

# CHRISTOPHER M. WILSON

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## CAREER SUMMARY

- Brings 20 years of global finance leadership experience with healthcare, strategic marketing, and media organizations
- Serves as CFO of UCLA Health System, with P&L responsibility for \$6.8B in annual revenue; recently drove lucrative acquisition of 204-bed medical center to further expand medical system's portfolio
- Increased operating income for Presence Health by \$18.9M by strategically managing merger and integration of Resurrection Health Care and Provena Health; spearheaded successful financial systems integration
- Advised Fortune 500 companies on M&A strategy and FP&A process improvement at Ernst & Young

## AREAS OF EXPERTISE

- Post-Acquisition Financial Integration
- Revenue Growth Strategy
- Financial Planning and Risk Management
- Due Diligence, Audit, and Tax Compliance
- Corporate Governance
- Global Finance Team Leadership

## PROFESSIONAL EXPERIENCE

### **UCLA Health System** • Los Angeles, California

*Chief Financial Officer*

*January 2018—Present*

UCLA Health System is comprised of four hospitals, seven institutes, and 200+ medical offices and clinics in Los Angeles and throughout Southern California (\$6.8B annual revenue). Partner with executive leadership to lead annual operating and capital budgeting processes and assess feasibility of new programs and acquisitions, reporting to CEO. Lead finance team of 50, with six direct reports spanning accounting, finance, annual audits, tax and treasury, and financial risk management functions. Oversee strategic initiatives that achieved EBITDA growth of 15%+ to date, ensuring all financial frameworks aligned with organization's overall mission and strategy.

- Consolidated disparate financial reporting systems and developed internal governance structure and processes, including SOPs for budgeting, financial reporting, and accounting
- Directed due diligence and acquisition of 204-bed Olympia Medical Center in Los Angeles from Alecto Healthcare Services; led comprehensive analysis to determine optimal future use for facility
- Integrated 48 new primary and specialty care facilities, urgent care centers, outpatient surgery centers, imaging centers, and clinical labs into UCLA Health portfolio, increasing revenue by over \$850M
- Renegotiated agreements with ten suppliers and consultants, resulting in \$20M+ in savings systemwide
- Improved cash flow and working capital management processes; raised debt and financing as needed
- Worked with regulators and government representatives to influence national healthcare policies
- Designed and rolled out new accounting procedures, cutting down close cycle timeline by half

### **Presence Health** (formerly Resurrection Health Care Corp.) • Chicago, Illinois

*Chief Financial Officer*

*June 2011—December 2016*

Presence Health is the second-largest health care system in the Chicago metropolitan area, spanning 12 hospitals and 3,100 beds. Joined Resurrection Health Care to position system for proposed merger with Provena Health. Upon completion of merger, built consolidated finance function spanning budgeting, reporting, planning, and compliance. Served as key member of executive leadership team and advised division heads on strategic growth initiatives.

- Drove increase in operating income from \$26.3M to \$45.2M over tenure via topline revenue growth (+400M) and by developing and implementing forecasting, budgeting, and cost reduction procedures
- Optimized forecasting accuracy by implementing Sage Intacct healthcare financial management platform across all locations, resulting in automated finance and accounting processes and real-time reporting functionality
- Steered successful sale of two unprofitable outpatient care buildings, spearheading sell-side deal process
- Restructured treasury and banking operations, improving working capital management
- Implemented ADP payroll system, benefits program, 401(k), and ERP system systemwide

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## R.R. Donnelley • Chicago, Illinois

*Vice President of Finance*

*January 2005—December 2010*

R.R. Donnelley (RRD) is a multichannel business communications services and marketing solutions provider. Recruited by CFO during period of rapid growth and company acquisitions to implement standardized, integrated financial systems. Advised leadership on accounting, tax compliance, treasury and cash management, and investor relations matters.

- Managed implementation of companywide financial reporting systems as well as forecasting, budget, and cost containment procedures; reduced month-end reporting time by 50% via new systems and team training
- Led post-acquisition financial integration of Asia Printers Group and transformed company's economic model to create sustained profitability, resulting in 20% gross margin improvement
- Negotiated and closed multi-year \$80M contract with F+W Publications; conducted financial due diligence to assess potential impact of partnership on company EBITDA and presented findings to executive leadership
- Developed and deployed six-week onboarding program and professional development track that increased employee engagement for finance function by 18%
- Prepared board and investor reporting; represented organization externally at industry conferences and events

## Ernst & Young • New York, New York

*Director, Strategy and Transactions*

*January 2006—December 2008*

Led Transaction Diligence team in executing comprehensive financial due diligence analysis engagements. Spearheaded financial analysis of company performance in preparation for M&A, overseeing financial data and trend analysis, forecast development, accounting record reviews, and SEC filing preparation. Conducted industry research and prepared reports outlining key transaction-related business issues for client executive leadership teams.

## Ernst & Young • London, England

*Senior Manager, Finance Change Delivery – FP&A*

*June 2003—December 2005*

Joined EY's Finance Business Consulting team post-MBA to deliver large-scale post-acquisition FP&A transformation projects for two Fortune 500 clients. Led team of eight consultants, supporting clients in overhauling existing FP&A processes from the ground up and implementing management reporting systems (Oracle NetSuite, Sage Intacct). Ensured systems aligned with company requirements, led build and testing, and managed training and post-go-live support.

### EARLY CAREER

#### MGM Holdings • Los Angeles, California

*Senior Manager, Financial Planning & Analysis*

*2000—2002*

#### Warner Music Group • Los Angeles, California

*Finance Manager*

*1997—1999*

#### Universal Pictures • Los Angeles, California

*Financial Analyst*

*1995—1996*

### BOARD MEMBERSHIPS

Global Advisory Board Member | **Northwestern University Kellogg School of Management**

*2018 – Present*

Board of Directors | **Chicago Scholars Foundation**

*2016 – Present*

### CERTIFICATION

Chartered Financial Analyst (CFA) | **CFA Institute**

### EDUCATION

**Northwestern University Kellogg School of Management** • Evanston, Illinois

*Master of Business Administration in Accounting*

*2003*

**University of California Los Angeles** • Los Angeles, California

*Bachelor of Arts in Economics, cum laude*

*1995*