

QUESTIONS TO ASK:

How many homes does your office/team sell a day? And what is the avg. price point?

How will you strategically determine the price of my property?

Please explain how do you legally represent me? Single agency or Transaction brokerage? Can you please explain the difference?

What happens if you receive multiple offers from others?

What happens if you get multiple offers and you have a buyer?

How do you pre-qualify buyers from other agents?

What is your theory on escrow deposits?

How long do you think it is a stable for financing/loan approval period?

Do you have an in house attorney if needed?