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## 2024 Early Buy - Early Ship Program™

**Don't miss the year's greatest opportunity for maximum savings, preferred deliveries and extended dating!**

The 2024 Early Buy – Early Ship program is the best value to improve your margins and cash flow! When you qualify for this program you get discounts, 12/1 dating or both. In addition, we will ship to you early so you can maximize your selling period. Simply order early (before January 31st or March 31st) and agree to accept delivery as soon as the merchandise is ready. This is your chance to save money and increase profits! All orders will be shipped in chronological order as received by Old World Christmas. The earlier you order, the higher your order's shipping priority.

Don't forget, you may order online at our website, [www.oldworldchristmas.com](http://www.oldworldchristmas.com) as well. Additionally, your previous purchase history, account activity, and our new introductions for 2024 can be viewed while logged in.

	Volume Discount	Timing Related Discounts/Terms		
Volume Level	Order Date: 1/1/24 - 12/31/24	Order Date: 1/1/24 - 1/31/24	Order Date: 2/1/24 - 3/31/24	Order Date: 4/1/24 - 12/31/24
\$0 - \$999	0	Net 30 days, no discount	Net 30 days, no discount	Net 30 days
\$1,000 - \$2,499	0	Net 30 days <b>and</b> 10% discount	Net 30 days <b>and</b> 5% discount	Net 30 days
\$2,500 - \$4,999	0	12/1/24 dating on all orders <b>or</b> Net 30 days <b>with</b> 10% discount on initial order only	12/1/24 dating on all orders <b>or</b> Net 30 days <b>with</b> 5% discount on initial order only	Net 30 days
\$5,000 - \$9,999	0	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$10,000 - \$17,499	5% discount on initial order only	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$17,500 - \$29,999	7.5% discount on initial order only	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$30,000 - \$44,999	10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$45,000 - \$79,999	10% discount on all orders	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$80,000 - \$149,999	12.5% discount on all orders	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders
\$150,000+	15% discount on all orders	12/1/24 dating on all orders <b>and</b> 10% discount on initial order only	12/1/24 dating on all orders <b>and</b> 5% discount on initial order only	12/1/24 dating on all orders

All orders qualifying for dating and discount programs must be packed, shipped, and invoiced to only one location. To qualify for 12/1 dating and Early Buy discounts, all orders must be for immediate shipping as merchandise is available and no cancel dates prior to June 1, 2024. Any modifications to orders after the final date of each purchase period will result in the terms and discounts being adjusted to the program in effect at that time. Discounts will only be allowed on invoices paid on or before due date. Minimum initial order \$500 for brick and mortar retailers; \$1,500 for online only retailers. Reorders \$75.

**Subsequent Orders:** Customers qualifying for the above programs may not add additional merchandise and receive the same discounts, excluding Early Buy, unless subsequent order qualifies on its own merits. All quantity discounts are determined on a non-cumulative order basis. The initial order determines the discount program for the calendar year and subsequent orders cannot be combined to reach another discount level.

All payments paid by credit card will be assessed a 3.5% fee. To view all of the new introductions visit our website: [www.oldworldchristmas.com](http://www.oldworldchristmas.com)