## INSPIRATIONAL OUTDOOR FURNITURE

## Sales Consultant – Weekends plus additional Flexible Days by mutual agreement

We are recruiting a dynamic Sales Consultant for our Balham Flagship Store. This is an exciting opportunity for a candidate with appreciation of design, ability to execute sales successfully and a natural confidence with clients.

The role is every Saturday10-6pm and Sundays 11am-5pm with additional weekdays depending on your availability/needs of the business. We are happy to be flexible regarding weekday hours for the right person as this is a unique position.

The main responsibilities are set out below:

- Providing knowledgeable, professional and efficient service to customers visiting the Showroom. Developing and fostering relationships with new and existing clients.
- Responsibility for ensuring efficient administration of client enquires, client follow up, order taking and order processing using Orderwise and Microsoft Outlook with efficient proficiency.
- Maintaining good communications with the other departments, store locations and warehouse.
- Assist in the implementation of High Store Standards ensuring the presentation of the showroom is immaculate, helping with visual merchandising when required.
- Assist the Store Manager in ensuring displays reflect stock availability and constantly striving to increase sales by managing the display furniture.
- · Assist in the general administration of the Balham Head Office.

Based in Balham, Competitive Salary and Perks.

Please apply with Cover Letter and your CV to careers@indian-ocean.co.uk