

FRANCHISE EVALUATION FORM

Thank you for your interest in KAIR. The following evaluation form will help us determine if becoming a KAIR unit franchisee/area franchisee/master franchisee is right for you. **The information you provide will be treated in the strictest of confidence** and completion of this form in no way constitutes a commitment to KAIR nor that will a KAIR unit franchise/area franchise/master franchise territory automatically be awarded. We encourage you to share any relevant information and include anything that you find will make your candidacy stand out as a potential associate. If you are planning to have a business partner or investor, he/she should complete a separate evaluation form and hand it in along with yours.

Email to:

info@kairfashion.com

A. ABOUT YOURSELF

Name

Home address

City/State Country: Postal code

Previous address (If at current address for less than 3 years)

Home phone May we contact you here? Yes No

Buss. phone May we contact you here? Yes No

Buss. fax May we contact you here? Yes No

Date of birth Citizenship

Marital status Spouse's name

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Name of last educational institution attended _____

Educational qualification _____

Will there be any other active partners in this business? Yes No

Name of Partner 1 _____ Percentage ownership _____

Name of Partner 2 _____ Percentage ownership _____

Name of Partner 3 _____ Percentage ownership _____

How did you become interested in the KAIR unit franchise/area franchise/master franchise program?

- Regular customer, Specify location _____
- Website, Specify _____
- Existing associate of Kair/Fine Fair Group, specify name/location _____
- Others, Specify _____

B. EMPLOYMENT HISTORY

Present employer

May we contact your present employer? Yes No

Employed from _____ to _____ Position _____ Annual salary in US Dollars _____

Duties / Responsibilities _____

Company _____ Telephone _____

Reporting Manager's name _____

Previous employer 1

May we contact your previous employer? Yes No

Employed from _____ to _____ Position _____ Annual salary in US Dollars _____

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Duties / Responsibilities

Company

Telephone

Reporting Manager's name

Reasons for leaving

Previous employer 2

May we contact your previous employer?

Yes

No

Employed from

to

Position

Annual salary in US Dollars

Duties / Responsibilities

Company

Telephone

Reporting Manager's name

Reasons for leaving

Other information

Have you ever been self-employed?

Yes

No

If yes, what type of business?

Have you or any company you have owned ever declared bankruptcy? Yes No

Have you ever been involved in any type of civil litigation or criminal offence? Yes No

If yes for any of the above, please provide details

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From a business perspective, what would you say are your greatest strengths?

Weaknesses?

List any hobbies, community activities & special interests:

C. YOUR INTERESTS & COMMITMENT

Please specify which geographic areas you are interested in by order of preference:

1)

2)

3)

Do you have real estate where a KAIR retail outlet can be set up? Yes No

If yes, is the space owned or leased? Owned Leased

How many sites do you have? 1 2 3 More than 3

Area of each such site in Sq Ft:

(1)

(2)

(3)

(4)

What are your expectations by owning a KAIR unit franchise / area franchise / master franchise?

What annual income in US Dollars after expenses do you hope to generate from your Kair business?

How much time will you spend with your Kair business?

Full-time Part-time, Specify hours/week

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If you have partners in the business, will they be active in the day-to-day operations? Yes No

Will friends, family, other KAIR franchisee(s) be helping you? Yes No

If yes, who?

How will they help?

D. YOUR ABILITIES

Why do you think you will succeed as a KAIR unit franchise / area franchise / master franchise?

Why are you interested in a KAIR franchise?

Given that the success or failure of your business is primarily your responsibility, what would you do to promote your business?

Please provide an example where you have hired, trained and/or motivated staff?

Why you believe that you will be a strong manager of people?

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E. FINANCIALS

All information provided is strictly confidential and will be treated as such.

ASSETS	US Dollars	LIABILITIES	US Dollars
Cash in bank		Bank loan: Car, line of credit, etc.	
Securities		Bills payable	
Bills & loans receivable		Credit card payables	
Value of business if self-employed		Other real estate loans	
Other real estate		Home mortgage	
Home: Market value		Other liabilities, Please specify	
Other assets, Please specify			
Retirement funds/Provident funds			
TOTAL ASSETS		TOTAL LIABILITIES	

Credit card(s) or overdraft held & limit(s):

Credit 1	Limit in US Dollars
Credit 2	Limit in US Dollars
Credit 3	Limit in US Dollars

How much cash in hand (in US Dollars) do you have to invest in a KAIR unit franchise / area franchise / master franchise?

Current net monthly income in US Dollars	Current net monthly expenses in US Dollars
Salary	Rent or mortgage
Spouse's salary	Utilities
Other income	Other household expenses
	Car and travel expenses
	Other expenses
Total monthly income	Total monthly expenses

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Which specific assets do you intend to use to meet the cash requirements?

(1) _____

(2) _____

(3) _____

(4) _____

F. BANK REFERENCES

1) Mr/Ms _____ Bank Name _____

Designation _____ Telephone/Mobile _____

Email Address _____

2) Mr/Ms _____ Bank Name _____

Designation _____ Telephone/ Mobile _____

Email Address _____

G. PERSONAL/TRADE REFERENCES

1) Mr/Ms _____ Company _____

Relationship _____ Telephone/Mobile _____

Email Address _____

2) Mr/Ms _____ Company _____

Relationship _____ Telephone/Mobile _____

Email Address _____

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I hereby certify that all information provided in this evaluation form is true and correct as of the date below. I authorize FINE FAIR GROUP and / or KAIR or its affiliates or agents to conduct any necessary credit checks and hereby waive my right conferred upon me by statute or otherwise regarding any disclosures obtained by FINE FAIR GROUP and / or KAIR or its affiliates or agents. I understand that any false information or consequential omission contained in this form would be cause for immediate termination of any subsequent agreement reached between myself and FINE FAIR GROUP and / or KAIR.

The submission of this form does not obligate me or the company in any way or manner.

NAME

SIGNATURE / STAMP

DATE
