

ILLUSTRATED CATALOGUE
of
JOSEPH GILLOTT'S
STEEL PENS

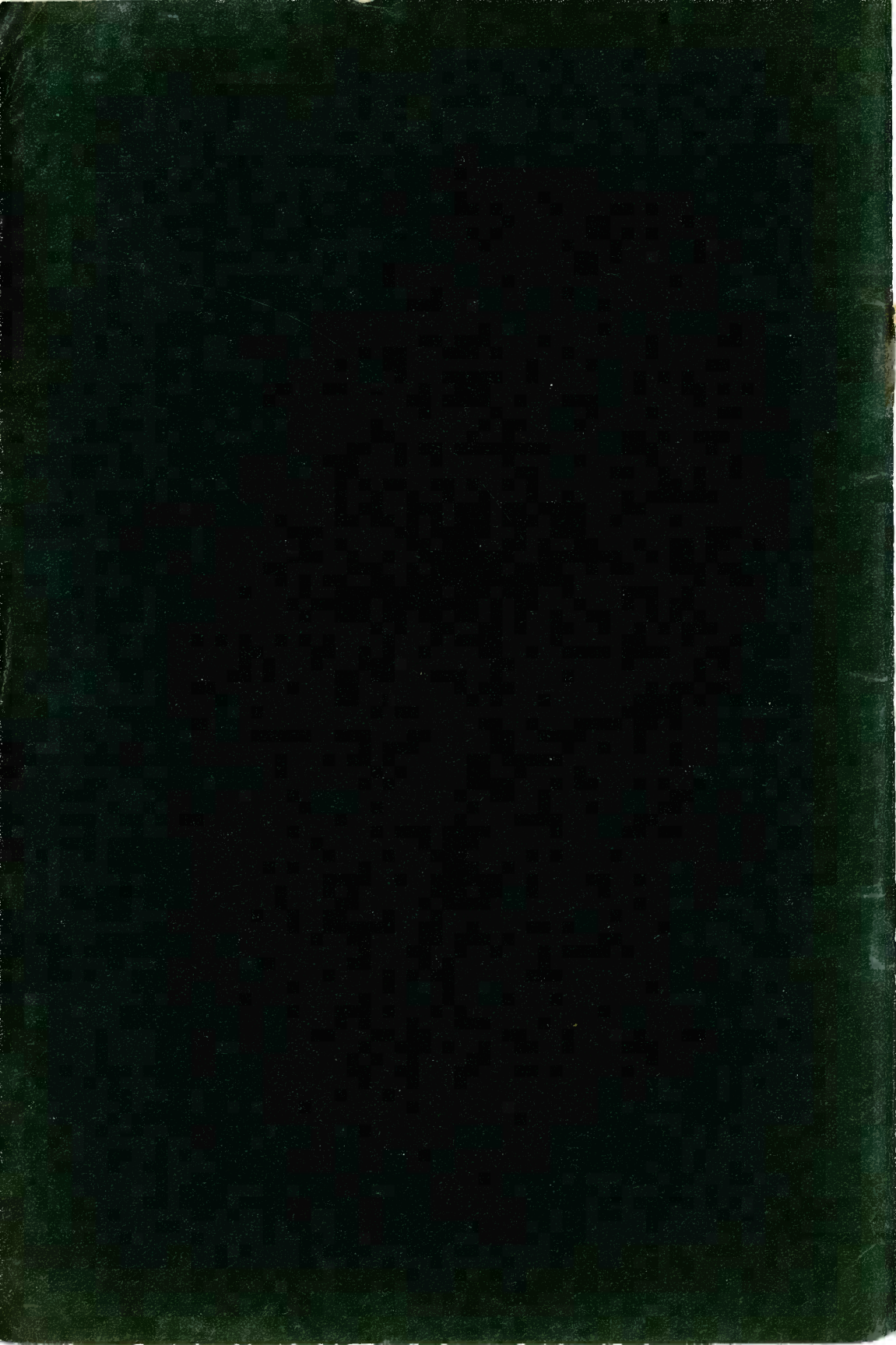


Alfred Field & Co.

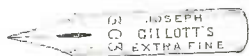
Sole Agents

93 CHAMBERS STREET

NEW YORK CITY



Trade Price List
of
Joseph Gillott & Sons
Manufacturers of the
Most Perfect Steel Pens



Gillott's Pens Have Won Gold Medals and
Highest Awards Wherever Exhibited,
and Their Reputation Is
World Wide.



Alfred Field & Co.

Sole Agents

93 Chambers Street, New York City

Introductory




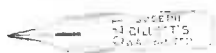

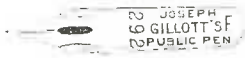
JOSEPH GILLOTT was beyond doubt the Pioneer of Pen Makers. Although metallic pens, in the barrel or quill form, were made by hand early in the nineteenth century, they were unsatisfactory and very expensive. It was MR. GILLOTT who devised, in 1820, the improvement of having three slits in the pen instead of one. He also invented machinery to carry out his improvements, thus reducing the cost of production. Throughout the remainder of his long life, which ended in 1863, at the age of 74 years, MR. GILLOTT devoted his shining talents to the perfection of the useful instrument destined to be "mightier than the sword."

So for nearly one hundred years GILLOTT'S PENS have stood alone in the front rank of the steel pen industry. Made of the finest Sheffield steel, and turned out by skilled and seasoned workmanship, it naturally follows that the best judges of pen quality insist on the GILLOTT brand.

The liberal discounts now offered on GILLOTT'S PENS will enable the dealer to realize a handsome profit from their sale. He will also have the satisfaction of knowing that a pleased customer is the best advertisement.

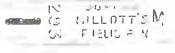

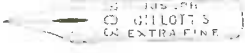

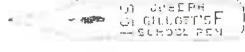
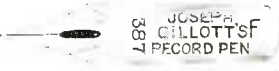
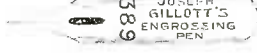
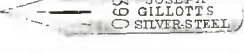
JOSEPH GILLOTT'S STEEL PENS

5

No.	NAME AND DESCRIPTION	PRICE PER GROSS
1	Principality Pen. 	Bronze Gross Boxes \$1.50 Gilt Gross Boxes 1.60 Extra Fine Point. Gives a large range of shading. Excellent in flourishing and other ornamental pen work.
13 E. F.	Hollow Point Pen. 	Gray Gross Boxes \$1.25 Gilt Gross Boxes 1.75 Ample Ink Holding Surface. Unequaled for smooth writing.
14 E. F.	Hollow Point Pen. 	Gray Gross Boxes \$1.25 Gilt Gross Boxes 1.75 Smooth as Silk.
101 to 106 inclusive. Silverplated Series. See page 17.		
170	Ladies' Pen. 	Bronze Gross Boxes \$1.25 Good for most kinds of Extra Fine Writing.
202	St. George Pen. 	Blue Gross Boxes \$1.00 Four-hole Spear. Fine Point.
225	See Barrel Pens, page 18.	
226	" " " " 18.	
262	" " " " 18.	
290	See Professional Pens, page 13.	
291	" " " " 13.	
292	Public Pen. 	Bronze Gross Boxes \$.80 Fine Point.

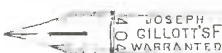
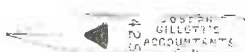
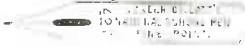
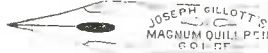



Prices subject to change without notice.

JOSEPH GILLOTT'S STEEL PENS

No.	NAME AND DESCRIPTION	PRICE PER GROSS
293	Public Pen.  JOSEPH GILLOTT'S M. PUBLIC PEN	Bronze Gross Boxes \$.80 Medium Point.
294	Public Pen.  JOSEPH GILLOTT'S B. PUBLIC PEN	Bronze Gross Boxes \$.80 Broad Point.
303	Victoria Pen.  JOSEPH GILLOTT'S EXTRA FINE	Bronze Gross Boxes \$1.50 1 Gross Boxes 1.60 The Original Extra Fine Pen, and the most widely used.
332	Swan Quill Pen.  JOSEPH GILLOTT'S SWAN QUILL PEN 332	Bronze Gross Boxes \$1.50 Fine Point.
351	School Pen.  JOSEPH GILLOTT'S SCHOOL PEN	Bronze Gross Boxes \$1.00 Fine Point.
387	Record Pen.  JOSEPH GILLOTT'S RECORD PEN 387	Bronze Gross Boxes \$1.50 Fine Point. A Large, Bold Pen.
389	Engrossing Pen.  JOSEPH GILLOTT'S ENGROSSING PEN 389	Bronze Gross Boxes \$1.00 Gilt " " 1.50 Oblique Broad Point.
390	Silver Steel Pen.  JOSEPH GILLOTT'S SILVER-STEEL	Gray Gross Boxes \$.80 Fine Point.





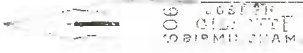
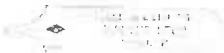
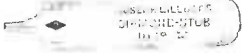
Prices subject to change without notice.

JOSEPH GILLOTT'S STEEL PENS

No.	NAME AND DESCRIPTION	PRICE PER GROSS
404	Public Pen with Bead. 	Bronze Gross Boxes \$.80
		Fine Point. Gross Boxes .90
425	Accountant's Pen. 	Gray Gross Boxes \$1.00
		Tid Point. (Tid is between line and medium.) A firm rigid pen with round point. Writes like a pencil.
427	National School Pen. 	Bronze Gross Boxes \$.80
		Fine Point.
601	Magnum Quill Pen. 	Gray Gross Boxes \$1.25
		Made in Extra Fine Point (E.F.) and Fine Point (F.) Gross Boxes 1.35
603	Mid-Elastic Pen. 	Gray Gross Boxes \$1.25
		Point and size between Nos. 601 and 604. Made in Extra Fine Point (E.F.) and Fine Point (F.) Gross Boxes 1.35
604	Double Elastic Pen. 	Gray Gross Boxes \$1.00
		The Original Double Elastic Pen. Made in Extra Fine Point (E.F.) and Fine Point (F.) Gross Boxes 1.10
659	See Professional Pens, page 14.	
837	“ “ “ “ 14.	
849	Short Shoulder Engrossing Pen. 	Bronze Gross Boxes \$1.00
		Oblique Broad Point.

Prices subject to change without notice.


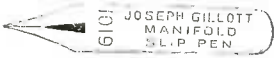
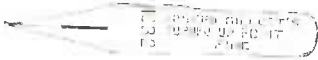
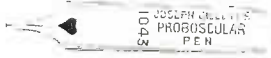
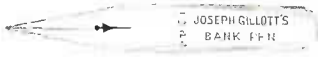


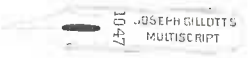
JOSEPH GILLOTT'S STEEL PENS

No.	NAME AND DESCRIPTION	PRICE PER GROSS
850	See Professional Pens, page 14.	
878	Long Shoulder Falcon Pen.  Fine Point.	Gross Boxes \$1.00
884	Magnum Spear Pen.  The Smoothest Correspondence Pen. A pen of extraordinary durability.	Gross Boxes \$1.00
907	Oblique Pen.  Fine Point.	Gross Boxes \$1.50
908	Short Shoulder Falcon Pen.  The Original Falcon Pen.	Gross Boxes \$1.00
909	Commercial Flange Pen.  Fine Point.	Gross Boxes \$1.00
1000	See Professional Pens, page 14.	
1008	Diamond Stub Pen.  Fine Point.	Gross Boxes \$1.00
1009	Diamond Stub Pen.  Medium Point.	Gross Boxes \$1.00




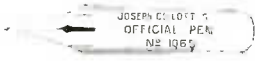


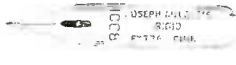
Prices subject to change without notice.

JOSEPH GILLOTT'S STEEL PENS

9

No.	NAME AND DESCRIPTION	PRICE PER GROSS
1010	Diamond Stub Pen.  JOSEPH GILLOTT'S 1010 DIAMOND-STOP	Bronze Gross Boxes \$1.00 Broad Point.
1019	Manifold Pen.  JOSEPH GILLOTT 1019 MANIFOLD SLIP PEN	Bronze Gross Boxes \$1.00 Fine Point.
1032	Turned Up Point Pen.  JOSEPH GILLOTT'S 1032 TURNED UP POINT FINE	Bronze Gross Boxes \$1.25 Flange Pen. Fine Point.
1043	Proboscular Pen.  JOSEPH GILLOTT'S 1043 PROBOSCULAR PEN	Gray Gross Boxes \$1.00 Fine Stub Point.
1044	Bank Pen.  JOSEPH GILLOTT'S 1044 BANK PEN	Gray Gross Boxes \$1.00 Fine Point.
1045	Verticular Pen.  JOSEPH GILLOTT'S 1045 VERTICULAR PEN	Gray Gross Boxes \$.80 Tid Point. (Tid is between fine and medium.) For unshaded writing.
1046	Vertigraph Pen.  JOSEPH GILLOTT'S 1046 VERTIGRAPH PEN	Gray Gross Boxes \$1.00 Tid Point. For unshaded writing.
1047	Multiscript Pen.  JOSEPH GILLOTT'S 1047 MULTISCRIP	Gray Gross Boxes \$.80 Fine Point. A very adaptable Pen.


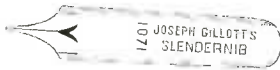
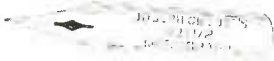
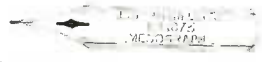

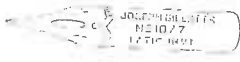


Prices subject to change without notice.

No.	NAME AND DESCRIPTION		PRICE PER GROSS
1050	Turned Up Point Pen.	Gray	Gross Boxes \$1.25
		Fine Point.	
1060	Tensixty Falcon Pen.	Bronze	Gross Boxes \$1.00
		Gray	Gross Boxes 1.00
	Fine Point.		
	A high grade pen of firm action with point of especial smoothness.		
1064	Court House Pen.	Gray	Gross Boxes \$1.25
		Fine Point.	
	For unshaded and smooth writing. Round Point.		
1065	Official Pen.	Gray	Gross Boxes \$1.00
		Fine Point.	
	An intermediate edition of No. 1064. Round Point.		
1066	Registry Pen.	Gray	Gross Boxes \$.80
		Fine Point.	
	The smallest edition of No. 1064. Firm smooth point, adapted to muscular or free arm movement in writing.		
1067	Arrowhead Pen.	Gray	Gross Boxes \$1.00
		Fine Point.	
	Nos. 1066 and 1067 are desirable for unshaded writing, where finer points than those of 1065 and 1066 are required.		
1068	Rigid Extra Fine Pen.	Bronze	Gross Boxes \$1.00
		Extra Fine Point.	
	An especially smooth pen for unshaded extra line writing.		

Prices subject to change without notice.

JOSEPH GILLOTT'S STEEL PENS

11

No.	NAME AND DESCRIPTION	PRICE PER GROSS
1070	Infrangible Pen.  JOSEPH GILLOTT'S INFRANGIBLE	Gray (Gross Boxes) \$1.00 Fine point, round.
1071	Slendernib Pen.  JOSEPH GILLOTT'S SLENDERNIB	Gray (Gross Boxes) \$1.00 Fine Stub Point.
1072	Mesograph Pen, large.  JOSEPH GILLOTT'S MESOGRAPH	Gray (Gross Boxes) \$1.25 Fine Point.
1073	Mesograph Pen, medium.  JOSEPH GILLOTT'S MESOGRAPH	Gray (Gross Boxes) \$1.25 Fine Point.
1074	Mesograph Pen, small.  JOSEPH GILLOTT'S MESOGRAPH	Gray (Gross Boxes) \$1.25 Fine Point.
1077	Laticurve Pen.  JOSEPH GILLOTT'S LATICURVE	Gray (Gross Boxes) \$1.25 Medium Point, round.
1078	Larger Laticurve Pen.  JOSEPH GILLOTT'S LARGER LATICURVE	Gray (Gross Boxes) \$1.25 Medium Point, round.
1083	Falconidae Stub Pen.  JOSEPH GILLOTT'S FALCONIDAE	Gray (Gross Boxes) \$1.00 Medium Stub Point.

Prices subject to change without notice.

No.	NAME AND DESCRIPTION	PRICE PER GROSS
-----	----------------------	-----------------

1087	Tip-Tilt Pen.	Gray	Gross Boxes	\$1.25
		Gilt	Gross Boxes	1.75
		Fine Turned-up Point.		



1089	Semyslant Pen.	Gray	Gross Boxes	\$.80
		Round Point.		



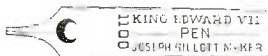
1095	Dainty Falcon Pen.	Gray	Gross Boxes	\$1.00
		Fine, Smooth Point.		



1096	Semyslant Pen.	Gray	Gross Boxes	\$.80
		Easy Action and Smooth Point.		

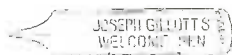


1100	King Edward VII Pen.	Gold Plated	Gross Boxes	\$1.50
		Broad Stub Point.		



2000 See Professional Pens, page 14.


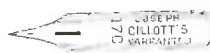
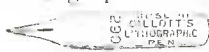
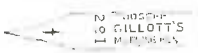
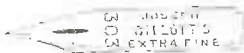
Welcome Pen.	Brass Alloy	Gross Boxes	\$1.00
	Small Stub Pen, Medium Point.		



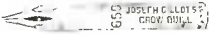




Tit Quill. See Professional Pens, page 14.

Prices subject to change without notice.

Gillett's Pens for Professional Use
For Drawing, Lithographing, Mapping, etc.

No.	NAME AND DESCRIPTION	PRICE PER GROSS
1	Principality Pen. 	Bronze Gross Boxes \$1.50 1/2 Gross Boxes 1.60
	Extra Fine Point. For flourishing and ornamental pen work.	
170	Ladies' Pen. 	Bronze Gross Boxes \$1.25
	A small fine pointed pen, suitable for mapping, etc.	
290	Lithographic Pen. 	Bronze Gross Boxes \$5.25 On Cards 6.75 (12 pens and holder)
	Superline Drawing Point. Lithographic and Drawing Pen, exquisite point.	
291	Mapping Pen. 	Blue Gross Boxes \$5.25 On cards 6.75 (12 pens and holder)
	Superline Drawing Point. Mapping, Drawing and Engraving Pen, exquisite point.	
303	Victoria Pen. 	Bronze Gross Boxes \$1.50 1/2 Gross Boxes 1.60
	Extra fine point.	

Prices subject to change without notice.

No.	NAME AND DESCRIPTION		PRICE PER GROSS
659	Crow Quill Pen. 	Bronze	Gross Boxes \$5.25
			1 Gross Boxes 5.35 On Cards 6.75 (12 Pens and holder)
		Supertine Drawing Point. The Celebrated Crow Quill Pen for lithographic work.	
837	Long Shoulder Crow Quill Pen. 	Gray	On Cards \$9.00 (12 pens and holder)
			Medium Drawing Point.
850	Long Shoulder Crow Quill Pen. 	Gray	On Cards \$9.00 (12 pens and holder)
			Supertine Drawing Point.
1000	Superfine Drawing Pen. 	Bronze	Gross Boxes \$10.50
			On Cards 13.00 (12 pens and holder)
		Superlatively Fine Drawing Point.	
2000	Superfine Hard Drawing Pen. Same size and style as No. 1000.	Bronze	Gross Boxes \$10.50
			On Cards 13.00 (12 pens and holder)
		Supertine Hard Drawing Point.	
	Tit Quill Pen. 	Gray	On cards \$14.50 (12 pens and holder)
			Extra Supertine Drawing Point. Has a point as delicately fine as No. 1000, but is superior because it will make strokes up or down, or in any direction.

Prices subject to change without notice.

Gillett's Round Writing Pens
 For Ornamental Writing and Text Lettering

No. **5005** Single Pointed Pattern.

Price per gross	- - - - -	Gross Boxes	\$1.25
Price per gross	- - - - -	1/2 Gross Boxes	1.35
Price per dozen cards	- - - - -	On Cards	2.50

(Each card contains one each of the eleven widths of point, and one holder.)

5005-1



5005-3 1/2



5005-1 1/2



5005-4



5005-2



5005-4 1/2



5005-2 1/2



5005-5



5005-3



5005-5 1/2



5005-6



Prices subject to change without notice.

Gillett's Round Writing Pens
 For Ornamental Writing and Text Lettering

Reservoirs for No. **5005** Pens, put up in boxes of one dozen.

Price per dozen - - - - - \$.50

No. **5006** Double Pointed Pattern.

Price per gross	- - - - -	Gross Boxes	\$1.50
Price per gross	- - - - -	1/2 Gross Boxes	1.60
Price per gross	- - - - -	Dozen Boxes	1.80

5006-10



5006-20



5006-30



Obviously High Class in every respect.

Prices subject to change without notice.

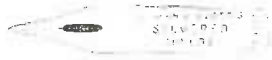
Gillett's Silvered Series

A Very Attractive Line
of Silverplated Pens

Beautiful Finish Lacquered to Prevent Tarnishing

Price per gross, in Gross Boxes \$1.50

101



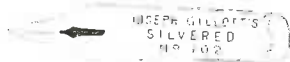
Same Pattern as No. 603 F.,
but stiffer.

104



Same Pattern and Point as
No. 14 E. F. Hollow Point.

102



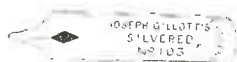
Same Pattern and Point as
No. 1064 Court House.

105



Falcon Pen, Elastic Point.

103



Same Pattern and Point as
No. 1008 Diamond Stub.

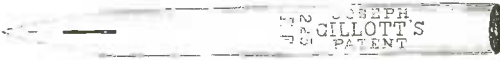


106






Falcon Stub Pen.

Prices subject to change without notice.




Gillott's Barrel Pens

No.	NAME AND DESCRIPTION	PRICE PER GROSS
225	Magnum Bonum Pen.  Bronze	Dozen Boxes \$6.00
		Extra Fine Point (E.F.) Fine Point (F.) Medium Point (M.) Broad Point (B.)
226	Double Damascus Pen.  Bronze	Dozen Boxes \$4.50
		Fine Point (F.) Medium Point (M.) Broad Point (B.)
262	Eagle Barrel Pen.  Bronze	Dozen Boxes \$3.00
		Fine Point.
659	See Professional Pens, page 14.	
837	See Professional Pens, page 14.	
850	See Professional Pens, page 14.	
Tit Quill Pen. See Professional Pens, page 14.		

Prices subject to change without notice.

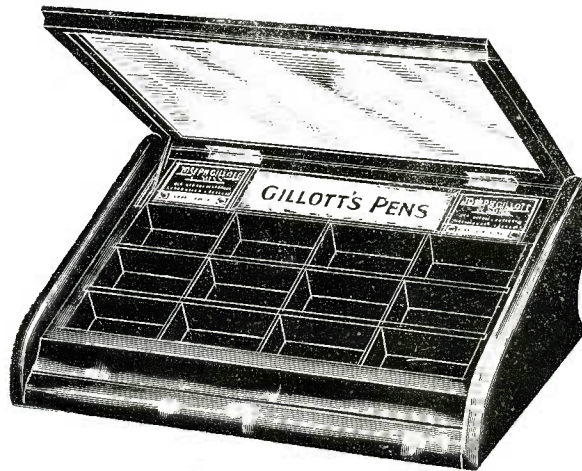
No.	DESCRIPTION	PRICE PER GROSS
403	 <p data-bbox="441 572 476 1189">Spiral Cedar with steel tip, for Pens Nos. 290 and 291.</p>	\$1.25
607	 <p data-bbox="700 598 734 1171">Satinwood with steel tip, for ordinary size slip pens.</p>	\$2.50
667	 <p data-bbox="952 425 987 1328">Ebony, for Crow Quill Pens Nos. 659, 837 and 850. See also Holder No. 1003.</p>	\$5.50

Prices subject to change without notice.

No.	DESCRIPTION	PRICE PER GROSS
1003	 <p data-bbox="361 442 464 1076">Ebony, new style for Crow Quill Pens Nos. 659, 837 and 850. Not likely to cramp the fingers, being of natural size and adapted to an easy handling of these celebrated artists' pens.</p>	\$10.50
1005	 <p data-bbox="648 442 683 1076">Ebony with steel tip, especially adapted for Slip Pens Nos. 1000 and 2000.</p>	\$17.00
1085	 <p data-bbox="866 442 935 1076">Ebony, especially made for Tit Quill Barrel Pen.</p>	\$8.75

Prices subject to change without notice.

Display Case No. 1
For Gross Boxes



Size 9 x 14 inches

Ebony finish and sloping glass top. Weighs only three pounds
Especially desirable for stores with limited counter space. Twelve
compartments, each containing one gross of Pens, as follows:

FOR FINE WRITING

No. 303

No. 404

No. 601 E. F.

No. 604 E. F.

FOR BUSINESS WRITING

No. 1044 Bank

No. 1060 Falcon

No. 1070 Infrangible

No. 1087 Tip-Tilt

No. 14 E. F. Hollow Point

STUB PENS

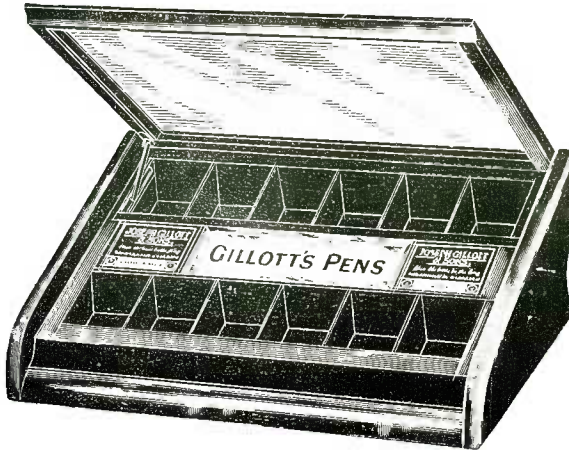
No. 1043 Proboscular

No. 1083 Falconidae

Welcome Brass

Prices subject to change without notice.

Display Case No. 2
For Loose Pens



This Case is the same as No. 1 except that it is designed for loose pens.

List Price of either case, filled, \$13.00.
subject to trade discount.

Prices subject to change without notice.

 CLASSIFICATION

Extra Fine Pens

- No. **1**. Principality. Excellent in flourishing and other ornamental pen work.
- No. **170**. Ladies' Pen. Designed for Ladies' use, but now largely used by draughtsmen.
- No. **303**. **The Original Extra Fine Pen.**
Known and used everywhere.
- No. **604** E. F. The Pioneer of Double Elastic Pens.
Extensively used in Business Schools and by fine penmen.
- No. **1068**. Rigid Extra Fine. For unshaded writing

Medium Fine Pens

- Nos. **101** Silvered, **102** Silvered, **105** Silvered, **292**, **332**, **387**, **404**, **601** E. F., **603** E. F., **1044**, **1060** (Falcon), **1064**, **1065**, **1066**, **1072**, **1073** and **1074**.

Broad Writing Pens

- Nos. **13** E. F., **13** E. F. Gilt, **14** E. F., **14** E. F. Gilt, **104** Silvered, **294**, **389**, **425**, **1087** and **1087** Gilt.

Stub Pens

- Nos. **103** Silvered, **106** Silvered, **849**, **1008**, **1009**, **1010**, **1043**, **1071**, **1083**, **1100** and Welcome (Brass).

School Pens

- For Primary and Intermediate Grades. Nos. **425**, **1045**, **1046**, **1066** and **1067**.
- For Grammar Grades. Nos. **1065**, **1066**, **1089** and **1096**.
- For Public and Private Business Schools. Nos. **601** E.F., **603** E.F. and **604** E. F.

 CLASSIFICATION

Professional Pens

FOR DRAWING, MAPPING AND LITHOGRAPHING.

- | | |
|-----------------------------------|---|
| No. 659. | The Celebrated Crow Quill. |
| Nos. 837 and 850. | Long Shoulder Crow Quills. |
| No. 290. | Lithographic Pen. |
| No. 291. | Mapping Pen. |
| Nos. 1000 and 2000. | Unapproachable in delicacy and fit only for experts. |
| Tit Quill. | As delicate as No. 1000 but will make lines in any direction. |

Text Lettering Pens

FOR SIGN WRITING, ETC.

- | | |
|------------------|---|
| No. 5005. | Patterns 1 to 6 inclusive. |
| No. 5006. | Double Pointed. Patterns 10, 20 and 30. |

Silver Plated Pens

LACQUERED TO PREVENT TARNISHING.

- | | |
|-----------------|---------------------|
| No. 101. | Medium Fine Point. |
| No. 102. | Firm, Smooth Point. |
| No. 103. | Small Stub. |
| No. 104. | Hollow Point. |
| No. 105. | Falcon. |
| No. 106. | Falconidae Stub. |



P.O. BOX 851.
TELEPHONE CONNECTION.

Office of Joseph Gillott & Sons.
Alfred Field & Co., Sole Agents.
93 Chambers St. & 75 Beade St.
New York, _____ January 1st, 1918 *91*

The Chase Press Ind.
Haverhill, Mass.

Gentlemen:-

We beg to hand you herewith the new Trade Catalogue of Gillott's Pens. It will be observed that list prices have been advanced beyond former quotations, but the liberal discounts now offered will insure an attractive profit to the dealer. These are as follows, to take effect January 1st, 1918:

DISCOUNTS

For less than 100 gross ----- 33-1/3%.

For 100 gross or more ----- 40%.

Terms Cash, Net 30 days, F.O.B. New York City. All previous prices and terms have been withdrawn.

An initial order for 100 gross or more will entitle the customer to 40% on further purchases for the balance of the current calendar year.

In addition to the above discount, 5% will be allowed on annual purchases of \$250.00 net or more. This additional discount will be credited to your account the last of December.

Yours very truly,
JOSEPH GILLOTT & SONS.
ALFRED FIELD & CO. SOLE AGENTS.