



Spin Ultimate

Atlanta, GA

Team Rep & Marketing Manager (Full Time)

Company Description

Founded in 2007, Spin Ultimate is one of the largest Ultimate Frisbee apparel companies in the United States and the world. Spin provides high quality, affordable uniforms, casual apparel, and equipment for Ultimate teams, players, and fans. Spin is an official merchandise partner of USA Ultimate and in recent years has been the official merchandiser for key national championship events including the National Collegiate Championships, National Beach Championships, and the Youth Club Championships.

Spin strives to give back to the Ultimate community with a particular focus on Youth development and Gender Equity. Spin is also a member of the Fair Labor Association, an organization made up of universities, civic organizations, and socially responsible companies who work together to protect workers' rights around the world by ensuring that our factories and other suppliers meet strict labor standards.

Position Description

We are seeking an energetic, detail-oriented, and personable person to handle uniform and apparel ordering for Spin teams and partner organizations.

Our staff members are exceptionally motivated and organized team players who can prioritize and manage multiple projects with tight deadlines and competing priorities.

Reporting to our company President, this is a full-time position with competitive salary, company profit sharing, health benefits, retirement plan with company match, 3 weeks paid vacation, paid personal days, and a flexible work schedule.

This position requires a physical presence in Spin's Atlanta headquarters in historic Grant Park, adjacent to the Beltline.



Responsibilities

Team & League Uniform Orders

- Manage custom uniform orders by actively communicating with teams, guiding the design process, assisting teams with ordering, and coordinating with Spin's Production team.
- Deliver A+ customer service from start to finish.
- Communicate with Spin teammates to ensure that every customer receives a quality custom order they can proudly wear on the field.
- Collaborate with Spin's design team to produce eye catching designs.
- Coordinate the creation of custom Team Stores with Spin's Online Store Manager.
- Coordinate with Spin's production team to ensure timely delivery of custom orders.

Manage Key Relationships

- Build and maintain strong relationships with teams, leagues, tournament directors, and other key partners.
- Manage and shape Spin's team and league sponsorship programs.
- Execute partner agreements for teams, leagues, and events.

Marketing & Social Media

- Collaborate with Spin teammates to create engaging social media content on our various platforms, including Instagram & Tik Tok.
- Collaborate with Spin teammates to plan and execute marketing campaigns and to maintain Spin's marketing calendar.
- Interact with other members of the Ultimate community via social media channels.

Event Merchandising

- Travel to tournaments (3-4 times per year) and manage Spin's tournament merchandising experience and logistics in a fun and fast paced retail environment.
- Create engaging social media content that ties into Spin's event merchandising.
- Cultivate long lasting relationships with team captains, players, tournament directors, and others.



Qualifications

- 1-3 years of related or transferable work experience.
- Proficiency with Microsoft Office (Word, Excel) and Google Docs is a must.
- Experience with Adobe Photoshop and Illustrator is preferred, but not required.
- Excellent communication skills, both oral and written.

The Ideal Candidate

- Has incredible attention to detail.
- Is a problem solver, takes initiative, and can independently work through issues.
- Can understand other's needs and act as the "voice of the customer".
- Demonstrates sound judgment and the ability to manage varying deadlines and competing priorities.
- Has a positive and creative attitude plus an optimistic outlook.
- Is interested in engaging with players and fans through games and social media.
- Likes to travel and is available to attend occasional weekend events across the U.S.
- Will represent Spin in a professional and friendly manner at all times.
- Having a passion for Ultimate and its unique cultures is preferred, but not required.

Education

Bachelor's (Preferred)

Salary and Benefits

- \$40,000 to \$50,000 annual salary, depending on experience.
- Company profit sharing.
- Health Care benefits.
- Retirement plan with company match.
- 3 weeks paid vacation + paid personal days + company holidays.
- Casual work environment with flexible work schedule.

Want to join our team? Interested candidates should send a cover letter and resume to Spin at Jobs@SpinUltimate.com. Qualified candidates will be contacted for an interview.