



Purpose: Why do a festival?

Above all else, festivals and special events are great tools for increasing season pass sales and repeat traffic. Giving your guests a new reason to come back to your farm event within the same season - or from year to year - will help to generate added revenue and loyal customers.

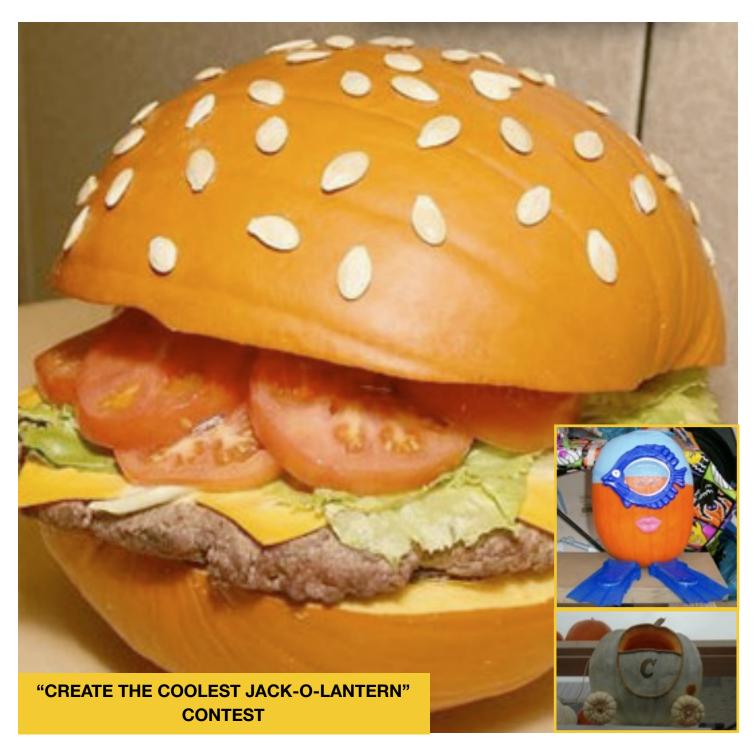
Pumpkin seed spitting contest



Purpose

- a. Create a sense of urgency
- b. Give a reason to come back
- c. Increase media coverage
- d. Provide a great charity tie-in
- e. Add excitement & atmosphere



















PUMPKIN BALLOON DECOR













































































