



1605 Prospect Street, Indianapolis, Indiana 46203  
 TOLL FREE: 888-248-2090 PHONE: 317-634-7728  
 FAX: 317-634-7854 www.dancesoph.com

### Ordering Information

Complete the enclosed order form carefully including the **method of payment** section. Be sure to include any and all phone numbers where we may reach you with questions about your order (include your cell phone number). Please get your entire group together early and place one order. **We do not accept individual orders.**

Send your sizing worksheet to DS and we will help select your correct custom size. Use one line for each item in the same size & color listing quantity, style, item name, colors, size and unit price for each item ordered. Orders received without complete information will be subject to delay. **All alterations are the responsibility of the customer.**

Place your order by e-mail, fax or US mail.

**E-MAIL:** kmcgaha@dancesoph.com **FAX:** 317-634-7854

For customer assistance call our toll free number: 888-248-2090 between 8 am and 5 pm EST weekdays; or you may fax or e-mail your order 24 hours a day.

### Re-Orders

**We require that you send a sample garment for duplication purposes and indicate "re-order" on the order form to assure a close match. Dye lots may also vary from order to order.**

### Cancellation and Change Policy

All Dance Sophisticates garments are specially made for you. Therefore, once your order has been placed, cancellation is not allowed. Changes/deletions may only be made within 3 working days from receipt of your order and will be subject to a 10% charge equaling the total order dollar amount. Changes to your order may also result in additional delivery time. **Any additions will be handled as a new order and can incur a \$50 rush fee.**

### Custom Designs

Dance Sophisticates has always been a custom design house. Original designs are our specialty. Call 888-248-2090 for information or help in designing. Additional delivery time is required for custom orders. **All custom designed garments require a minimum order of 15.**

### Minimum Orders

Minimum order of 4 is required for all new catalog orders. Re-orders of garments we have previously manufactured for your organization in a quantity of less than 4 will be subject to an additional \$20 per item charge.

### \*Payment Options

**Use our order form, fill out completely, and send with your form of payment. No order will be processed (scheduled for delivery) until one of the 3 payment methods are met. All prices in this catalog are subject to change without notice and are shown in US dollars.**

- 1. Full Payment** - Cashier's check, school checks & money orders should be made payable to Dance Sophisticates. A \$35 service charge will be assessed for returned checks. Do not send cash through the mail.
- 2. School Purchase Order** - Mail or fax an original copy of an official school Purchase Order signed by an authorized school official. List all items ordered and total amount due including shipping & handling charges and upcharges. You will be billed net 30 after shipment of merchandise. \*Orders under \$200 must be pre-paid.

**All accounts past due will be subject to an additional 2% finance charge on balance outstanding per month.**

- 3. Charge Card** - Use your Visa, MasterCard, Discover or AMEX for payment in full when placing your order. When using a charge card, be sure to list your charge card number, expiration date, 3 digit CVV number, billing address and signature. Please be aware that charges for the merchandise will appear on your bill before actual shipment occurs.

### Return Policy

**All GARMENTS are manufactured to your specifications and therefore, ARE NOT RETURNABLE OR EXCHANGEABLE.** Check your order immediately upon receipt and notify customer service at 317-634-7728 within **3 days** if any defects or discrepancies are found. We reserve the right to inspect returned, unworn merchandise to determine whether a replacement, repair or adjustment is due. All returns must be accompanied by a **RETURN AUTHORIZATION NUMBER** which must be obtained from our customer service department. No exceptions will be made. Any shipment received without this number will be refused and returned to sender. No authorized returns of any merchandise are permitted after 10 days from date of receipt.

### Exchanges

Call our office at 317-634-7728 to receive your return authorization number. Shoes must be returned unworn, in perfect condition and in the original unmarked box. A 15% exchange fee plus appropriate shipping and handling charges will apply and your exchange will be sent to you promptly. Shoes may be exchanged only for the same style. No returns are accepted. Exchanges will not be processed before return merchandise is received.

### Shipping and Handling Charges

All shipments are made by UPS ground service unless you request otherwise. The following information is for shipment within the continental United States. UPS will not deliver to a post office box number. Please give complete street address. UPS requires an adult signature for delivery.

#### SHIPPING AND HANDLING CHARGE CHART

\$ Amount of order	Reg UPS
\$0 - \$50	\$10
\$51 - \$100	\$12
\$101 - \$250	\$15
\$251 - \$500	\$20
\$501 - \$700	\$30
Over \$700	\$5 per \$100

*All Special Shipping will be quoted and billed per order.  
 Alaska, Canada and Hawaii will be charged UPS Next Day Air.*

**\*Shoe & Equipment orders are subject to additional shipping charges.**

### Damaged or Discrepancies

Please open boxes and check orders upon receipt. If there is a discrepancy with your order you must report it to us within 3 days. If your merchandise has been damaged in shipping, keep the damaged carton and file a claim with UPS. You must file a claim with UPS for lost or damaged merchandise within 10 days.

### Delivery

**Order Early. Deliveries may take 10 to 12 weeks.** Delivery schedule begins upon receipt of complete order including payment by check, credit card or purchase order. Delivery schedules are approximate and may vary depending on availability of supplies, fabrics, products involved, custom designs & sizing.

### Samples

Samples from our catalog are available for your inspection by securing the return of the garments with a valid credit card number. Fabric swatches in the shades you request will be sent by regular postal service at no charge. We will pay regular UPS to you on catalog samples. It is your responsibility to pay for return shipping. When you return the samples to us within 2 weeks, unworn & in good condition, your credit card will not be charged. Samples ordered in specific colors and sizes are considered a purchase and must be prepaid. They are not returnable or exchangeable.

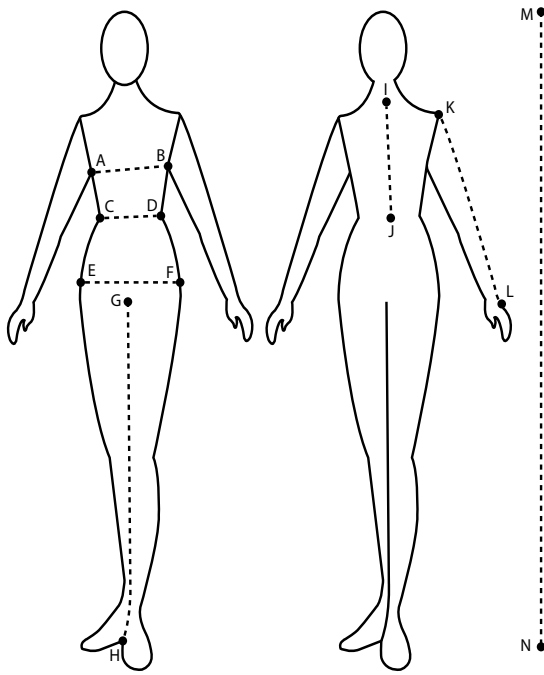
### Due to Changing Trends

Any orders requiring special processing due to COLOR, STYLE, and or QUANTITIES could be charged a surcharge. For example, groups requesting a different style and or color for individual members could be charged as much as \$50 per outfit depending on the request. Each order will be handled individually to determine what the actual charge might be.

### Warranty

Due to the delicate nature of the fabrics used in your garments we make no warranty either expressed or implied.

We reserve the right to correct any typographical errors contained in this catalog and to discontinue any styles or fabrics no longer available. Prices are subject to change without notice.



### Measure by Diagram

Stand tall with feet together

**Bust-** Measure around the fullest part (A-B) **Must be even number**

**Waist-** At natural waistline (C-D)

**Hips-** Measure around fullest part, 11" down from waist (E-F)

**Inseam-** Crotch to the floor (G-H)

**Back Waist-** Measure from top neck bone (where a necklace lies) to the natural waistline. (I-J)

**Sleeve Length-** Top of Shoulder to wrist bone with arm hanging down to your side. (K-L)

**Height-** Listed on sizing worksheet- Floor to top of head, full height (M-N)

**Skirt Length-** Measure from natural waistline to the floor.

## Stock Concert Size Chart

*Shorts and Tall sizes available upon request.  
Smaller or larger sizes available for non-stock items.*

SIZE	28	30	32	34	36	38	40	42	44	46	48	50	52	54
<b>Bust</b>	28	30	32	34	36	38	40	42	44	46	48	50	52	54
<b>Waist</b>	21	23	25	27	29	31	33	35	37	39	41	43	45	47
<b>Hips</b>	30	32	34	36	38	40	42	44	46	48	50	52	54	56
<b>Back Waist</b>	16	16	16	16	16.5	16.5	17	17	17.5	17.5	18	18	18	18
<b>Sleeve</b>	22	22	22	22	22	23	23	24	24	24	24	24	24	24
<b>Skirt Length</b>	40	40	40	41	41	41	41	41	42	42	42	42	42	42

**ORDER:** Order by chest size for all items except pants and belts. Pants and belts should be ordered by waist measurement.

**LARGE SIZES:** Sizes 42 add \$5, 44-46 add \$10, 48-50 add \$15, 52 and up \$20.

**CUSTOM SIZING:** Available at **NO** additional charge



Scan the QR code to watch our step-by-step video that covers how to measure your group for custom performance apparel made by DS.

### SIZING POINTERS

1. Always order the larger size when in doubt. There are no seams to let out.
2. Consider all measurements when selecting size but also consider what type of garment you are ordering as to which measurement is most important.
3. You must send your Sizing Worksheet. We will try to advise you if you have selected an improper size but we will not be responsible for your selection.
4. If you want custom sizing, measure each individual and we will manufacture each garment to measurements provided.

### DETERMINING YOUR SIZE

1. Fill in the Sizing Worksheet. For help please call: 1-888-248-2090.
2. Never measure yourself.
3. Wear the same undergarments you plan to wear under your garment.
4. It is best not to measure over street clothes
5. Keep the tape snug but not too tight. Do not add inches.
6. Have the same person measure the entire group.
7. Have everyone present on the same measuring day.





# Tuxedo Coat

TYPICAL SIZE GUIDELINES BY HEIGHT:

Short= 5'4" - 5'7" • Regular = 5'7½" - 5'11" • Long 5'11½" - 6'2½" • X-Long= 6'3" and up

DESCRIPTION:

Notched satin lapel, single breasted one-button front closure, two lower flap pockets, one breast welt pocket, ventless sleeve with one fabric covered button, two inside pockets, no back vent. Larger sizes may require more delivery time.

	Chest Size Scale													Totals		
	34	36	38	40	42	44	46	48	50	52	54	56	58	60		
Short																
Regular																
Long																
X-Long																
Quantity													x \$70			
													x \$65			
													x \$60			
SUB TOTAL																

# Tuxedo Trousers

DESCRIPTION:

Double-pleated, premium adjustable waistband, two front and two back pockets, satin side stripe, double hook and eye closure. Larger sizes may require more delivery time.

	Waist Size Scale												Totals		
	24-25-26	27-28-29	30-31-32	33-34-35	36-37-38	39-40-41	42-43-44	45-46-47	48-49-50	51-52-53	54-55-56	57-58-59			
Short															
Regular															
Long															
Quantity													x \$32		
													x \$29		
													x \$26		
SUB TOTAL															

# Tuxedo Shirts

Cannot be returned if removed from package.

Sleeve	Neck Size Scale															Choose Style		Quantity	
	14	14½	15	15½	16	16½	17	17½	18	18½	19	19½	20	20½					
Sleeve 30-31																	Shirt 901 \$16	<input type="checkbox"/>	
Sleeve 32-33																	Shirt 901-01 \$16	<input type="checkbox"/>	
Sleeve 34-35																	Shirt 2070 \$16	<input type="checkbox"/>	
Sleeve 36-37																	Shirt 270-01 \$17	<input type="checkbox"/>	
Sleeve 38-39																			
SUB TOTAL																			

# Tuxedo Accessories

	Color Scale									Size Scale						X <sup>s</sup>	Totals		
	01-Black	70-White	71-Ivory	14-Gold	50-Red	45-Burgandy	21-Hunter Green	38-Royal	09-Purple	SM	M	LG	XL	XXL					
Satin Vest																	x \$32	Additional colors may be available upon request with minimum purchase. Subject to availability.	
Satin Bow Tie																	x \$2		
Satin Long Tie																	x \$13		
Satin Cummerbund																	x \$7		
SUB TOTAL																			

NOTE: Items shown in catalog are a representative of styles and colors. Subject to availability.

6-piece minimum per style on all men's items. Shirts can only be exchanged if original packaging is unopened.

GRAND TOTAL

