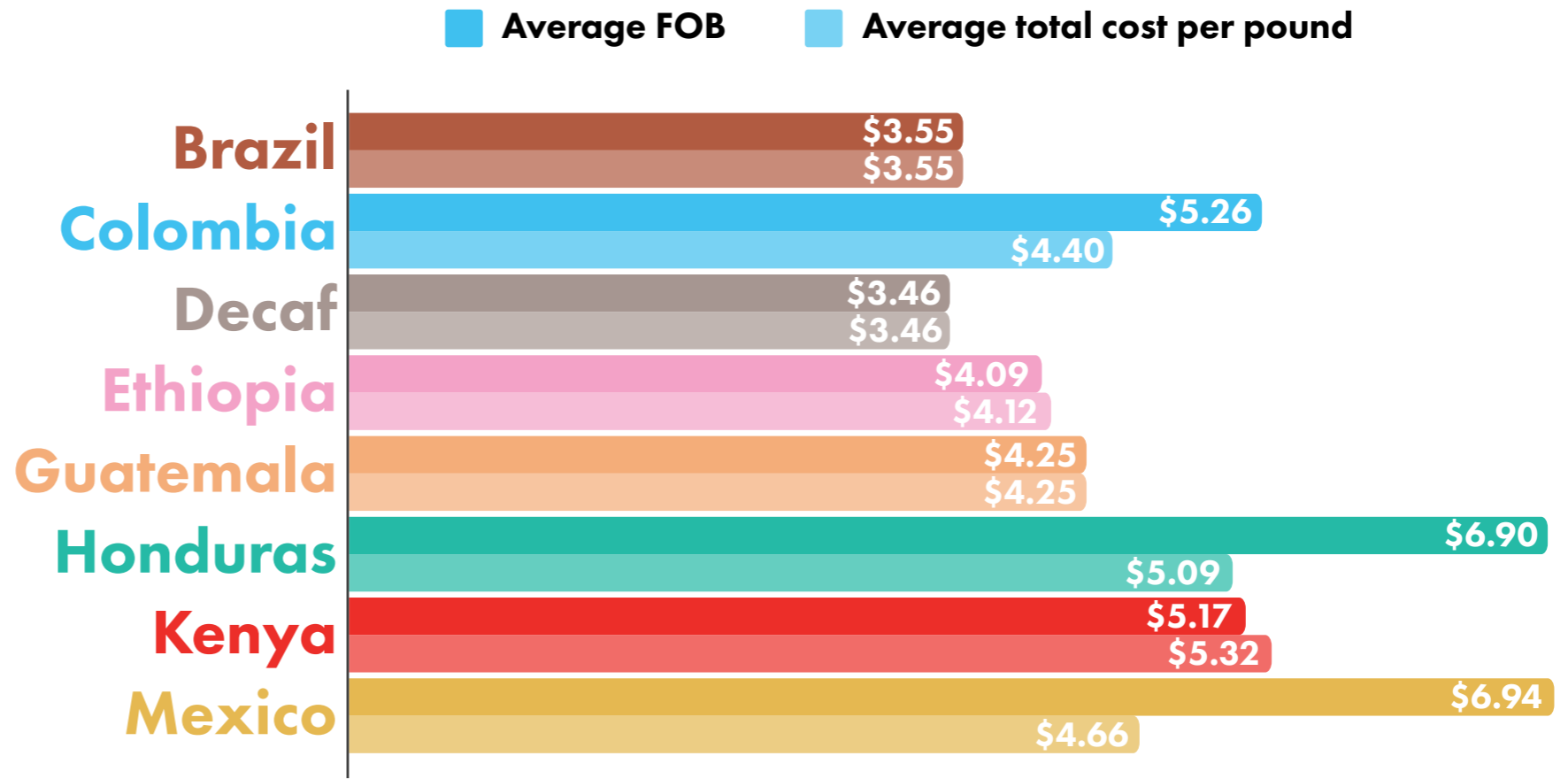


Origin	Lot	FOB	Farmgate	Total Roasted lbs	FOB x TR lbs
Brazil	Diogo Dias	\$3.55		5890	\$20,909.50
Colombia	Silvio Pulido Ramirez	\$6.07	\$4.26	364	\$2,209.48
Colombia	Jhon Dumar Guerra Yand	\$5.38	\$3.98	1230	\$6,617.40
Colombia	Blend Yacuanquer Various	\$4.25	\$3.63	33020	\$140,335.00
Colombia	Jaime Heriberto Zamudio El Puente	\$5.32	\$3.09	616	\$3,277.12
Colombia	Luis Alberto Jojoa Caturra	\$5.42	\$3.11	924	\$5,008.08
Colombia	Luis Alberto Eraso Pinto Los Naranjos	\$5.17	\$2.97	770	\$3,980.90
Colombia	Jose Luis Perez Cuatro Esquinas	\$5.32	\$3.09	462	\$2,457.84
Colombia	Yohn Jarby Manchabajoy Criollo La Mora	\$5.17	\$2.97	600	\$3,102.00
Decaf	Colombia Caldas	\$3.90		4375	\$17,062.50
Decaf	Colombia Huila	\$3.02		2843	\$8,585.86
Ethiopia	Gedeb Wuri	\$4.50		5294	\$23,823.00
Ethiopia	Sulladjah	\$3.90		10828	\$42,229.20
Ethiopia	Sibu Hambela	\$4.34		4770	\$20,701.80
Ethiopia	Beriti	\$4.77		13826	\$65,950.02
Ethiopia	Daniel Mijane Worka Sakaro Lot F	\$3.20		7817	\$25,014.40
Ethiopia	Worka Chelbesa(Danche)	\$4.10		6975	\$28,597.50
Ethiopia	Yukro	\$3.85		8155	\$31,396.75
Guatemala	Las Rocas	\$4.25		456	\$1,938.00
Guatemala	Rosma Lot 6	\$4.25		4531	\$19,256.75
Guatemala	Amate Lot 2	\$4.25		3730	\$15,852.50
Guatemala	Amate Lot 2	\$4.25		2483	\$10,552.75
Honduras	Benjamin Paz - La Salsa SL28	\$10.00		198	\$1,980.00
Honduras	Benjamin Paz - La Salsa SL28	\$10.00		152	\$1,520.00
Honduras	Benjamin Paz - La Salsa Geisha	\$20.00		198	\$3,960.00
Honduras	Daysi Muñoz - Pacas	\$4.75		1160	\$5,510.00
Honduras	David Muñoz - Pacas	\$5.00		1745	\$8,725.00
Honduras	Encarnacion Enamorado - Pacas	\$5.00		580	\$2,900.00
Honduras	Jose Leonel Martinez - Bourbon	\$4.50		456	\$2,052.00
Honduras	Jobneel Caceres - Cielito Lindo Pacas	\$6.00		325	\$1,950.00
Honduras	Jobneel Caceres - Cielito Lindo Pacas	\$6.00		600	\$3,600.00
Honduras	Jose Leonel Martinez - Pacas	\$4.50		3,496	\$15,732.00
Honduras	Juan Angel Perdomo - Pacas	\$4.50		300	\$1,350.00
Honduras	Mario Martinez - Pacas	\$4.75		1256	\$5,966.00
Honduras	Ramon Hernandez - Pacas	\$4.75		5948	\$28,253.00
Kenya	Spikes AA	\$5.18		345	\$1,787.10
Kenya	AB Gachuiro/Nyeri SL 4097 19KB0135	\$5.00		4302	\$21,510.00
Kenya	Ichuga AA	\$5.00		1700	\$8,500.00
Kenya	PB Ichuga/Nyeri SL 4102 19KB0134	\$4.73		132	\$624.36
Kenya	Nyawira PB	\$5.16		660	\$3,405.60
Kenya	PB Spikes Kiambu	\$4.73		396	\$1,873.08
Kenya	Rukira AB	\$4.54		660	\$2,996.40
Kenya	Thunguri AA	\$5.74		1400	\$8,036.00
Kenya	Nyawira AA	\$6.11		5472	\$33,433.92
Kenya	Nyawira AA	\$5.66		2745	\$15,536.70
Kenya	Nyawira AB	\$5.16		5348	\$27,595.68
Kenya	AA Spikes Kiambu	\$4.93		4205	\$20,730.65
Kenya	AB Spikes Kiambu	\$5.22		4716	\$24,617.52
Mexico	Anaclea Carca Lopez	\$9.56		519	\$4,961.64
Mexico	Anaclea Lopez Garcia -San Maria	\$7.35		380	\$2,793.00
Mexico	Erasmus Feria Cruz-San Maria Yucahit	\$8.48		1806	\$15,314.88
Mexico	Tenejapa	\$5.07		1350	\$6,844.50
Mexico	La Concordia Blend	\$4.24		26018	\$110,316.32

Average FOB	Appr. Total Roasted lbs	Appr. Total FOB Cost
\$5.47	198,527 lbs	\$893,233.70



Glossary:

Origin

The country from which the coffee is sourced.

Green Coffee

Green coffee is unroasted coffee beans from Coffea fruits (Coffea arabica, Coffea canephora).

Farm Gate

The price paid directly to a producer, either for processed coffee (in parchment) or unprocessed coffee (in cherry).

FOB

The price paid to the exporter. This price includes milling costs, transport at origin, preparation for international shipment & exporter margins.

Average Total Cost Per Pound

In an effort to be as transparent as possible, we've included an average total cost per pound. We often purchase some very expensive (and incredible) coffee but at a very small volume. This can skew the average FOB prices. This data gives a better perspective on what we pay on average for green coffee.

