REX | THE CONCEPT STORE RETAIL CONCESSION GUIDE 2016





REVOLVER RETAIL PRESENTS **REX: THE CONCEPT STORE** A SHARED RETAIL ENVIRONMENT FOR INDEPENDENT RETAILERS, DESIGNERS, ARTISTS AND CREATIVES



REX | DEPARTMENTS

FASHION

JEWELLERY

CAFE

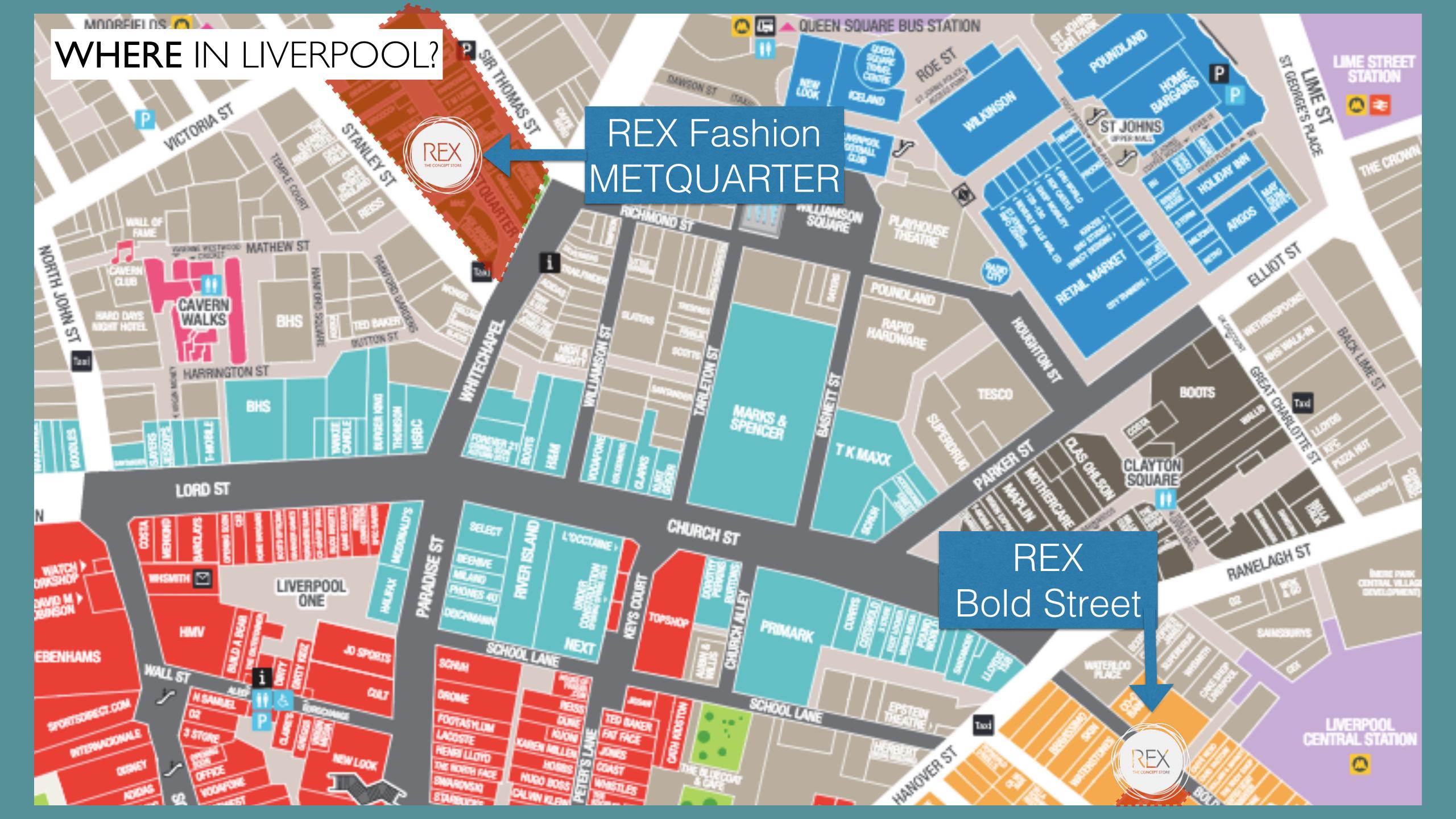
REXSHOP.CO



HOME & GIFT







WHY A CONCEPT STORE?

- MANY NEW OR SMALLER RETAILERS FIND IT DIFFICULT TO TAKE ON LONG TERM COMMITMENTS
- WE (LANDLORD) TAKES ON THE DAY TO DAY RUNNING & MANAGEMENT OF THE STORE
- QUICK & EASY FOR RETAILERS TO START TRADING IN BUSY CITY CENTRE LOCATIONS
- REX OFFERS A SHARED WORKING & RETAIL ENVIRONMENT FOR THE GROWING COMMUNITY OF CREATIVES IN THE HEART OF LIVERPOOL CITY CENTRE





BENEFITS OF A CONCEPT STORE



- LIMITED RISK
- RETAILERS ARE ABLE TO TEST OUT
 NEW PRODUCTS, SERVICES AND
 CONCEPTS
- GREAT FOR RETAILERS LOOKING
 TO TEST OUT NEW CITY CENTRE
 LOCATIONS
- REDUCED OVERHEADS
- CROSS SELLING OPPORTUNITIES
 WITH OTHER RETAILERS

WHAT REX DOES FOR YOU

- MANAGEMENT OF STORE
- MARKETING & SOCIAL MEDIA
- EVENT & EXHIBITION SPACE
- SALES & PROMOTIONS
- EPOS & CASH MANAGEMENT
- REPORTING & INVOICING
- EXTRA SUPPORT SERVICES AVAILIABLE
- CREATIVE STORE ENVIRONMENT





RETAILER RESPONSIBILITIES

- MERCHANDISING OWN AREA & • VISUAL DISPLAYS
- RESPONSIBLE FOR OWN STOCK • INVENTORY & DELIVERIES
- PROVIDE MARKETING TEAM WITH • UPTO DATE PROMOTIONAL CONTENT & IMAGES
- JOIN STORE TEAM ONCE A MONTH
- HAVE UPTO DATE PRODUCT & • PUBLIC LIABILITY INSURANCE DOCUMENTS





WHY LIVERPOOL?

- LIVERPOOL IS THE UK'S 5TH LARGEST
 CITY
- RANKED TOP UK CITY & THIRD IN THE WORLD FOR PEOPLE TO VISIT BY ROUGH GUIDES BEST PLACES TO VISIT 2014
- LIVERPOOL RANKED TOP 5 UK RETAIL CENTRE & THE UKS FASTEST GROWING REGIONAL ECONOMY
- 60 MILLION ANNUAL VISITORS TO THE CITY CENTRE
- LIVERPOOL VOTED 2ND HAPPIEST
 PLACE TO WORK 2016



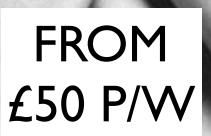
REX | DEPARTMENT RATES

FASHION FIXTURES

FROM £150 P/W







H&B





INTERESTED?

REX IS ALWAYS ON THE LOOK OUT FOR NEW BRANDS , PRODUCTS & RETAILERS TO JOIN ITS EVER GROWING FAMILY

IF YOU WOULD LIKE TO TRADE IN STORE OR BECOME A RETAIL CONCESSION, PLEASE REGISTER YOUR INTEREST **HERE**

THANKYOU!



THANK YOU

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