

**Audited Financial Statements** 

For the Years Ended June 30, 2023 and 2022

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**INDEPENDENT AUDITORS' REPORT** 

To the Board of Directors of Braveworks:

# Opinion

We have audited the accompanying financial statements of Braveworks (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Braveworks as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Braveworks and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Braveworks' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Braveworks' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Braveworks' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Jans, Globlin Associales, OA'S PUC.

Matthews, North Carolina February 19, 2024

# Braveworks Statements of Financial Position As of June 30, 2023 and 2022

Assets	<u>June 30, 2023</u>	<u>June 30, 2022</u>
Current Assets		
Cash	\$ 286,468	\$ 209,235
Pledges and Other Receivables (Note 6)	1,076	196,498
Inventory	83,169	65,232
Total Current Assets	370,713	470,965
Right of Use Asset	135,023	174,931
Property and Equipment, net	6,268	9,991
Total Assets	\$ 512,004	\$ 655,887
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable and Accrued Expenses	\$ 76,357	\$ 80,547
Notes Payable, Current Portion (Note 6)	5,242	7,692
Total Current Liabilities	81,599	88,239
Lease Obligations, net of current portion	92,864	135,023
Notes Payable, net of Current Portion	189,222	189,403
Total Liabilities	363,685	412,665
Net Assets		
Net Assets Without Donor Restrictions Net Assets With Donor Restrictions	148,319	243,222
Total Net Assets	148,319	243,222
Total Liabilities and Net Assets	\$ 512,004	\$ 655,887

# Braveworks Statements of Activities and Changes in Net Assets For the Years Ended June 30, 2023 and 2022

	_	2023					2022							
	Wit	et Assets hout Donor estrictions	Witl	Assets h Donor trictions		Total	Wit	et Assets hout Donor estrictions	With	Assets Donor rictions		Total		
<b>Revenues and Other Support</b>														
Sale of Artisan Goods	\$	245,896	\$	-	\$	245,896	\$	268,548	\$	-	\$	268,548		
Contributions and Donations		510,037		-		510,037		374,897		-		374,897		
Covid-19 Relief Programs (Note 6)		-		-		-		224,665		-		224,665		
Other Income		9,933		-		9,933		-		-		-		
Total Revenues and Other Support	\$	765,866	\$	-	\$	765,866	\$	868,110	\$	-	\$	868,110		
Expenses														
Program Expenses		647,327		-		647,327		611,794		-		611,794		
Management and General Expenses		112,901		-		112,901		77,648		-		77,648		
Fundraising Expenses		100,542		-		100,542		69,627		-		69,627		
Total Expenses		860,769		-		860,769		759,068		-		759,068		
Change in Net Assets	\$	(94,903)	\$	-	\$	(94,903)	\$	109,042	\$	-	\$	109,042		
Net Assets, Beginning of Year	\$	243,222	\$	-	\$	243,222	\$	134,180	\$	_	\$	134,180		
Change in Net Assets		(94,903)		-		(94,903)		109,042		-		109,042		
Net Assets, End of Year	\$	148,319	\$	-	\$	148,319	\$	243,222	\$	-	\$	243,222		

# Braveworks Statement of Functional Expenses For the Year Ended June 30, 2023

	Management						
	Program		and General		Fundraising		Total
Compensation	\$	349,157	\$	59,612	\$	17,032	\$ 425,801
Cost of Artisan Goods Sold		150,008		-		-	150,008
Occupancy		40,746		6,957		1,988	49,690
Advertising and Marketing		26,174		-		-	26,174
Development and Fundraising		-		-		80,307	80,307
Other Artisan Expenses		32,644		-		-	32,644
Professional Services		-		16,380		-	16,380
Other General and Administrative		-		11,046		-	11,046
Travel and Conferences		18,965		-		-	18,965
Communications and Technology		18,533		3,164		904	22,601
Insurance		6,382		1,090		311	7,783
Depreciation		3,722		-		-	3,722
Office Expenses		-		5,453		-	5,453
Dues and Subscriptions		996		-		-	996
Interest Expense		-		9,199		-	9,199
Total Functional Expenses	\$	647,327	\$	112,901	\$	100,542	\$ 860,769

# Braveworks Statement of Functional Expenses For the Year Ended June 30, 2022

	Management							
	Program		and General		Fundraising		Total	
Compensation	\$	304,362	\$	42,379	\$	38,527	\$	385,268
Cost of Artisan Goods Sold		143,440		-		-		143,440
Shop Maintenance		45,201		-		-		45,201
Occupancy		30,970		4,312		3,920		39,203
Advertising and Marketing		33,641		-		-		33,641
Development and Fundraising		-		-		25,526		25,526
Other Artisan Expenses		23,580		-		-		23,580
Professional Services		-		13,758		-		13,758
Other General and Administrative		-		11,901		-		11,901
Travel and Conferences		10,705		-		-		10,705
Communications and Technology		7,917		1,102		1,002		10,022
Insurance		5,145		716		651.30		6,513
Depreciation		5,232		-		-		5,232
Office Expenses				3,478		-		3,478
Dues and Subscriptions		1,294		-		-		1,294
Donations to Partner Organizations		306		-		-		306
Total Functional Expenses	\$	611,794	\$	77,648	\$	69,627	\$	759,068

# Braveworks Statements of Cash Flows For the Years Ended June 30, 2023 and 2022

Cash Flows from Operating Activities		2023	2022
Change in Net Assets	\$	(94,903)	\$ 109,042
Covid-19 Relief (Note 6)		-	(188,317)
Depreciation Expense		3,722	5,232
Adjustments to reconcile Change in Net Assets			
to net cash flows provided by (used in) operating activities:			
Decrease (Increase) in Pledges and Other Receivables		195,422	(7,753)
(Increase) Decrease in Inventory		(17,937)	3,488
(Decrease) Increase in Accounts Payable and Accrued Expens		(4,190)	1,913
Net Cash Provided by (Used In) Operating Activities		82,114	(76,395)
Cash Flows from Financing Activities			
(Payments on) Proceeds from Notes Payable		(4,881)	47,836
Net Cash (Used in) Provided by Financing Activities		(4,881)	47,836
Net Change in Cash		77,233	(28,559)
Cash, beginning of year		209,235	237,794
Cash, end of year	\$	286,468	\$ 209,235
Supplemental Data:	¢	0.100	¢
Cash Paid for Interest	\$	9,199	<u>\$                                    </u>

# Note 1 - The Organization

Braveworks (formerly Fashion & Compassion and hereafter referred to as the "Organization") is a nonprofit organization formed in 2013. The Organization's mission is to empower women and families overcoming trauma and injustice, bridging the gap from pain to purpose through impactful connections, inspired creations, and economic confidence.

The mission of the Organization is funded through sales of jewelry, leather bags, home accessories and other goods as well as donations from private donors, faith partners, corporate donors and foundations. The Organization is based in Charlotte, North Carolina where it maintains a retail storefront, craft-making, inventory and fulfillment facilities, as well as programming and office space.

# Note 2 - Summary of Significant Accounting Policies

# Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with generally accepted accounting principles in the United States (US GAAP).

The financial statements are presented in accordance with the provisions of ASU 2016-14: *Presentation of Financial statements of Not-for-Profit Entities*. Under the ASU, net assets are to be presented in two categories: net assets with donor restrictions and net assets without donor restrictions. The ASU also contains disclosure requirements related to net assets, liquidity and availability of resources, and functional expenses which were considered in the preparation of these financial statements.

#### Use of Estimates

The accompanying financial statements have been prepared in accordance with US GAAP, which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash

Cash includes cash on deposit at financial institutions and petty cash. Cash balances did not exceed Federal Deposit Insurance Corporation limits as of June 30, 2023 and 2022.

#### Contributions, Grants and Promises to Give

The Organization recognizes unconditional promises to give as support in the period the promise is received including contributions from private donors and grants. All promises to give are expected to be collected within one year. Management has determined that no allowance for doubtful accounts is necessary at June 30, 2023 and 2022.

#### Inventory

Inventory is valued at the lower of cost or market value for finished goods and the lower of average cost or market value for raw materials used in jewelry making. The average cost is used for raw materials because the individual items (beads, clasps, wire, etc.) are of low dollar value per unit and tracking at that level is not cost effective. The cost of finished goods is determined using the wholesale cost for purchased items or the allocated cost and labor associated with making the piece. At June 30, 2023 and 2022 management has determined that no allowance for obsolescence is necessary.

# Braveworks Notes to the Financial Statements For the Years Ended June 30, 2023 and 2022

# Note 2 - Summary of Significant Accounting Policies (continued)

#### Property and Equipment

Tangible assets exceeding \$1,500 are classified as property and equipment. Donated assets are recorded at fair market value if it can be reasonable estimated. Property and equipment are depreciated using the straight-line method over the expected useful life.

#### Net Assets

Net assets without donor restrictions are comprised of all resources without donor-imposed restrictions at the date of the contribution. Donor restricted contributions that are received and expended in the same year are classified as net assets without donor restrictions. Additionally, net assets without donor restrictions include the total carrying value of all property and equipment used in the Organization.

Net assets with donor restrictions carry restrictions that expire upon the passage of a prescribed period or upon the occurrence of a stated event as specified by the donor. When a donor restriction expires, the net assets are reclassified as net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

#### Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized and allocated on a functional basis in the accompanying Statement of Functional Expenses. These allocations are based on management's best estimate of time and funds spent across program, management and fundraising activities. The most significant allocations are in compensation and occupancy where management uses its best estimate of time and effort spent by employees in the allocation process. Management revisits the allocation each year and adjusts for changes in roles and employees as necessary.

#### Donated Items and Services

Contributed services for voluntary donation of services are recognized in the financial statements when those services: (1) create or enhance non-financial assets; or (2) require specialized skills provided by individuals possessing those skills and are services that would be typically purchased if not provided by donation. The Organization records those services as contributions and expenses in the Statement of Activities at their estimated value. There were no in-kind donations recorded in fiscal 2023 and 2022.

In addition, a substantial number of unpaid volunteers, including the Board of Directors, have made significant contributions of their time to provide services to the Organization which do not meet the criteria for recognition described above. The estimated value of their contributed time is not reflected in the financial statements; however, the Organization is heavily reliant on the continued support of volunteers in the community to maintain operations.

#### Income Taxes

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and therefore has made no provision for income taxes in the accompanying financial statements. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and the state jurisdiction of North Carolina where it operates. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at June 30, 2023. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

# Note 3 – Property and Equipment

Property and equipment consist of the following at June 30,

	2023	2022
Equipment	\$15,538	\$15,538
Software	10,620	10,620
Total	\$26,158	\$26,158
Less: Accumulated Depreciation	(19,890)	(16,167)
Property and Equipment, net	\$6,268	\$9,991

All property and equipment are currently depreciated using a 5-year useful life. Depreciation expense is \$3,723 and \$5,232 for the years ended June 30, 2023 and 2022, respectively.

# Note 4 – Commitments

The Organization has various retail credit cards. At June 30, 2022 and 2021, the outstanding balance of \$12,811 and \$17,779 is included in the accompanying Statement of Position in Accounts Payable and Accrued Expenses, respectively. All accounts were current.

# Note 5 - Liquidity and Availability of Resources

At June 30, 2023 and 2022, there were no restrictions on financial assets. The financial assets available to meet cash needs for general expenditures within one year represents approximately 2 to 3 months of cash expenditures. The Organization has the ability to repay the SBA loan in full (see Note 6) but is keeping funds available as the borrowing rate (2.75%) is lower than the rate earned on the money market savings account (3.194%). The Organization has a multi-faceted revenue structure that includes the sale of goods, grants, individual donations, and fundraising events. Management believes that the resources available combined with the future receipts will be sufficient to meet operating cash needs in the next year and years to come.

#### Note 6 – Notes Payable and Covid-19 Relief Programs

In fiscal 2022, the Company filed amended Form 941s to claim the Employee Retention Credit on eligible wages as permitted under the Infrastructure Investment and Jobs Act enacted November 2021. A receivable of \$188,317 and the related COVID-19 relief income is recorded in fiscal 2022. The funds were received in fiscal 2023.

Additionally, the Organization obtained a loan under the EIDL program of \$150,000. This loan is payable over 30 years at 2.75% interest and payments were deferred until May 2022. This loan is secured by the assets of the Organization and may be prepaid without any penalties or fees. In May 2022, the Organization modified the loan to increase the principal to \$200,400. This note is not eligible for forgiveness by the SBA.

#### Note 7 – Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 19, 2024, the date the financial statements were available to be issued. The Organization has no knowledge of significant subsequent events as of this date other than those previously disclosed.

# Note 8 – Facility Lease

The Organization leases the boutique storefront, craft-making, inventory and fulfillment facilities, and programming/office space from a related party (the founder of the Organization). The lease runs through 2024 and monthly payments will increase up to \$4,294 per month over the course of the lease. The lease has been determined to be an operating lease by management.

The Organization adopted the lease accounting guidance in Accounting Standards No. 2016-02, Leases (Topic 842) and as such recognized right of use assets and lease obligations related to this lease of \$135,023 and \$174,931 as of December 31, 2023 and 2022, respectively. The Organization used a discount rate of 5.5% to discount the future lease payments.