 5 years from the date of shipment, First Aid Distributions will Replace or refurbish any OPS® Vandal Proof Soap Dispenser that has been damaged due to any type of vandalism at no charge to the client subject to the limitations of this warranty. This warranty applies only up to the value paid for each individual dispenser.

The damaged dispenser is to be sent to First Aid Distributions. It will be First Aid Distributions' option whether to repair or replace the dispenser with a new or refurbished one at no cost to the client. Shipping charges may apply.

This warranty does not cover any dispenser that has not been properly mounted and installed. This warranty does not cover graffiti, cosmetic blemishes, the locking mechanism or damage that does not affect the usability of the dispenser. This warranty is void if any other product other than Genuine OPS® Brand has been used in the dispenser at any time or if the dispenser is left unlocked and vulnerable to Vandalism.

At First Aid Distributions' discretion this warranty may be extended beyond the 5 year period with the same conditions stated above.

For Use in the OPS® Vandal Proof Dispenser



### ANTIBACTERIAL FOAMING SOAP

ARCHER Manufacturing, Inc. Danville, CA 94506

info@VandalProof.org • 1-800-796-5545

#### **Drug Facts**

Active Ingredient Purpose Benzalkonium Chloride 0.13%......Antimicrobial

• For hand and body washing to decrease bacteria on skin • Recommended for repeated use

Warnings

For external use only

When using this product avoid contact with eyes. In case of eye contact, flush eyes with water.

**Stop use and ask a doctor if** irritation or redness develops, or if condition persists for more than 72 hours.

Keep out of reach of children. If swallowed, get medical help or contact a Poison Control Center right away.

Directions • Pump a small amount of foam into palm of hand • Rub thoroughly over all surfaces of both hands for 15 seconds • Rinse with potable water

**Inactive Ingredients** Water, coco-glucoside, laurtrimonium chloride, cocamidopropylamine oxide, citric acid, fragrance

 $1000ml\text{-Net} \qquad \textbf{Made in USA} \qquad \textbf{Stock} \, \# \, 1405\text{-}02$ 

SIGNAL WORD: WARNING EYES: IRRITATION INGESTION: NAUSEA



#### For Use in the OPS® Vandal Proof Dispenser



### "ECO" FOAMING HAND SOAP



OPS® ECO is a non-toxic, biodegradable, flagrance free Foaming Hand Soap which is recognized by the US EPA's Safer Choice Program

#### Product Facts

This product is intended for use in any Facility where a Green / DFE program is in place.

Warnings:
For external use only. Keep out of the reach of children.

When using this product avoid contact with eyes. In case of accidental eye contact, flush eyes thoroughly with water. If swallowed, contact a physician immediately.

Directions\* Apply Foam to wet hands, lather and rinse

Inactive Ingredients: Water, Sodium Laureth Sulfate, Sorbitol, Citric Acid, Sodium Chloride.

ARCHER Manufacturing, Inc. Danville, CA 94506

info@VandalProof.org • 1-800-796-5545

1000ml-Net Made in USA Stock # 1405-05

SIGNAL WORD: WARNING

EYES: IRRITATION

INGESTION: NAUSEA



For Use in the OPS® Vandal Proof Dispenser



### HAND, HAIR & BODY WASH **EXCELLENT AS A SHAVING FOAM**

ARCHER Manufacturing, Inc. Danville, CA 94506

info@VandalProof.org 1-800-796-5545

#### **Product Facts**

A high Foaming Cleanser for the entire body

Warnings: For external use only

Stop use and ask a doctor if irritation or redness develops, or if condition persists for more than 72 hours.

Keep out of reach of children. If swallowed, get medical help or contact a Poison Control right away.

Directions\* Apply Foam to wet hands, skin or hair. Lather and rinse

Inactive Ingredients: Water, Sodium Laureth Sulfate, PEG-75 Lanolin, Citric Acid, Preservative agent Polyquaternium-7, Sodium Cocoyl Sarcosinate, Sodium C12-15 Alkoxpropyl, perfume, D&C Green #5, D&C Green #8, D&C yellow #8

 $1000 ml\text{-Net} \qquad \textbf{Made in USA} \qquad Stock \,\#\, 1505\text{-}04, \, 1404\text{-}04$ 

SIGNAL WORD: WARNING

EYES: IRRITATION

INGESTION: NAUSEA



### For Use in the OPS® Vandal Proof Dispenser



### Instant Hand Sanitizer

Kills 99.99% of Germs

Alcohol Free, Non-Flammable

ARCHER Manufacturing, Inc. Danville, CA 94506 info@VandalProof.org • 1-800-796-5545

#### **Product Facts**

Active Ingredient:

Warnings: For external use only

When using this product avoid contact with eyes. In case of eye contact, flush eyes with water.

Stop use and ask a doctor if irritation or redness develops, or if condition persists for more than 72 hours.

Keep out of reach of children. If swallowed, get medical help or contact a Poison Control right away.

Directions \* Pump a small amount of foam into palm of hand Rub hands together briskly until dry.

Inactive Ingredients: Water, dihydroxypropyl PEG-5, linoleammonium chloride, glycereth-2 cocoate, behentrimonium chloride, dihydroxyethyl cocamine oxide, fragrance.

1000ml-Net Made in USA Stock # 1405-03

SIGNAL WORD: WARNING

EYES: IRRITATION

INGESTION: NAUSEA





### JUAN RODRIGUEZ CABRILLO HIGH SCHOOL

A NATIONAL AVID DEMONSTRATION SCHOOL

2001 Santa Fe Avenue, Long Beach, CA 90810 <a href="http://www.lbcabrillo.schoolloop.com">http://www.lbcabrillo.schoolloop.com</a> (562) 951-7700 fax (562) 951-7797



Dear Andrew Werth,

I wanted to let you know how well your OPS 1-Touch Foaming Soap Dispensers are working for us at Long Beach Unified School District. Over the past year, your dispensers have been placed in my school district's top 3 "toughest" schools, and have far exceeded our expectations.

Before implementing your products we had soap dispensers damaged, destroyed, ripped off the wall, or even lit on fire. Since our school district started testing your products almost a year ago, not one dispenser has been damaged or destroyed.

I am the Plant Supervisor Chairman for Long Beach Unified School District, and I just concluded a 4 week test of your dispensers in my school. The purpose of this test was so that I could collect data to show my superintendent the benefits of your system and try to get your dispensers into every bathroom of our school district. We have just concluded this 4 week test I have to tell you, I could not be more impressed. There has been no vandalism. No maintenance. We haven't even had to change out a single soap cartridge.

I foresee the OPS 1-Touch Dispenser saving my school district a ton of money. When factoring in the cost of soap and soap dispensers, it is important to consider the amount of money lost in refilling and maintaining our soap dispensers.

Every time my school has to replace a broken soap dispenser I need to:

- Issue out a work order
- Wait for the technician to process the work order
- The technician has to drive to the school site and replace the dispenser
- Lost in travel time and gas as the technician gets to the school site
- · Let him take down the old dispenser
- Allow him to set up the new dispenser
- And finally wait for him to travel back to the warehouse, dispose of the old dispenser, and travel back to where he's needed next.

We pay our Facility Maintenance Crew about \$33 an hour to maintain our facilities. When you take into consideration all of the labor that goes into this, it can take 2 or even 3 hours just to replace a single soap dispenser. That means that even if we are given plastic dispensers for free, it still costs us \$66-\$99 to replace them every time they are vandalized! That doesn't even include all of the money lost from the soap that pours out from a vandalized dispenser. The fact that the OPS 1-Touch is Indestructible, maintenance free, and has a soap cartridge that lasts such a long time is really impressive.

Andrew, it has been a pleasure working with you and we will continue to do so in the future.

Sincerely,
Jonathon Mendoza
Plant Supervisor Cabrillo
Long Beach Unified School District
E-mail: JLMendoza@lbschools.net

A Nationally Certified Project Lead The Way School of Engineering

### **Letter of Appreciation**

OPS® Indestructible & Suicide Resistant Soap & Paper Dispensing Systems

From: Miller, Kathleen A (OMH) [mailto:Kathleen.Miller@omh.ny.gov]

Dear Andrew,

Your OPS Suicide Resistant Soap Dispensers are working perfectly for us at Mid-Hudson Forensic Psychiatric Center. We're using over 100 of your soap dispensers now, and haven't had a single problem. Joint Commission came by last week and we passed with flying colors!

We are also extremely impressed with your Suicide Resistant Paper Towel Dispenser. We are using 100 paper towel dispensers in our hospital right now. It's so nice that the OPS paper can be used as both a toilet tissue <u>and</u> a hand towel. We love being able to stock 1 paper for both hand drying and toilet paper. We also appreciate how the paper is toilet flushable. No more clogged toilets!

I am the Chief Housekeeper at Mid-Hudson, and last year I was tasked with finding a hand soap dispenser that can safely be placed in all areas of our hospital. I've been searching for a long time, and I'm truly thankful that I came upon <a href="www.vandalproof.org">www.vandalproof.org</a> and discovered the OPS soap and paper systems.

From the beginning of our first conversation, you told me that the OPS Soap and Paper Dispensers are both Indestructible and Suicide Resistant. You could not be more right!

When treating psychiatric patients, we face many challenges. Suicide Risk and Staff Safety are at the top of our list. When evaluating soap dispensers I had to ensure that we found a product that our patients could not use to harm themselves or others.

Suicide risk can take on various forms, but with OPS products I know my patients are protected against all of them. After several tests, our safety department found that this dispenser is resistant to ligation (hanging) and self-cutting. There are no breakable parts that can be swallowed or choked on. We've also found that no part of the dispenser can be broken into a weapon that a patient could use on themselves, other patients, or our staff.

The OPS 1-Touch truly has exceeded our expectations.

Andrew, thank you for all your help on this project. We look forward to the future with you and Archer Manufacturing.

Sincerely,

### Kathleen Miller

Chief Housekeeper 1

Office of Mental Health

Mid-Hudson Forensic Psychiatric Center

2834 Route 17M, New Hampton, NY 10958

(845) 374-8915| (845) 597-6184 | kathleen.miller@omh.ny.gov | www.omh.ny.gov



William Castro Borough Commissioner Manhattan T 212.408.0100 F 212.408.0202 Ewilliam.castro@parks.nyc.gov

City of New York Parks & Recreation

Arsenal West 24 West 61 Street New York, NY 10023 www.nyc.gov/parks

Dear Andrew Werth,

I wanted to let you know how well your OPS\* 1-Touch<sup>™</sup> Soap Dispensers are working for us at NYC Department of Parks and Recreation. My park district is a heavily trafficked area, and also has a significant population of homeless. Due to the amount of people using our dispensers daily, my team used to constantly repair or replace our previous soap dispensers.

I installed the OPS® 1-Touch™ Foaming Soap Dispenser 4 months ago in September of 2013. Since installing the 1-Touch, I have not had a single vandalism or maintenance issue. I know that Archer Manufacturing has a 5 year warranty against vandalism, but the way things are going, I don't know if I'll ever have to take advantage of it.

I wanted to let you know how happy I am with your soap as well. The soap cartridges supplied by Archer Manufacturing last an incredibly long time! The same soap cartridges that I installed 4 months ago (in September) are still up and running and dispensing soap daily. I am truly impressed with our economical your system has turned out to be.

Perhaps my favorite feature of the OPS 1-Touch is how the homeless population in my district has responded to it. I <u>used</u> to have constant trouble with our homeless using our old soap dispensers to wash their clothes, shave their beards, wash their hair, their bodies, and other personal items. <u>Since installing the OPS 1-Touch, our homeless population has stopped using our soap dispensers almost entirely.</u> They no longer wash their clothes, personal items, or even themselves with our soap. This has dramatically cut down our soap costs, and allowed the public to benefit from our dispensers as intended.

As t've expressed to you several times over the phone, I personally feel that your products would be perfect (not only for the entire New York Park System) but for many other park systems as well. If any other parks inquire into your products, please let them know that they are free to contact me by phone or by e-mail so I can share my experiences with them.

My cell phone number is: (646) 879-6552 My e-mail address is: ray.acosta@parks.nyc.gov

Andrew, it has been a pleasure working with you and we will continue to do so in the future.

Sincerely,

Ray Acosta

NYC Department of Parks and Recreation

District 9 Park Manager

600

STATE OF CALIFORNIA—CALIFORNIA STATE TRANSPORTATION AGENCY

EDMUND G. BROWN Jr., Governor

DEPARTMENT OF TRANSPORTATION

50 HIGUERA STREET SAN LUIS OBISPO, CA 93401-5415 PHONE (805) 549-3101 FAX (805) 549-3329 TTY 711 http://www.dot.ca.gov/dist05/

Flex your power!

Be energy efficient!

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September 5, 2013

Mark Werth Archer Manufacturing

Dear: Mark

I wanted to let you know how well your OPS® 1-Touch™ Dispensers are working for us at our Camp Roberts Roadside Rest Stops. We serve over 1 million (1,000,000) motorists every year at these locations and this has been one of your best test sites. Before we installed your foaming hand soap system, our old dispensers were inoperative, being vandalized and stolen on a regular basis. "Now who would want to steal a soap dispenser?" One of the real problems with the old system is that when ever they were vandalized or stolen the soap would leak out all over the floor causing an extreme slip hazard.

We have had the 1-Touch Dispensers installed at our rest stops now just a little over 2 years and we have not had a single dispenser damaged, destroyed or stolen by vandals. All 1-Touch dispensers are continuing to work just as good as the day we installed them. Our rest stops operate, 24 hours a day, 7 days a week and never get a break in the action.

One of the other benefits of this new system is that we are using less soap than anticipated. The OPS 1-Touch System has and continues to meet the demands of our Ultra-High Traffic Restrooms.

Mark it has been a pleasure working with you and we will continue to do so in the future.

Sincerely,

Vince Zorn

District 5 Facilities Manager

"Caltrans improves mobility across California"