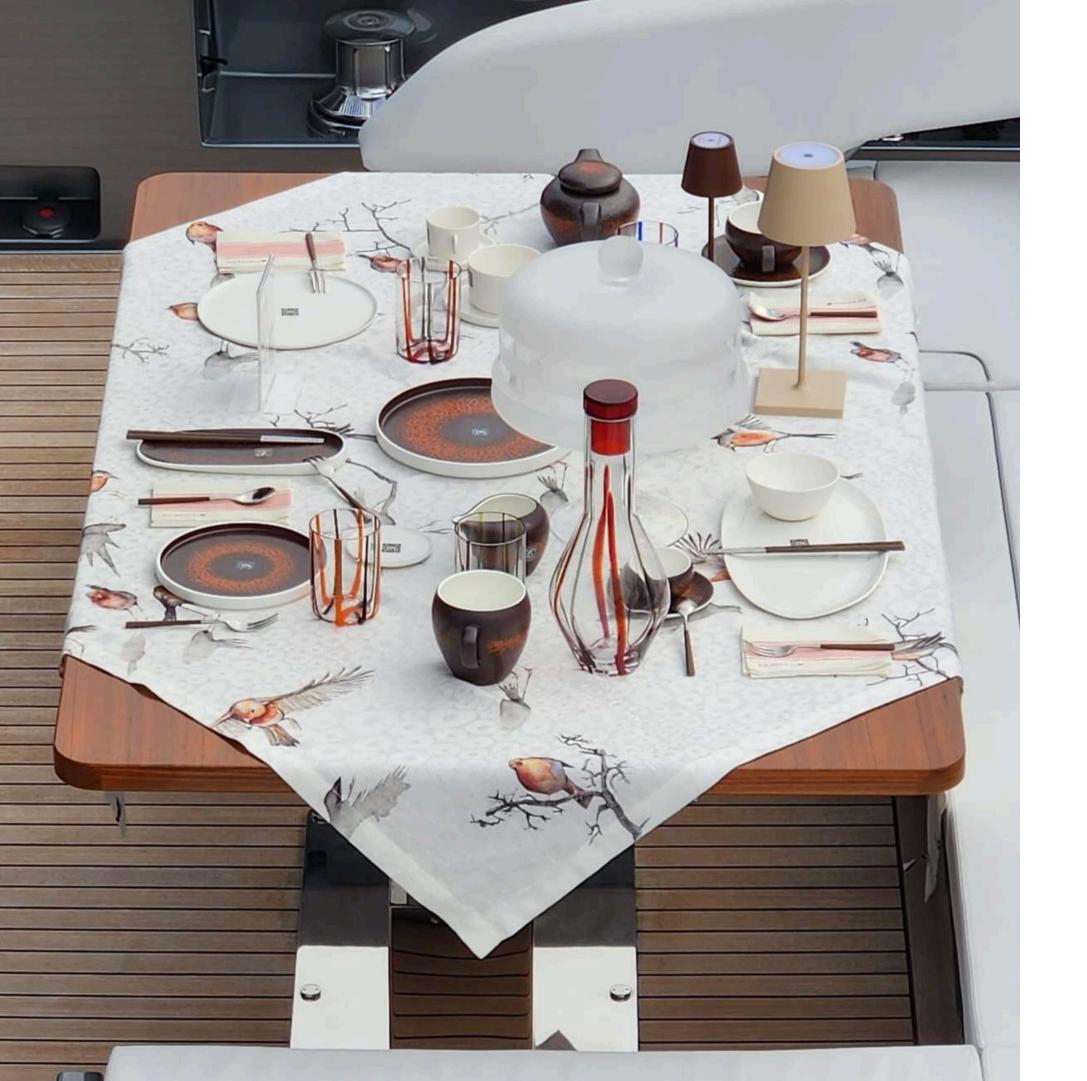


The House of Italian lifestyle



# An Italian Hub in Hong Kong

Tablo Ltd is the ideal link to Italian tableware and home-décor companies in the APAC markets creating a successful experience.

We are a dynamic and skilled Italian group with a long expertise in the APAC markets.

Our unique and passionate approach assists importers and dealers in developing their activities by having a careful and thorough understanding of business objectives and goals.



# Main Skills and Competences

Tablo Ltd aims at providing solutions and strategies to establish the successful partnership with Italian suppliers. We provide:

- Market knowledge
- Management of marketing and sales
- Knowledge of local cultures

### Marketing

- Market research and marketing plan
- Selection of products portfolio
- Participation to the most relevant shows and fairs of the sector in APAC
- Organization of live shows and events to promote brand and products
- Marketing campaigns and communication (above and below the line)
- Retailing

#### Commercial

- Tailor made roadmap
- Creation of suppliers portfolio
- Sales and after-sales services
- Technical assistance



VINCENZO DUBLA Founder and Director



CHRISTIAN SCHWEIZER Senior Area Manager South East Asia



CAROLA PASQUINO COO



ANASTASIYA MYKHAYLYK Business development & Sales Manager



WINKY NG Office Manager







Our experience and vision create your success

# Our brand porfolio



# GREGIO

























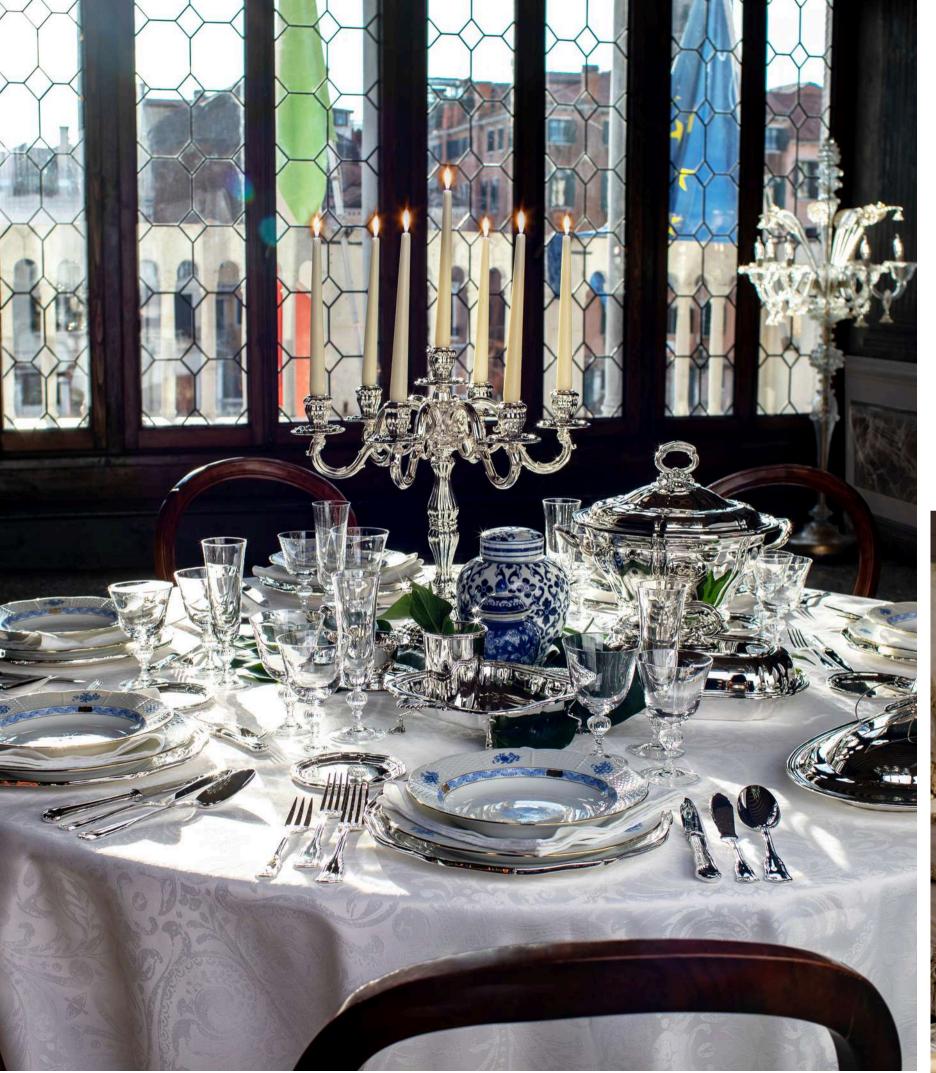


# The passion ☐ of glass form & color

IVV Industria Vetraria Valdarnese, is one of the leading glassware factories still manufacturing in Italy.

Combining traditional artisan techniques, innovative research, modern technologies and design, IVV creates glass objects which meet the highest customer standards and expectations.





# GREGIO

# Bespoke silverware

Founded in 1994 by Rino Greggio, is now a historical reference for silver at a worldwide level.

Greggio understands how beautiful styling must combine with practical functionality to create the breathtaking finishing touches expected in 5-Star luxury resorts, hotels, restaurants, and premier country clubs.







## Frames for chefs

LE COQ PORCELAINE's project comes to reality in 2019, when the brand is acquired by ILSA S.r.l.

From here the company embarks on a new itinerary of designing and developing high performance products intended for the Ho.Re.Ca. and banqueting world.







# A timeless beauty

Su Misura has been at the side of the best chefs in the world for more than thirty years with a constant and passionate research for materials and shapes and also in the development of a distinctive own concept.

Su Misura creates actual works of art, whose beauty is timeless. The articles are all hand-modelled and decorated in Italy by greatly experienced craftsmen.





# PINTINOX

# A brand with strong identity

Born in 1929, the company subsequently grew and developed into an important industrial concern.

Today Pintinox is a leader in the cutlery market.

Titanium, bronze, gold: our cutlery comes unique and unforgettable. PINTI 1929 MADE IN ITALY is the most prestigious line that includes nearly 90 years of history.







# Time is our most precious asset

At Coltellerie Berti, where time is inextricably linked to the work of our craftsmen hands and is expressed in knives whose life stretches towards the future, but which has a tradition of iron and fire behind it dating back to 1895 in Scarperia.

A dilated time in which whoever starts a knife finishes it, where each product will be passed down through generations.





# zafferano

# Bring dreams and emotions to life

Zafferano is a company in which creativity and Italian design make up the basis for product design and objects created not only to be functional and decorative but to be emotional.

Born in 2001, Zafferano is characterizes for functionality, choice of materials, study of shape refined and technical at the same time







### The essence of Best in table

BIT creates unique, unconventional products.

BIT loves experimenting, reforming and modernizing.

The raw materials and production processes guarantees quality and superior performances for every single napkins.

Eco-sustainability is not a barrier to creativity, it is an opportunity that stimulates the company to adopt unprecedent and valuable solutions.







# Party on your hand!

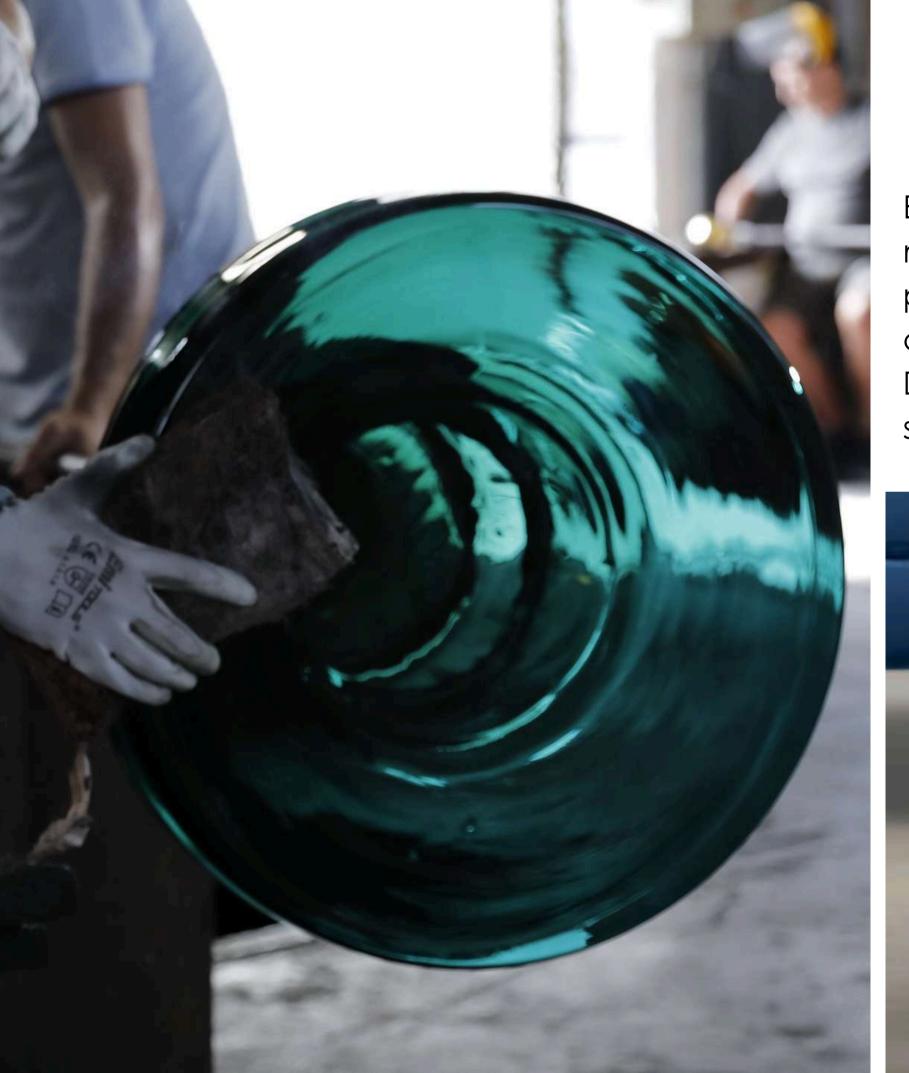
Dubla is focused on product design.

By resting the tray on your palm, the weight of drink and food is distributed more evenly.

The tray is made from safe and strong melamine which allows the tray to be both light and strong.

The tray can be used with wine glasses and tumblers, plastic cups and bowls.







# GLASS Tradition and craftsmanship

Born in 1990 Di Glass arose from the desire to create "homemade" lamps and chandeliers in blown glass following all the production processes of the Venetian glass Masters craftsmanship for centuries.

DiGlass tables and pieces of art are created in Italy to establish something new with unique details and materials.







# Made in Italy and innovation

RCR was born in 1967 in the heart of Tuscany from an idea of a group of artisans expressed the highest level of glass art. All products are made of superior sound glass designed with full respect for the environment.

The fusion process is totally electric to limit the emission of fumes into the atmosphere.







# Your indoor greenhouse

Tomato+ is the revolutionary indoor greenhouse, which allows you to grow vegetable sprouts, herbs and salads of the highest quality all year round.

Designed in Italy, the Tomato+ indoor greenhouse has immediately conquered famous names of restaurants, including numerous Michelin stars.



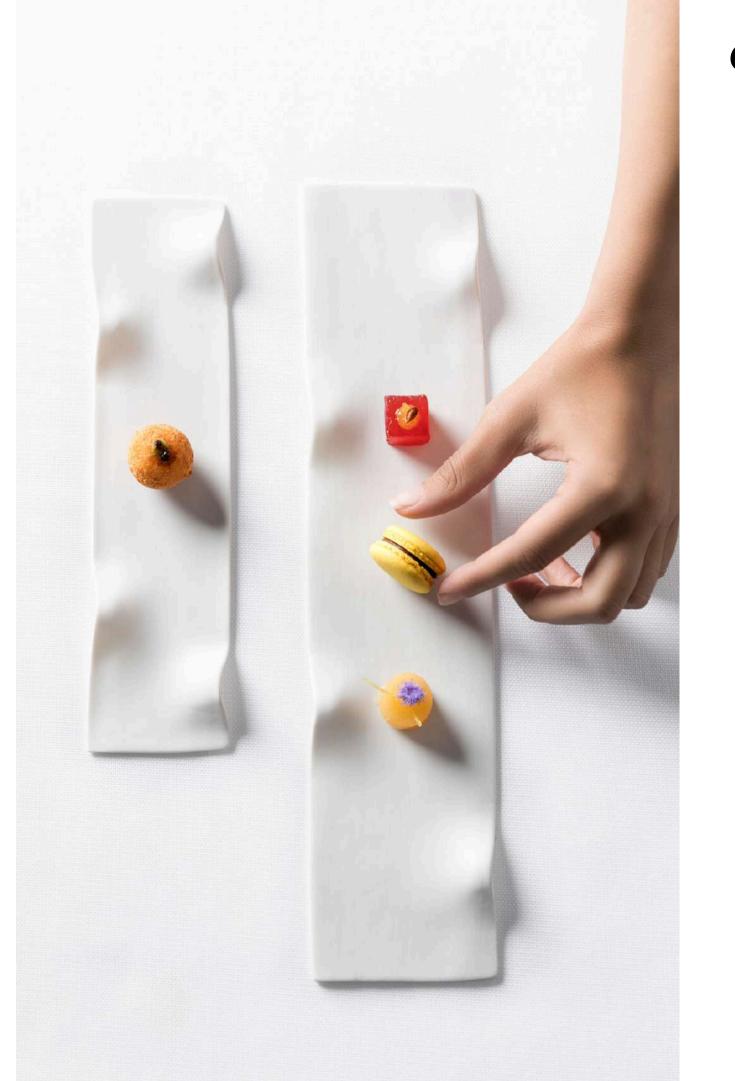
# Our most prestigious references Private, Travel, Residential







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## Our most prestigious hospitality references







































### Our most prestigious hospitality references































ORO

MANHATTAN ITALIAN RESTAURANT

AMERICAN SEAFOOD BAR

CANDLENUT

Singapore









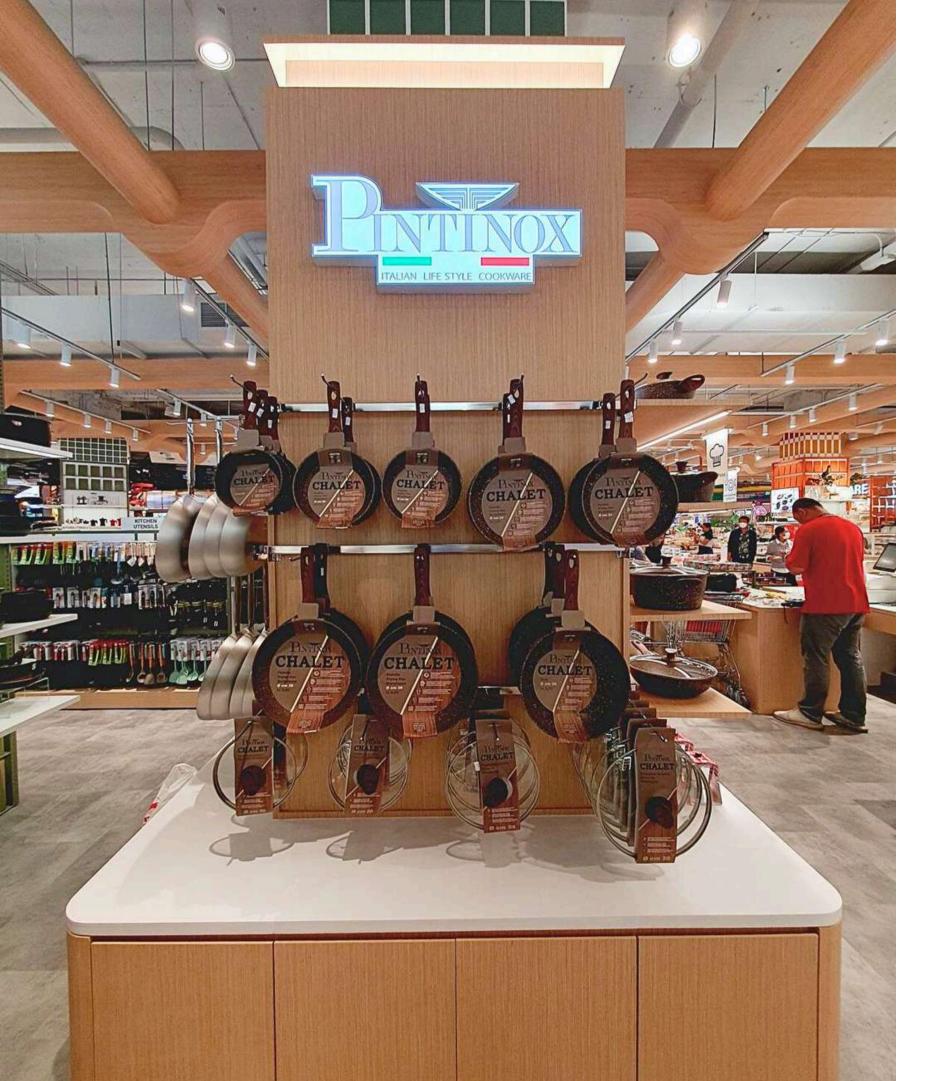












## Our most prestigious references Retail

city'super



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FLASH SALES











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The House of Italian lifestyle