# THE INDEPENDENCE FUND, INC. FINANCIAL STATEMENTS

FINANCIAL STATEMENTS
JUNE 30, 2020
AND
INDEPENDENT AUDITOR'S REPORT

FRANKLIN & FRANKLIN, PA
CERTIFIED PUBLIC ACCOUNTANTS

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## YEAR ENDED JUNE 30, 2020

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## FRANKLIN & FRANKLIN, PA

CERTIFIED PUBLIC ACCOUNTANTS

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Independence Fund, Inc. Charlotte, North Carolina

We have audited the accompanying financial statements of The Independence Fund, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Independence Fund, Inc. as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Franklin & Franklin, PA Matthews, North Carolina

Tranklin & Tranklin PA

March 29, 2021

## STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30, 2020

	June 30, 2020
ASSETS	
Current assets:	
Cash	\$ 2,754,384
Sales tax receivable	12,429
Prepaid expenses and other current assets	30,186
Total current assets	2,796,999
Non-current assets:	
Cash held for long-term purposes	54,292
Investments	2,709,679
Property and equipment, net of accumulated depreciation	55,909
Total non-current assets	2,819,880
TOTAL ASSETS	\$ 5,616,879
LIABILITIES & NET ASSETS	
LIABILITIES	
Current liabilities:	
Payroll liabilities	\$ 99,809
Accounts payable	152,568
Current portion of long-term debt	178,578
Total current liabilities	430,955
Long-Term Debt	376,622
TOTAL LIABILITIES	807,577
NET ASSETS	
Without donor restrictions	4,809,302
With donor restrictions	-
TOTAL NET ASSETS	4,809,302
TOTAL LIABILITIES & NET ASSETS	\$ 5,616,879

STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

REVENUE AND SUPPORT Contributions and grants Conditional contributions Contributions in-kind Investment loss, net fees All other	Without Donor Restrictions  \$ 3,133,126 10,000 21,581,982 (59,704) 2,882	With Donor Restrictions  \$ 2,418,598	Total  \$ 5,551,724
	24,668,286	2,418,598	27,086,884
NET ASSETS RELEASED FROM RESTRICTIONS	2,418,598	(2,418,598)	
TOTAL REVENUE AND SUPPORT	27,086,884	-	27,086,884
EXPENSES			
Program services	25,399,938	-	25,399,938
Management and general	649,857	-	649,857
Fundraising	472,373		472,373
TOTAL EXPENSES	26,522,168	-	26,522,168
CHANGE IN NET ASSETS	564,716	-	564,716
NET ASSETS, BEGINNING OF YEAR	4,244,586		4,244,586
NET ASSETS, END OF YEAR	\$ 4,809,302	\$ -	\$ 4,809,302

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

				Supportin	g Serv	vices	
			Ma	anagement	_		
		Program		and			Total
		Services		General	Fu	ındraising	Expenses
SALARIES AND BENEFITS							
Salaries	\$	1,124,197	\$	300,248	\$	117,663	1,542,108
Payroll taxes	Ψ	107,792	Ψ	28,789	Ψ	11,282	147,863
Employee benefits		136,861		36,552		14,324	187,737
TOTAL SALARIES AND BENEFITS		1,368,850		365,589		143,269	1,877,708
OTHER EXPENSES							
Grants and direct assistance		944,516		-		-	944,516
Contracted services		98,803		110,995		9,208	219,006
Travel and meetings		341,499		36,330		40,107	417,936
Advertising and marketing		180,558		-		180,558	361,116
Facilities and equipment		228,496		29,832		8,351	266,679
Client-specific assistance		594,205		-		1,605	595,810
Office and communications		64,525		82,145		33,986	180,656
Banking fees		-		2,261		53,956	56,217
Insurance		-		20,224		-	20,224
All other expenses		8,594		2,481		1,333	12,408
TOTAL OTHER EXPENSES		2,461,196		284,268		329,104	3,074,568
SUBTOTAL BEFORE DONATED SERVICES		3,830,046		649,857		472,373	4,952,276
DONATED SERVICES							
Public services announcements		21,569,892					21,569,892
TOTAL EXPENSES	\$	25,399,938	\$	649,857	\$	472,373	\$ 26,522,168

## STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2020

	ear Ended te 30, 2020
CASH FLOWS FROM OPERATING ACTIVITIES	
Change in net assets	\$ 564,716
Adjustments to reconcile change in net assets	
to cash flows from operating activities:	
Realized and unrealized (gain)/loss on investments	170,666
Conditional contribution (forgiveness of debt)	(10,000)
Contribution of marketable securities	(324,354)
Depreciation expense	49,990
Changes in:	
Promises to give	156,350
Sales tax receivable	(7,743)
Prepaid expenses and other current assets	30,723
Payroll liabilities	1,394
Accounts payable	33,868
Other short-term liabilities	(56,808)
Net Cash Flows From Operating Activities	608,802
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of property and equipment	(15,654)
Purchase of investments	(456,220)
Proceeds from the sale of investments	1,094,644
Net Cash Flows From Investing Activities	622,770
CASH FLOWS FROM FINANCING ACTIVITIES	
Issuance of long-term debt	565,200
Principal payments on long-term debt	505,200
Net Cash Flows From Financing Activities	 565,200
Tet Cash Flows From Financing Activities	 303,200
Net Change in Cash	1,796,772
CASH, BEGINNING OF YEAR	 1,011,904
CASH, END OF YEAR	\$ 2,808,676

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

#### 1. ORGANIZATION AND THE NATURE OF ACTIVITIES

#### Organization

The Independence Fund, Inc., ("the Fund") is a North Carolina-based, national, not-for-profit corporation under the Internal Revenue Code section 501(c)(3), which was formed in 2007. The purpose of the Fund is to empower our nation's severely wounded, injured, or ill Veterans to overcome physical, mental, and emotional wounds incurred in the line of duty.

## Purpose and Programs

The Fund operates the following programs to further its mission:

Mobility Program – Many severely wounded Veterans have lost the ability to experience activities they previously enjoyed. Wounded Veterans that use our all-terrain mobility devices regain the ability to do the things they love, transforming their lives toward a better future. During the year ended June 30, 2020, the Fund provided 75 chairs to Veterans, and we have provided more than 2,400 mobility devices since our founding.

Caregiver Program – The Fund serves the heroes behind the heroes; the Caregivers that work tirelessly to support the wounded Veterans day-in and day-out. The Fund provides Caregivers the means to build strong networks and receive the emotional and physical support they need. During the year ended June 30, 2020, the Fund conducted two, in-person Caregiver Retreats, serving 26 Caregivers. The Fund transitioned to a virtual model to support our Caregivers and we were able to support more than 531 Caregivers through virtual peer support, training, and comradery.

Family Program – Open to families of catastrophically wounded Veterans, the Family Program focuses on art therapy, respite, and comprehensive individual aftercare. With the understanding that true independence can only be reached through total family care, the Independence Fund tailors its Family Program to provide aftercare that is specifically created for each family. While we were unable to conduct in-person retreats this year, we were able to provide virtual programming for more than 200 families.

Operation Resiliency – The Fund and the Veterans Health Administration Office of Mental Health and Suicide Prevention (OMHSP) have partnered together in order to make an immediate impact on the lives of our Veterans and their families. The structure is a mutually beneficial manner that advances and improves Veterans' mental health and wellbeing and expands and promotes community collaboration to increase access to mental health resources for all Veterans and their families and prevent suicide in the Veteran community. Through virtual suicide prevention training and support, The Independence Fund was able to support 276 Veterans this year.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

Advocacy Program – For Veterans returning with the scars of war, the fight does not end upon their arrival home. Unfortunately, some of the biggest battles are with the very institutions that are supposed to be on their side. Our Advocacy Program assists where the need is greatest right now; giving a voice to Veterans for VA healthcare reform, ensuring the Caregivers of the seriously disabled are properly supported, and addressing the latent problems of toxic exposure. The Fund fights for those who fought for us.

Independence@Home – The COVID-19 pandemic had a disproportional effect on our Veterans, Caregivers, and their families. In order to address the immediate needs of these Heroes, The Independence Fund showed flexibility in developing a new program called Independence@Home. This program was able to provide more than 913 families with financial and disaster support during their time of need.

### **Funding Sources**

The Fund is supported primarily by voluntary contributions and grants that are received primarily from individuals, companies, and foundations.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Accounting**

The accompanying financial statements of the Fund have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absences of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions are those currently available for use in the operations of the Fund under the direction of the Board. Net assets without donor restriction can be both undesignated and designated in nature. Undesignated net assets without donor restrictions are those currently available for use in day-to-day operations of the Fund and those resources invested in property and equipment. From time to time, the Board of Directors may designate certain amounts to be utilized or invested to meet specific objectives. Such amounts, if any, are reflected as Net Assets Without Donor Restriction – Designated in the accompanying Statement of Financial Position.

*Net assets with donor restrictions* consist of net assets that have been designated by donors for specific purposes and those net assets that are not currently available for use until commitments regarding their use have been fulfilled.

## Support

All contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as restricted support and increase net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restriction are reclassified to net assets without donor restriction and reported on the Statement of Activities as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

## Property and Equipment

Furniture and equipment with a value of \$1,000 or more is recorded at cost, if purchased, or fair value, if donated. Costs that improve or extend the useful lives of assets are capitalized. Amounts paid for maintenance and repairs are expensed as incurred. Depreciation expense is recorded using the straight-line method of depreciation over the estimated useful lives of the assets, which range from three to seven years.

Depreciation expense was \$49,990 for the year ended June 30, 2020.

### Donated Service and Goods

Donated services are reported as contributions when the services (a) create or enhance nonfinancial assets or (b) would be purchased if they had not been provided by the contribution, require specialized skills, and are provided by individuals possessing those skills. Donated facilities, equipment, or materials, if significant, are included in support at fair value. During the year ended June 30, 2020, the Fund recorded donated public service announcements valued at \$21,569,892 and donated airline miles valued at \$12,090 and received no other donated goods or contributed services.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Fund with program services, management and general expenses, and fundraising efforts. The Fund does not record the value of other donated services in its financial statements because they do not meet the criteria for recognition under ASC No. 605, Accounting for Contributions Received and Contributions Made.

## Federal Income Tax Status

The Fund is exempt from income taxes under Section 50l(c)(3) of the Internal Revenue Code. The Fund is classified as other than a private foundation, as defined by Section 509(a) of the Internal Revenue Code.

## Functional Allocation of Expenses

Expenses that are inherently program, management and general, or fundraising, are charged directly to those functions. Facility costs are allocated based on the estimated square footage utilized by that function. Donated public service announcements are shown as program services expense. Salaries, payroll taxes, and benefit expenses are allocated to program services, management and general, and fundraising based on management's estimates of time spent by each employee.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues, and expenses during the reporting period. Actual results could differ from those estimates.

#### Advertising

Advertising expense is expensed as incurred.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

## 3. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

	 June 30, 2020
Financial assets, at year end	\$ 5,530,784
Less those unavailable for general expenditures within one year:	
Financial assets restricted by donors	 -0-
Financial assets available to meet cash needs for general	
expenditures within one year	\$ 5,530,784

The Fund has \$5,530,784 of financial assets available to meet cash needs for general operating expenditures, consisting of cash of \$2,808,676, receivables of \$12,429 and investments of \$2,709,679. The Fund has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 90 days of normal operating expenses, which are, on average, approximately \$400,000. The Fund has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, as part of its liquidity management, the Fund invests cash in excess of daily requirements in various short-term and long-term investments, including equity exchange-traded funds, bond mutual funds and equity mutual funds.

#### 4. INVESTMENTS

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued in the Statement of Financial Position at their fair value. Fair value is determined by reference to exchange or dealer-quoted market prices. If a quoted market price is not available, fair value of securities is estimated using quoted market prices. The change in the fair value of securities is reflected as investment gains or losses in the accompanying Statement of Activities. The fair value of investments was as follows on June 30, 2020:

	June 30, 2020
Equity funds Bond funds Exchange traded funds Other assets	\$ 1,317,350 769,800 564,538 57,991
Total investments	<u>\$ 2,709,679</u>

Generally accepted accounting principles require fair value of financial instruments to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. It establishes a three-level valuation hierarchy based on observable and unobservable inputs, as follows:

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

Level 1 – Fair value is based on quoted prices in active markets for identical assets or liabilities.

Level 2 – Fair value is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Fair value is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

All of the Fund's investments as of June 30, 2020 are classified as Level 1 assets.

## 5. FURNITURE AND EQUIPMENT

Furniture and equipment as of June 30, 2020 is comprised of the following:

	<u>Ju</u> 1	ne 30, 2020
Computer equipment Furniture and fixtures Leasehold and other improvements Vehicles and trailers	\$	131,739 135,850 20,946 209,287
Less: accumulated depreciation		(441,913)
Furniture and equipment, net of depreciation	\$	55,909
6. LONG-TERM DEBT		
		June 30, 2020
Note payable to Towne Bank for \$405,300, commencing with the first payment due on November 15, 2020. Terms of the 2-year promissory note call for 18 monthly payments of \$22,813, including principal and interest at a rate of 1% per year. The final payment is due on April 15, 2022.	\$	405,300
Note payable to Bank of America for \$149,900, commencing with the first payment due on June 6, 2021. Terms of the 30-year promissory note call for monthly payments of \$641, including principal and interest at 2.75% per year. The principal amortizes fully over 30 years.		149,900
Total	<u>\$</u>	555,200

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

The estimated future principal payments are as follows for the years ended June 30:

2021	\$ 178,578
2022	230,514
2023	3,601
2024	3,702
2025	3,805
2026 and thereafter	 135,000
Total	\$ 555,200

The promissory note payable to Towne Bank was received under the Paycheck Protection Program of the Coronavirus Aid, Relief, and Economic Security (CARES) Act. Subsequent to June 30, 2020, the Fund has applied for full forgiveness of the loan and expects to receive full forgiveness. As of March 29, 2021, the Fund has not received notification of forgiveness.

### 7. CONCENTRATION OF RISKS

#### Cash

The Fund maintains cash balances at financial institutions in excess of FDIC insured limits. The balance of uninsured cash as of June 30, 2020 was \$2,457,489. However, management believes that the risk related to the accounts is minimal because of the strong credit rating of the financial institutions.

### **Investments**

The investments held by the Fund are insured by the Securities Investor Protection Corporation up to \$500,000. The Fund invests in a variety of investments, which are subject to fluctuations in market values and expose the Fund to a certain degree of investment risk.

#### 8. OPERATING LEASE

The Fund leases office space under a non-cancelable operating lease agreement. Total rental expense under this operating lease for the year ended June 30, 2020 was \$88,868.

Future minimum lease payments are as follows:

2021	\$ 91,556
2022	7,840
2023	-0-
2024	-0-
2025 and thereafter	 -0-
Total	\$ 99,396

### 9. RELATED PARTY TRANSACTIONS

During the year ended June 30, 2020, the Fund paid \$23,259 to a hypnotherapy center, which is owned and operated by a family member of the Chief Executive Officer. The hypnotherapy center provided workshops at various events held by the Fund, such as caregiver retreats.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020

#### 10. PRIOR PERIOD ADJUSTMENTS

During the year ended June 30, 2020, it was identified that a pledge receivable of \$100,000 had been recorded during the year ended June 30, 2019 that did not qualify as a pledge receivable under generally accepted accounting principles in the United States of America. As of June 30, 2020, management made a prior period adjustment to reduce both net assets and pledges receivable by \$100,000 as of June 30, 2019.

During the year ended June 30, management identified \$15,000 of prepaid legal expenses that existed as of June 30, 2019 that was reflected as an expense in previously issued financial statements. As of June 30, 2020, management made a prior period adjustment to reflect the existence of the prepaid legal expenses as of June 30, 2019.

## Adjustments to June 30, 2019 Net Assets:

June 30, 2019 net assets, previously stated	\$ 4,329,586
Adjustment to pledges receivable	(100,000)
Adjustment to prepaid expenses	15,000
June 30, 2019 net assets, restated	\$ 4,244,586

It was also determined during the year ended June 30, 2020 that in the fiscal year ended June 30, 2019, all donor restricted net assets had actually been released as of June 30, 2019, resulting in no net assets with donor restrictions as of June 20, 2019. This is reflected in the opening balance of net assets with donor restrictions on the Statement of Activities for the Year Ended June 30, 2020.

#### 11. SUBSEQUENT EVENTS

The Fund has evaluated for disclosure any subsequent events from the date of the Statement of Financial Position through March 29, 2021, which is the date the financial statements were available to be issued. During this period, no material recognizable subsequent events were identified.