# About Us OUR STORY

Excessive sweating is a problem that takes a considerable toll on people's lives and wellbeing. One of Dermadry's co-founders knew that better than anyone, as he suffered from excessive sweating himself. During his adolescence, he noticed the lack of effective and affordable treatment, which made him feel trapped by the medical condition known as hyperhidrosis.

After privately dealing with the condition for many years, he finally unveiled his "secret" to several of his closest friends, telling them he had become disillusioned with the lack of an available solution. His friends offered their encouragement and made him realize that it was now his duty to not only to find a solution but also to make it accessible to all. What began as a simple search to find a solution for a personal problem quickly became a mission to change the lives of millions around the globe.

His goal was to create an affordable, efficient, and practical solution. After conducting extensive

research, he concluded that iontophoresis was the treatment of choice and had exceptional untapped potential. That's when Dermadry was born.

With the help of experts in the fields of engineering and medicine, Dermadry developed an iontophoresis device with efficiency, ease of use, and safety in mind. What was once merely an idea quickly became a reality, and Dermadry became the first and only tap water iontophoresis device to receive a Medical Device License from Health Canada.

Since then, Dermadry has been proud to offer effective treatment that can be used from the comfort of their customers' homes. Their intimate knowledge of the problem, as well as their complete control over their device, is what sets Dermadry apart. From product design and manufacturing to providing customer support, everything is done right from their offices in Montreal, Canada.

## **OUR MISSION**

**Dermadry** 

Dermadry is dedicated to empowering those affected by hyperhidrosis by providing them with the dryness they deserve to achieve peace of mind.

## OUR VISION

We envision a world where hyperhidrosis is globally understood, recognized, and properly treated. We aim to be the dynamic leader in the treatment of hyperhidrosis worldwide.

# About Us FACT SHEET

## Hyperhidrosis

- Hyperhidrosis is a common medical condition characterized by excessive excessive sweating that affects approximately 5% of the global population.<sup>1</sup>
- Studies show that hyperhidrosis has a severe impact on the quality of life of its sufferer, and can have negative impacts on their social life, general well-being, and mental health.
- Hyperhidrosis is often referred to as the "silent handicap", as sufferers of the condition rarely talk about their condition to health professionals, nor their loved ones. Many do not even know it is a medical condition or that there is a word for it!
- The areas most commonly affected by hyperhidrosis are the hands, feet, and underarms, but it can affect any area on the body

## Iontophoresis

- Tap water iontophoresis works by directing a mild current through the skin, neutralizing the connections between the sweat nerves and sweat glands.
- Studies have shown that success rates for treating hyperhidrosis with iontophoresis devices can reach 93%<sup>2</sup>, 98.5%<sup>3</sup> and even 100%.<sup>4</sup>
- 92.9% of patients saw results after two weeks of iontophoresis treatments.<sup>5</sup>
- 88.9% of patients had positive results, and a majority of the patients found the maintenance program compatible with their lifestyle.<sup>6</sup>
- Quality of life improved in 78.6% of patients after 2 weeks.<sup>7</sup>
- "One of the simplest, safest, and most costeffective treatments of hyperhidrosis.<sup>8</sup>
   Dr. Lewis P. Stolman, MD

<sup>8</sup> Stolman, Lewis P. "Hyperhidrosis: medical and surgical treatment." Eplasty 8 (2008).

<sup>&</sup>lt;sup>1</sup> Doolittle, James, Patricia Walker, Thomas Mills, and Jane Thurston. "Hyperhidrosis: an update on prevalence and severity in the United States." Archives of dermatological research 308, no. 10 (2016): 743–749.

<sup>&</sup>lt;sup>2</sup> Kim, Do Hun, Tae Han Kim, Seung Ho Lee, and Ai Young Lee. "Treatment of Palmar Hyperhidrosis with Tap Water lontophoresis: A Randomized, Sham–Controlled, Single–Blind, and Parallel–Designed Clinical Trial." Annals of dermatology29, no. 6 (2017): 728–734.

<sup>&</sup>lt;sup>3</sup> Elkhyat A and Agache P. Treatment of hyperhidrosis by iontophoresis of weakly mineralised water. 1993. Cutaneous Biophysics Laboratory, Department of Functional Dermatology, 25030 Besancon, France.

<sup>&</sup>lt;sup>4</sup> Hölzle, E., M. Pauli, and O. Braun-Falco. "Leitungswasser-Iontophorese zur Behandlung von Hyperhidrosis manuum et pedum." Der Hautarzt 35, no. 3 (1984): 142–147.

<sup>&</sup>lt;sup>6</sup> Kim, Do Hun, Tae Han Kim, Seung Ho Lee, and Ai Young Lee. "Treatment of Palmar Hyperhidrosis with Tap Water lontophoresis: A Randomized, Sham-Controlled, Single-Blind, and Parallel-Designed Clinical Trial." Annals of dermatology29, no. 6 (2017): 728–734.

<sup>&</sup>lt;sup>6</sup> Maj, NS WALIA, BS RATHORE Lt Col, and AK JAISWAL Col. "TREATMENT OF PALMOPLANTER HYPERHIDROSIS BY IONTOPHORESIS." Medical Journal Armed Forces India 56, no. 1 (2000): 27–28

<sup>7</sup> Kim, Do Hun, Tae Han Kim, Seung Ho Lee, and Ai Young Lee. "Treatment of Palmar Hyperhidrosis with Tap Water Iontophoresis: A Randomized, Sham–Controlled, Single–Blind, and Parallel–Designed Clinical Trial." Annals of dermatology 29, no. 6 (2017): 728–734.

# About Us PRODUCTS

## Dermadry Total

For the treatment of hyperhidrosis of the hands, feet, and underarms.

TUTORIALS () [https://www.youtube.com/channel/UCzXPLn4G5nu7mFcP8hWkSnw ]



\$499 USD

## Dermadry Hands & Feet

For the treatment of hyperhidrosis of the hands and feet.

**TUTORIALS** [ https://www.youtube.com/watch?v=9dYvupbzjGY ]



\$479 USD

### Dermadry Underarms

For the treatment of hyperhidrosis of the underarms.



TUTORIALS () [https://www.youtube.com/watch?v=afjZNGiOfzI]





# About Us TESTIMONIALS

### Website

I had almost given up hope. Now, for the first time in my life, I am confident when shaking hands and that's worth gold for me.

**Brandon**, United States

### YouTube

I've been there, I've gone through it all. [Excessive sweating] is awkward when you want to hold someone's hand, shake someone's hand, etc. [Dermadry] is so **sophisticated** – I didn't have to do anything, I just sat there and watched TV and the machine took care of the entire treatment!

■ Michael South, UK

It is a treatment that is done entirely at home, it's **super simple**. I did not need any assistance at all, I read the little pamphlet and it went **super well**.

If you've been living with this problem for some time, you know how annoying it can be to always choose your clothing in relation to your sweating. I'd love to vary my wardrobe and be able to wear light blue sweaters and not find myself with a big underarm stain. I've been really impressed with my results, and now I can wear pieces that I hadn't worn in a long time!

**-** Livia Desjardins, Canada (Translated from French)

The best investment I've ever made in my life!

I've tried this kind of machine, a total of 4 different kinds, [as well as] aluminum chloride and injections so far, and I personally think Dermadry is the best

**¬** Maka, Japan

### Blog

Using Dermadry has been quite life-changing, to say the least. I've been using it for almost six weeks and noticed my sweating significantly decrease at the end of the two-week mark.

¬ Natalie Loves Beauty, Canada



## About Us **PRESS**

### International Hyperhidrosis Society

www.sweathelp.org/taking-action/deals.html www.sweathelp.org/hyperhidrosis-treatments/iontophoresis.html

### Ton Petit Look

www.tonpetitlook.com/fr/2018/10/31/vivre-avec-une-transpiration-excessive-un-probleme-encore-tabou

### Mr. Cavaliere

www.mrcavaliere.com/dont-sweat-it-how-to-win-the-war-on-perspiration-and-body-odour













# About Us

#### What is hyperhidrosis and is there a cure for it?

Hyperhidrosis is a medical condition that is characterized by excessive sweating. There is no cure, but highly effective treatment is available.

#### How does Dermadry work?

Dermadry is a tap-water iontophoresis device. This solution works by directing a small current through the skin, neutralizing the connections between the sweat nerves and sweat glands. Our device treats different levels of hyperhidrosis, from mild to severe.

#### How effective is Dermadry?

Studies show that the success rates of iontophoresis devices can reach 93%, 98.5% and even 100% of patients treated for hyperhidrosis. If you're not sure if it's right for you, we offer a 60-day money back guarantee so that you can purchase with confidence.

### Where are your products made?

Our products are designed, manufactured, and shipped out from our head offices in Montreal, Canada.

#### Are there any side effects to using Dermadry?

For a list of side effects, click here: [ https://dermadry.com/pages/contraindications-and-side-effets ]

#### Can everyone use Dermadry?

Dermadry is suitable for most people over the age of 13. For a list of contraindications, click here: [https://dermadry.com/pages/contraindications-and-side-effets]

#### Is iontophoresis a medically-recognized treatment?

Yes, it is. Iontophoresis has been used to treat hyperhidrosis since the 1940s. It is often recommended for those who have not had any results with other treatments, as well as those who require stronger treatment.



# About Us

### Does Dermadry have a certification and/or approval?

Yes, Dermadry is dermatologist-recommended and has a Medical Device License from Health Canada. Dermadry's quality system is certified by Intertek for compliance with ISO 13485. To view our certifications, click here: [ https://dermadry.com/pages/certifications-and-compliance ]

### How do I use Dermadry?

Our setup can be done within a few minutes. You just need access to a plug, and some tap water. Watch our video tutorials here: [https://www.youtube.com/channel/UCzXPLn4G5nu7mFcP8hWkSnw]

### Where can your products be purchased?

Our products can be purchased on our website, as well as eBay and Amazon in certain countries. We offer free express shipping worldwide.

### How long do results last?

Dryness can last up to six weeks. A maintenance schedule must be followed to upkeep results.

### Is Dermadry drug-free?

Yes, Dermadry is 100% drug-free.

### How much does Dermadry cost?

Dermadry Total:	\$499 USD
Dermadry Hands & Feet:	\$479 USD
Dermadry Underarms:	\$459 USD

For more answers to frequently asked questions, click here: [https://support.dermadry.com/hc/en-us]



# About Us CONTACT INFO

Website	www.dermadry.com
Facebook	www.facebook.com/dermadry
Instragram	www.instagram.com/dermadry
YouTube	www.youtube.com/channel/UCzXPLn4G5nu7mFcP8hWkSnw
Twitter	www.twitter.com/dermadry
Media Inquiries	media@dermadry.com



