



7<sup>th</sup> June 2018

Dear Valued Customer

**RE: IMPORTANT CHANGE IN THE SUPPLY OF SCHILLER AG PRODUCTS IN AUSTRALIA**

Schiller Australia wishes to inform you that as of the 30<sup>th</sup> of June 2018 we will cease supply and distribution of Schiller AG products in Australia.

**From July 1, 2018, the sales and distribution of Schiller AG products will be undertaken by InterMed Medical Pty Ltd.**

Schiller Australia have been proudly distributing the Schiller AG range of products in Australia since 1993. The directors of Schiller Australia have decided to close the business in its current form, to pursue other business opportunities.

We are pleased to introduce you to InterMed, who will be taking over as the exclusive partner for Schiller AG products in Australia. Schiller Australia has no doubt that the service levels you have experienced will continue seamlessly with this transition to InterMed.

InterMed Medical is a well-established distribution company which has been supplying the healthcare market in New Zealand since 1980 and the Australian healthcare market since 2013. InterMed possesses significant organisational expertise in both the diagnostic cardiology and the emergency / care resuscitation segments. This, matched with its experienced customer service team, dedicated technical service and efficient supply chain, positions InterMed to provide a high level of customer service and support to you and your teams.

In order to facilitate a smooth transition and ensure continuity of supply and customer support, InterMed will be in contact with your institution as soon as possible to complete the required related activities.

In the meantime, we kindly request that you prepare your systems to be updated for the transition date (July 1, 2018). The required details are set out in **Appendix A Vendor and Contact Details**.

Schiller Australia would like to take this opportunity to thank you for your support over the past 25 years. All future enquiries should be directed to InterMed, however rest assured that both businesses will be working closely to ensure a seamless transition.

Sincerely

Harry Packer  
Managing Director  
Schiller Australia Pty Ltd

Andrew Hickey  
Chief Executive Officer  
InterMed Medical Pty Ltd

## Appendix A – Vendor & Contact Details for InterMed Medical

Company Name:	<b>InterMed Medical Pty Ltd</b>
Address:	Building D, 5 Skyline Place Frenchs Forest NSW 2086
Postal Address:	PO Box 6421 Frenchs Forest NSW 208
ABN:	39 161 702 601
Order Placement:	Phone: 1300 123 633 Fax: 1300 473 669 Email: <a href="mailto:orders@intermedmedical.com.au">orders@intermedmedical.com.au</a>
General Enquiries:	Phone: 1300 123 633 Email: <a href="mailto:info@intermedmedical.com.au">info@intermedmedical.com.au</a> Web: <a href="http://www.intermedmedical.com.au">www.intermedmedical.com.au</a>
Banking Details:	BSB: 012003 Account: 836231191 Remittance: <a href="mailto:accounts@intermedmedical.com.au">accounts@intermedmedical.com.au</a>

Or contact our National Sales Manager to find a sales representative in your area:

Ben Darling  
0418 415 697  
[ben.darling@intermedmedical.com.au](mailto:ben.darling@intermedmedical.com.au)