



## Wholesale Program

### **I Heart Hair Wholesale Program**

Are you a stylist looking to buy hair for your clients? A group of friends looking for a better discount? Maybe you are even interested in getting in the hair business but need the right distributor. I Heart Hair can provide you with reputable product at competitive pricing without the worry of conducting business with distributors so far away.

### **How Does the Process Work?**

Determine what type of hair you would like to purchase and complete the attached information sheet and order form and return them via email to

[wholesale@ihearthairinc.com](mailto:wholesale@ihearthairinc.com). **A minimum of 10 bundles is required per order.**

Once your order is received a sales associate will contact you to request your payment and billing information. Upon confirmation of payment, all orders are processed and shipped within 5-7 business days depending on the size of the order.

Please note: 8% sales tax and shipping is charged on all orders. Shipping charges are calculated by the number of bundles being purchased. Please see the order form below for pricing details. All sales and return policies are affective on wholesale orders.

## **MOST FREQUENTLY ASKED QUESTIONS ABOUT OUR WHOLESALE PROGRAM**

***Q: What is the Wholesale discount?***

**A:** The Wholesaler discount is 28% - 33% off of our retail prices. (33% off single bundles and closures and 28% off frontals and 360 frontals.

***Q: What is the weight per bundles?***

**A:** All of our bundles are an average weight of 3.5-4oz.

***Q: What is the grade of our bundles?***

**A:** Our Malaysian Wave / Curl / Straight, Brazilian Wave / Curl / Blonde Straight are 7A grade and our Peruvian Wave is 6A grade.

***Q: What color are the bundles?***

**A:** Our hair is typically comes in a 1B-2 natural shade. Unless a specific color is noted on the offering.

***Q: Can I request dark or light bundles?***

**A:** Yes, you can request, we will do our best to accommodate any specific request but we will not guarantee exact shades of bundles.

***Q: Do you ship orders on Saturday?***

**A:** No, we don't ship on Saturdays. Occasionally, you may receive a tracking number on a Saturday however your order will not start the actual shipping process until the next business day.

***Q: Can I receive expedited or overnight shipping for a wholesale purchase?***

**A:** We only offer five (5) business day processing and shipping for wholesale order?

***Q: Can I pick up a wholesale purchase from your location?***

**A:** All wholesale orders must be shipped. We do not allow wholesale pick up from any location.

***Q: Can I purchase less than 10 bundles in the wholesale program?***

**A:** No, our wholesale program is designed for those seeking ten (10) or more bundles in one purchase.

***Q: Do I have to sell them under the I Heart Hair name?***

**A:** No, by purchasing wholesale, you have no affiliation to the I Heart Hair, Inc. likeness or brand.

***Q: Do you offer sample packs?***

**A:** Yes, sample packs can be purchased on our site for \$20 plus tax on our website [www.ihearthair.com](http://www.ihearthair.com).



## Wholesale Program I Customer Order Form

Please complete the following order form and email to [wholesale@ihearthairinc.com](mailto:wholesale@ihearthairinc.com).

(\*Prices are subject to change without notice.)

I Heart Hair Wholesale Program Invoice				
Purchaser Name:				
Phone Number:				
Email Address:				
Shipping Address:				
Malaysian Straight Virgin Hair				
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount
	12	\$ 70.00	\$ 45.50	-
	14	\$ 80.00	\$ 52.00	-
	16	\$ 85.00	\$ 55.25	-
	18	\$ 90.00	\$ 58.50	-
	20	\$ 95.00	\$ 61.75	-
	22	\$ 100.00	\$ 65.00	-
	24	\$ 110.00	\$ 71.50	-
	26	\$ 120.00	\$ 78.00	-
	28	\$ 130.00	\$ 84.50	-
	30	\$ 145.00	\$ 94.25	-
	32	\$ 160.00	\$ 104.00	-
	34	\$ 165.00	\$ 107.25	-
Malaysian Wavy Virgin Hair				
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount
	14	\$ 90.00	\$ 58.50	-
	16	\$ 95.00	\$ 61.75	-
	18	\$ 100.00	\$ 65.00	-
	20	\$ 105.00	\$ 68.25	-
	22	\$ 110.00	\$ 71.50	-
	24	\$ 120.00	\$ 78.00	-
	26	\$ 130.00	\$ 84.50	-
	28	\$ 140.00	\$ 91.00	-
Brazilian Wavy Virgin Hair				
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount
	12	\$ 85.00	\$ 55.25	-
	14	\$ 90.00	\$ 58.50	-
	16	\$ 95.00	\$ 61.75	-
	18	\$ 100.00	\$ 65.00	-
	20	\$ 105.00	\$ 68.25	-
	22	\$ 110.00	\$ 71.50	-
	24	\$ 120.00	\$ 78.00	-
	26	\$ 130.00	\$ 84.50	-
	28	\$ 140.00	\$ 91.00	-
	30	\$ 155.00	\$ 100.75	-
	32	\$ 170.00	\$ 110.50	-
	34	\$ 185.00	\$ 120.25	-
Malaysian Curly Virgin Hair				
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount
	14	\$ 90.00	\$ 58.50	-
	16	\$ 95.00	\$ 61.75	-
	18	\$ 100.00	\$ 65.00	-
	20	\$ 105.00	\$ 68.25	-
	22	\$ 110.00	\$ 71.50	-
	24	\$ 120.00	\$ 78.00	-
	26	\$ 130.00	\$ 84.50	-
	28	\$ 140.00	\$ 91.00	-

Brazilian Curly Virgin Hair					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	14	\$ 90.00	\$ 58.50	\$	-
	16	\$ 95.00	\$ 61.75	\$	-
	18	\$ 100.00	\$ 65.00	\$	-
	20	\$ 105.00	\$ 68.25	\$	-
	22	\$ 110.00	\$ 71.50	\$	-
	24	\$ 120.00	\$ 78.00	\$	-
	26	\$ 130.00	\$ 84.50	\$	-
	28	\$ 140.00	\$ 91.00	\$	-
Peruvian Wave Virgin Hair					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	14	\$ 90.00	\$ 58.50	\$	-
	16	\$ 95.00	\$ 61.75	\$	-
	18	\$ 100.00	\$ 65.00	\$	-
	20	\$ 105.00	\$ 68.25	\$	-
	22	\$ 110.00	\$ 71.50	\$	-
	24	\$ 120.00	\$ 78.00	\$	-
	26	\$ 130.00	\$ 84.50	\$	-
Brazilian Blonde Straight Virgin Hair					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	14	\$ 100.00	\$ 65.00	\$	-
	16	\$ 110.00	\$ 71.50	\$	-
	18	\$ 120.00	\$ 78.00	\$	-
	20	\$ 130.00	\$ 84.50	\$	-
	22	\$ 140.00	\$ 91.00	\$	-
	24	\$ 155.00	\$ 100.75	\$	-
	26	\$ 165.00	\$ 107.25	\$	-
Closures					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	Silk 16"			\$	-
	Free Part Body Wave 16"	\$ 140.00	\$ 91.00	\$	-
	Free Part Malaysian Straight 16"	\$ 140.00	\$ 91.00	\$	-
	Lace 16"			\$	-
	Free Part Body Wave 16"	\$ 120.00	\$ 78.00	\$	-
	Free Part Malaysian Straight 16"	\$ 120.00	\$ 78.00	\$	-
	Free Part Brazilian Curl 16"	\$ 120.00	\$ 78.00	\$	-
	Free Part Malaysian Curl 16"	\$ 120.00	\$ 78.00	\$	-
	Middle Part Body Wave 16"	\$ 120.00	\$ 78.00	\$	-
	Middle Part Malaysian Straight 16"	\$ 120.00	\$ 78.00	\$	-
	3-Part Body Wave 16"	\$ 120.00	\$ 78.00	\$	-
360 Frontals					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	Lace Natural Wave 16"	\$ 210.00	\$ 151.20	\$	-
	Lace Natural Wave 20"	\$ 285.00	\$ 205.20	\$	-
	Lace Natural Wave 24"	\$ 385.00	\$ 277.20	\$	-
	Lace Malaysian Straight 16"	\$ 210.00	\$ 151.20	\$	-
	Lace Malaysian Straight 20"	\$ 285.00	\$ 205.20	\$	-
	Lace Malaysian Straight 24"	\$ 385.00	\$ 277.20	\$	-
	Lace Malaysian Curl 16"	\$ 210.00	\$ 151.20	\$	-
	Lace Malaysian Curl 20"	\$ 285.00	\$ 205.20	\$	-
	Lace Malaysian Curl 24"	\$ 385.00	\$ 277.20	\$	-
	Lace Brazilian Curl 16"	\$ 210.00	\$ 151.20	\$	-
	Lace Brazilian Curl 20"	\$ 285.00	\$ 205.20	\$	-
	Lace Brazilian Curl 24"	\$ 385.00	\$ 277.20	\$	-
Frontals					
Quantity	Length	Regular Price (per bundle)	Wholesale Price (per bundle)	Total Amount	
	Lace Natural Wave 16"	\$ 175.00	\$ 126.00	\$	-
	Lace Malaysian Straight 16"	\$ 175.00	\$ 126.00	\$	-
	Lace Malaysian Curl 16"	\$ 175.00	\$ 126.00	\$	-
	Lace Brazilian Curl 16"	\$ 175.00	\$ 126.00	\$	-
<b>Total Purchase Price (subtotal)</b>	\$	-			
<b>8% Tax</b>	\$	-	8% sales tax is included in all wholesale orders		
<b>Shipping:</b>			10-49 bundles = 19.95   50-99 bundles = 29.95   100 -199 bundles = 49.95		
<b>Grand Total:</b>	\$	-			