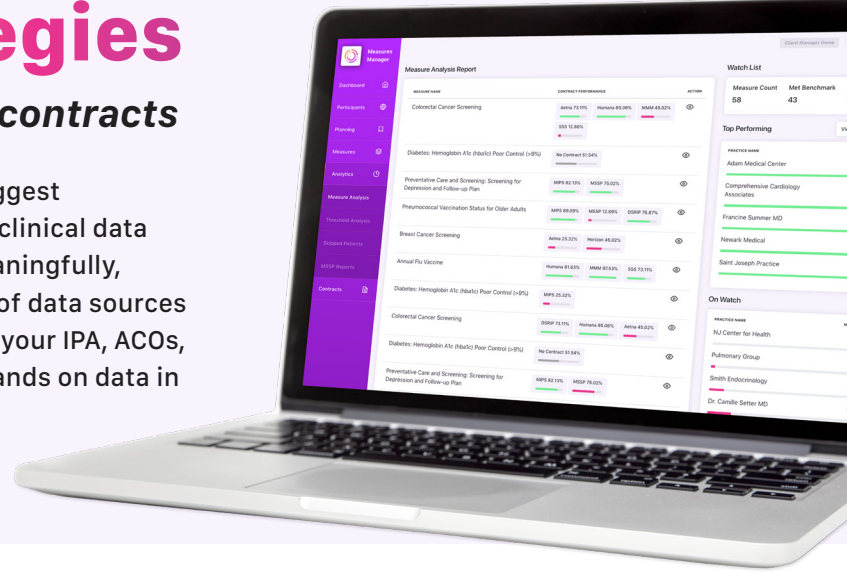


# Contracting Strategies

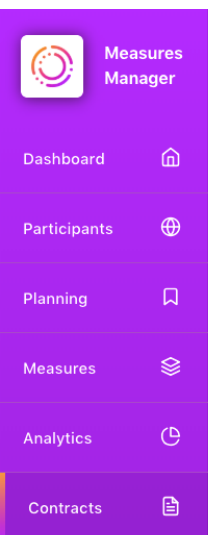
*Learn how to get the most out of your contracts*

If you're like most healthcare organizations, one of the biggest challenges you face when it comes to payers is amassing clinical data from disparate data sources in order to effectively, or meaningfully, achieve value and quality care. With the endless number of data sources out there (disparate EHRs, different locations throughout your IPA, ACOs, or CINs), it's understandable why being able to get your hands on data in real time, let alone trying to measure your providers' performance throughout the year, seems like an impossible task.



## And yet, what if you could do it all? What if there was a way to view your data, in real time, any time you wanted, and gather pertinent information on where you need to improve performance?

This ability would reward your organization with benefits, especially when it comes to negotiating your contracts with your payers. You could take your proof of performance history directly to your payer and use that data to obtain the best rate possible for your organization. This not only would increase revenue but also offer the potential for additional dollars towards opportunities you may have missed in the past.



### Contract Manager Dashboard

#### Merit Based Incentive Payment System

MIPS Reporting 2019

CONTRACT TERMS	PARTICIPANTS
2 Contracts	31 Practices
2018, 2019	73 Providers
25 Measures	12,567 Patients

Next Submission 30 Days Left

Measure Completion 50,143/71,256

Last updated 3 mins ago

#### MMM Medicare Advantage

3.5 MMM Reporting 2018

CONTRACT TERMS	PARTICIPANTS
CY 2018	27 Practices
Domain 1: 7 Measures	81 Providers
Domain 2: 14 Measures	10,855 Patients

Next Submission 90 Days Left

Measure Completion 99,657/132,876

Last updated 3 mins ago

#### Triple-S Advantage

2.0 SSS Reporting 2018

CONTRACT TERMS	PARTICIPANTS
CY 2018	27 Practices
Domain 1: 7 Measures	81 Providers
Domain 2: 14 Measures	60,234 Patients

Next Submission 90 Days Left

Measure Completion 187,999/224,223

Last updated 3 mins ago

Client Manager Demo

Sort By Alphabetical

**Measures Manager™ allows you to:**

- Use benchmarking to confidently **negotiate payment rates** and insurance contracts
- Use the data to **demonstrate your value** to the network and your role in value delivery
- Use data to **assess performance**
- **Track the most important metrics** for performance rewards
- Understand how you can **take on risk** and **perform confidently** under the model in which your organization is operating
- **Proactively approach your payers** in negotiating better rates



MEASURE NAME	COMPLETION	TOTAL MET	EXCLUSION	PERFORMANCE
Colorectal Cancer Screening	30%	657/1234	0	73.81%
Preventative Care and Screening: Screening for Depression and Follow-up Plan	10%	768/1987	2	89.23%
Breast Cancer Screening	30%	657/1234	0	75.67%
Pneumococcal Vaccination Status for Older Adults	10%	768/1987	2	68.47%
Diabetes: Hemoglobin A1c (HbA1c) Poor Control (>9%)	30%	657/1234	0	73.81%
Annual Flu Vaccine	10%	768/1987	2	54.02%
Vaccination Status for Young Adults	30%	657/1234	0	92.81%
Preventative Care: Tobacco Screening	10%	768/1987	2	87.47%
Colorectal Cancer Screening	30%	657/1234	0	73.81%
Preventative Care and Screening: Screening for Depression and Follow-up Plan	10%	768/1987	2	59.47%

Measures

Viewing 10 out of 13 | Expand More ↓

*Being able to measure your performance is the best strategy for successful contracting there is, and in today's world of extremely slim provider margins and an increasingly competitive contracting environment, you can't afford to question how effectively your organization is performing.*

# Get started today.

For more information about Measures Manager™, or to request a demo, please visit our website at [www.measuresmanager.com](http://www.measuresmanager.com) or call 1 (844) 424-HCIS today.