

What's Next?



While at this year's Electronic Distribution Show (EDS), we held our national sales meeting with our network of [sales reps](#) and [distributors](#). Trending this year at shows we've attended, we find:

- A greater influx of young engineers.
- A collective sense of real optimism backed by the latest [manufacturing indexes](#).
- A resurgence of production in these

sectors: commodity, industrial, and military.

Yet the question on everyone's mind: **Whats the next step?**

The short answer: Stay one step ahead by being ready.

Fill knowledge gaps.

Senior engineers recall the days of being able to recite commodity part range catalogs from rote. Today, products long used as industry staples are now niche components with applications required just a few times each year. The result? Eager new engineers are left without the knowledge that comes from working repeatedly with a part.

Know your resources.

From internal teams to external partners, is everyone utilizing their strengths? Do they know where to go for support and technical expertise?

Ensure clarity.

- Have new products and services been researched?
- Have tried and true components been retried with new materials and methods?
- Have all necessary team members been included in the design process?

For example, **Electrocubes Resistor-Capacitor Networks (RC Networks)** are manufactured both off-the-shelf and made to custom design specifications. See how they work for single-phase or three-phase applications and when determining RC value, how you can [save time and money](#).

Speaking of steps: Electrocube continues to take strides in its ongoing commitment to health and fitness. Ask your sales rep or distributor whos sporting Electrocubes Fitbit pedometer in our fitness challenge.

Want to get in on the action? Contact our Sales Manager, [Wendy Navarrete](#)



contact us (909) 595-4037 || visit us electrocube.com

Founded in 1961, [Electrocube](#) specializes in custom designs and the manufacture of film capacitors, RC Networks, EMI Filters and foil transformers for a wide range of applications in the aerospace, audio, elevator, heavy equipment industries and more.