

She Loves Me



	A La Carte	Bespoke
INVESTMENT	No Minimum	Minimum \$10,000
CUSTOMIZATION	Three set color options with no modifications	Anything you can dream up!
MOCK UP	Not Included	Free for events \$15,000+
DELIVERY + INSTALLATION	Store pick up and local delivery only. Installation not included.	Included
BREAKDOWN	Not Included	Included
SERVICE RANGE	DC surrounding areas, as defined by our local delivery zones.	Worldwide
IDEAL FOR	Small events, intimate gatherings, elopements, wedding or baby showers, funerals, banquets, fundraisers	Large-scale weddings and events with a distinct vision
SERVICE FEE	Waived	20% +
FLORAL SELECTION	Florist choice, seasonal selections	Collaborative approach
CONSULTATION	15 minute phone call available	30 minute meeting in-person or virtual
COMMUNICATION	Limited, email only	Unlimited
MOODBOARD	Not Included	Multi-page custom proposal
ORDER CUT-OFF	14 days from event date	30 days from event date
HARDGOODS	Florist choice, yours to keep	Collaborative approach, rented and collected at breakdown
PAYMENT SCHEDULE	Paid in full at time of online purchase	50% deposit, remainder due 30 days prior to the event

