

# HIGHCOM

## COMPANY OVERVIEW

### WHO WE ARE

HighCom Security, Inc. ("HighCom") designs, develops, tests, manufactures, and distributes body armor and personal protective equipment (PPE). This includes our cutting edge tactical body armor such as our NIJ 0101.06 certified hard armor products as well as our NIJ 2005 IR compliant body armor solutions.

Over the past decade HighCom has supported through manufacturing and distribution some of the largest soft armor manufacturers with private label/OEM hard armor solutions for end use by military and law enforcement agencies globally as we are known for innovative technology, exceptional customer service, and superior quality performance.

"At HighCom we are passionate about saving lives. Everything we make is designed to protect lives against bullets and bombs." Michael Gordon, CEO

- ▶ **Guardian Plates**  
Level IV, III, Special Threat & Trauma
- ▶ **Trooper Vests**  
NIJ 0101.06, NIJ 2005 IR, & Plate Carriers
- ▶ **Striker Helmets**  
Ballistic PASGT, ACH, MICH
- ▶ **Bellfire Shields**  
Ballistic & Riot
- ▶ **Stingray Blankets**  
Ballistic & Blastwrap Technology
- ▶ **Civilian Armor**  
Inserts, Backpacks, Cases, & Panels

### KEY FACTS

- Founded in February 1997
- Owned and operated design and manufacturing company in USA
- NIJ compliance/certifications; including dozens of NIJ 0101.04 (2005 IR), NIJ 0101.06, NIJ 0106.01, NIJ 0108.01, and 0115.01 solutions
- \$10,000,000 of product liability insurance coverage
- ISO 9001:2008 certified organization and first company in the world BA 9000:20012 certified compliant
- High Capacity output of more than 20,000 pieces of armor per month
- DOD contracts and distribution of close to 1,000,000 pieces of ballistic armor over the past decade
- Law Enforcement, Fire and Rescue, and Security contracts with hundreds of federal, state, and local agencies throughout the United States
- GSA Contract currently in second five year cycle through 2015



# BALLISTICS LAB

HighCom has a state-of-the-art ballistic testing laboratory on site at our R&D center and manufacturing plant in Columbus, Ohio which is used to support development and quality control of our armor systems and personal protective products. Long before we release any new products into production and provide delivered end use goods to our customers we guarantee our armor products are 100% effective and reliable against the threats that each is rated for. Our Research and performance database of materials goes back many years and we leverage the extensive history and experience of our partners throughout our supply chain to drive forward with cost effective high performing quality armor solutions.

HighCom's ballistics lab can perform the majority of the tests that are performed at certified ballistic labs around the world including all labs currently approved under NIJ for external testing certification. Our lab is currently equipped to shoot ammunition from .22 caliber up to .50 caliber. HighCom typically performs tests for V50 and V0; V50 is a statistical ballistic test and the velocity at which 50% of the shots go through and 50% are stopped by the armor. V0 is a ballistic test based on a specific projectile at a given velocity at the armor and has a 100% probability stopping the projectile or fragments.



# REGULATORY COMPLIANCE

Given the equipment and ballistic protection solutions provided by HighCom, compliance with the U.S. Department of Commerce, U.S. Department of State, U.S. Department of the Treasury and all other governmental agencies' regulations is a high priority. In fact, HighCom is one of the key companies relied upon by the U.S. Government and allied forces globally as a supplier of high performing hard armor solutions that are economically priced, lightweight, and high performance. HighCom played a major role in the deployment of hundreds of thousands of pieces of hard armor to U.S. troops and allied forces in Iraq and Afghanistan and we are extremely proud to call the United States home and hope to work with each and every agency and individual operator and officer for another two decades. HighCom is fully ITAR and EAR compliant and routinely handles export license applications and export document processing.

## NIJ COMPLIANCE



HighCom Security takes NIJ compliance extremely serious and this is why we have worked so hard over the past decade to design, develop, test, and certify many of our products to NIJ standards.

## ISO CERTIFIED



ISO 9001: 2008 Certified Organization  
Registrar: Perry John Registrars  
Certificate #: C2014-01223  
Scope: Design, Development, Testing, Manufacturing, and Distribution of Body Armor & Personal Protective Equipment

## GSA CONTRACT



Contract# GS-07F9247S (Schedule 84). Products available tailored towards military and law enforcement officers throughout the U.S. including DOD, Federal, and State agencies.



# MANUFACTURING & DISTRIBUTION

HighCom has grown into an internationally diversified company with its connection to many of the largest armor manufacturers and distributors in the world through our OEM and private label program. Many of these major defense and law enforcement supply companies rely on HighCom's armor solutions under subcontract agreements. One of the most important aspects of HighCom's business philosophy is our total commitment to unparalleled quality control and continual improvement. This commitment can be seen in our long history of quality management through ISO certification, thereby providing the very highest in quality products designed to protect the very lives of the men and women who proudly serve our country locally and throughout the world.

# DESIGN & DEVELOPMENT

HighCom works tirelessly to design and develop cutting edge critical protection systems for many threats that range from small caliber handguns to high powered armor piercing rifle threats. However, because of the evolving nature of protective systems, HighCom is continuously finding ways to improve the weight and performance of our products while reducing cost to our customers. HighCom finds efficiency and process improvements that allow us to pass those savings on to customers through our design and development activities. These improvements include the addition and operation of our internal advanced research and ballistics testing facility.

# QUALITY MANAGEMENT

HighCom Security takes quality very seriously and in keeping with our commitment to providing the best quality products and customer experience, we have effectively designed and implemented a Quality Management System that is ISO 9001:2008 certified and has been for close to 8 years running. Established in 2005 and certified in 2006, HighCom's QMS is the ultimate stamp of approval and recognition by the International Organization of Standards showing our full commitment to quality management.

HighCom is also the first company in the world to achieve BA 9000 certification, a new National Institute of Justice (NIJ) body armor quality management standard. BA 9000 which is an extension of ISO 9001, is specific to ballistics-resistant body armor manufacturing and testing. While this standard is voluntary, HighCom believes this additional certification is critical. It ensures that manufacturers provide procedures for communicating with CTP, including unique identification for each piece of the body armor to ensure accountability; that work areas are managed in order to reduce negative effects on body armor; and that product testing must be completed at CTP approved labs, which need to be ISO 17025 compliant. Quality is extremely important to us and that is why we are continuously improving our processes and procedures along with resources to ensure higher performing and cost effective solutions for the marketplace.

The ISO and BA 9000 standards are designed to help HighCom ensure we are meeting customer and other stakeholder standards along with meeting statutory and regulatory requirements related to our products and industry.

## OPERATION CODES

- **Federal TIN/EIN:** 94-3266279
- **DUNS:** 119881597
- **GSA Contract #:** GS-07F-9247S
- **Cage Code:** 1VHQ3
- **ISO Certification #:** FS 582097
- **ISO EA Code/s:** 04, 15
- **NAICS:** 331110, 339113, 339920, 339999, 423490, 423910, 812332
- **SIC:** 2326, 2389, 2399, 3842, 3949, 3999, 5136
- **FSC/PSC:** 8405, 8415, 8465, 8470
- **SIN/S:** 426-1A, 426-1B, 426-1C