



## Wholesale Terms

Royal Design Studio offers a wholesale program to provide a discount to retail store fronts that are “stocking and reselling” Royal Design Studio Signature Stencils, Stencil Brushes and Stencil Crèmes.

1. Qualifying retail storefronts will receive the following discounts with a minimum order;
  - a. 40% discount off of published retail prices on Royal Design Studio Stencils (excludes all Grouped Item Discounts)
  - b. 25% discount off of published retail prices on Royal Design Studio Production Stencils (PRO's)
  - c. 25% discount off of published retail prices on Royal Design Studio Stencil Brushes (excludes all Grouped Item Discounts)
  - d. 25% discount off of published retail prices on Royal Design Studio Stencil Crèmes (excludes all Grouped Item Discounts)
2. All wholesale items **must** be sold at the store front location, and not to be sold online.
3. We require a minimum **opening order** total of \$350 (after Wholesale Discount is applied). You must place your first Wholesale Order within **30 days of approval date**.
4. To keep Wholesale status, we do require **1 order per year** at the minimum of \$350.00 (after Wholesale Discount is applied).
5. All future wholesale orders have a minimum order amount of \$300 at wholesale value to qualify for the discounts outlined in #1.
6. For wholesale orders below the minimum \$300 amount, the wholesaler will only receive a 20% discount on all products ordered.
7. All Wholesale orders must be prepaid by check or credit card. If sending a check there may be a delay with your order. We will not ship your order until the check has been credited with our bank. All orders are due on receipt.
8. Any order “add-ons” must be placed before your order ships. Otherwise it will become a new order subject to minimum order requirements.
9. Wholesale orders will ship within 5-7 business days from the time that your order is paid.
10. All domestic Wholesale orders ship FEDEX ground service. International Wholesale orders will ship FEDEX priority international. Shipping charges are extra and will be added to your order. Duties and taxes are not included in shipping charges and will be charged upon delivery.
11. Wholesale orders totaling **\$650 or more qualify for free ground shipping**, (contiguous 48 states only). This does not apply to international orders.
12. All wholesale drop/ship orders will receive a discount of 20% off of retail prices. Drop/ship wholesale orders must be prepaid. Drop/ship orders are those orders that you place for your customers that are shipped to them on your behalf.
13. To place your wholesale order please use our **Wholesale Order Form** and please email your purchase order to [wholesale@royaldesignstudio.com](mailto:wholesale@royaldesignstudio.com) or fax your Wholesale order to 619-271-1472.
14. Royal Design Studio does not accept returns on Wholesale orders. If there is a damaged stencil or product it will be replaced with the same stencil or product.