

# Fall Solutions. Plan. Save now. Thrive all year.

Envu has the solutions you need to keep your turf healthy and playable all year long. From industry-leading expertise to innovative products and formulations, we can help you diagnose, treat and care for every aspect of your turf – above ground and below it.

From Oct. 1 - Dec. 4, 2023, save in 4 different ways

Off-invoice discounts, select product rebates, agronomic pairing incentives, NOW/FALL Purchase Tier Rebates

June 7, 2024, payment terms on Fall Solutions Agency program purchases

Easily calculate your savings

Visit rewards.envu.us to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet



Introducing Resilia<sup>TM</sup> root health solution, a first-of-its-kind solution that provides comprehensive protection for your roots. By protecting your roots from destructive soilborne pathogens for up to 21 days (and most up to 28 days) and suppressing harmful nematodes, Resilia<sup>TM</sup> root health solution allows your roots to thrive and reach their full potential. Now available for purchase.



Allows roots to reach full biomass and depth potential



Protects from destructive soilborne pathogens for up to 21-28 days



Works well with Stressgard® brand fungicides



Keeps turf healthy and playable all season long



# You can't stress out Stressgard® fungicides

There's a Stressgard® solution for any stress any time of the year, including heat, rain, snow and wear. This scientifically proven technology goes beyond disease control, boosting photosynthesis to make your turf healthier and stronger.

# **Agronomic Pairing Incentives**

| Pairing                             | Product                               | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated  | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%) |
|-------------------------------------|---------------------------------------|-----------------|--------------------|-------------------|---------------------------------|---|---|
| A "one-two" pur                     | ich for Pythium dise                  | eases. Helps co | ntrol Pythium R    | oot Rot, foliar P | ythium, and summ                | er decline  |   |
| Pythium                             | Banol®                                | 4               | 2                  | 14.7              | \$45                            | \$9,342.40  | 16.4%   |
| Pytnium                             | Signature™                            | 12              | 4                  | 12.1              | \$8                             | <b>\$</b> 9,342.40  | 10.4%   |
|                                     | Banol                                 | 4               | 2                  | 14.7              | \$45                            |   | 18.8%   |
| Pythium XTRA                        | Signature™ XTRA<br>Stressgard®        | 24              | 4                  | 12.1              | \$9.75                          | \$9,451.00  |   |
|                                     | stry-leading snow<br>envu.com/stressg | •               | us the benefit c   | of early spring g | reen-up from Stres              | sgard® formulatic   | ons. Find out more about  |
| Snow Mold                           | Interface®<br>Stressgard®             | 6               | 4                  | 11                | \$21                            | \$3,935.40  | 25.0%   |
|                                     | Mirage® Stressgard®                   | 2               | 1                  | 14.7              | \$26                            | \$3,935.40  |   |
| Dynamic fairwa<br>turfgrass quality |                                       | iid-summer stre | ss. Combines th    | nree unique Mo    | des of Action deliv             | ering industry lea  | ding disease control and  |
| <b>.</b> .                          | Exteris® Stressgard®                  | 12              | 2                  | 44                | \$47                            | <b>#7100.00</b>   | 10.504  |
| Fairway                             | Densicor®                             | 4               | 0.196              | 24                | \$30                            | \$7,199.00  | 18.5%   |
| Helps control Py                    | thium root rot, folio                 | ar, summer dec  | line, leaf spot, c | and Microdochi    | um in bermudagra                | SS  |   |
| Leaf Spot/Greens                    | Chipco® Signature™                    | 12              | 4                  | 12.1              |                                 | Φ7.000 4O   | 10.707  |
| Health                              | Interface®<br>Stressgard®             | 6               | 4                  | 11                |                                 | \$7,388.40  | 18.6%   |
| Leaf Spot/                          | Signature™ XTRA<br>Stressgard®        | 24              | 4                  | 12.1              |                                 | \$7,497.00  | 19.7%   |
| Greens Health<br>XTRA               | Interface®                            | 6               | 4                  | 11                |                                 | φ/, <del>4</del> γ/.00  | 17.7 70   |

### See what the new My Envu Rewards has to offer

- Use it on the go 24/7 with a user interface optimized for mobile devices.
- Access an enhanced catalog showcasing over 10 million options, daily specials and 98% of awards received in four to seven days.
- Navigate to your points, announcements and all eligible promotions from a streamlined interface.
- View all transactional program messages and alerts in the new Message Center.



# **Agronomic Pairing Incentives**

| Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%)) |
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at us.envu.com/PRE3

| PRE3 | SPECTICLE     | 2 | 0.138 | 42.6 |      | ¢4 404 00  | F 70/ |
|------|---------------|---|-------|------|------|------------|-------|
|      | TRIBUTE TOTAL | 6 | 0.023 | 35.9 | \$25 | \$6,494.20 | 5.7%  |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle® FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE | 2  | 0.138 | 42.6 |     | \$6,075.20 | 5.6% |
|--------------|-----------|----|-------|------|-----|------------|------|
|              | CELSIUS   | 16 | 0.113 | 32.5 | \$5 | \$6,075.20 |      |

#### Easily Calculate Your Savings.

Visit rewards.envu.us to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

\*Pricing for all states except CA or WA. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. \*\*\*Savings compared to 1 unit at the National price. \*Customer Fall Solutions and NOW Solutions promotional cumulative purchases (Aug. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for program rebates. New members signed up before Dec. 31, 2023, will receive 2023 NOW/Fall Solutions rebates. All rebates for 2023 NOW/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between Oct. 1 and Dec. 4, 2023, to qualify for Fall Solutions. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards.com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

Earn rewards when you buy the products you love. Sign up for My Envu Rewards. Visit rewards.envu.us

| Fungicides                                    | Qty      | EOP Price* | Select Product<br>Rebate**† | Available<br>Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max Purchase Tier Rebate<br>(9%)***†                           |
|---|----------|------------|-----------------------------|-----------------------------------|---|---|
| <b>NEW</b> Resilia™ (2.72 gal. jug)           | 1        | \$890.80   | \$25 (1 or more)            |                                   | 2.8%  | 11.8%   |
| Banol® (2.5 gal. jug.)                        | 1        | \$1,228.75 | \$45 (4 or more)            | \$45                              | 7.3%  | 16.3%   |
| Densicor® (51 fl. oz. bottle)                 | 1        | \$725.00   |                             | \$30                              | 4.1%  | 13.1%   |
| Exteris® Stressgard (2.5 gal jug)             | 1        | \$358.25   |                             | \$47                              | 13.1%   | 22.1%   |
| Fiata® Stressgard® (2.5 gal. jug)             | 1        | \$189.70   | \$8 (10 or more)            |                                   | 4.2%  | 13.2%   |
| Interface® Stressgard                         | 1        | \$561.00   |                             |                                   |   | 9.0%  |
| (2.5 gal. jug)                                | 6        | \$493.50   | \$25 (6 or more)            | \$21                              | 20.2%   | 28.1%   |
| Mirage® Stressgard (2.5 gal. jug)             | 1        | \$487.20   |                             | \$26                              | 5.3%  | 14.3%   |
| Signature Stressgard®                         | 1-8      | \$392.50   |                             |                                   |   | 9.0%  |
| (11 lb. bottle)                               | 9+       | \$368.95   |                             | \$8                               | 8.0%  | 16.5%   |
| Signature XTRA® Stressgard®                   | 1-23     | \$206.00   |                             |                                   |   | 9.0%  |
| (5.5 lb. bottle)                              | 24+      | \$189.00   |                             | \$9.75                            | 13.0%   | 21.2%   |
| Tartan® Stressgard®                           | 1-5      | \$1,033.00 |                             |                                   |   | 9.0%  |
| (2.5 gal.jug)                                 | 6+       | \$939.20   | \$40 (6 or more)            |                                   | 13%   | 21.1%   |
| Herbicides                                    | -        | ¥1 21.122  | + 10 (C 01 1111212)         |                                   |   |   |
| Celsius® WG (10 oz. bottle)                   | 1        | \$125.80   | \$5 (16 or more)            | \$5                               | 7.9%  | 16.9%   |
| Celsius XTRA (10 oz.bottle)                   | 1        | \$166.40   | \$5 (8 or more)             |                                   | 3.0%  | 12.0%   |
| Revolver® (87 fl. oz. bottle)                 | 1        | \$743.10   |                             |                                   |   | 9.0%  |
|   | 1-11     | \$525.00   |                             |                                   |   |   |
| Ronstar® FLO (2.5 gal. jug)                   | 12-39    | \$431.00   |                             |                                   | 17.9%   |   |
| ronstar 120 (2.0 gail. jug)                   | 40+      | \$373.75   |                             |                                   | 28.8%   | Purchases count towards   |
| Specticle® FLO                                | 1 to 13  | \$2,031.20 |                             |                                   | 20.070  | NOW/Fall rebate tier,<br>but do not receive a rebate                      |
| (1 gal. jug)                                  | 14 to 25 | \$1,743.50 |                             |                                   | 14.2%   | but do not receive a rebate   |
| Specticle® G (50 lb. bag)                     | 14 (0 25 | \$1,743.50 | \$11 (20 or more)           |                                   | 8.8%  | 17.8%   |
| Tribute® Total (6 oz. bottle)                 | 1        | \$405.30   | \$11 (20 of filore)         | \$25                              | 6.2%  | 15.2%   |
| Insecticides                                  | ı        | \$405.30   |                             | \$20                              | 0.2%  | 15.2%   |
|   | 1-15     | \$419.70   |                             |                                   |   | 9.0%  |
| Altus (64 oz. jug)                            | 16+      | \$398.70   |                             |                                   | 5.0%  | 13.6%   |
| Merit 75 WSP Mega Mini<br>(110 x 1.6 oz drum) | 1        | \$1,900.10 |                             |                                   | 0.070   | 9.0%  |
| Tetrino (1 gal jug)                           | 1        | \$498.00   | \$25 (8 or more)            |                                   | 5.0%  | 14.0%   |
| Nematicide                                    |          | ψ 17 0.00  | Ψ20 (0 OF INOTO)            |                                   | 0.0 70  | 11.070  |
|   | 1        | \$1,925.00 |                             |                                   |   | 9.0%  |
| Indemnify® (17.1 fl. oz. bottle)              | 6        | \$1,732.50 |                             |                                   | 10.0%   | 18.1%   |
| Non-Agency<br>Fungicide                       |          |            |                             |                                   |   |   |
| 26GT® (2.5 gal jug)                           | 1        |            |                             |                                   |   | 9.0%  |
| Compass (1 lb. bottle)                        | 1        |            |                             |                                   |   | 9.0%  |
| Growth Regulator                              |          |            |                             |                                   |   |   |
| Proxy® (2.5 gal jug)                          | 1        |            |                             |                                   |   | 9.0%  |
| Herbicides                                    |          |            |                             |                                   |   |   |
| Acclaim® Extra (1 gal. jug)                   | 1        |            | \$90 (1 or more)            |                                   |   | 9% + Select Rebate  |
| Prograss® EC (2.5 gal. jug)                   | 1        |            |                             |                                   |   | 9.0%  |
| Revolver® (32 fl. oz. bottle)                 | 1        |            |                             |                                   |   | 9.0%  |
| Sencor (5 lb. bottle)                         | 1        |            |                             |                                   |   | 9.0%  |
| Insecticides                                  |          |            |                             |                                   |   |   |
| Chipco® Choice (50 lb. bag)                   | 1        |            |                             |                                   |   | 9.0%  |
| Dylox® 420 SL (2.5 gal. jug)                  | 1        |            |                             |                                   |   | 9.0%  |
| Forbid® (8 oz. bottle)                        | 1        |            |                             |                                   |   | 9.0%  |
| Topchoice® (50 lb. bag)◊                      | 1        |            |                             |                                   |   | Purchases count towards NOW/Fall rebate tier, but do not receive a rebate |

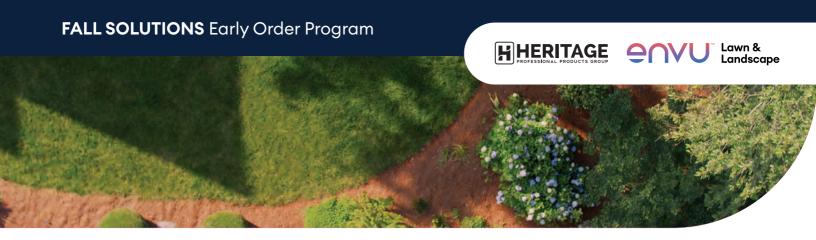
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#### **Purchase Tier Rebate**

| Total Purchases<br>(NOW/Fall Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|--|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                       | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                      | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                      | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                      | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                      | 8%                   |                                 | 8%                 |
| \$47,750+                                | 9%                   |                                 | 9%                 |

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June 7, 2024, payment terms on Fall Solutions Agency program purchases

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When it comes to keeping turf looking beautiful, you can count on Specticle® FLO. It's been proven to provide superior preemergence control of the most troublesome weeds.



The go-to solution for controlling a wide range of turf-damaging insects including white grubs, fall armyworm and more.



Remove the risk from your mix with one simple solution for broadleaf weed and sedge control.

### **Agronomic Pairing Incentives**

| Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%)) |
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at us.envu.com/PRE3

| PRE3 |         | 2 | 0.138 | 42.6 |      | ¢ 404.20   | F 70/ |
|------|---------|---|-------|------|------|------------|-------|
| PRES | TRIBUTE | 6 | 0.023 | 35.9 | \$25 | \$6,494.20 | 5.7%  |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE | 2  | 0.138 | 42.6 |     | ¢4 075 20  | 5.6% |
|--------------|-----------|----|-------|------|-----|------------|------|
|              | CELSIUS"  | 16 | 0.113 | 32.5 | \$5 | \$6,075.20 |      |

| Herbicides                                      | Qty   | EOP Price* | Select Product<br>Rebate**† | Available Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max<br>Purchase Tier Rebate<br>(9%)***†                                 |
|---|-------|------------|-----------------------------|--------------------------------|---|--|
| Celsius® (10 oz. bottle)                        | 1     | \$125.80   | \$5 (16 or more)            | \$5                            | 7.9%  | 16.9%  |
| Celsius® XTRA (10 oz.bottle)                    | 1     | \$166.40   | \$5 (8 or more)             |                                | 3.0%  | 12%  |
| Revolver® (87 fl. oz. bottle)                   | 1     | \$743.10   |                             |                                |   | 9.0%   |
|   | 1-11  | \$525.00   |                             |                                |   |  |
| Ronstar® FLO (2.5 gal. jug)                     | 12-39 | \$431.00   |                             |                                | 17.9%   | Purchases count  |
|   | 40+   | \$373.75   |                             |                                | 28.8%   | towards NOW/Fall   |
|   | 1-13  | \$2,031.20 |                             |                                |   | rebate tier, but do not  |
| Specticle® FLO (1 gal. jug)                     | 14-25 | \$1,743.50 |                             |                                | 14.2%   | receive a rebate   |
|   | \$26+ | \$1,566.20 |                             |                                | 22.9%   |  |
| Specticle® G (50 lb. bag)                       | 1     | \$125.50   | \$11 (20 or more)           |                                | 8.8%  | 17.8%  |
| Tribute® Total (6 oz. bottle)                   | 1     | \$405.30   |                             | \$25                           | 6.2%  | 15.2%  |
| Insecticides                                    |       |            |                             |                                |   |  |
| Altus® (64 oz. jug)                             | 1-15  | \$419.70   |                             |                                |   | 9.0%   |
| Aitus (04 02. jug)                              | 16+   | \$398.70   |                             |                                | 5.0%  | 13.6%  |
| Merit® 75 WSP Mega Mini<br>(110 x 1.6 oz. drum) | 1     | \$1,900.10 |                             |                                |   | 9.0%   |
| Tetrino® (1 gal. jug)                           | 1     | \$498.00   | \$25 (8 or more)            |                                | 5.0%  | 14%  |
|   |       |            |                             |                                |   |  |
| Fungicides                                      |       |            |                             |                                |   |  |
| Armada® 50 WDG<br>(2 lb.bottle)                 | 1     |            | \$24 (1 or more)            |                                |   | 9% + Select Rebate   |
| Compass® (1 lb. bottle)                         | 1     |            |                             |                                |   | 9.0%   |
| Herbicides                                      |       |            |                             |                                |   |  |
| Acclaim® Extra (1 gal. jug)                     | 1     |            | \$90 (1 or more)            |                                |   | 9% + Select Rebate   |
| Prograss® EC (2.5 gal. jug)                     | 1     |            |                             |                                |   | 9.0%   |
| Revolver® (32 fl. oz. bottle)                   | 1     |            |                             |                                |   | 9.0%   |
| Insecticides                                    |       |            |                             |                                |   |  |
| Chipco® Choice (50 lb. bag)◊                    | 1     |            |                             |                                |   | 9.0%   |
| Dylox® 420 SL (2.5 gal. jug)                    | 1     |            |                             |                                |   | 9.0%   |
| Forbid® (8 oz. bottle)                          | 1     |            |                             |                                |   | 9.0%   |
| Topchoice® (50 lb. bag)                         | 1     |            |                             |                                |   | Purchases count<br>towards NOW/Fall<br>rebate tier, but do not<br>receive a rebate |

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## **Purchase Tier Rebate**

| Total Purchases<br>(NOW/Fall<br>Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|---|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                          | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                         | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                         | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                         | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                         | 8%                   |                                 | 8%                 |
| \$47,750+                                   | 9%                   |                                 | 9%                 |

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# Plan. Save. Thrive. Introducing the Envu Ornamentals Early Order Program!

From Oct. 1 - Dec. 4, 2023, you can now save in 4 different ways Off-invoice discounts, select product rebates, multi-brand & purchase tier rebates

June 7, 2024, payment terms on Agency program purchases

Easily calculate your savings

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### How the program works

|  |   |   | Qualifying Brand<br>Purchases | Multi-Brand<br>Rebate  |   |  |
|--|---|---|-------------------------------|--|---|--|
| Enjoy up to a 10% <b>Off-</b><br><b>Invoice Volume Discount</b><br>on products** | Minimium purchase<br>quanties of 3+ agency<br>brands to earn a<br>Multi-Brand Rebate <sup>†</sup> | 3 | 2%                            | Earn up to a 5%  Volume Rebate on total qualifying Agency EOP Purchases† | Earn up to a \$20<br><b>Select Rebate</b> <sup>†</sup> on<br>purchases of Aliette |  |
|  |   | 4 | 3%                            |  |   |  |
|  |   |   | 5                             | 4%   |   |  |

#### Eligible products

| <b>⊖</b> ALTUS   | BROADFORM          | <b>⊖</b> KONTOS   | <b>⊕</b> MARENGO   | • MARENGO   | <b>⊖</b> SAVATE   | ALIETTE®  |
|--|--------------------|---|--|---|---|---|
| Novel insecticide for<br>control of whiteflies,<br>aphids & other<br>harmful insects | dispass control on | Fully systemic<br>insecticide/miticide<br>for broad-spectrum<br>control of sucking<br>pests | Flowable<br>preemergence<br>herbicide provides<br>long-lasting weed<br>control on over 90<br>weeds | Granular, selective preemergence herbicide offers long-lasting control of many annual grasses, broadleaves & sedges | Excellent knockdown<br>& residual control<br>of all stages of<br>whiteflies & mites | Systemic control<br>of Phytophthora &<br>downy mildew |

| Fungicides                       | Qty   | EOP Price* | Off-Invoice<br>Volume Discount**               | Min. Purchase to<br>qualify for 3+ Multi<br>Brand Rebate | Max multi-brand (4%)<br>and Vol. Discount<br>Savings %**† | Saving % + Max<br>Purchase Tier Rebate<br>(5%)**† |
|----------------------------------|-------|------------|--|--|---|---|
| Broadform®                       | 1-15  | \$242.00   |  |  |   | 5.0%  |
| (12 fl. oz. bottle)              | 16    | \$230.00   | 5%   | 16 Bottles   | 8.8%  | 13.5%   |
| Herbicides                       |       |            |  |  |   |   |
|                                  | 1-3   | \$1,111.50 |  |  |   | 5.0%  |
| Marengo® FLO<br>(64 fl. oz. jug) | 4-15  | \$1,056.00 | 5%   | 8 Jugs   | 8.8%  | 13.5%   |
| (= : ::: ==: j=:9;               | 16+   | \$1,000.50 | 10%  |  | 13.6%   | 18.1%   |
|                                  | 1-20  | \$121.50   |  | 10 Bags  | 4.0%  | 9.0%  |
| Marengo G<br>(50 lb. bag)        | 21-79 | \$115.50   | 5%   |  | 8.7%  | 13.5%   |
| (== :=: == =9)                   | 80+   | \$109.50   | 10%  |  | 13.5%   | 18.0%   |
| Insecticides                     |       |            |  |  |   |   |
| Altus®                           | 1-15  | \$419.70   |  | 8 Jugs   | 4.0%  | 9.0%  |
| (64 fl. oz. jug)                 | 16+   | \$398.70   | 5%   |  | 8.8%  | 13.6%   |
| Kontos®                          | 1-23  | \$216.90   |  | 12 Bottles   | 4.0%  | 9.0%  |
| (250 ml bottle)                  | 24+   | \$195.20   | 10%  |  | 13.6%   | 18.1%   |
| Savate®                          | 1-23  | \$380.70   |  | 12 Bottles   | 4.0%  | 9.0%  |
| (8 fl. oz. bottle)               | 24+   | \$361.65   | 5%   |  | 8.8%  | 13.6%   |
|                                  |       |            |  |  |   |   |
| Fungicides                       |       |            | Select Product<br>Rebate per unit <sup>†</sup> |  |   |   |
| Aliette®                         | 1-19  |            | \$10   |  |   | Purchases do not                                  |
| (5 lb. bottle)                   | 20+   |            | \$20   |  |   | EOP volume rebate                                 |

Visit rewards.envu.us to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

#### **Purchase Tier Rebate**

| Total Purchases<br>(Ornamentals<br>EOP)* | Base Incentive <sup>†</sup> | October Bonus | Base + Bonus† |
|--|-----------------------------|---------------|---------------|
| \$5,000 - \$24,999                       | 2%                          | 1%            | 3%            |
| \$25,000 - \$49,999                      | 3%                          | 1%            | 4%            |
| \$50,000+                                | 4%                          | 1%            | 5%            |

# Earn rewards when you buy the products you love. Sign up for My Envu Rewards. Visit rewards.envu.us

\*Pricing for all states except CA or WA. Must be purchased on a single invoice to receive volume discount price. \*\*Savings compared to 1 unit at the in-season National price. †Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Customer Ornamentals promotional cumulative purchases (Oct. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for rebates. New members signed up before Dec. 31, 2023, will receive Ornamentals EOP rebates. All rebates for the 2023 Ornamentals EOP will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between October 1 and December 4, 2023, to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Golf and Lawn Care operators are not eligible for the Altus Multi-Brand rebate. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards.com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

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# California Only

# Fall Solutions. Plan. Save now. Thrive all year.

Envu has the solutions you need to keep your turf healthy and playable all year long. From industry-leading expertise to innovative products and formulations, we can help you diagnose, treat and care for every aspect of your turf – above ground and below it.

From Oct. 1 - Dec. 4, 2023, save in 4 different ways
Off-invoice discounts, select product rebates, agronomic pairing incentives, NOW/FALL Purchase Tier Rebates

June 7, 2024, payment terms on Fall Solutions Agency program purchases

Easily calculate your savings

Visit rewards.envu.us to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet



When it comes to keeping turf looking beautiful, you can count on Specticle® FLO herbicide. It's been proven to provide superior preemergence control of the most troublesome weeds.



Tetrino controls white grub, bluegrass billbugs, fall armyworm and more with one solution. With flexible use patterns and a broad-spectrum of activity, it's the perfect fit for any schedule, agronomic program, and budget.



Tribute® Total provides broad-spectrum, postemergence broadleaf, grass, and sedge control in Bermudagrass and zoysiagrass. It's the complete solution for the most troublesome weeds.

Earn rewards when you buy the products you love. Sign up for My Envu Rewards. Visit rewards.envu.us



# You can't stress out Stressgard® fungicides

There's a Stressgard® solution for any stress any time of the year, including heat, rain, snow and wear. This scientifically proven technology goes beyond disease control, boosting photosynthesis to make your turf healthier and stronger.

# **Agronomic Pairing Incentives**

| Pairing  | Product                        | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %***†<br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%)) |  |  |
|--|--------------------------------|-----------------|--------------------|------------------|---------------------------------|---|--|--|--|
| A "one-two" punch for Pythium diseases. Helps control Pythium Root Rot, foliar Pythium, and summer decline   |                                |                 |                    |                  |                                 |   |  |  |  |
| Distriction  | Banol®                         | 4               | 2                  | 14.7             | \$45                            | <b>PO F 4 F 7</b> /   | 16.4%  |  |  |
| Pythium  | Signature™                     | 12              | 4                  | 12.1             | \$8                             | \$9,545.76  |  |  |  |
|  | Banol                          | 4               | 2                  | 14.7             | \$45                            |   |  |  |  |
| Pythium XTRA   | Signature™ XTRA<br>Stressgard® | 24              | 4                  | 12.1             | \$9.75                          | \$9,656.64  | 18.8%  |  |  |
| Consistent, industry-leading snow mold control plus the benefit of early spring green-up from Stressgard® formulations. Find out more about Stressgard at us.envu.com/stressgard |                                |                 |                    |                  |                                 |   |  |  |  |
| Snow Mold  | Interface®<br>Stressgard®      | 6               | 4                  | 11               | \$21                            | \$4,021.10  | 25.0%  |  |  |
|  | Mirage® Stressgard®            | 2               | 1                  | 14.7             | \$26                            | , ,,  |  |  |  |
| Helps control Py   | thium root rot, folio          | ar, summer dec  | line, leaf spot, a | ınd Microdochi   | um in bermudagra                | SS  |  |  |  |
| Leaf Spot/Greens   | Chipco® Signature™             | 12              | 4                  | 12.1             |                                 | Φ7.5.40.0. <i>(</i>   | 10.707   |  |  |
| Health   | Interface®<br>Stressgard®      | 6               | 4                  | 11               |                                 | \$7,549.26  | 18.6%  |  |  |
| Leaf Spot/<br>Greens Health  | Signature™ XTRA<br>Stressgard® | 24              | 4                  | 12.1             |                                 | \$7,660.14  | 19.7%  |  |  |
| XTRA   | Interface®<br>Stressgard®      | 6               | 4                  | 11               |                                 | ₽/,00U.1 <del>4</del>   | 19.7 %   |  |  |

### See what the new My Envu Rewards has to offer

- Use it on the go 24/7 with a user interface optimized for mobile devices.
- Access an enhanced catalog showcasing over 10 million options, daily specials and 98% of awards received in four to seven days.
- Navigate to your points, announcements and all eligible promotions from a streamlined interface.
- View all transactional program messages and alerts in the new Message Center.



# **Agronomic Pairing Incentives**

| Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%)) |
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at us.envu.com/PRE3

| DDEO | SPECTICLE     | 2 | 0.138 | 42.6 |      | Φ          | 5.7% |
|------|---------------|---|-------|------|------|------------|------|
| PRE3 | TRIBUTE TOTAL | 6 | 0.023 | 35.9 | \$25 | \$6,635.48 |      |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle® FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE | 2  | 0.138 | 42.6 |     | ¢4 207 40  | 5.6% |
|--------------|-----------|----|-------|------|-----|------------|------|
|              | CELSIUS   | 16 | 0.113 | 32.5 | \$5 | \$6,207.40 |      |

# Easily Calculate Your Savings.

Visit rewards.envu.us to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

\*Pricing for California only. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Rebate calculation excludes the California Mill Tax. \*\*\*Savings compared to 1 unit at the National price. \*Customer Fall Solutions and NOW Solutions promotional cumulative purchases (Aug. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for program rebates. New members signed up before Dec. 31, 2023, will receive 2023 NOW/Fall Solutions rebates. All rebates for 2023 NOW/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between Oct. 1 and Dec. 4, 2023, to qualify for Fall Solutions. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards.com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

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| Fungicides                        | Qty      | EOP Price* | Select Product<br>Rebate**†             | Available<br>Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max Purchase Tier Rebate<br>(9%)***†                           |
|-----------------------------------|----------|------------|---|-----------------------------------|---|---|
| Banol® (2.5 gal. jug.)            | 1        | 1,255.50   | \$45 (4 or more)                        | \$45                              | 7.3%  | 16.3%   |
| Exteris® Stressgard (2.5 gal jug) | 1        | \$366.05   |   | \$47                              | 13.1%   | 22.1%   |
| Fiata® Stressgard® (2.5 gal. jug) | 1        | \$193.85   | \$8 (10 or more)                        |                                   | 4.2%  | 13.2%   |
| Interface® Stressgard             | 1        | \$573.20   |   |                                   |   | 9.0%  |
| (2.5 gal. jug)                    | 6        | \$504.25   | \$25 (6 or more)                        | \$21                              | 20.2%   | 28.1%   |
| Mirage® Stressgard (2.5 gal. jug) | 1        | \$497.80   |   | \$26                              | 5.3%  | 14.3%   |
| Signature Stressgard®             | 1-8      | \$401.06   |   |                                   |   | 9.0%  |
| (11 lb. bottle)                   | 9+       | \$376.98   |   | \$8                               | 8.0%  | 16.5%   |
| Signature XTRA® Stressgard®       | 1-23     | \$210.48   |   |                                   |   | 9.0%  |
| (5.5 lb. bottle)                  | 24+      | \$193.11   |   | \$9.75                            | 13.0%   | 21.2%   |
| Tartan® Stressgard®               | 1-5      | \$1,055.45 |   | ψ7.70                             | 10.070  | 9.0%  |
| (2.5 gal.jug)                     | 6+       | \$959.65   | \$40 (6 or more)                        |                                   | 13%   | 21.1%   |
| Herbicides                        | 01       | ψ/0/.00    | ψ-10 (0 01 III01c)                      |                                   | 1070  | 21.170  |
| Celsius®WG (10 oz. bottle)        | 1        | \$128.54   | \$5 (16 or more)                        | \$5                               | 7.9%  | 16.9%   |
| Revolver® (87 fl. oz. bottle)     | 1        | \$759.26   | , |                                   |   | 9.0%  |
| (6) 111 621 2641.6)               | 1-11     | \$536,40   |   |                                   |   | 7.670   |
| Ronstar® FLO (2.5 gal. jug)       | 12-39    | \$440.35   |   |                                   | 17.9%   |   |
| rtoristar 120 (2.0 gail jug)      | 40+      | \$381.90   |   |                                   | 28.8%   | Purchases count towards   |
| Contraction of Contraction        | 1 to 13  | \$2,075.38 |   |                                   | 20.070  | NOW/Fall rebate tier, but do not receive a rebate                         |
| Specticle® FLO<br>(1 gal. jug)    | 14 to 25 | \$1,781.42 |   |                                   | 14.2%   | but do not receive a repate   |
| Specticle® G (50 lb. bag)         | 14 (0 25 | \$1,761.42 | \$11 (20 or more)                       |                                   | 8.8%  | 17.8%   |
| Tribute® Total (6 oz. bottle)     |          |            | \$11 (20 of more)                       | \$25                              | 6.2%  | 15.2%   |
| Insecticides                      | 1        | \$414.12   |   | \$25                              | 0.2%  | 15.2%   |
| Insecticides                      | 1-15     | \$428.83   |   |                                   |   | 9.0%  |
| Altus (64 oz. jug)                | 16+      | \$407.37   |   |                                   | 5.0%  | 13.6%   |
| Merit 75 WSP Mega Mini            |          | ·          |   |                                   | 3.0 /6  |   |
| (110 x 1.6 oz drum)               | 1        | \$1,941.43 |   |                                   |   | 9.0%  |
| Tetrino (1 gal jug)               | 1        | \$508.83   | \$25 (8 or more)                        |                                   | 5.0%  | 14.0%   |
| Nematicide                        |          |            |   |                                   |   |   |
|                                   | 1        | \$1,966.87 |   |                                   |   | 9.0%  |
| Indemnify® (17.1 fl. oz. bottle)  | 6        | \$1,770.20 |   |                                   | 10.0%   | 18.1%   |
| Non-Agency                        |          |            |   |                                   |   |   |
| Fungicide                         |          |            |   |                                   |   |   |
| 26GT® (2.5 gal jug)               | 1        |            |   |                                   |   | 9.0%  |
| Compass (1 lb. bottle)            | 1        |            |   |                                   |   | 9.0%  |
| Growth Regulator                  |          |            |   |                                   |   |   |
| Proxy® (2.5 gal jug)              | 1        |            |   |                                   |   | 9.0%  |
| Herbicides                        |          | l          | 1                                       |                                   |   |   |
| Acclaim® Extra (1 gal. jug)       | 1        |            | \$90 (1 or more)                        |                                   |   | 9% + Select Rebate  |
| Prograss® EC (2.5 gal. jug)       | 1        |            |   |                                   |   | 9.0%  |
| Revolver® (32 fl. oz. bottle)     | 1        |            |   |                                   |   | 9.0%  |
| Sencor (5 lb. bottle)             | 1        |            |   |                                   |   | 9.0%  |
| Insecticides                      |          |            |   |                                   |   | 0.004   |
| Chipco® Choice (50 lb. bag)       | 1        |            |   |                                   |   | 9.0%  |
| Dylox® 420 SL (2.5 gal. jug)      | 1        |            |   |                                   |   | 9.0%  |
| Forbid® (8 oz. bottle)            | 1        |            |   |                                   |   | 9.0%  |
| Topchoice® (50 lb. bag)◊          | 1        |            |   |                                   |   | Purchases count towards NOW/Fall rebate tier, but do not receive a rebate |

Visit rewards.envu.us to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

#### **Purchase Tier Rebate**

| Total Purchases<br>(NOW/Fall Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|--|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                       | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                      | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                      | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                      | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                      | 8%                   |                                 | 8%                 |
| \$47,750+                                | 9%                   |                                 | 9%                 |

TOPCHOICE AND CHIPCO CHOICE ARE RESTRICTED USE PESTICIDES DUE TO TOXICITY TO AQUATIC INVERTEBRATES. For retail sale to and use only by Certified Applicators or persons under their direct supervision and only for those uses covered by the Certified Applicator's certification.



# **Washington Only**

# Fall Solutions. Plan. Save now. Thrive all year.

Envu has the solutions you need to keep your turf healthy and playable all year long. From industry-leading expertise to innovative products and formulations, we can help you diagnose, treat and care for every aspect of your turf – above ground and below it.

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Off-invoice discounts, select product rebates, agronomic pairing incentives, NOW/FALL Purchase Tier Rebates

June 7, 2024, payment terms on Fall Solution Agency program purchases

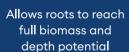
Easily calculate your savings

Visit rewards.envu.us to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet



Introducing Resilia<sup>TM</sup> root health solution, a first-of-its-kind solution that provides comprehensive protection for your roots. By protecting your roots from destructive soilborne pathogens for up to 21 days (and most up to 28 days) and suppressing harmful nematodes, Resilia<sup>TM</sup> root health solution allows your roots to thrive and reach their full potential. Now available for purchase.







Protects from destructive soilborne pathogens for up to 21-28 days



Works we**ll** with Stressgard® brand fungicides



Keeps turf healthy and playable all season long



# You can't stress out Stressgard® fungicides

There's a Stressgard® solution for any stress any time of the year, including heat, rain, snow and wear. This scientifically proven technology goes beyond disease control, boosting photosynthesis to make your turf healthier and stronger.

# **Agronomic Pairing Incentives**

| Pairing                             | Product                                | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated  | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%) |
|-------------------------------------|--|-----------------|--------------------|-------------------|---------------------------------|---|---|
| A "one-two" pur                     | nch for Pythium dise                   | ases. Helps co  | ntrol Pythium R    | oot Rot, foliar P | ythium, and summ                | er decline  |   |
| Pythium                             | Banol®                                 | 4               | 2                  | 14.7              | \$45                            | \$9,407.88  | 16.4%   |
| Pythium                             | Signature™                             | 12              | 4                  | 12.1              | \$8                             | <b>Ъ</b> 9, <del>4</del> 07.00                                    | 10.4%   |
|                                     | Banol                                  | 4               | 2                  | 14.7              | \$45                            |   |   |
| Pythium XTRA                        | Signature™ XTRA<br>Stressgard®         | 24              | 4                  | 12.1              | \$9.75                          | \$9,517.08  | 18.8%   |
|                                     | ustry-leading snow is.envu.com/stressg |                 | us the benefit o   | of early spring g | reen-up from Stres              | sgard® formulatic   | ons. Find out more about  |
| Snow Mold                           | Interface®<br>Stressgard®              | 6               | 4                  | 11                | \$21                            | \$3,962.92  | 25.0%   |
| 0.1011 1 1010                       | Mirage® Stressgard®                    | 2               | 1                  | 14.7              | \$26                            |   |   |
| Dynamic fairwa<br>turfgrass quality | ,                                      | id-summer stre  | ess. Combines th   | nree unique Mo    | des of Action deliv             | ering industry lea  | ding disease control and  |
|                                     | Exteris® Stressgard®                   | 12              | 2                  | 44                | \$47                            | 4704000   | 10.504  |
| Fairway                             | Densicor®                              | 4               | 0.196              | 24                | \$30                            | \$7,249.32  | 18.5%   |
| Helps control Py                    | thium root rot, folio                  | ar, summer dec  | line, leaf spot, c | ınd Microdochi    | um in bermudagra                | ISS   |   |
| Leaf Spot/Greens                    | Chipco® Signature™                     | 12              | 4                  | 12.1              |                                 | Ф7.4.40.10  | 10 (0)  |
| Health                              | Interface®<br>Stressgard®              | 6               | 4                  | 11                |                                 | \$7,440.18  | 18.6%   |
| Leaf Spot/<br>Greens Health         | Signature™ XTRA<br>Stressgard®         | 24              | 4                  | 12.1              |                                 | ¢7.5.40.20  | 10.70/  |
| Greens Health<br>XTRA               | Interface®                             | 6               | 4                  | 11                |                                 | \$7,549.38  | 19.7%   |

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- Access an enhanced catalog showcasing over 10 million options, daily specials and 98% of awards received in four to seven days.
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# **Agronomic Pairing Incentives**

| Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and<br>suggested rates) | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%)) |
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at us.envu.com/PRE3

| PRE3 | SPECTICLE* | 2 | 0.138 | 42.6 |      | Φ./. Ε2O. / O | 5.7% |
|------|------------|---|-------|------|------|---------------|------|
| PRES | TRIBUTE*   | 6 | 0.023 | 35.9 | \$25 | \$6,539.68    |      |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle® FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE* | 2  | 0.138 | 42.6 |     | ¢          | F (0) |
|--------------|------------|----|-------|------|-----|------------|-------|
|              | CELSIUS"   | 16 | 0.113 | 32.5 | \$5 | \$6,117.72 | 5.6%  |

# Easily Calculate Your Savings.

Visit rewards.envu.us to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

\*Pricing for Washington only. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Rebate calculation excludes the Washington Hazardous Waste Tax. \*\*\*Savings compared to 1 unit at the National price. †Customer Fall Solutions and NOW Solutions promotional cumulative purchases (Aug. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for program rebates. New members signed up before Dec. 31, 2023, will receive 2023 NOW/Fall Solutions rebates. All rebates for 2023 NOW/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between Oct. 1 and Dec. 4, 2023, to qualify for Fall Solutions. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards.com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

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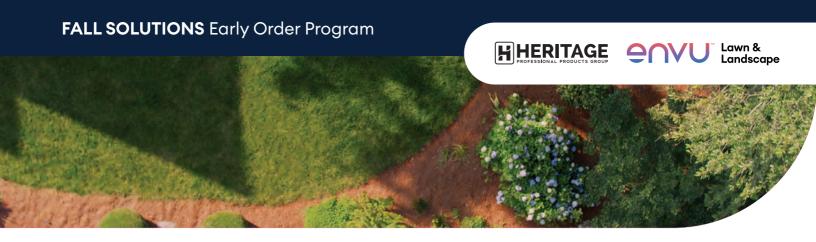
| Fungicides                                    | Qty      | EOP Price* | Select Product<br>Rebate**† | Available<br>Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max Purchase Tier Rebate<br>(9%)***†                           |
|---|----------|------------|-----------------------------|-----------------------------------|---|---|
| NEW Resilia™ (2.72 gal. jug)                  | 1        | \$897.11   | \$25 (1 or more)            |                                   | 2.8%  | 11.8%   |
| Banol® (2.5 gal. jug.)                        | 1        | \$1,237.35 | \$45 (4 or more)            | \$45                              | 7.3%  | 16.3%   |
| Densicor® (51 fl. oz. bottle)                 | 1        | \$730.08   |                             | \$30                              | 4.1%  | 13.1%   |
| Exteris® Stressgard (2.5 gal jug)             | 1        | \$360.75   |                             | \$47                              | 13.1%   | 22.1%   |
| Fiata® Stressgard® (2.5 gal. jug)             | 1        | \$191.05   | \$8 (10 or more)            |                                   | 4.2%  | 13.2%   |
| Interface® Stressgard                         | 1        | \$564.95   |                             |                                   |   | 9.0%  |
| (2.5 gal. jug)                                | 6        | \$496.95   | \$25 (6 or more)            | \$21                              | 20.2%   | 28.1%   |
| Mirage® Stressgard (2.5 gal. jug)             | 1        | \$490.61   |                             | \$26                              | 5.3%  | 14.3%   |
| Signature Stressgard®                         | 1-8      | \$395.24   |                             |                                   |   | 9.0%  |
| (11 lb. bottle)                               | 9+       | \$371.54   |                             | \$8                               | 8.0%  | 16.5%   |
| Signature XTRA® Stressgard®                   | 1-23     | \$207.44   |                             |                                   |   | 9.0%  |
| (5.5 lb. bottle)                              | 24+      | \$190.32   |                             | \$9.75                            | 13.0%   | 21.2%   |
| Tartan® Stressgard®                           | 1-5      | \$1,040.25 |                             |                                   |   | 9.0%  |
| (2.5 gal.jug)                                 | 6+       | \$945.75   | \$40 (6 or more)            |                                   | 13%   | 21.1%   |
| Herbicides                                    |          | 41 15.11 5 | + 10 (0 01 111010)          |                                   |   |   |
| Celsius® WG (10 oz. bottle)                   | 1        | \$126.68   | \$5 (16 or more)            | \$5                               | 7.9%  | 16.9%   |
| Celsius XTRA (10 oz.bottle)                   | 1        | \$167.56   | \$5 (8 or more)             |                                   | 3.0%  | 12.0%   |
| Revolver® (87 fl. oz. bottle)                 | 1        | \$748.30   |                             |                                   |   | 9.0%  |
| ,   | 1-11     | \$528.70   |                             |                                   |   |   |
| Ronstar® FLO (2.5 gal. jug)                   | 12-39    | \$434.00   |                             |                                   | 17.9%   |   |
|   | 40+      | \$376.35   |                             |                                   | 28.8%   | Purchases count towards NOW/Fall rebate tier.                             |
| Specticle® FLO                                | 1 to 13  | \$2,045.42 |                             |                                   | 20.070  | but do not receive a rebate   |
| (1 gal. jug)                                  | 14 to 25 | \$1,755.71 |                             |                                   | 14.2%   | but do not roceive a repute   |
| Specticle® G (50 lb. bag)                     | 1        | \$126.38   | \$11 (20 or more)           |                                   | 8.8%  | 17.8%   |
| Tribute® Total (6 oz. bottle)                 | 1        | \$408.14   | ψπ (20 or more)             | \$25                              | 6.2%  | 15.2%   |
| Insecticides                                  | '        | Ψ-100.1-1  |                             | ΨΖΟ                               | 0.270   | 10.2 70   |
|   | 1-15     | \$422.64   |                             |                                   |   | 9.0%  |
| Altus (64 oz. jug)                            | 16+      | \$401.49   |                             |                                   | 5.0%  | 13.6%   |
| Merit 75 WSP Mega Mini<br>(110 x 1.6 oz drum) | 1        | \$1,913.40 |                             |                                   |   | 9.0%  |
| Tetrino (1 gal jug)                           | 1        | \$501.49   | \$25 (8 or more)            |                                   | 5.0%  | 14.0%   |
| Nematicide                                    |          | \$66 H 17  | \$20 (8 01 more)            |                                   | 0.070   | 1 110 70  |
|   | 1        | \$1,938.48 |                             |                                   |   | 9.0%  |
| Indemnify® (17.1 fl. oz. bottle)              | 6        | \$1,744.63 |                             |                                   | 10.0%   | 18.1%   |
| Non-Agency                                    |          |            |                             |                                   |   |   |
| Fungicide                                     |          |            |                             |                                   |   |   |
| 26GT® (2.5 gal jug)                           | 1        |            |                             |                                   |   | 9.0%  |
| Compass (1 lb. bottle)                        | 1        |            |                             |                                   |   | 9.0%  |
| Growth Regulator                              |          |            |                             |                                   |   |   |
| Proxy® (2.5 gal jug)                          | 1        |            |                             |                                   |   | 9.0%  |
| Herbicides                                    | _        |            | 100 (0                      |                                   |   |   |
| Acclaim® Extra (1 gal. jug)                   | 1        |            | \$90 (1 or more)            |                                   |   | 9% + Select Rebate  |
| Prograss® EC (2.5 gal. jug)                   | 1        |            |                             |                                   |   | 9.0%  |
| Revolver® (32 fl. oz. bottle)                 | 1        |            |                             |                                   |   | 9.0%  |
| Sencor (5 lb. bottle)                         | 1        |            |                             |                                   |   | 9.0%  |
| Insecticides                                  | 1        |            |                             |                                   |   | 0.007   |
| Chipco® Choice (50 lb. bag)                   | 1        |            |                             |                                   |   | 9.0%  |
| Dylox® 420 SL (2.5 gal. jug)                  | 1        |            |                             |                                   |   | 9.0%  |
| Forbid® (8 oz. bottle)                        | 1        |            |                             |                                   |   | 9.0%  |
| Topchoice® (50 lb. bag)◊                      | 1        |            |                             |                                   |   | Purchases count towards NOW/Fall rebate tier, but do not receive a rebate |

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#### **Purchase Tier Rebate**

| Total Purchases<br>(NOW/Fall Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|--|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                       | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                      | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                      | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                      | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                      | 8%                   |                                 | 8%                 |
| \$47,750+                                | 9%                   |                                 | 9%                 |

TOPCHOICE AND CHIPCO CHOICE ARE RESTRICTED USE PESTICIDES DUE TO TOXICITY TO AQUATIC INVERTEBRATES. For retail sale to and use only by Certified Applicators or persons under their direct supervision and only for those uses covered by the Certified Applicator's certification.



# California Only

# Fall Solutions. Plan. Save. Thrive.

From Oct. 1 - Dec. 4, 2023, save in 4 different ways

Off-invoice discounts, select product rebates, agronomic pairing incentives & NOW/Fall Purchase Tier Rebates

June 7, 2024, payment terms on Fall Solutions Agency program purchases

Easily calculate your savings

Visit rewards.envu.us to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet



When it comes to keeping turf looking beautiful, you can count on Specticle® FLO. It's been proven to provide superior preemergence control of the most troublesome weeds.



The go-to solution for controlling a wide range of turf-damaging insects including white arubs, fall armyworm and more.



Celsius® is a postemergence, warm-season turf herbicide that has one of the broadest spectrums of control on the market and controls more than 120 weeds, including dollarweed, Virginia buttonweed, doveweed and bull paspalum.

#### **Agronomic Pairing Incentives**

| Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) | Total Invoice*<br>(using required<br>qtys and | Max Saving %*** <sup>†</sup><br>(Volume Discounts, Select<br>and Pairing Rebates + Max |
|---------|---------|-----------------|--------------------|------------------|---------------------------------|---|--|
|         |         |                 |                    |                  |                                 | suggested rates)                              | Purchase Tier Rebate (9%))   |

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at us.envu.com/PRE3

| PRE3 | SPECTICLE | 2 | 0.138 | 42.6 |      | \$6,635.48 | 5.7% |
|------|-----------|---|-------|------|------|------------|------|
|      | TRIBUTE   | 6 | 0.023 | 35.9 | \$25 | \$0,033.46 |      |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE | 2  | 0.138 | 42.6 |     | \$6,207.40 | 5.6% |
|--------------|-----------|----|-------|------|-----|------------|------|
|              | CELSIUS"  | 16 | 0.113 | 32.5 | \$5 | \$0,207.40 |      |

| Herbicides                                      | Qty   | EOP Price* | Select Product<br>Rebate**† | Available Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max<br>Purchase Tier Rebate<br>(9%)***†                                 |
|---|-------|------------|-----------------------------|--------------------------------|---|--|
| Celsius® (10 oz. bottle)                        | 1     | \$128.54   | \$5 (16 or more)            | \$5                            | 7.9%  | 16.9%  |
| Revolver® (87 fl. oz. bottle)                   | 1     | \$759.26   |                             |                                |   | 9.0%   |
|   | 1-11  | \$536.40   |                             |                                |   |  |
| Ronstar® FLO (2.5 gal. jug)                     | 12-39 | \$440.35   |                             |                                | 17.9%   | Purchases count towards NOW/Fall   |
|   | 40+   | \$381.90   |                             |                                | 28.8%   |  |
|   | 1-13  | \$2,075.38 |                             |                                |   | rebate tier, but do not  |
| Specticle® FLO (1 gal. jug)                     | 14-25 | \$1,781.42 |                             |                                | 14.2%   | receive a rebate   |
|   | \$26+ | \$1,600.27 |                             |                                | 22.9%   |  |
| Specticle® G (50 lb. bag)                       | 1     | \$128.23   | \$11 (20 or more)           |                                | 8.8%  | 17.8%  |
| Tribute® Total (6 oz. bottle)                   | 1     | \$414.12   |                             | \$25                           | 6.2%  | 15.2%  |
| Insecticides                                    |       |            |                             |                                |   |  |
| Altus® (64 oz. jug)                             | 1-15  | \$428.83   |                             |                                |   | 9.0%   |
| Aitus (04 02. jug)                              | 16+   | \$407.37   |                             |                                | 5.0%  | 13.6%  |
| Merit® 75 WSP Mega Mini<br>(110 x 1.6 oz. drum) | 1     | \$1,941.43 |                             |                                |   | 9.0%   |
| Tetrino® (1 gal. jug)                           | 1     | \$508.83   | \$25 (8 or more)            |                                | 5.0%  | 14%  |
|   |       |            |                             |                                |   |  |
| Fungicides                                      |       |            |                             |                                |   |  |
| Armada® 50 WDG<br>(2 lb.bottle)                 | 1     |            | \$24 (1 or more)            |                                |   | 9% + Select Rebate   |
| Compass® (1 lb. bottle)                         | 1     |            |                             |                                |   | 9.0%   |
| Herbicides                                      |       |            |                             |                                |   |  |
| Acclaim® Extra (1 gal. jug)                     | 1     |            | \$90 (1 or more)            |                                |   | 9% + Select Rebate   |
| Prograss® EC (2.5 gal. jug)                     | 1     |            |                             |                                |   | 9.0%   |
| Revolver® (32 fl. oz. bottle)                   | 1     |            |                             |                                |   | 9.0%   |
| Insecticides                                    |       |            |                             |                                |   |  |
| Chipco® Choice (50 lb. bag)                     | 1     |            |                             |                                |   | 9.0%   |
| Dylox® 420 SL (2.5 gal. jug)                    | 1     |            |                             |                                |   | 9.0%   |
| Forbid® (8 oz. bottle)                          | 1     |            |                             |                                |   | 9.0%   |
| Topchoice® (50 lb. bag)◊                        | 1     |            |                             |                                |   | Purchases count<br>towards NOW/Fall<br>rebate tier, but do not<br>receive a rebate |

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#### **Purchase Tier Rebate**

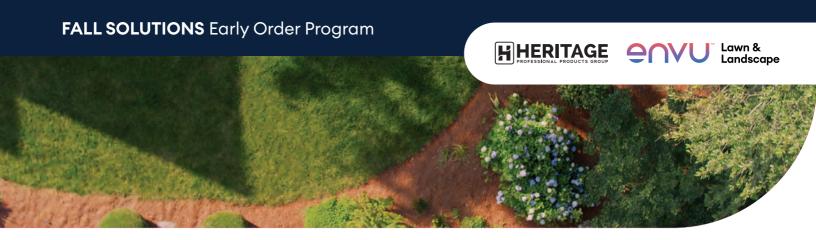
| Total Purchases<br>(NOW/Fall<br>Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|---|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                          | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                         | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                         | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                         | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                         | 8%                   |                                 | 8%                 |
| \$47,750+                                   | 9%                   |                                 | 9%                 |

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\*Pricing for California only. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Rebate calculation excludes the California Mill Tax. \*\*\*Savings compared to 1 unit at the in-season National price. \*Customer Fall Solutions and NOW Solutions promotional cumulative purchases (Aug. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for Purchase Tier Rebate. New members signed up before Dec. 31, 2023, will receive 2023 NOW/Fall Solutions rebates. All rebates for 2023 NOW/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between October I and December 4, 2023, to qualify for Fall Solutions. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards.com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

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# **Washington Only**

# Fall Solutions. Plan. Save. Thrive.

From Oct. 1 - Dec. 4, 2023, save in 4 different ways

Off-invoice discounts, select product rebates, agronomic pairing incentives & NOW/Fall Purchase Tier Rebates

June 7, 2024, payment terms on Fall Solutions Agency program purchases

Easily calculate your savings

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When it comes to keeping turf looking beautiful, you can count on Specticle® FLO. It's been proven to provide superior preemergence control of the most troublesome weeds.



The go-to solution for controlling a wide range of turf-damaging insects including white arubs, fall armyworm and more.



Remove the risk from your mix with one simple solution for broadleaf weed and sedge control.

#### **Agronomic Pairing Incentives**

| Pairing Product Qty (oz./1000) Treated (per unit) qtys and and Pairing Rebates + Ma | Pairing | Product | Required<br>Qty | Rate<br>(oz./1000) | Acres<br>Treated | Pairing Rebate**†<br>(per unit) |  | Max Saving %***†<br>(Volume Discounts, Select<br>and Pairing Rebates + Max<br>Purchase Tier Rebate (9%) |
|---|---------|---------|-----------------|--------------------|------------------|---------------------------------|--|---|
|---|---------|---------|-----------------|--------------------|------------------|---------------------------------|--|---|

Applying the PRE3 program in late fall provides proactive resistance management, increased application flexibility, and maximum control of *Poa annua*, as well as winter annual and perennial broadleaves. The solution is based on mixing Specticle® FLO, Tribute® Total and simazine for a PRE and POST combination approach. Find out more at **us.envu.com/PRE3** 

| PRE3 | SPECTICLE | 2 | 0.138 | 42.6 |      | \$6,539.68 | 5.7% |
|------|-----------|---|-------|------|------|------------|------|
|      | TRIBUTE   | 6 | 0.023 | 35.9 | \$25 | φο,559.00  |      |

In the defense of lawns against weeds, you need effective preventative and curative strategies. We have you covered on both ends with Specticle FLO preemergence and Celsius® postemergence herbicides.

| Dual Defense | SPECTICLE | 2  | 0.138 | 42.6 |     | \$6,117.72 | E 40/ |
|--------------|-----------|----|-------|------|-----|------------|-------|
|              | CELSIUS"  | 16 | 0.113 | 32.5 | \$5 | φ0,117.72  | 5.6%  |

| Herbicides                                      | Qty   | EOP Price* | Select Product<br>Rebate**† | Available Pairing<br>Rebate**† | Select, Pairing<br>and Volume Discount<br>Savings %***† | Saving % + Max<br>Purchase Tier Rebate<br>(9%)***†                                 |
|---|-------|------------|-----------------------------|--------------------------------|---|--|
| Celsius® (10 oz. bottle)                        | 1     | \$126.68   | \$5 (16 or more)            | \$5                            | 7.9%  | 16.9%  |
| Celsius® XTRA (10 oz.bottle)                    | 1     | \$167.56   | \$5 (8 or more)             |                                | 3.0%  | 12%  |
| Revolver® (87 fl. oz. bottle)                   | 1     | \$748.30   |                             |                                |   | 9.0%   |
|   | 1-11  | \$528.70   |                             |                                |   |  |
| Ronstar® FLO (2.5 gal. jug)                     | 12-39 | \$434.00   |                             |                                | 17.9%   | Purchases count  |
|   | 40+   | \$376.35   |                             |                                | 28.8%   | towards NOW/Fall   |
|   | 1-13  | \$2,045.42 |                             |                                |   | rebate tier, but do not  |
| Specticle® FLO (1 gal. jug)                     | 14-25 | \$1,755.71 |                             |                                | 14.2%   | receive a rebate   |
|   | \$26+ | \$1,577.16 |                             |                                | 22.9%   |  |
| Specticle® G (50 lb. bag)                       | 1     | \$126.38   | \$11 (20 or more)           |                                | 8.8%  | 17.8%  |
| Tribute® Total (6 oz. bottle)                   | 1     | \$408.14   |                             | \$25                           | 6.2%  | 15.2%  |
| Insecticides                                    |       |            |                             |                                |   |  |
| Altus® (64 oz. jug)                             | 1-15  | \$422.64   |                             |                                |   | 9.0%   |
| Aitus* (04 02. jug)                             | 16+   | \$401.49   |                             |                                | 5.0%  | 13.6%  |
| Merit® 75 WSP Mega Mini<br>(110 x 1.6 oz. drum) | 1     | \$1,913.40 |                             |                                |   | 9.0%   |
| Tetrino® (1 gal. jug)                           | 1     | \$501.49   | \$25 (8 or more)            |                                | 5.0%  | 14%  |
| Non-Agency                                      |       |            |                             |                                |   |  |
| Fungicides                                      |       |            |                             |                                |   |  |
| Armada® 50 WDG<br>(2 lb.bottle)                 | 1     |            | \$24 (1 or more)            |                                |   | 9% + Select Rebate   |
| Compass® (1 lb. bottle)                         | 1     |            |                             |                                |   | 9.0%   |
| Herbicides                                      |       |            |                             |                                |   |  |
| Acclaim® Extra (1 gal. jug)                     | 1     |            | \$90 (1 or more)            |                                |   | 9% + Select Rebate   |
| Prograss® EC (2.5 gal. jug)                     | 1     |            |                             |                                |   | 9.0%   |
| Revolver® (32 fl. oz. bottle)                   | 1     |            |                             |                                |   | 9.0%   |
| Insecticides                                    |       |            |                             |                                |   |  |
| Chipco® Choice (50 lb. bag)                     | 1     |            |                             |                                |   | 9.0%   |
| Dylox® 420 SL (2.5 gal. jug)                    | 1     |            |                             |                                |   | 9.0%   |
| Forbid® (8 oz. bottle)                          | 1     |            |                             |                                |   | 9.0%   |
| Topchoice® (50 lb. bag)                         | 1     |            |                             |                                |   | Purchases count<br>towards NOW/Fall<br>rebate tier, but do not<br>receive a rebate |

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## **Purchase Tier Rebate**

| Total Purchases<br>(NOW/Fall<br>Solutions)* | Base<br>Incentive**† | August 1-October 31<br>Bonus**† | Base +<br>Bonus**† |
|---|----------------------|---------------------------------|--------------------|
| \$5,000 - \$13,749                          | 3%                   | 1%                              | 4%                 |
| \$13,750 - \$22,249                         | 4%                   | 1%                              | 5%                 |
| \$22,250 - \$30,749                         | 5%                   | 1%                              | 6%                 |
| \$30,750 - \$39,249                         | 6%                   | 1%                              | 7%                 |
| \$39,250 - \$47,749                         | 8%                   |                                 | 8%                 |
| \$47,750+                                   | 9%                   |                                 | 9%                 |

## Earn rewards when you buy the products you love. Sign up for My Envu Rewards. Visit rewards.envu.us

\*Pricing for Washington only. Must be purchased on a single invoice to receive volume discount price. \*\*Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Rebate calculation excludes the Washington Hazardous Waste Tax. \*\*\*Savings compared to 1 unit at the in-season National price. †Customer Fall Solutions and NOW Solutions promotional cumulative purchases (Aug. 1 - Dec. 4, 2023) must be \$5,000 or more to qualify for Purchase Tier Rebate. New members signed up before Dec. 31, 2023, will receive 2023 NOW/ Fall Solutions rebates. All rebates for 2023 NOW/Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between October I and December 4, 2023, to qualify for Fall Solutions. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2024. End users are only eligible for one Envu incentitive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Resale of product(s) purchased within this program without prior rebates. If questions arise, please contact MER at 1-888-456-6464 or email info@myenvurewards. com. Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

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# California Only

# Plan. Save. Thrive. Introducing the Envu Ornamentals Early Order Program!

From Oct. 1 - Dec. 4, 2023, you can now save in 4 different ways Off-invoice discounts, select product rebates, multi-brand & purchase tier rebates

June 7, 2024, payment terms on Agency program purchases

Easily calculate your savings

Visit rewards.envu.us to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet

#### How the program works

|  |   | Qualifying Brand<br>Purchases | Multi-Brand<br>Rebate |   |   |  |
|--|---|-------------------------------|-----------------------|---|---|--|
| Enjoy up to a 10% Off-                   | Minimium purchase<br>quanties of 3+ agency        | 3                             | 2%                    | Earn up to a 5%  Volume Rebate on total         | Earn up to a \$20   |  |
| Invoice Volume Discount<br>on products** | brands to earn a  Multi-Brand Rebate <sup>†</sup> | 4                             | 3%                    | qualifying Agency EOP<br>Purchases <sup>†</sup> | <b>Select Rebate</b> <sup>†</sup> on purchases of Aliette |  |
|  |   | 5                             | 4%                    |   |   |  |

### Eligible products

| <b>⊖</b> ALTUS   | BROADFORM  | <b>⊕</b> контоѕ <sup>.</sup>  | @ MARENGO  | <b>⊕</b> MARENGO°   | <b>⊖</b> SAVATE   | ALIETTE®  |
|--|--|---|--|---|---|---|
| Novel insecticide for<br>control of whiteflies,<br>aphids & other<br>harmful insects | Maximize foliar<br>disease control on<br>pathogens including<br>Botrytis, leaf spot, &<br>dieback diseases | Fully systemic<br>insecticide/miticide<br>for broad-spectrum<br>control of sucking<br>pests | Flowable<br>preemergence<br>herbicide provides<br>long-lasting weed<br>control on over 90<br>weeds | Granular, selective preemergence herbicide offers long-lasting control of many annual grasses, broadleaves & sedges | Excellent knockdown<br>& residual control<br>of all stages of<br>whiteflies & mites | Systemic control<br>of Phytophthora &<br>downy mildew |

| Fungicides                       | Qty   | EOP Price* | Off-Invoice<br>Volume Discount**   | Min. Purchase to<br>qualify for 3+ Multi<br>Brand Rebate | Max multi-brand (4%)<br>and Vol. Discount<br>Savings %**† | Saving % + Max<br>Purchase Tier Rebate<br>(5%)**† |
|----------------------------------|-------|------------|------------------------------------|--|---|---|
| Broadform®                       | 1-15  | \$247.26   |                                    |  |   | 5.0%  |
| (12 fl. oz. bottle)              | 16    | \$235.00   | 5%                                 | 16 Bottles   | 8.8%  | 13.5%   |
| Herbicides                       |       |            |                                    |  |   |   |
|                                  | 1-3   | \$1,135.68 |                                    |  |   | 5.0%  |
| Marengo® FLO<br>(64 fl. oz. jug) | 4-15  | \$1,078.97 | 5%                                 | 8 Jugs   | 8.8%  | 13.5%   |
| (6 : ::: 02: )@g/                | 16+   | \$1,022.26 | 10%                                |  | 13.6%   | 18.1%   |
|                                  | 1-20  | \$124.14   |                                    | 10 Bags  | 4.0%  | 9.0%  |
| Marengo G<br>(50 lb. bag)        | 21-79 | \$118.00   | 5%                                 |  | 8.7%  | 13.5%   |
| (ee izi zag)                     | 80+   | \$112.00   | 10%                                |  | 13.5%   | 18.0%   |
| Insecticides                     |       |            |                                    |  |   |   |
| Altus®                           | 1-15  | \$428.83   |                                    | 8 Jugs   | 4.0%  | 9.0%  |
| (64 fl. oz. jug)                 | 16+   | \$407.37   | 5%                                 |  | 8.8%  | 13.6%   |
| Kontos®                          | 1-23  | \$221.62   |                                    | 12 Bottles   | 4.0%  | 9.0%  |
| (250 ml bottle)                  | 24+   | \$199.45   | 10%                                |  | 13.6%   | 18.1%   |
| Savate®                          | 1-23  | \$388.98   |                                    | 12 Bottles   | 4.0%  | 9.0%  |
| (8 fl. oz. bottle)               | 24+   | \$369.52   | 5%                                 |  | 8.8%  | 13.6%   |
|                                  |       |            |                                    |  |   |   |
| Fungicides                       |       |            | Select Product<br>Rebate per unit† |  |   |   |
| Aliette®                         | 1-19  |            | \$10                               |  |   | Purchases do not count toward or earn             |
| (5 lb. bottle)                   | 20+   |            | \$20                               |  |   | EOP volume rebate                                 |

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#### **Purchase Tier Rebate**

| Total Purchases<br>(Ornamentals<br>EOP)* | Base Incentive <sup>†</sup> | October Bonus | Base + Bonus† |
|--|-----------------------------|---------------|---------------|
| \$5,000 - \$24,999                       | 2%                          | 1%            | 3%            |
| \$25,000 - \$49,999                      | 3%                          | 1%            | 4%            |
| \$50,000+                                | 4%                          | 1%            | 5%            |

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# **Washington Only**

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June 7, 2024, payment terms on Agency program purchases

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#### How the program works

|  |   | Qualifying Brand<br>Purchases | Multi-Brand<br>Rebate |   |   |  |
|--|---|-------------------------------|-----------------------|---|---|--|
| Enjoy up to a 10% Off-                   | Minimium purchase<br>quanties of 3+ agency        | 3                             | 2%                    | Earn up to a 5%  Volume Rebate on total         | Earn up to a \$20   |  |
| Invoice Volume Discount<br>on products** | brands to earn a  Multi-Brand Rebate <sup>†</sup> | 4                             | 3%                    | qualifying Agency EOP<br>Purchases <sup>†</sup> | <b>Select Rebate</b> <sup>†</sup> on purchases of Aliette |  |
|  |   | 5                             | 4%                    |   |   |  |

### Eligible products

| <b>⊖</b> ALTUS   | BROADFORM  | <b>⊕</b> контоѕ <sup>.</sup>  | @ MARENGO  | <b>⊕</b> MARENGO°   | <b>⊖</b> SAVATE   | ALIETTE®  |
|--|--|---|--|---|---|---|
| Novel insecticide for<br>control of whiteflies,<br>aphids & other<br>harmful insects | Maximize foliar<br>disease control on<br>pathogens including<br>Botrytis, leaf spot, &<br>dieback diseases | Fully systemic<br>insecticide/miticide<br>for broad-spectrum<br>control of sucking<br>pests | Flowable<br>preemergence<br>herbicide provides<br>long-lasting weed<br>control on over 90<br>weeds | Granular, selective preemergence herbicide offers long-lasting control of many annual grasses, broadleaves & sedges | Excellent knockdown<br>& residual control<br>of all stages of<br>whiteflies & mites | Systemic control<br>of Phytophthora &<br>downy mildew |

| Fungicides                       | Qty   | EOP Price* | Off-Invoice<br>Volume Discount**   | Min. Purchase to<br>qualify for 3+ Multi<br>Brand Rebate | Max multi-brand (4%)<br>and Vol. Discount<br>Savings %**† | Saving % + Max<br>Purchase Tier Rebate<br>(5%)**† |
|----------------------------------|-------|------------|------------------------------------|--|---|---|
| Broadform®                       | 1-15  | \$243.69   |                                    |  |   | 5.0%  |
| (12 fl. oz. bottle)              | 16    | \$231.61   | 5%                                 | 16 Bottles   | 8.8%  | 13.5%   |
| Herbicides                       |       |            |                                    |  |   |   |
|                                  | 1-3   | \$1,119.28 |                                    |  |   | 5.0%  |
| Marengo® FLO<br>(64 fl. oz. jug) | 4-15  | \$1,063.39 | 5%                                 | 8 Jugs   | 8.8%  | 13.5%   |
| (6 : 52: )49/                    | 16+   | \$1,007.50 | 10%                                |  | 13.6%   | 18.1%   |
|                                  | 1-20  | \$122.35   |                                    | 10 Bags  | 4.0%  | 9.0%  |
| Marengo G<br>(50 lb. bag)        | 21-79 | \$116.50   | 5%                                 |  | 8.7%  | 13.5%   |
| (66.2.2.2.9)                     | 80+   | \$110.50   | 10%                                |  | 13.5%   | 18.0%   |
| Insecticides                     |       |            |                                    |  |   |   |
| Altus®                           | 1-15  | \$422.64   |                                    | 8 Jugs   | 4.0%  | 9.0%  |
| (64 fl. oz. jug)                 | 16+   | \$401.49   | 5%                                 |  | 8.8%  | 13.6%   |
| Kontos®                          | 1-23  | \$218.42   |                                    | 12 Bottles   | 4.0%  | 9.0%  |
| (250 ml bottle)                  | 24+   | \$196.57   | 10%                                |  | 13.6%   | 18.1%   |
| Savate®                          | 1-23  | \$383.36   |                                    | 12 Bottles   | 4.0%  | 9.0%  |
| (8 fl. oz. bottle)               | 24+   | \$364.18   | 5%                                 |  | 8.8%  | 13.6%   |
|                                  |       |            |                                    |  |   |   |
| Fungicides                       |       |            | Select Product<br>Rebate per unit† |  |   |   |
| Aliette®                         | 1-19  |            | \$10                               |  |   | Purchases do not count toward or earn             |
| (5 lb. bottle)                   | 20+   |            | \$20                               |  |   | EOP volume rebate                                 |

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#### **Purchase Tier Rebate**

| Total Purchases<br>(Ornamentals<br>EOP)* | Base Incentive <sup>†</sup> | October Bonus | Base + Bonus† |
|--|-----------------------------|---------------|---------------|
| \$5,000 - \$24,999                       | 2%                          | 1%            | 3%            |
| \$25,000 - \$49,999                      | 3%                          | 1%            | 4%            |
| \$50,000+                                | 4%                          | 1%            | 5%            |

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