# AZARIA

## **SALES ASSOCIATE**

Azaria Bridal, located in the Freehold Mall, is hiring. We are currently looking for the best of the best in sales for our growing store. We are looking for an energetic individual with exceptional customer service to join our team. Applicants must be self-motivated, ambitious, a great listener, and hardworking with a love of fashion.

As a sales associate you will be working with customers one on one and styling them for their big day. The ideal candidate will be responsible for assisting customers, customer service and Bridal Stylist consultations.

#### Job Responsibilities, but not limited to:

- Confirming appointments
- Assisting salespeople and helping during fittings
- Maintaining visual appearance of the store, such as displays and mannequins
- Sales of Bridal Gowns, Mother-of-the Bride dresses, Special Occasion, Prom, bridal and bridal accessories
- Light cleaning and organizing, such as cleaning mirrors, vacuuming
- Requires some lifting, as dresses can be up to 25 or more pounds
- Saturday and/or Sunday availability is a MUST

#### Ideal Candidate:

- Minimum of 2 years prior retail sales experience is required
- Bridal experience is a plus! But not necessary: a background in marketing or hospitality is also great.
- A love of fashion and design trends
- Must have a great, bubbly, outgoing personality
- Must be a fast-thinker and a problem-solver, able to multi-task!
- Must have excellent attention to detail, with strong organizational skills
- Be passionate about delivering great customer service and be customer-service oriented.
- Must be a self-starter and take initiative (i.e. have a high level of ownership and accountability)
- Must be able to close sales and have driven sales record
- Spanish speaking helpful in working with customers

### **Employment Type**

Part-time and Full-time positions available.

Submit resumes to Stephen Lawandy at Stephen@azariabridal.com