

MORE DENT

EOFY23

SALE



Time is running out
to save and keep pace with
digital transformation

eofy.com.au

Sale and immediate asset write off
ends 30 June



An extraordinary incentive for a once in a generation crisis

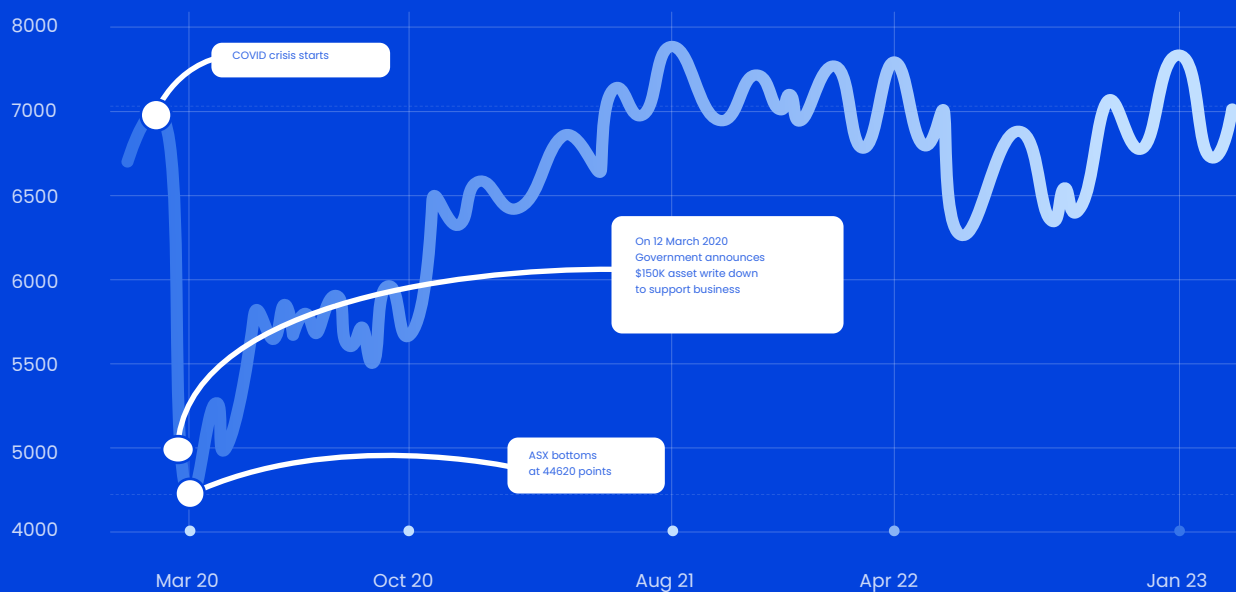
COVID business support is officially ending. After June 30 you will no longer be able to instantly write off assets at purchase time. This means that from this point forward the tax benefits from new equipment won't be fully realised by you for 5-10 years (depending on the usable life).

During the depths of the COVID crisis, the Government introduced this extraordinary measure to encourage businesses investment.

Businesses have been lucky enough to continue enjoying these tax benefits despite the complete economic turnaround but this is about to end.

The window is quickly closing to make the most of these amazing tax and cashflow benefits. This coincides with a time when investment in digital dentistry is essential for practices to keep pace with advances in treatment technology.

ASX Chart



Here is a simple illustration:

You operate as a sole trader and purchase and install a **\$100,000** CBCT in May 2023.

Your marginal tax rate in the **2023 income year is 45%.**

This \$100,000 purchase is fully expensed against your 2023 financial year income.

45% of the \$100,000 or \$45,000 of the purchase is refunded in your 2023 tax return leading to your effective purchase cost reducing from \$100,000 to \$55,000.

When you factor in our EOFY sale discount of at least 20%, total savings if you act this financial year exceed 65%.



**MORE DENT
EOFY SALE**



**Biggest
ever savings**
Limited
Stock

CS 8200

\$79,999*
(Save \$25k
off RRP)

Free upgrade
to 12x10
Field of view

Immediate
tax benefit of
up to \$39,600^

Planning to finance? Estimated repayments from \$370 per week.

* prices ex. GST, delivery, PC unit install | ^ MoreDent do not provide tax, legal or accounting advice.
This material has been prepared for informational purposes only, and is not intended to provide, and
should not be relied on for, tax, legal or accounting advice.



**Biggest
ever savings**
Limited
Stock

CS 9600

\$99,999*
(\$30k off
RRP*)

Plus bonus
120 KV
& CS MAR

**Immediate
tax benefit of
up to \$47,250^**

Planning to finance? Estimated repayments from \$460 per week.

* prices ex. GST, delivery, PC unit install | ^ MoreDent do not provide tax, legal or accounting advice.
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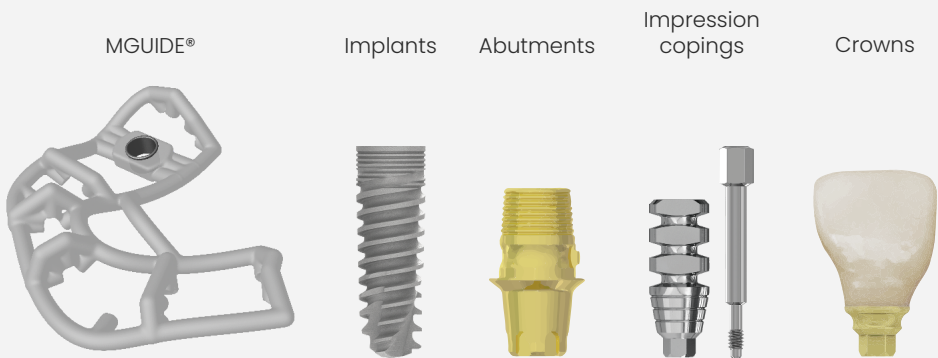
Carestream
DENTAL

MGUIDE® A-Z

Secure your offers

treatment bundles

The more you stock up, the more you save.

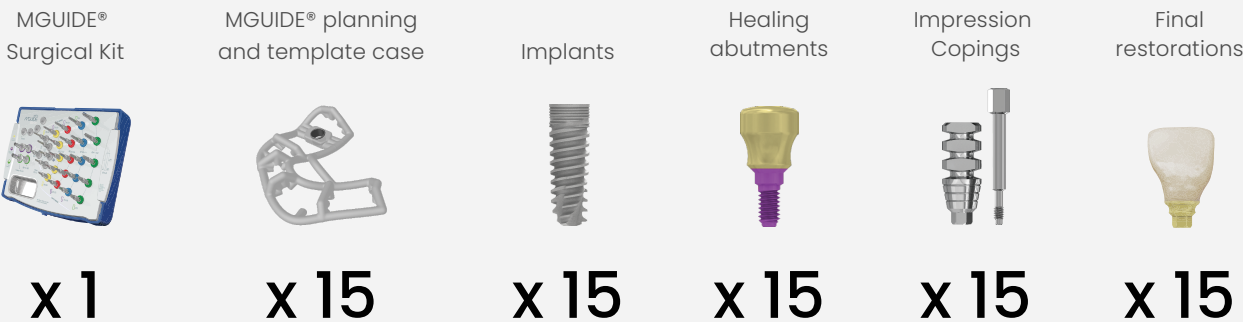


MGUIDE® Setup

\$20,990* EOFY

Secure your offers

RRP \$28,800 | Free torque wrench



Intraoral Scanner



Get \$15,000 off

the market leading wireless scanner with any implant package purchase!

Limited stock - 10 only



Guided Biofilm Therapy

EMS

Secure the biggest annual EMS discounts of up to 20%!

First 10 orders receive extra bonus of a **FREE AIRFLOW® MAX** Hand piece (RRP \$1,250)



+



AIRFLOW® MAX APPLICATION
AIRFLOW® MAX handpiece
Easy Clean, Water and air
filters Maintenance set

Plus
2 additional
AIRFLOW® MAX
HANDPIECES



+



PIEZON® APPLICATION
PIEZON® LED handpiece
3x PIEZON® PS Instruments
4 Spare light guides

Plus
2 additional
PIEZON® LED
HANDPIECES



PERIOFLOW® APPLICATION
PERIOFLOW® Handpiece
10 PERIOFLOW® Nozzles
PI Instrument starting kit



PIEZON® PS
Training tool



Wireless boot
pedal



PLUS and **Classic**
Powder chambers



PIEZON® BOTTLE



NIGHT CLEANER
bottle + 800ml refill
Clip+Clean accessory



Biofilm
Discloser



3 Aluminium bottles of
AIRFLOW® PLUS Powder
1 bottle **AIRFLOW® CLASSIC**
Powder Enough powder to
travel around 155 patients

EMS⁺

Impact of MGUIDE® on single chair practice in Adelaide

Within 12 months of implementing MoreDent's digital implant workflow:

Revenue from
implant treatment

\$382K

Up from \$22,500 in previous year

Gross profit from
implant treatment

\$275K

Up from \$16,000 in previous year

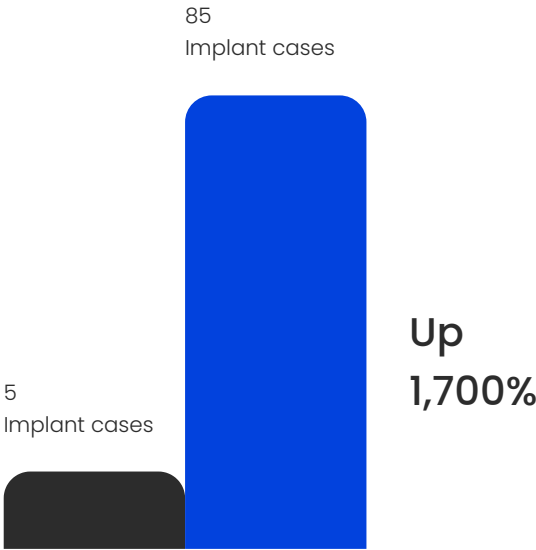
Increase in annual
gross profit

\$259K

5 ↗ **85**

Implant Cases

The number of treated implant cases increased from 5 to 85 with improved precision and predictability.



100%

Patient Satisfaction

Improved patient experience and satisfaction thanks to the digital planning and transformational outcomes delivered.

0

No additional staff required in the practice

Backed by Team MoreDent working both virtually and locally assisting the practice in real time.

3 Hrs

Time

Clinical time per week spent to achieve this outcome.

↑ Immeasurable

The satisfaction and engagement from the dentist and his practice team.

[Request a copy of the complete report](#)

3D Imaging Case Study

When we talk to our hundreds of happy CBCT clients around Australia, they highlight three main ways it has transformed their practice:

1 Open up new treatment capabilities

2 Enhance precision

3 Streamline Workflow

The resulting growth in revenue and profitability is many times greater than the additional billing the CBCT generates.

Even without these major benefits, CBCTs provide an excellent new revenue source. These tables set out the possible revenue based on average exposure fees.



Weekly revenue of CBCT

OPGs per week	CBCTs per week					
	1	2	3	4	5	6
4	\$550	\$700	\$850	\$1000	\$1150	\$1300
6	\$750	\$900	\$1050	\$1200	\$1350	\$1500
8	\$950	\$1100	\$1250	\$1400	\$1550	\$1700
10	\$1150	\$1300	\$1450	\$1600	\$1750	\$1900
12	\$1350	\$1500	\$1650	\$1800	\$1950	\$2100
14	\$1550	\$1700	\$1850	\$2000	\$2150	\$2300



Annual income of CBCT after Repayments

OPGs per week	CBCTs per week					
	1	2	3	4	5	6
4	\$5,928	\$13,728	\$21,528	\$29,328	\$37,128	\$44,928
6	\$16,328	\$24,128	\$31,928	\$39,728	\$47,528	\$55,328
8	\$26,728	\$34,528	\$42,328	\$50,128	\$57,928	\$65,728
10	\$37,128	\$44,928	\$52,728	\$60,528	\$68,328	\$76,128
12	\$47,528	\$55,328	\$63,128	\$70,928	\$78,728	\$86,528
14	\$57,928	\$65,728	\$73,528	\$81,328	\$89,129	\$96,928

"The CS 8200 3D has given me the ability to diagnose better, given me more peace of mind and confidence. It makes me a more predictable dentist and I'm able to offer solutions that I couldn't before."

Dr Kamal Singh Missan, BDS

Your practice
is unique, so is
our approach.

Our job is to help you enhance and grow your treatment capabilities

This starts with an assessment of your present practice circumstances and your goals. During this process we will consider:



New treatment possibilities



Payback period and return
on investment



Your savings after discounts & complete
asset write-down



Case studies on treatment & profitability



Finance options



How our team of 80+ local experts
help you grow

We are here to help you maximise
savings, deductions and most importantly
your long term returns from digital dentistry

[Book a free consult today](#)

Explore Your Options

Book a consultation with our experts



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