

### INOV8's Website Has A New Look—[www.inov8-intl.com](http://www.inov8-intl.com)

The update to INOV8's website provides easier navigation to product information, specifications, installation requirements, maintenance and troubleshooting guidelines. The main categories of website pages can be accessed by clicking on a tab at the top of each page. One of the most exciting additions is a PARTS STORE. The parts can be searched through photos, an alphabetical list by name, or by searching a category of what equipment it is used on. By clicking on the part photo you can read a description and see optional sizes and the price. Parts, accessories and main heating equipment can be ordered directly through the tab called "Order Parts". Most parts ship the same day. Payments can be made using credit cards and Paypal, or arrangements can be made for wire transfers for higher priced equipment.

There are other convenience documents for downloading, such as: Lease Applications, Burner Reconditioning Forms, UL & CSA product test standards, and Submittal documents that detail what is included with quotes for INOV8 boilers or furnaces. INOV8 will be enhancing the website with additional information and videos in the areas of technical overview, installation, and servicing. We appreciate your comments and suggestions for making the website better in any way. Please contact Rebecca at: [RFaas@inov8-intl.com](mailto:RFaas@inov8-intl.com) or by calling 608-785-2879.

### A SUPER OPPORTUNITY!

We have two vertical boilers available for sale that were used in our testing. They were used for only a few hundred hours and have been fully restored to like new condition. They will sell for \$1,000 without the burner, but we will also fit it up with a new burner of your choice: a gas burner, a Beckett oil burner, an INOV8 waste oil burner, or INOV8's gas-oil combination burner.



### INOV8's Product Highlight: Wastewater Evaporator

INOV8 is known for manufacturing waste oil fueled furnaces and hot water boilers, but since 1997 has also manufactured a line of **waste water evaporators**. An **evaporator** is used to reduce the volume of dirty water through evaporation. Dirty water can be from cleaning floors or equipment, manufacturing processes, snow melt or marine bilge water. There is no more environmentally safe way to eliminate dirty water.

Most waste water evaporators produced in the United States use either natural gas or electricity to boil the water turning it into steam. These are expensive to operate. INOV8 evaporators allow users to use available waste oil, diesel or fuel oil saving a considerable amount over electricity or gas. INOV8 also pairs our gas-oil combination burner with an evaporator. In addition to the variety of oil, this burner also can use natural or propane gas alone or in combination with oil. This is beneficial if the oil has a low BTU value. The burner also has the feature of automatically switching fuel to gas should the oil be depleted.



<http://www.inov8-intl.com/pages/evaporators>.

CALL FOR MORE INFORMATION at 608-785-2879



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[www.inov8-intl.com](http://www.inov8-intl.com)

## END OF SEASON PREPARATIONS

The birds chirping and feeding their young indicates its Spring even though the weather doesn't. Finally, this week the trees are showing signs that leaves will be popping soon. These signs also mean you won't need your heater much longer. The last thing folks want at the end of the heating season is to put more effort into the furnace or boiler. We get that! BUT, if you want to avoid problems during fall start-up please be sure to do a few maintenance procedures on your INOV8 heater. These are the most important ones:

- **RUN A COUPLE GALLONS OF FUEL OIL INTO THE BURNER.**  
Leave it in all summer. The fuel oil (or diesel) dissolves carbon and will clean passageways. In the Fall, remove the nozzle and flush that oil out without burning it. You'll be pleased with the burner's performance.
- **REMOVE THE ASH FROM THE HEATER.** Even a little ash becomes damp from humidity promoting corrosion of the steel.
- **CHECK & CLEAN THE CHIMNEY TOP TO BOTTOM.**
- **SEND YOUR BURNER IN EARLY FOR RECONDITIONING, IF NEEDED.** Call or email us for instructions and options.
- **REPLACE YOUR WORN OUT EQUIPMENT DURING THE SUMMER.**  
We have go days same-as-cash leasing. There are so many good reasons to do this now: your heater will be ready for the cold, installation is easier without ice and cold, equipment prices are often at their lowest, in-floor hot water systems can be installed during the summer.

If sending your burner in for reconditioning, be sure to protect the burner by doing the following:

- Plug the oil lines
- Provide extra protection for the Fireye control
- Do not send air regulator
- Do not pack the burner upside down
- Put burner into a plastic bag, then pack firmly in bubbles or packing peanuts
- Label box as fragile
- Insure for min of \$500
- Include a Burner Reconditioning Form with your preferences indicated along with notes of any particular problems.

If it's been three or more years since your burner has been reconditioned or if you're having any operating issues, you should send it in. The spring and summer months are the slowest at INOV8, so we encourage you to send the burner in during our slow time. We offer discounts to help make this happen. Call today for us to fax or email 2014 Reconditioning Options & Fees.

**If payment accompanies the burner the work is discounted 8%, 6%, 4% and 2% starting in May and ending in August.** Discounts are based on the date of shipping shown on the postage. You are welcome to contact one of our technicians if you have questions or special requests regarding your burner. *Send burners via US Mail, UPS, Spee Dee or FedEx to 67 Kraft Street, La Crosse, WI 54603. Insure for at least \$500 against damage, especially if using UPS.*

INOV8 is still offering reconditioning or replacement assemblies for Kingbuilt burners. Kingbuilt burners consist of four main assemblies that can be repaired or replaced to save replacing the entire burner. Those assemblies are: 1) the **burner housing** (which includes the burner housing, combustion control, fan wheel, ignition transformer and electric connections), 2) the **airtube assembly** (includes the airtube, a brass heat exchanger, two air and two oil solenoids, electrodes, nozzle assembly, air turbine assembly). The **oil pump** and **water preheating assemblies** are separate and usually don't require replacing but may need repair parts. Work is done on a time and material basis or we offer these burner upgrades:

1. The **airtube assembly** bolts onto your existing burner. If your burner is five years or less this assembly replaces everything with new components and the latest heat exchanger technology. It sells for **\$1,250**.
2. The **full burner assembly** replaces the entire burner. It includes everything in the airtube assembly with a new burner housing, Beckett combustion control, ignition transformer, burner motor, and related electrical parts. It does not include the oil or water systems. This sells for **\$1,825**.

Contact us at [sales@inov8-intl.com](mailto:sales@inov8-intl.com) or 608-785-2879 with questions on any details.