

HONEYWELL VALUE-ADD & FEE-BASED SERVICES

You're Not Just Protecting A Worker.
You're Protecting A Life.



WHY HONEYWELL?

At Honeywell, safety is in our DNA. For decades, we've created head-to-toe PPE designed to help protect the lives of 500 million workers every day. We care about worker safety and for us, that goes beyond simply providing PPE. **We take a consultative approach to understanding your workplace hazards and finding solutions that best fit your needs.**

When you partner with Honeywell, you'll get more than PPE. Our value-add & fee-based services include training programs that offer comprehensive behavior-based safety training taught by certified and knowledgeable industry experts. From a versatile selection of fall protection training courses to arc flash training - Honeywell has a dedicated team to help your organization ensure compliance and save money by avoiding accidents and OSHA fines.

ADVERTISED TRAINING



Advertised training classes are available **in-person** or choose from a selection of **virtual** courses. Courses range from *multi-day training* to *1-day refresher courses*. All training courses are led by our team of experienced and knowledgeable instructors. When applicable, industry simulators are used for hands-on experience.

CUSTOMIZED TRAINING



Customized training sessions can be scheduled at your facility, or at one of our Honeywell Training Centers. Honeywell Training provides all equipment and materials necessary to conduct the training. Our experienced instructors are trained subject matter experts educated on all regulatory compliances and ready to go the extra mile. We offer a variety of training delivery options including on-site, virtual, online, in-person and blended.

ONLINE/ON-DEMAND TRAINING

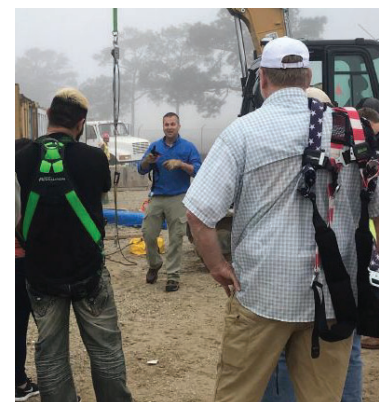


Gain compliance in the comfort of your home. Online Training courses are offered 24-7 and allow you to train at your own pace. A direct link is sent separately after registration. Courses are taken in our Learning Management System (LMS), where your profile is automatically generated and stores your certificates, and tracks your training progress.

VALUE-ADD TRAINING & SERVICES



- Honeywell Fall Protection Sales Specialist Support Throughout US and Canada
- On-site ABC Training with Honeywell Demo Trailer
- On-Site Arc Flash Assessments
- Fall Protection Equipment Inspection Services
- Earn Continuing Education Credits (CEC/CEU/COC)



safety-training.honeywell.com / 855-565-6722 / HoneywellSafetyTraining@Honeywell.com
For further information, please contact your Distributor Partner or your local Honeywell Sales Representative

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VALUE-ADD SERVICES

You're not just protecting a worker. You're protecting a life.

VIOLATION PREVENTION COST SAVINGS

Honeywell Value-Add Service & Description	Estimated Value-Add with Training*	Total Cost of 1 Injury**
EYEWASH STATION ANALYSIS		
Site evaluation designed to assist with regulatory compliance of the proper operation and locations of eyewash stations.	\$500 per survey	\$173,860
FALL PROTECTION INFORMATIONAL TRAINING & SERVICE		
ABC of Fall Protection Training overview with product demo trailer	\$1,000 per session	\$272,125
Customized on-site, hands-on training including operation, use, and maintenance	\$100 per person	\$129,699
Fall Protection Site Survey and Fall Hazard Assessments	\$1,500 and up per survey	\$129,101
RESPIRATORY INFORMATIONAL TRAINING		
Training to understand Written Respiratory Programs, compliance, and OSHA standards. Instruction includes the importance of proper respiratory use, care, maintenance, and cost-saving options. (Excludes medical evaluation)	\$150 per person	\$126,000
HAND PROTECTION GLOVE ANALYSIS		
Glove evaluation is designed to help you determine proper fit & selection Honeywell also provides cost-saving options and SKU reductions.	\$100 per person	\$150,000

*Estimates are based on travel expenses and may vary based on location, plant size, etc. costs may vary.

**Injury cost information reported from OSHA as of January 18, 2022¹



HONEYWELL COST SAVINGS

When you invest in Honeywell PPE, you'll receive more than head-to-toe safety solutions. Depending on your purchase, your organization may qualify for free certificate training services that could lead to additional cost savings from accident avoidance and reduction of OSHA fines.



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FEE-BASED SERVICES

Various course selections offered in-person, virtual, online, or on-site.

FALL PROTECTION TRAINING				
Course	Type	List Price	Certification	Country
16-Hr. Competent Person	In-Person Virtual	\$1,025	2 years	U.S.
16-Hr. Competent Person & 8-Hr. Equipment Inspection	In-Person Virtual	\$1,225	2 years	U.S.
16-Hr. Train the Trainer Refresher	In-Person Virtual	\$1,025	2 years	U.S.
8-Hr. Equipment Inspection	In-Person Virtual	\$575	2 years	U.S.
8-Hr. Competent Person Refresher	In-Person Virtual	\$1,025	2 years	U.S.
16-Hr. Confined Space Entry	In-Person	\$1,025	3 years	U.S.
8-Hr. Confined Space Rescue	In-Person	\$625	3 years	U.S.
8-Hr. Confined Space Train the Trainer	In-Person	\$1,025	3 years	U.S.
32-Hr. Confined Space Entry, Rescue & Train the Trainer	In-Person	\$2,500	3 years	U.S.
Authorized Tower Climber	In-Person	\$1,025	2 years	U.S.
Competent Tower Climber	In-Person	\$1,025	2 years	U.S.
Wind Energy Competent Climber	In-Person	\$1,250	2 years	U.S.
Wind Energy Basic Height Safety	In-Person	\$675	2 years	U.S.
16-Hr. Qualified Person	Virtual	\$850	3 years	Canada
16-Hr. Qualified Person & 8-Hr. Qualified Inspector	Virtual	\$1,100	3 years	Canada
8-Hr. Qualified Inspector	Virtual	\$375	3 years	Canada
32-Hr. Train the Trainer Bundle	Virtual	\$2,100	3 years	Canada
16-Hr. Train the Trainer Refresher	Virtual	\$850	3 years	Canada

CUSTOMIZED TRAINING				
Course	Type	EST. List Price	Certification	Country
4-Hr. Awareness/User	In-Person Virtual	Call for Quote	2 years	U.S.
16-Hr. Competent Person	In-Person Virtual	Call for Quote	2 years	U.S.
16-Hr. Competent Person & 8-Hr. Equipment Inspection	In-Person Virtual	Call for Quote	2 years	U.S.
32-Hr. Confined Space Entry, Rescue & Train the Trainer	In-Person Virtual	Call for Quote	3 years	U.S.
8-Hr. Equipment Inspection	In-Person Virtual	Call for Quote	2 years	U.S.

COURSE DEFINITION QUICK GUIDE

Competent Person - For those who conduct inspections, and instructs new and existing employees on the ABCs of fall protection.

Equipment Inspection - For those who conduct fall protection inspections only.

Awareness/User - How to use fall protection and why.

Confined Space Entry - For those responsible for confined space entry, planning, supervising or for administrating employees that work in confined spaces in both general industry and construction.

Confined Space Rescue - Application of various confined space entry/rescue equipment with hands-on rescue skill training.

Confined Space Train the Trainer - Learn how to develop a confined space training program and teach within your company.

Customized Training - Customized training sessions can include *any variation* of our listed courses scheduled at your facility, or at one of our Honeywell Training Centers. Our experienced instructors are trained subject matter experts educated on all regulatory compliances and ready to go the extra mile. We also offer Fall Protection Equipment Inspection service solutions.

FEE-BASED SERVICES

Various course selections offered in-person, virtual, online, or on-site.

ONLINE TRAINING				
Course	Type	List Price	Certification	Country
Competent Person Refresher	Online	\$580	2 years	U.S.
EM385 Competent Person Refresher	Online	\$580	2 years	U.S.
Competent Person Refresher for the U.S. Military	Online	\$580	2 years	U.S.
Basic Fall Protection Orientation	Online	\$75	2 years	U.S.
Qualified Person Refresher	Online	\$580	3 years	Canada
Fall Protection Awareness	Online	\$149	2 years	U.S.
Walking-Working Surfaces	Online	\$99	2 years	U.S.
Intro. to Confined Space and Confined Space Rescue	Online	\$75	1 year	U.S.
Suspension Syndrome	Online	\$25	N/A	U.S.
Ladder Safety Awareness	Online	\$50	2 years	U.S.
The 5 Key Points of Ladder Safety	Online	\$20	2 years	U.S.
Ladder Safety Fall Protection	Online	\$20	2 years	U.S.
OSHA Ladder Safety Regs and Compliance	Online	\$20	2 years	U.S.

COURSE DEFINITION QUICK GUIDE

Tower Climber & Rescue - Teaches participants climbing techniques, proper selection of fall protection equipment and how to plan, set up and rescue a victim in simulated drills.

EM385-1 Competent Person - Designed for facility and site supervisors who must also serve as the Competent Person required by EM385-1-1 Army Corp of Engineers requirements.

Online Training courses are offered 24-7 and allow you to train at your own pace.

AR Technology Simulators - Mobile AR simulators are proven to make training more engaging and effective. At Honeywell, we include our harness and SRL inspection simulators as part of our Competent Person training.

Our Quality Guarantee - Honeywell audits and updates our programs annually per regulations and standards, so you can safely assure your employees are getting the most current information available.



FEE-BASED SERVICES

Various course selections offered in-person, virtual, online, or on-site.

Arc Flash and Shock Hazard for Non-Maintenance Personnel

Includes training on NFPA 70E Article 130 to personnel who are required to function near or interface with electrical equipment, but will not or are not qualified to be within the approach boundaries specified in NFPA 70E.

ELECTRICAL SAFETY 2-HOUR COURSES							
Course	Type	SKU	With Assessment	Training Only	After Hrs.	Certification	Country
<i>First Session in 1 Day</i>	In-Person	SAS02-2H1	\$2,885	\$3,175	\$4,445	3 years	U.S. / Canada
<i>2-in-1 Day Add</i>	In-Person	SAS02-2H2	\$1,115	\$1,225	\$1,715	3 years	U.S. / Canada
Webinar	Virtual	SAS02-2H1W	\$2,435	\$2,680	\$3,752	3 years	U.S. / Canada

Arc Flash and Shock Hazard for Maintenance Personnel

Includes training on NFPA 70E Article 130 to personnel who are required to examine, adjust, service, or maintain electrical equipment while it is energized and meet the standards required for qualified personnel as defined in NFPA 70E.

ELECTRICAL SAFETY 4-HOUR COURSES							
Course	Type	SKU	With Assessment	Training Only	After Hrs.	Certification	Country
First Session in 1 Day	In-Person	SAS02-4H1	\$3,935	\$4,330	\$6,062	3 years	U.S. / Canada
2-in-1 Day Add	In-Person	SAS02-4H2	\$2,045	\$2,250	\$3,150	3 years	U.S. / Canada
Webinar	Virtual	SAS02-4H1W	\$2,900	\$3,190	\$4,466	3 years	U.S. / Canada



ARC FLASH ASSESSMENTS

Salisbury Assessment Solutions (SAS) provides a wide range of electrical engineering services to ensure your compliance with OSHA government regulations by utilizing the latest versions of NFPA 70E, IEEE calculation methods, and ASTM F18 (PPE) standards. Our goal is to assist you in the process of creating, implementing, and maintaining an electrical safety program - the three pillars of electrical safety. When you work with Honeywell, you can have the confidence knowing your personnel will be properly trained, have their electrical equipment assessed & labeled, and are properly equipped with PPE.

Arc Flash Assessments are required, and need to be reviewed every 5 years by NFPA 70E. The initial on-site visit with a qualified Honeywell engineer is focused on data collection from the electrical equipment included in the scope of work, including but not limited to:

- Fault Current / Short Circuit Study
- Existing Equipment Evaluation
- One Line Diagrams
- Arc Flash Labeling
- Review Coordination of Overcurrent Devices