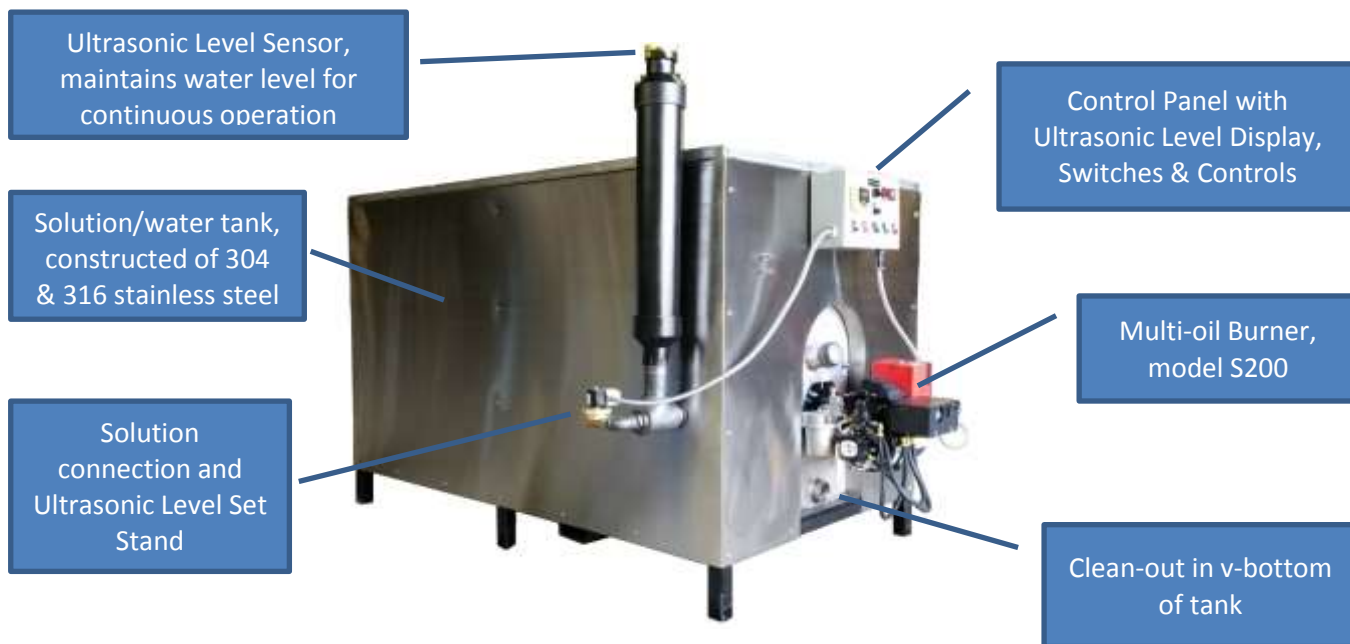


Check out the Store Front on INOV8's Website, www.INOV8-INTL.com. You can order most parts, get tech support & other information. We've expanded our presence on social media. Please check out and like us on [Facebook.com/Inov8International](https://www.facebook.com/Inov8International).

Featured Product – Waste Water Evaporator



Since 1999 INOV8 has been manufacturing waste water evaporators specifically designed for using waste oil as fuel. Similar to our furnaces and boilers, INOV8 evaporators have easy access clean-out panels to remove the ash left behind when burning motor oil. The dirty water or solution to be evaporated is automatically fed into the evaporator tank through a solenoid that opens when the ultrasonic level sensor recognizes the need. The INOV8 burner using whatever fuel is available brings the solution up to boiling and the steam is released through a chimney. If oil is in the solution it can be skimmed off the top and collected for later use as fuel. Even coolant solution and machining oils can be used as fuel. Most users experience a savings so great that the equipment cost is covered within a few months of installation. One customer had a **2900% ROI** in 10 years. That's equivalent to nearly tripling your money each year for 10 years. You'd jump at the chance to invest in the stock market with such an amazing return. Few businesses get to experience such positive results from equipment purchases. There is also great satisfaction in knowing there is no environmentally better way to dispose of waste water.

Let us know how much and what kind of dirty water you need to get rid of and how much and what kind of waste oil you have available for fuel and we can provide a calculation showing your payback, return on investment and other numbers that will amaze your accountant.

Please call us today at 608-785-2879 or email to: sales@inov8-intl.com.

End of Season Preparations

The leaves are out (yeah) and birds are busy building nests already in our area and we haven't run our heater for a few days and it feels great. Once again we're sending out reminders to be proactive with your INOV8 heater sooner than later. We know that the last thing folks want at the end of the heating season is to put more effort into the furnace or boiler. We get that! BUT, if you want to avoid problems during fall start-up please do a few maintenance procedures on your INOV8 heater. These are the most important ones:

- **RUN A COUPLE GALLONS OF FUEL OIL INTO THE BURNER.** Leave it in all summer. The fuel oil (or diesel) dissolves carbon and will clean passageways. In the fall, remove the nozzle and flush that oil out without burning it. You'll be pleased with the results.
- **REMOVE THE ASH FROM THE HEATER.** Even a little ash becomes damp from humidity promoting corrosion of the steel.
- **CHECK & CLEAN THE CHIMNEY - TOP TO BOTTOM.**
- **SEND YOUR BURNER IN EARLY FOR RECONDITIONING,** instructions are on our website, or call & we'll fax or email them.
- **REPLACE YOUR WORN OUT EQUIPMENT DURING THE SUMMER.** We have 90 days same-as-cash leasing. There are so many good reasons to do this now: your heater will be ready for the cold, installation is easier without ice and cold, equipment prices are often at their lowest, in-floor hot water systems can be installed during the summer, etc. Check out our website for the new lease provider: "QUICK SPARK FINANCIAL's" application with a 24 hour response.

If sending your burner in for reconditioning, be sure to protect the burner by doing the following:

- Plug the oil lines
- Provide extra protection for the Fireeye control
- Do not send air regulator
- Do not pack the burner upside down
- Put burner into a plastic bag, then pack firmly in bubbles or packing peanuts
- Label box as fragile
- Insure for min of \$500
- Include a Burner Reconditioning Form with your preferences indicated along with notes of any particular problems.

If it's been three or more years since your burner has been reconditioned or if you're having any operating issues, you should send it in. Some burners have already arrived. Call today for us to fax or email 2016 Reconditioning Options & Fees.

If payment accompanies the burner the work is discounted 8%, 6%, 4% and 2% starting in May and ending in August. Discounts are based on the date of shipping shown on the postage. You are welcome to contact one of our technicians if you have questions or special requests regarding your burner. *Send burners via US Mail, UPS, Spee Dee or FedEx to 67 Kraft Street, La Crosse, WI 54603. Insure for at least \$500 against damage, especially if using UPS.*

Kingbuilt Burner Reconditioning and Upgrades

INOv8 is still offering reconditioning or replacement assemblies for Kingbuilt burners. Kingbuilt burners consist of four main assemblies that can be repaired or replaced to save replacing the entire burner. Those assemblies are: 1) the **burner housing** (which includes the burner housing, combustion control, fan wheel, ignition transformer and electric connections), 2) the **airtube assembly** (includes the airtube, a brass heat exchanger, two air and two oil solenoids, electrodes, nozzle assembly, air turbine assembly). The **oil pump** and **water preheating assemblies** are separate and usually don't require replacing but may need repair parts. Work is done on a time and material basis or we offer these burner upgrades:

1. The **airtube assembly** bolts onto your existing burner. If your burner is five years or less this assembly replaces everything with new components and the latest heat exchanger technology. It sells for **\$1,350**.
2. The **full burner assembly** replaces the entire burner. It includes everything in the airtube assembly with a new burner housing, Beckett combustion control, ignition transformer, burner motor, and related electrical parts. It does not include the oil or water systems. This sells for **\$1,875**.