

## **FAQ's about what the flooring is made of**

What makes Amorim Athletic Flooring different / better than their competitors?

-Amorim recycled rubber flooring is made primarily from rubber tire buffings. Buffings are derived solely from the treads of the tire and are considered by people in the industry to be the “Filet Mignon” of the tire since it has the least amount of contamination. Some contamination issues in flooring where whole recycled tires are used include plastics from the hardened side wall of the tire and metal and/or nylon from the belts of the tire. By using the highest quality incoming raw materials, we feel that we are able to deliver the best quality product on the market.

Where does the rubber come from?

-The Black Rubber in our flooring comes from recycled rubber tire buffings and is known scientifically as SBR Rubber. The colored rubber Flecks used in our flooring are a virgin rubber made synthetically from a rubber known as EPDM.

Is their a green story?

-Yes. All of the Black Rubber in our product is made from post consumer recycled rubber tires. In fact, Amorim Athletic flooring has been used many times before to help customers obtain LEED Certification. To obtain more information about our Green Story, contact your Sales Representative.

## **FAQ's about customs**

Can we match a competitors color?

-Yes we can most of the time. The best way to be certain is to either obtain a sample of the competitor's product and send it to us here at Amorim or else to find out the name and/or colors of the product the competitors are bidding with along with the color percentage and contact your Amorim Sales Representative to see if a matching product is possible to produce.

What are the order quantities for customs?

-Any custom blend, which is defined as any blend of two more colors or a color percentage above 20%, must be order in minimum order quantity increments.

These increments for rolled goods are:

5/32" thick – 2200 square foot increments

1/4" thick – 1400 square foot increments

3/8" thick – 800 square foot increments

1/2" thick – 600 square foot increments

The increments for tiles are as follows:

5/32" thick – 35 tiles

1/4" thick – 22 tiles

3/8" thick – 14 tiles

1/2" thick – 9 tiles

What is the highest color percentage available?

-At the current time, 90% is the highest color percentage available.

How long does it take to get a custom logo made and how much do they cost?

-Once everything is in place and the customer has signed off on the work up, a logo can usually be made in about four weeks. Logo costs vary based on the amount and number of colors used in the logo as well as the size of the logo and how complicated the logo is. Logos have ranged in cost from as little as \$500.00 up to many thousands.

What do I need to have a logo quoted?

-To have a logo quoted, we need a picture of the logo, the desired thickness, the desired colors, and the size.

How long does it take to get custom samples?

-Custom samples are usually made in a 6" x 6" lab black and usually can be made, cut to the desired thickness, and shipped in 2-5 business days. In general, we will pay for the cost of the first custom sample and regular shipping. If expedited shipping or overnight shipping is needed, we will need your UPS or Fed Ex number to apply to the shipping. When multiple custom samples are needed, we will make that first one free of charge but will charge an additional \$50 for each additional custom blend made. When an order is placed for the job the samples were made for, we will apply the sample charges to that bill so that you can recover your sample costs at that time.

Can we order custom roll lengths?

-Roll lengths can be ordered at no additional cost in one foot increments provided that the minimum roll lengths are 30 linear feet or longer.

## **FAQ's about Installation**

What kind of adhesive should be used?

-The most common adhesives used are Urethane based adhesives. Some adhesives that have been used successfully in the past include Chemrex 941, Mapei G19 and G21, and W.F. Taylor 2091. To be sure that a certain adhesive will work, we recommend contacting your local Adhesive Sales Representative for more information.

Will it work outside?

-Amorim Athletic Flooring has been used successfully outside in the past. Contact your Amorim Sales Representative for more information about outside use.

Does the flooring get slippery when wet?

-Actually it is quite the opposite. Our athletic flooring here at Amorim has some of the highest coefficient of friction values in the industry and when our flooring gets wet, the flooring actually becomes more slip resistant. To see our coefficient of friction values, see our specification sheet.

Why should I not buy square cut tiles?

-Interlocking tiles offer the benefit of being able to be loose laid and therefore are the easiest type of flooring to be installed. Square cut tiles still need to be glued down with an adhesive and therefore do not offer many benefits over the less expensive rolled rubber flooring.

## **FAQ's about shipping**

What are your lead times?

-Our lead times for any of our quick ship items are delivery in two weeks or less. For a list of those quick ship items, go to the section titled quick ship items. On any custom (blended colors or colors higher than 20%) rolls goods our lead time will be about 2 -3 weeks delivered. On any custom tiles flooring, our lead time will be about 4-5 weeks delivered.

How much does the flooring weigh?

- 5/32" thick flooring weighs 1.1 lbs. / square foot on average.
- 1/4" thick flooring weighs 1.7 lbs. / square foot on average.
- 3/8" thick flooring weighs 2.3 lbs. / square foot on average.
- 1/2" thick flooring weighs 3.0 lbs. / square foot on average.
- 10 mm Plyorobic flooring weighs 1.8 lbs. / square foot.
- 12 mm Plyorobic flooring weighs 2.3 lbs. / square foot.

Do I get charged extra for a lift gate delivery?

-For the most part, no. We have worked a deal with many of our Less Than Truckload (LTL) Carriers so that a lift gate delivery is offered free of charge. Large jobs (over 10,000 lbs.) however usually do require an extra charge for a lift gate delivery.

How many tiles can be UPS'd?

-This usually depends on how thick the tiles are. For 1/4" tiles, we can usually ship about 4 per box. For 3/8" and 1/2" thick tiles, we can ship only 3 per box.