

RATIONALE

ABOUT US

Since 1992, RATIONALE has delivered Luminous Skin for Life with a luxurious suite of formulations and treatment experiences that enlighten and transform.

From our world-leading research laboratory at RATIONALE HQ in Melbourne, we remain compelled to develop superlative formulations which offer unparalleled environmental skin protection and repair, restoring natural beauty and radiance.

THE POSITION

As RATIONALE continues to deliver Luminous Skin for Life to even more Clients, we're looking for a passionate and experienced Flagship Manager to lead our RATIONALE Woollahra Flagship. Reporting into the Regional Retail Manager, this is a full-time position based in Sydney NSW.

As the Woollahra Flagship Manager:

- You lead by example and create a supportive and inspiring team culture
- You will drive success in your team through ongoing training, mentoring and providing feedback whilst working closely with your Regional Retail Manager to build a highly effective team
- Through coaching and developing your team to reach new milestones, you are driven to achieve operational excellence and deliver on sales and KPI expectations
- You will be the embodiment of the RATIONALE values.

THE PERFECT PROFILE

In this role, we are looking for a positive and energetic self-starter with an unwavering passion for skincare! In addition, you will need:

- Previous retail management experience
- Demonstrated commitment to lead, motivate and develop your team
- Exceptional communication and interpersonal skills
- Proven sales success
- Strong operational, administrative and time management skills
- A true passion for exceptional customer service
- Actively participate in positively contributing to the culture of your Flagship Team
- A desire to learn the RATIONALE formulation and Treatment range

ON OFFER TO YOU

At RATIONALE, we believe that our ability to deliver luminous skin for life is ultimately due to the exceptional employees we have working for us. Our employees are at the heart of every decision we make. We commit to providing personal and professional development through incredible training, health and wellbeing initiatives and a focus on career progression. We love to reward and recognise each employee's contributions through competitive salary packages, commission based bonuses and value awards. You will also receive an annual RATIONALE product allowance and a dedicated skin mentor to support you in reaching your skin goals.

HOW TO APPLY

To connect with our Talent Team and apply for the position, please email careers@rationale.com.