



## *Rare Fossils: An Exciting and Exclusive Asset Class*

In 2018, Fossil Realm is seeking a relationship with a firm in order to offer investment grade fossils to UHNW clients. The demand for the highest caliber fossils is ever-present, their availability is limited, and the worldwide market of collectors is growing rapidly. World-class fossils have proven to retain value and they are immune to the volatility that other categories of collectibles face.



*Spectacular giant softshell turtle from Wyoming \$400,000 USD*

Fossil Realm has been a leading dealer of exclusive fossils for over 35 years. Our brand is internationally recognized for its extremely unique pieces, which are selected with scientific expertise, aesthetic sensibility and a deep understanding of the market. Our investment grade fossils are valued at \$15,000 to over \$1 million. Every piece is authentic and of museum quality.

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## *Characteristics of an investment grade fossil*

- Rare or in limited supply on the market
- Discovered in a desirable region (i.e., Europe, North America)
- Discovered in a famous locality (i.e., Green River Formation, Holzmaden)
- Excavated and prepared by experts (revealing the bones without damage)
- Minimal restoration (specimens comprised primarily of original bone)
- Sold from a highly reputable and knowledgeable dealer
- Has documentation and an unconditional guarantee of authenticity



*Rare Marine Reptile from Holzmaden, Germany \$175,000 USD*

## *Summary of BBC article (2014), Should You Buy A Dinosaur?*

According to Thomas Lindgren, co-consulting director of the natural history department of Bonhams auction house, the demand for rare fossils is increasing rapidly: "In the past five years alone, I've seen the number of collectors quadruple." A prominent fossil dealer notes the rising values of certain categories of fossils: "A saber cat skull 20 years ago cost \$20,000. Now it's worth \$485,000." Bottom line: Whole bones or skeletons are likely to keep their value over the long term.