



### OUR MISSION

We break through business mediocrities to ignite every customer's potential.

The fear of something new; Adherence to obsolete convention; Complacency with mediocrity;

ROOM

## Surpass all of the above.

### Challenging Mediocrity

### STRONGHOLD HISTORY

Stronghold Technology, Inc. is the developer, manufacturer, and retailer of the world's first smart coffee roasters, S SERIES. Our daring innovation is taking the traditional roaster industry by storm with the all-electric revolutionary hardware design and the integration of smart technology, bringing high quality roast to your fingertips.



05. Received Silver Label Award from Euro Invent 2012 (Europe)

06. Received Gold Label Award at the Pittsburgh International

Invention Exhibition INPEX 2012, Gold Label (US)

12. Received investment from Korea University Holdings

05. Exports to China



02. Exports to Rwanda 05. Received investment from SoftBank 06. Exports to Mexico

08. Exports to the US, Vietnam

**SoftBank** 



03. Named a Top 15 small business by the SBC (Small and medium Business Corporation) 2010

11. Received Gold Medal Award from iENA 2011





05. Established Stronghold Technology Corporation 08. Launched the world's first smart roaster S7



07. Exports to the UK. Australia

07. Selected as the WCRC sample roaster (World Coffee Roasting Championship)

12. Total sales reach 400 units

12. 1st place in the Black Water Issue Awards, (roasting equipment brands)

## 2016

01. Exports to Guatemala

- 07. Total sales reach 500 units
- 07. Signing of Diamond Sponsor Contract for WCCK National Championship
- 08. Held the first conference of 'The Roastrum'
- 09. 2016 Busan Coffee and Dessert Show Cupping Competition Title Sponsor 10. New Headquarters Opening



## 2017

- 01. Winner of The Black Water Issue Awards' Roaster Brand category for two consecutive years
- 02. 2017 KCRC (Korea Coffee Roasting Championship) official sponsor
- 03. WCRC (World Coffee Roasting Championship) official sponsor, three years running

#### WCCK

- 01. iF Label, iF Design Award 2016, one of the world's top three design awards
- 03. WCRC (World Coffee Roasting Championship) official sponsor, two years running
- 07. Received a second-round investment from SoftBank Ventures



## The World's First Smart Coffee Roaster S SERIES

### What is a Smart Coffee Roaster?

A robust roasting machine enhanced by advanced roasting software that allows anyone to consistently produce accurate and precise roasts.

Roaster with intelligence: Programmed to automatically make adjustments to environmental variations.

Built-in software with advanced algorithm for profile replication

쮡 STRONGHOLD

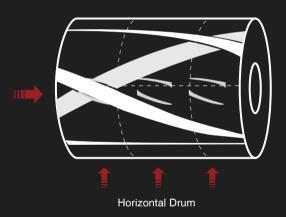
Predictable and precise heat control

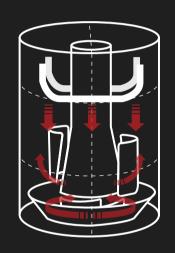


## Hardware - TOWER DRUM

### "A Vertical Drum?"

Most of the world's traditional coffee roasters employ horizontal semi-hot blast type drums. Stronghold's S SERIES, however, features a revolutionary vertical drum. Why?





Vertical Drum

It is difficult to prevent heat loss when drum is placed horizontally and heated externally.

Conventional electric roasters before the S Series faced the challenge of reducing heat loss on horizontally placed drum roasters.

Stronghold has found the answer by reestablishing the paradigm. After extensive research, Stronghold has designed a completely new vertical drum that maximizes heat efficiency, is highly reliable, and brings out the best flavors of coffee beans.

- Stirring wings rotate along the floor of a fixed vertical drum - 5 layer insulated steel drum structure to minimize heat loss - Structure designed to uniformly distribute and transfer heat to the beans - Vertically placed Tower Drum results in increased durability, preventing deformation from long-time use



The S Series uses Stronghold's patented vertical "Tower Drum" technology.

### Hardware - TOWER DRUM

Essential for Precise Roasting **Triple Heat System** 

S Series applies three different types of heat to the beans - convection, conduction, and infrared. Precise control over the heat source allows users to develop and explore a wider range of flavors.



#### Convection

Hot air circulates throughout the drum and penetrates every bean for uniform heat distribution. Stronghold uses Swiss made Leister heater and blower for maximum heat efficiency and powerful diffusion.



#### Radiation

Radiation heat emitted from the infrared lights directly penetrates the beans and roasts from inside the beans - unlike traditional roasters that rely mainly on conduction and convection heat.

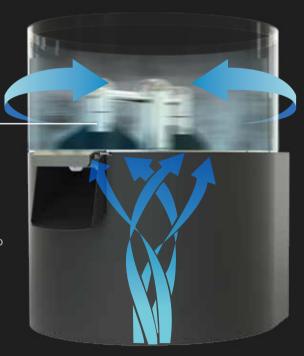
#### Conduction

Beans are spread out against the drum Tourface by the rotating stirring wings inside the drum. The vertical drum's innovative design ensures uniform transfer of heat from the drum surface to the beans.

#### Power Cooling

Roasted beans will continue to develop in the cooling tray unless they are cooled very rapidly. While traditional roasters generally require 3-4 minutes for the beans to cool to room temperature, the S Series cooling system only requires 1.5 minutes for the same job.

Remarkably fast cooling - More than 2x faster than other roasters in the market ensures the exact level of your intended roast.



### Software - ROASTWARE

The Condition for a Complete Roasting ike a Human, Beyond Human

Bringing human skills and technology into balance to achieve the perfect roast every time. Spawned from the research of many dedicated engineers, chemists, and roasting professionals, the 'Roastware' is the brain of the S Series.





Program



Manual



User Profile

### Program Mode

You can select a pre-set roasting profile based on the bean's density, processing type, and desired roasting level. Optimized replication algorithm will replicate the selected profile with high precision.

### Manual Mode

Manual mode represents the S Series' core value proposition. Immediate and precise control over convection and infrared heat allows you to define your roast like never before.

### User Profile Mode

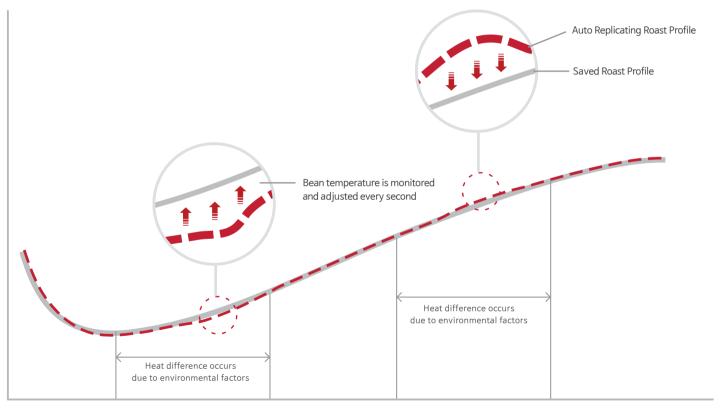
Save your favorite profile and replicate with unrivaled accuracy and consistency. This is the most distinguishing feature of the S Series, which can save you a lot of time and cost and increase productivity by multi-folds.

### **SERIES**, what makes it different?



Make Every Second Count Auto Replication

Every roast profile can be saved on Roastware and precisely replicated. During a replication roast, our proprietary heat control algorithm, Roastware, takes current environmental factors into consideration and makes micro level heat adjustments to immediately react to any divergence from the saved roast profile.





Unparalleled decrease in Roasting Time and Cost Maximizing Productivity



Electricity cost per roast is roughly 1/5 of that of comparable size gas drum roaster (Korea standard)



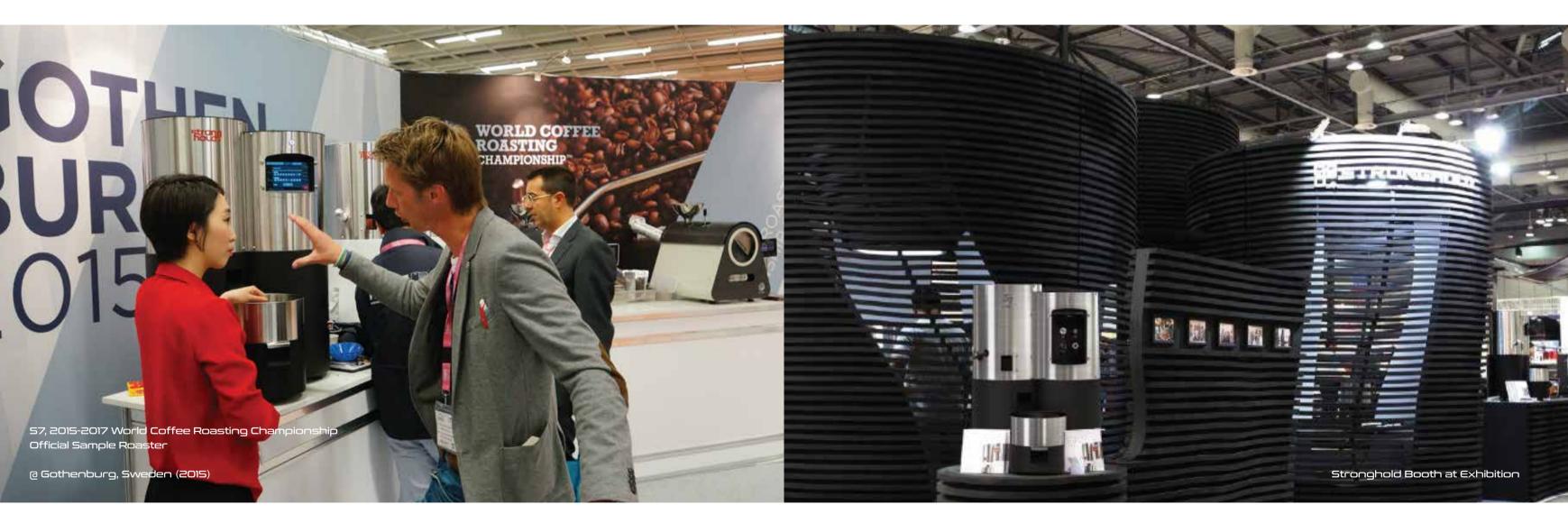
Roast consistency - regardless of user's roasting experience or skill level



Highest productivity among competitors of similar size

The S Series guarantees an unrivaled increase in productivity compared to our competitors, leading to savings in labor, time, and related costs.





## Taste of Innovation $\overline{\mathbf{V7}}$ PRO

Smart Roaster S7 Pro adopts all-electric Android-based system designed to produce precise and high quality roasts. It is equipped with a user-friendly touch screen interface for incomparably easy and convenient control of the machine.

With its predictable and precise heat control and advanced sensing technology that automatically makes adjustments to the environmental variations, S7 Pro features its unique technological achievement - Auto Replication. This feature provides a streamlined coffee roasting experience where the user can roast, save, and precisely replicate the profiles in <User Profile Mode>.

Adding radiant heat to the convectional and conductive heat allows for a more complete roast of the beans and brings opportunities to explore various cup characteristics, completing its unique triple heat system.

S7 Pro provides <Program Mode> which runs optimal roasts, effectively factoring in bean characteristics, making high quality coffee roasts approachable to anyone.

#### World-Renowned S7

WCRC (World Coffee Roasting Championship) official sponsor, three years running (2015-2017) Received Gold Medal Award from iENA 2011 (Germany) Received Gold Label Award at the Pittsburg International Invention Exhibition INPEX 2012 Received Silver Label Award from Euro Invent 2012 (Europe)





### The Smartest Way to Get High Quality Coffee Roasts



Touch Screen (10.1")



Main Motor Speed Control (Lv. 10)



Safety System: Emergency Discharge and Emergency Stop





Roasting Graph and ROR(Rate of Rise) /DTR(Development Time Ratio)

#### Independent Control of Hot Air and $\sim$ Radiant Heat (Lv. 0-20)



Quick Cooling: Beans reach room temperature in 1m 30s.

### Easy & Convenient Heat Control 4 Temperature Sensors Roast Profile Auto Logging Program Mode User Profile Mode: Auto Replication Manual Roasting Mode System Upgrades on Android-based Roastware

### Specifications

W x D x H	Halogen Heater	Main Motor	
650X620X885 mm	1.5 kW	25 W	
Weight	Electrical Output	Max. Bean Ir	
74 kg	3.5 kW	850 g	
Voltage 220 v	Hot Air Heater 2 kW		







Bean Input Weight



### Your Success with Stronghold



#### "Our customers enjoy the rich flavors"

#### Grand Hyatt Seoul

The Grand Hyatt Seoul Hotel, which consumes approx. 8 tons of coffee beans per year and had been importing dark roasted coffee, purchased two Stronghold smart roasters and began roasting themselves. Many customers have noticed and started talking about the richer flavors of their coffee and The Grand Hyatt Seoul is now considered a huge success story in the luxury hotel chain industry in terms of increased customer satisfaction and huge cost savings.

#### "It is a roaster of the best durability and stability for consecutive batching"

#### Daewang Coffee

Daewang Coffee, located in Daegu, was able to capitalize on S7's excellent durability by producing more than 1 ton of roasted beans a month with just one S7 Pro roaster. The consistency of roast replication feature and the reliability of consecutive roasting were key to Daewang's success, building their name for high guality coffee and improving operational efficiency.

#### "We developed an original concept for our cafe"

#### Mad 4 Coffee

Mad 4 Coffee was able to successfully build a unique café brand by offering a 'self-roasting' concept, where customers can choose their own beans, roast on the spot, save the profile, and replicate for repeat purchases.



#### "57 is my secret weapon for winning awards"

#### Jung Kook-won, Roaster

Roaster Kook-won Jung at Kook Coffee Roasters created a roast profile that he desired using the S7 Pro's manual roasting mode. He then used S7 Pro to replicate the exact roast to win the 2014 Golden Coffee Awards Roasting Competition.

### Professionals Love Stronghold



#### Matt Perger

WCE(World Coffee Events) Two-Time Winner

"Stronghold broke all of the rules and created a truly innovative and exciting roaster. I can't wait to spend more time with it!"

#### Sangho Park

Former Head Roaster at Square Mile, UK

"Using halogen truly reveals interesting cup characteristics. The tone of acidity, intensity of aroma and clean cup are positively different to normal gas drum roasters."

#### Hidenori Izaki

2014 World Barista Champion

"Consistency is the key for quality and promised experience for your customers. Replicating your roasting profile and recreating the taste you want are the abilities of the roasting machine that I am looking for."

#### James Hoffman

MD of Square Mile, U.K.

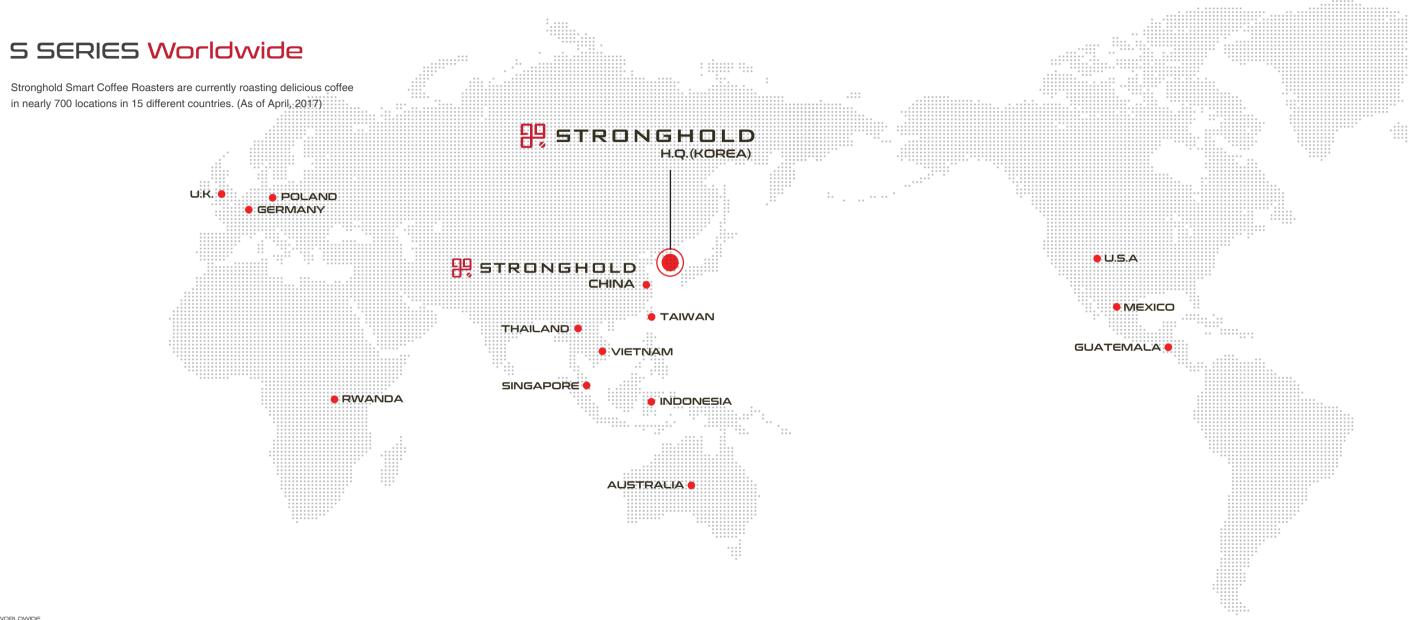
"Stronghold's roasters can do so many things with different types of heat transfer. For me, it's one of the first innovations in coffee roasting in a long time. I think it opens up a world of exploration, which is always good."



#### Oli∨ia Im

2016 KBrC 2nd place

"A big capacity roaster anyone would appreciate - stronger convection heat and radiation heat, upgraded software functions and detailed roasting logs."



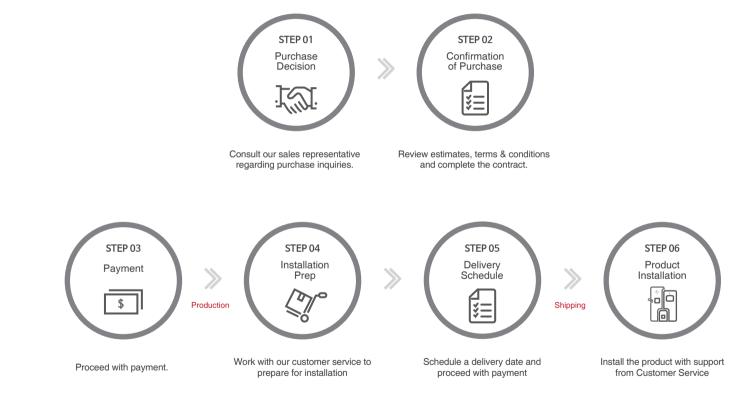
### Purchase Procedures

### User Training (in Korea)



#### \* User training programs for overseas customers are currently under development.





\* For purchase inquiries outside Korea, please contact our sales representative at shawn@stronghold.kr

#### Advanced Training #1

#### Year-round user training seminar

Stronghold holds year-round seminars, inviting not only Stronghold experts, but also experts from outside the company. The training consists of intermediate to expert smart roasting lectures and hands -on practice, as well as Q&A.

#### Advanced Training #2

#### Official forum training and joint training programs with academies

Currently in development. The advanced training schedules will be announced on our website and social media (Facebook & Instagram)

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### STRONGHOLD TECHNOLOGY

### Sales\_U.S. & Others

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