



HeartSine®



# HeartSine Samaritan® PAD 500P

More than just

Do you have one?





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## What is the need?

- Many people lose sight of the fact that SCA (Sudden Cardiac Arrest) is the biggest killer of all in the Western World.
- In Australia almost 30,000 people each year die from SCA. This is more than 10 times as many deaths than those that occur in traffic accidents.
- Over 80% of these events take place in an out-of-hospital setting.
- Death from SCA is far more likely than death from Cancer.



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Source: Australian Bureau of Statistics  
Extracted from Leading Causes of Death in Australia



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## What is the solution?

- A Public Access Defibrillator (AED) on site is the simple solution. Immediate access to an AED could prevent many of these deaths.
- Statistics have proved that for every minute of delay, there is a corresponding 10% decrease in chance of survival. So it is not good enough to just call an ambulance, more so when the location is remote.

**HeartSine Samaritan 500P – so simple  
to use, so effective in saving lives**



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## What about Liability?

- Worldwide, resuscitation council guidelines have been written to protect the lay rescuer.
- In Australia the Good Samaritan Act further protects the lay rescuer from liability.
- There is more chance of liability if an employer chooses to ignore the need to have an AED.
- There have been successful cases of prosecution for NOT having an AED on site.
- As public awareness of the life-saving benefit of having an AED increases, so does the Duty of Care to provide an AED for employees and members.



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## What about Training?

- Firstly, the device has been developed for use by lay rescuers. That means it can be operated by someone that has had minimal or no training.
- The voice prompts are so simple that even with no prior experience, you could save a life.
- As stated by the Australian Resuscitation Council, any attempt at resuscitation is better than no attempt.
- However it is recommended in the interest of the best outcomes that employees undertake training.
- A training device that resembles the real device is available for your first aid trainer to incorporate the specific device in any first aid course conducted for



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- **So now we all know that we need an AED....BUT not just any AED!**



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# *The HeartSine Samaritan 500P Better than any other AED*

Technology Breakthrough





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- Nearly 50% of the time in a cardiac arrest, the heart will be in a non-shockable rhythm. Good as an AED is, that means it CAN DO NOTHING!
- Years of research has developed this patented technology that monitors effectiveness of CPR.
- It has been correlated to a range of parameters that can normally only be monitored by advanced clinical people like paramedics
- And it simply tells you whether to push harder, or push faster, or whether you are doing good compressions
- This technology has been proven in Clinical studies, and the Clinical Papers are available to prove it.



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- The device has a **7 year warranty**.
- **Superior Quality**
- **IP56 water and Dust resistance (Highest in the industry)**
- **Drop tested from 1 metre onto concrete**
- **Tough Carry Bag**



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## Servicing & Maintenance

- The battery and pads are in one single replaceable cassette, called a pad-pak. The pad-pak has a 4 year expiry from date of manufacture. This means there is only one consumable component and only one expiry date to monitor.
- As the device conducts its own weekly self-check, there is no user servicing required, apart from a weekly glance to confirm that the green 'rescue ready' LED is flashing. In the unlikely event of the self-test identifying a fault, the red LED will illuminate. As soon as you notify us, a loan device will be sent to you while the faulty device is investigated.



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# Pad-Pak Replenishment Program

- You have the option of us monitoring of the expiry date of your pad-pak. Before one of your Pad-paks expire, we will send you a reminder that you should re-order a pad-pak. Of course if you use your device in an event you will need to initiate an order for a new Pad-pak.





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## Minimal ongoing costs

- Apart from being ahead of the pack in the ability to save lives, the HeartSine Samaritan is one of the most cost effective devices to own. In fact the on-going costs are negligible. There are no further costs for the first 4 years from date of manufacture. Over the first 7 years, for example, your average annual maintenance costs could be expected to be around \$25.00 pa (or \$50.00 pa if you wish to have a spare pad-pak at all times).





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# Consumables

- **Pad-pak-03      Adult Pad-pak (Age 8 – Adult)**  
    **For small children:**
- **Pad-Pak-04      Paediatric Pad-pak (Age 1-8)**



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## Options & Accessories

- We have a range of cost effective accessories that are strongly recommended:
- AED Wall cabinet with approved Australian Resuscitation Council signage
- AED Prep Kit options
- AED wall sign
- Instructional video
- Training device
- Pad-Pak replenishment program – we can monitor the expiry date of your pad-pak and notify you when due for replacement. Of course if you use your device in an event you will need to initiate an order for a new Pad-pak





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**A matter of affordability.**

**You can't afford not to have one.**





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### **Office Tips:**

**Lock your doors, even if you've never had a burglary.**

**Back up your data even if you've never had a computer crash.**

**Insure your business even if you've never had a claim or loss.**

**Have a fire extinguisher even if you've never had a fire.**

**Own an AED even if you have never had anyone in the workplace die from cardiac arrest.**