### **BUSINESS AS UNUSUAL**

A Quick Guide to the Design Thinking Process



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# **The Design Thinking Steps**



#### Scope

Clearly define our opportunity and align and inspire the team to work on it.



Empathize Discover the end-user "human truth" and match it up with our business goals to provide inspiration for ideation.



#### Develop

Evaluate, analyze and further nurture ideas to boost them up, make them more well-rounded and match our success criteria. Make collaborative decisions on how to execute, timing, cadence, etc.



Implement Get those ideas out into the world!



#### Ideate

Challenge ourselves to think big and broad to create large conceptual ideas, then further generate fresh tactics that support those big ideas.

# SCOPE TIPS AND TRICKS

#### • START

Re-phrase your challenge to be clear, concise, understandable and compelling (aka SEXY), removing jargon and doing the "neighbor test" Begin with the phrase "How Might We" to encourage broad thinking from the collaborative team Re-word the title of the project too little things can go a long way! SUCCESS



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### EMPATHIZE TIPS AND TRICKS

#### • START

Use the team's connections when arranging Interviews and Immersions Take LOTS OF NOTES! Write down everything, not just what sounds relevant to the project. You never know will match up and help build your story Talk to PLENTY of end-users, EVEN if you have qualitative and quantitative data, just for inspiration SUCCESS

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# IDEATE TIPS AND TRICKS

#### • START

Don't underestimate the power of good idea capture use the T-Sheet with a sexy name, full sentences and quick drawings Use other lateral thinking tools that force you out of your river: borrow the principle, different POV, random objects

#### Create fun ways to police behaviors at sessions

Display created ideas proudly. They'll act as stimulus for even more ideas SUCCESS



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### CAPTURINGIDEAS

THE IDEA T-SHEET

# **Compelling Idea Name**

Write in clear, understandable full sentences when capturing your idea. This makes it easier for everyone to comprehend what the core concept is. Support it with:

- Bullet points that bring the idea to life
- More context that adds color to the idea



# DEVELOP TIPS AND TRICKS

#### START

Create smaller, cheaper, less elaborate versions of your ideas to find the idea's DNA Lose the dots – use more democratic voting methods to see where the team's passion lies When pitching, don't skimp on the story. Bring your innovation journey to life in compelling, fun and memorable ways Save unused ideas - no bad idea, just bad timing SUCCESS



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