# Increasing Profits Through Quality Management

16+ hours to complete.

- $\checkmark$  Quizzes and practice exercises
- $\checkmark$  No final test
- $\checkmark$  Certificate of Completion



## COURSE DESCRIPTION

Quality companies don't lose money doing work right. Did you know your business could be wasting 25-40 percent of the dollars you spend? What You'll Get: Learn how to focus on quality, reduce waste, cut operating costs, invest in efficient processes, improve operational consistency, and create satisfied and loyal customers and employees.

#### **Objectives**

- Describe the importance of a Quality Management Plan to a successful business
- Explain the primary attributes of Quality Management
- Outline the steps involved in developing a Quality Management Plan
- Describe the ways that loyalty leadership improves your business

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### COURSE OUTLINE

Module 1: Introduction to Quality Management

Evolution of Quality

People Performance Profit

Workplace Blame

Defects and Profit

Quality and Process

Quality is a System



#### Module 2: Fundamentals of Quality

Common Language

Quality Principles

The 5 'S' Process

Cost of Quality

Cost of Poor Quality

Calculating the Cost of Poor Quality

#### Module 3: Essentials of Quality

Establishing Standards

Creating a Work Process

Inspection Types

Variation

Mistake Proofing

Visual Management

## **Increasing Profits** Through Quality Management

### **COURSE OUTLINE**

Module 4:

Program

Success Through a

**Quality Management** 

Quality Improvement

Problem Solving Pt. 1

Problem Solving Pt. 2

Problem Solving Tools

Path to the Bottom Line



Steps Toward Quality Execution

How to Make Improvements

Execution that Demands Repeating

**Quality Control Applications** 

Quality Assurance **Applications** 

Developing a Quality Management Plan

#### Module 6: Loyalty Leadership

What Kind of Company Do We Want?

Motivation

Loyal Employees

Loyal Customers

Customer Intimacy

Leadership Absolutes

