

Corporate FP&A Manager

Los Angeles, California

As Lunya's FP&A Manager, you will work cross-functionally to provide our senior leadership with sound data-driven analyses and strategic business insights. Your keen eye allows you to see trends and solutions in sprawling datasets (qualitative and quantitative) and market trends to help drive strategic corporate opportunities.

What you'll do:

- Work with senior leadership on translating Lunya's strategic plan and annual operating plan into measurable monthly and quarterly targets and metrics
- Serve as a proactive business partner across all business functions (sourcing, manufacturing, marketing, logistics) with finance/accounting
- Prepare monthly and quarterly reports and dashboards for Business division leaders to track progress on their operating plans and improve future forecasting
- Support and manage the development of analytical models, such as cohort analysis, to demonstrate the impact and effectiveness of key strategies (marketing, branding, etc.); Models will analyze historical trends in order to improve financial and operational forecasts (on time and on budget) and uncover optimization opportunities
- Track key performance metrics such as CAC, LTV, ACV metrics pertaining to business and benchmarking.
- Ideally drive data automations/BI systems for the development of real-time, accurate data visualization that allow business leaders to make strategic decisions faster.
- Provide key insights into business trends, opportunities and risks to help shape, analyze viability, and forecast business needs

Who you are:

- Bachelor's degree in Finance or Business or related field
- 5 + years Analytical Experience with Financial Modeling experience
- Managerial experience a plus
- Basic knowledge of Accounting
- Proficient in Power BI (and other business analytical tools), Big Query, SQL, Excel
- Shopify, NetSuite, knowledge is a plus
- Prior e-commerce experience is a plus

Who we are:

Lunya sleepwear helps women sleep better and feel confidently comfortable.

Our small-but-mighty team is smart, creative, passionate, and entrepreneurial-minded, who meet the same superior standards we set for our products. We're a young company so nothing is above or below you. Our company culture is special and unique—you'll dig it, we promise. Plus, wouldn't you rather commute to Santa Monica instead of Downtown? Nothing against Downtown, but let's be real...

Please send resume and cover letter to jobs@lunya.co