INKS 'N' STUFF
Your Partner In Print

Xerox Managed
Print Services

*Take control of your
ongoing printing costs.*

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In today's economy, everyone is looking for ways to cut costs. *For most companies the ongoing cost of office printing—cost-per-print, routine maintenance, and service— is an unexplored opportunity for significant, cumulative savings.*

Now, businesses of any size can centralize management of all their Xerox devices—including printers, copiers and multifunction printers, with the backing of the leader in Managed Print Services. Take control of your print activities and reduce costs.

Managed Print Services gives you the big picture. With visibility of your whole network, you can control and manage your resources more efficiently. As a Xerox Certified Print Service Provider we provide solutions that help your business lower costs, increase productivity and improve document security.

You can scale our Managed Print Services solution for your team, department, or company-wide requirements. With centralized management of your networked print devices you can balance business needs with budget realities.

Managed Print Services advantages:

- Cut costs on printing consumables, service, and your cost-per-page.
- Reduce energy consumption through device consolidation.
- Reduce waste by ordering only the supplies you need with no "leftovers."
- Free up IT resources for more business-critical tasks than installing, supporting and maintaining output devices.
- Ensure devices stay up-to-date through lifecycle management.
- Increase uptime with automated meter reads and simplified supply ordering.
- Control and forecast budgets accurately by setting your printing and supply costs up-front.
- Visibility into print activity and trends allows you to take control of printing costs.
- Customize: No matter which networked print devices you have, we have a solution for you.

How much can you save?

For a comprehensive estimate of your potential savings just ask us for a review of your networked print environment. We'll design a solution optimized for your specific print, copy, scan, and fax requirements. Compare it with your existing situation. We'll help you select the solution most advantageous to your business, balancing costs, capabilities, logistics, and labour. Our Managed Print Services include monitoring to fine-tune your print environment over time, and to predict and avert potential equipment downtime.

Without Managed Print Services	The Managed Print Services Advantage
Unknown and uncontrolled print costs	Predictable costs
Colour toner cost is unpredictable and out of control	Fixed cost-per-page
Separate process for service and supplies	One portal for service and supply status and ordering
Excess supplies on hand or not available when you need them	Supplies shipped for next day delivery
Unknown print volume	Monthly report detailing print activity
High print coverage on documents can be costly	Costs are unaffected by high print coverage

How flexible is our Managed Print Services solution?

Very flexible. As a Xerox Certified Print Service Provider we can design a solution for any group of Xerox printing devices on your network. Our solution supports Xerox networked printers and multifunction printers—monochrome and colour.

How do Managed Print Services improve my print environment?

Simplified accounting. Managed Print Services customers receive a monthly, itemized invoice for the number and type of prints made across their print environment. It includes everything you need to accurately review, reconcile, and forecast your office printing budget. Cumulative data helps you identify excess printing trouble spots and make appropriate adjustments.

A fixed cost-per-page. In an unmanaged environment, every document printed uses a variable amount of ink or toner. You pay a different price for every print. Service calls are unpredictable and typically support minimum thresholds. With Managed Print Services all your variable expenses are consolidated. You pay a fixed cost-per-page that reduces your overall expenditures.

Ease of use, peace of mind. Managed Print Services also save soft dollars by simplifying ordering. With Managed Print Services there's no need to keep an inventory of supplies on hand. You get supplies whenever any device requires more. With our Xerox Device Agent print monitoring software you get real-time visibility of your networked print environment and can order supplies or service online.

How much support is available?

Service and support. Our network of Authorized Service Partners offer maintenance, on-site service and technical support to ensure that you get dependable, professional printing when you need it.

Customized for your needs. Whether you're looking for cost savings on device acquisition, ongoing print costs, high-volume, or high-coverage printing environments, as your Xerox Certified Print Service Provider, we will design a solution that fits your needs.

Your printing devices are already networked. Why not take advantage of today's technology and bring the next level of efficiency, cost savings, and management to your company's print environment? Contact us, your Xerox Certified Print Service Provider, for a free review.

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Reduce your print costs.
Start saving today! Contact Us:
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Authorized
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