

ESSENTIALS

CURATED MONTHLY SUBSCRIPTION BOX MARAA N



About Us

Chic Essentials is a uniquely curated bi-monthly subscription box delivering a wide range of sample & full size beauty & wellness products to customers in need each month.

Who is it for?

Diverse people looking to introduce more wellness products into their daily regimen. This is a great time to determine what works for them in a comfortable, intimate setting, their own home!





Audience Profile

Partnering with Chic Essentials positions your brand in front of a unique network of multiethnic customers ranging in age between 20-60 years old. They find value in discovering and supporting brands with a focus on health, wellness and inclusivity. The brands they support financially are in touch with today's culture and have crafted original products with their user in mind.

22K Followers

5K Followers

7K Followers

10K Followers

With over 10,000 attendees at our flagship event AfroChic, our brand is strong and highly respected in the community and in society at large. Increase your brand awareness and enhance your social interaction. Get known or recognized by our subscribers!

Connect with our audience



The Value

We help you save your marketing dollars by putting your products directly in the hands of your target audience...and more.







Be part of an Exclusive Club

Beauty and Wellness are trillion dollar industries and although we are experiencing a global pandemic, people still want to feel beautiful and access wellness at their fingertips. Online shopping has become the new normal and brands are having to adapt and be flexible to meet changing needs. Is your brand part of the movement?

Subscription Process

SELECT PLAN

Subscribers select their subscription plan from one of three available options

LET US CURATE

We curate the perfect box filled with exciting products for a great experience

DISCOVER THE MAGIC

Subscribers enjoy new found delights and share experiences with family and friends

How Does it Work? For \$40-\$60CAD per month, a box of 4-6 essential products will be shipped. These products will range in variety from cannabis infused balms for tired muscles, teas for deprived sleepers, essential oils for drained brains, conditioners for dried locks, serums for thirsty skin, natural supplements and more.





We Asked...They Answered

We surveyed the very people in our communities that would benefit from these boxes the most and they gave us feedback about their need for beauty and wellness products during COVID-19.



Comparative Analysis

\$45-\$65



CURL



DEPRE BENT

Self Care & Wellness

\$20-\$35





Beauty

\$50 - \$100+



Community Support

CAUSEBOX

\$25-\$35



TOPBOX

GLOSSYBOX





Lifestyle



Our Value Commitment

- Connecting you with influential
- marketing
- insights

Authentic story-telling for your brand journey Alignment with a trusted and vetted brand partners/relationships that live beyond the box An amplified platform to accelerate brand

Website links to purchase conversions Real-time surveys for feedback using consumer

Membership Experience

BAWSES UNITE

Become a preferred brand partner and contribute to three out of six boxes per year. Exposure Opportunity = MAXIMUM

KEEPING IT CONNECTED

Become a brand partner and contribute to two out of six boxes per year. Exposure Opportunity = MEDIUM

CASUALLY KICKIN IT

Become a brand partner and contribute to one out of six boxes. Exposure Opportunity = MINIMUM



Membership

BRAND PARTNERSHIPS THAT MAKE SENSE

ANNUALLY

3

ANNUALLY

ANNUALLY

Three Contributions per year - \$1000 membership fee + product samples

Two Contributions - per year - \$500 membership fee + product samples

One Contribution = per year - \$250 membership fee + product samples

What We Provide

Safety First

Diversified women in our communities want access to the products they need in a safe way. Our mantra is "Stay Inside, but Stay Chic."

VIP Membership

Our subscribers want to support emerging relatable brands that introduce new and exciting products exclusive to this community.

Consider this your opportunity to form real relationships with your customers and collect qualitative market research about their experiences with your products.

Convenience

- The enhanced delivery experience beats the inconvenience of long line ups for
- essential items.
- Our vision is "Essentials delivered to you"

Authenticity

Proposed Approach







VIA EMAIL

Our email subscribers will be invited to learn more about your brand in our Bi-Monthly "Meet the Founder" email series. You will also be invited to the "Chic Essentials Live on Wednesdays: Meet The Founder" Chat.

WEB & SOCIAL MEDIA

You can take advantage of our social media promotions where Influential people will tag your brand in their box unwrapping videos.

CONSUMER INSIGHTS

After being featured in our box, you will receive feedback from product survey completed by our subscribers 99

FROM US TO YOU

"Rediscover AfroChic through the products and brands that we want to give to you at home during this time"

- Amoye Henry, Founder





ESSENTIALS







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