



**PHOENIX
DOWN CORP.**

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**PHOENIX
DOWN CORP.**



**FIVE STAR
Hospitality
COLLECTION**

DOWN PRODUCTS | FEATHER PRODUCTS | DOWN ALTERNATIVES | ACCESSORIES



We would like to introduce you to **Phoenix Down Corporation**, the industry leader of superior down and down alternative bedding products.

Our primary business is to design, manufacture and market blankets, comforters, duvet covers, featherbeds, mattress pads and pillows.

Phoenix Down specializes in products that are specifically designed for the hospitality industry. We offer only the finest quality products at competitive prices while providing the best service in the industry. Our products are the corporate standards for many of the finest hotel chains in the world.

We are continuously coming up with new and innovative products that will enhance the luxury and overall sleep experience of any hotel room. We receive many calls on a daily basis from hotel guests who fell in love with our products during their hotel stay and wish to purchase the very same items for their homes.

Phoenix Down operates out of a facility located in northern New Jersey, where its distribution and corporate offices are located. We can also offer west coast distribution and FOB Shanghai options for larger programs as well. State-of-the-art machinery facilitates our achievement of premium quality workmanship. Computer-aided manufacturing assures the most salable products for the wholesale market. All of our down and feather products are allergy free as a result of our revolutionary **Ultra Clean** cleaning process that removes all dirt, dust and other impurities that can be found in most down products.

All of our products can be purchased from many of the leading hospitality distributors. We also have the ability to create private label programs as well. In

addition to our standard product assortment, Phoenix Down is able to offer custom products as well to meet your required specifications.

We believe that our products are our silent salesmen. In this era of high technology, intense competition and evolving consumer demands, we recognize the importance of service as well as quality.

What you should know about down and feathers and their related products:

What is down?

Down is the soft undercoating of waterfowl, consisting of numerous light, fluffy filaments growing from a quill point, but without the quill shaft.

What are feathers?

Feathers are the plumage or out-growth forming the contour and external covering of fowl. Feathers are characterized by a horny central shaft or quill from which filaments seminate.

Where do feathers and down come from?

Feathers and down are commercially obtained from ducks and geese which are primarily raised for their meat. Thus the feathers become a by-product of the processing of the fowl.

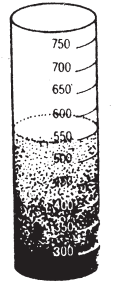
Are the down and feathers cleaned?

Phoenix Down uses modern state-of-the-art equipment in processing our down and feathers. All of our fills are put through a rigorous washing process that eliminates any existing dirt or dust that may be present making our products allergy free. Phoenix Down spares no

expense when it comes to ensuring that our products meet the strict quality control standards that we have set for ourselves.

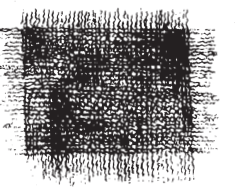
What is fill power?

Once the down has been separated, cleaned and sterilized, it's sorted by fill power. We determine fill power in a tube that gives the number of cubic inches per ounce of down. The very finest down has a fill power of at least 750 cubic inches per ounce (very rare and extremely expensive), and the lowest is around 300 per ounce. Phoenix Down uses nothing less than 550 fill power down (also very high quality, but more reasonably priced) in our pillows and comforters to insure a product that's soft, light and resilient.



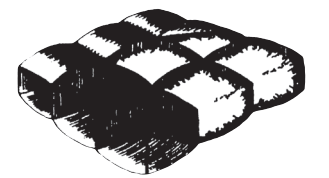
What is a thread count?

Thread count equals the number of threads per square inch. Phoenix Down Corporation uses only 100% cotton fabric with high thread counts ranging from 230 to 720 threads per square inch. The higher thread count signifies a tighter weave for a softer feel to the fabric.



What is a baffle?

Baffled Box construction—the stitching pattern of the comforter is not sewn directly through the fabric. A perpendicular wall of fabric, or a baffle is sewn inside the comforter from the top to bottom. This baffled wall allows the down to expand to its fullest potential for the highest loft with no cold spots.



Ultra Clean™



down duvets

with Hypo-Allergenic Ultra Clean Technology

A. QUINTESSENCE

Filling Material: Prime Imported Ultra-Clean White Goose Down*
600-650 Fill Power

Covering Material: 100% Cotton Sateen Weave
720 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 10" End to End Baffle Box

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	68 x 92	35 oz.	4
Full/Queen	88 x 92	45 oz.	4
King	107 x 92	55 oz.	4

*Also available in white duck down.



B. BRUSSELS

Filling Material: Prime Imported Ultra Clean White Goose Down*
600-650 Fill Power

Covering Material: 100% Cotton
300 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 14" End to End Baffle Box

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	60 x 86	30 oz.	4
Full/Queen	86 x 86	40 oz.	4
King	102 x 86	50 oz.	4

*Also available in white duck down.



down duvets

with Hypo-Allergenic Ultra Clean Technology

C. PREMIERE

Filling Material: Prime Imported Ultra Clean White Goose Down
600-650 Fill Power

Covering Material: 100% Cotton
230 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 10" End to End Box

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	60 x 86	24 oz.	4
Full/Queen	86 x 86	33 oz.	4
King	102 x 86	39 oz.	4



D. LEVEL 2

Filling Material: Prime Imported Ultra Clean White Duck Down
550-600 Fill Power

Covering Material: 100% Cotton
230 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 10" End to End Baffle Box

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	60 x 86	30 oz.	4
Full/Queen	86 x 86	40 oz.	4
King	102 x 86	50 oz.	4





down duvets

with Hypo-Allergenic Ultra Clean Technology

A. LEVEL 1

Filling Material: Prime Imported Ultra Clean White Duck Down*
550-600 Fill Power

Covering Material: 100% Cotton
230 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 10" End to End Baffle Box

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	60 x 86	18 oz.	4
Full/Queen	86 x 86	25 oz.	4
King	102 x 86	29 oz.	4

* Also available in white goose down.



B. DOWN BLANKET

Filling Material: Prime Imported Ultra Clean Grey Duck Down
550-600 Fill Power

Covering Material: 100% Cotton
230 Thread Count

Color: White

Trimming: Double Stitched with Corded Edge

Stitching: 7" End to End Box

Packaging: Zippered Vinyl Handle Bag

Medium Weight:

Size	Dimension	Fill Wt.	Carton Pack
Full	82 x 89	24 oz.	5
Queen	90 x 89	25 oz.	5
King	108 x 89	30 oz.	5

Light Weight:

Size	Dimension	Fill Wt.	Carton Pack
Full	82 x 89	15 oz.	5
Queen	90 x 89	17 oz.	5
King	108 x 89	20-1/2 oz.	5



A. CROWNING TOUCH MATTRESS PAD

250 thread count woven damask quilted polyester fitted pad.
Fits up to 22" mattresses.

Size	Dimension	Fill Wt.	Case Pack
Twin	39 x 75	10 oz./yd. ²	4
Full	55 x 75	10 oz./yd. ²	4
Queen	60 x 80	10 oz./yd. ²	2
King	78 x 80	10 oz./yd. ²	2

B. HOTEL COLLECTION MATTRESS PAD

370 thread count woven damask quilted polyester fitted pad.
Fits up to 22" mattresses.

Size	Dimension	Fill Wt.	Case Pack
Twin	39 x 75	12 oz./yd. ²	4
Full	55 x 75	12 oz./yd. ²	4
Queen	60 x 80	12 oz./yd. ²	2
King	78 x 80	12 oz./yd. ²	2

C. 5-STAR HOSPITALITY MATTRESS PAD

200 thread count quilted polyester flat pad.

Size	Dimension	Fill Wt.	Case Pack
Twin	39 x 75	8 oz./yd. ²	6
Full	55 x 75	8 oz./yd. ²	6
Queen	60 x 80	8 oz./yd. ²	6
King	78 x 80	8 oz./yd. ²	6

D. SLEEP ON DOWN FEATHERBED/MATTRESS PAD

Filling Material: Top: Prime Imported White Goose Down
Bottom: 5% White Goose Down/
95% White Goose Feather

Covering Material: Top: 233 Thread Count 100% Cambric Cotton
Bottom: 205 Thread Count Cotton Twill

Color: White

Trimming: Corded with 1-3/4" Exterior Gusset

Stitching: Top: 4" Box Stitched
Bottom: Baffled Channel

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.		Carton Pack
		WGD	5/95	
Twin	39 x 75	6 oz.	9-1/2 lb.	1
Full	55 x 75	8.5 oz.	13 lb.	1
Queen	60 x 80	10 oz.	15 lb.	1
King	78 x 80	13 oz.	19-1/2 lb.	1
Cal King	72 x 84	13 oz.	19-1/2 lb.	1



E. DREAM ON

Filling Material: Top and Bottom: Down-Like Polyester Fiber
Center: White Duck Feather

Covering Material: 233 Thread Count Cambric Cotton

Color: White

Trimming: Corded with 1-3/4" Gusset

Stitching: 10" Box Stitched

Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Carton Pack
Twin	39 x 75	13 lb.	1
Full	55 x 75	14 lb.	1
Queen	60 x 80	16 lb.	1
King	78 x 80	18 lb.	1



down
alternative

A. WHITE CLOUD

Filling Material: 100% Hypo-Allergenic Slick
Conjugated Blown Polyester Fiber
Covering Material: 100% Cambric Cotton, 230 Thread Count
Color: White
Trimming: Double Stitched and Corded
Stitching: 10" End to End Box
Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Pack
Twin	60 x 86	40 oz.	2
Full/Queen	86 x 86	54 oz.	2
King	102 x 86	62 oz.	2



B. ALL SEASONS DOWN ALTERNATIVE MICROFIBER BLANKET

Filling Material: Down-Like Polyester Fiber
Covering Material: 100% Microfiber
Color: White, Bone, Sage, Light Blue
Trimming: 2" Sateen Border
Stitching: 7" End to End Box
Packaging: Zippered Vinyl Handle Bag

Size	Dimension	Fill Wt.	Pack
Full/Queen	90 x 92	22 oz.	1
King	108 x 92	27 oz.	1



duvet covers

C. STRIPE DUVET COVER

Covering Material: 100% Cotton Damask Stripe, 250 Thread Count
Color: White
Style: Envelope Closure
Packaging: Zippered Vinyl Bag

Size	Dimension	Case Pack
Twin	62 x 88	5
Full/Queen	88 x 88	5
King	104 x 88	5
Standard Sham	20 x 26	12
King Sham	20 x 36	12



D. HARVARD SQUARE DUVET COVER

Covering Material: 100% Cotton Damask Check, 230 Thread Count
Color: White, Bone
Style: Button Closure
Packaging: Zippered Vinyl Bag

Size	Dimension	Case Pack
Twin	62 x 88	5
Full/Queen	88 x 88	5
King	104 x 88	5
Flanged Standard Sham	21 x 27	12



hotel favorites bed pillows

A. QUINTESSENCE

White Goose Down* (Medium/Firm)
720 thread count sateen weave, double stitched
and corded. Zippered & interlined. Zippered
vinyl handle bag with luxurious insert.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	22 oz.	10
Queen	20 x 30	26 oz.	8
King	20 x 36	30 oz.	6

*Also available in white duck down.

B. VIENNA

White Goose Down* (Soft/Medium)
230 thread count cotton cover. Zippered &
interlined. Printed poly bag.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	17 oz.	10
Queen	20 x 30	20 oz.	8
King	20 x 36	24 oz.	6

*Also available in white duck down.

C. PARIS

White Goose Down* (Firm)
230 thread count cotton cover. Zippered
& interlined. Printed poly bag.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	28 oz.	10
Queen	20 x 30	32 oz.	8
King	20 x 36	38 oz.	6

*Also available in white duck down.

D. MILAN

White Goose Down* (Soft)
230 thread count cotton cover. Printed poly bag.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	13 oz.	10
Queen	20 x 30	16 oz.	8
King	20 x 36	20 oz.	6

*Also available in white duck down.

E. ROME

50% Down/50% Feathers*
230 thread count cover.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	24 oz.	10
Queen	20 x 30	28 oz.	8
King	20 x 36	32 oz.	6

*Available in white goose or white duck.

ULTRA
CLEAN

F. COMPARTMENT

Layered compartment construction creates
unsurpassed comfort with two densities in
one. 20% White Down/80% White Feather*
300 thread count damask cover.

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	28 oz.	10
Queen	20 x 30	32 oz.	8
King	20 x 36	36 oz.	6

*Available in white goose or white duck.

15% White Down/85% White Feather*
230 thread count cover

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	28 oz.	10
Queen	20 x 30	32 oz.	8
King	20 x 36	38 oz.	6

*Available in white duck.

G. ATHENS

25% Down/75% Feathers*
230 thread count cover

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	26 oz.	10
Queen	20 x 30	30 oz.	8
King	20 x 36	34 oz.	6

*Available in white goose or white duck.

H. VENICE

5% Down/95% Feathers*
230 thread count cover

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	30 oz.	10
Queen	20 x 30	34 oz.	8
King	20 x 36	40 oz.	6

*Available in white goose or white duck.

I. TRAVELER'S DREAM

50% Blown Slick Polyester/
50% Tiny Whole Goose Feathers*
230 thread count cover

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	28 oz.	10
Queen	20 x 30	32 oz.	8
King	20 x 36	36 oz.	6

ZIP PILLOW PROTECTOR

230 to 720 thread count 100% cotton with
hidden zipper. Imported. Standard (20 x 26),
Queen (20 x 30), King (20 x 36)



A, B

down alternative bed pillows

A revolutionary blown polyester pillow. Ultra soft. Ultra fine micro fibers that allow for down-like feel. 230 thread count cotton cover.

A. DREAM LOVER (Firm)

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	24 oz.	10
Queen	20 x 30	28 oz.	8
King	20 x 36	32 oz.	6
Jumbo	20 x 28	26 oz.	10

B. PLEASANT DREAMS (Medium)

Size	Dimension	Fill Wt.	Carton Pack
Standard	20 x 26	20 oz.	10
Queen	20 x 30	24 oz.	8
King	20 x 36	28 oz.	6



pillow forms

Made just for you: interior decorators, designers, upholsterers, decorative fabric and pillow stores. Phoenix Down Corporation carries the finest quality designer pillow inserts (forms), made of 100% cotton down-proof fabric for incredible comfort. These high quality forms can be used for decorative throw pillows, couches, furniture cushions or just about any place a feather can go.

Color: White

Pillow Cover: 180 Thread Count Cotton

Trim: Overlocked Edge

Minimum Quantities: 12 per size

Standard sizes are listed, but we can design any custom shape or size you request.

Feather and down blend available in goose or duck fills. Also available in polyester fiber.

Size	Carton Pack	Size	Carton Pack
12 x 16	24	26 x 26	6
14 x 14	24	28 x 28	4
16 x 16	18	30 x 30	3
18 x 18	18	32 x 32	3
20 x 20	12	34 x 34	2
22 x 22	8	36 x 36	2
24 x 24	6	6 x 14 Neckroll	24