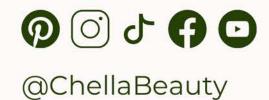
PR/MEDIA KIT

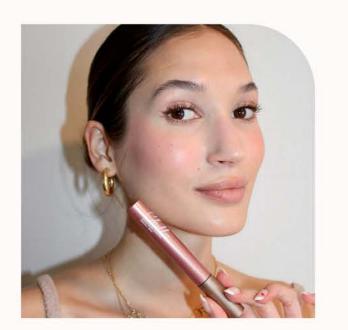
Chello® effortlessly you













About Chella
Testimonials
Social Media
Subscription Boxes
Influencers/Collabs
Press Features
Chella Pro

agenda

about chella

CHRI

CEO & FOUNDER, HRIS KOLODZIEJSKI

a letter from our founder

"Growing up in Southern California, I witnessed my Mom as a single parent devote her life to her kids and a better future. My mother was a respected professional in the male-dominated world of commercial real estate in the 1970's, and she leveled the field with her creativity, ideas and intellect.

With my mother as my role model, I was left with a clear understanding of how the power of creativity, optimism, and, of course, having a dream can change your life. As I began back in 2002 to create and form Chella as an idea and brand, I discovered that all of these life lessons applied to beauty and self-esteem. I understood that I could help empower women through beauty. This has become the inspiration of Chella, the realization that beauty both internal and external can and will change your life."

about chella

fresh brows & eyes that match your vibe

Celebrate the joy of connection with Chella. Founded in 2003, we have spent years dedicated to crafting the best in brow and eye makeup essentials. We make creating an authentically approachable look simple with our clean, vegan, products containing high-quality ingredients. Available in a wide selection of shades and hues, you can always be your truest self with Chella.

inclusive beauty starts here



color matching

Our color-matching guides make it easy to find the perfect shade to enhance your look.



wide-range of shades

Discover our selection of inclusive shades, often overlooked by other brands.



quality & performance

Our products have a smooth application, precise accuracy, seamless blending, & buildable formulas.



pro-level accuracy

Experience complete consistency with our professional long-lasting & non-creasing formulas.

our mission

clean, vegan beauty that cares

We are committed to creating brow & eye products that are vegan, paraben-free, gluten-free, and never tested on animals. It's time for products that help you glow inside and out.











We want to create an inclusive space in the beauty industry, where you can rely on quality products made with you in mind.









our care ingredients

Our products are formulated with innately skin-friendly ingredients that are ethically sourced and highly-rated by the Environmental Working Group. The EWG has the strictest standards for transparency and health. The ingredients we use below are some of the highest rated ingredients by their standards.



ewg rating: 1

Get glowing with natural antioxidant properties.



VITAMIN E ewg rating: 1

Resists free radicals and contains powerful antioxidant properties.



coconut oil ewg rating: 1

Soothes and protects skin from potential pathogens.



ARGAN OIL ewg rating: I

Safeguards your skin barrier & prevents hair damage.

our care ingredients

Our products are formulated with innately skin-friendly ingredients that are ethically sourced and highly-rated by the Environmental Working Group. The EWG has the strictest standards for transparency and health. The ingredients we use below are some of the highest rated ingredients by their standards.



SHEA BUTTER ewg rating: I

Has natural healing properties & moisturizes the hair & skin.



ewg rating: I

Refreshing, soothing and deeply hydrating.



JOJOBA SEED OIL ewg rating: 1

A natural emollient for calm, quenched skin & hair.



ALOE VERA ewg rating: 1-3

Restores moisture and improves dry skin.



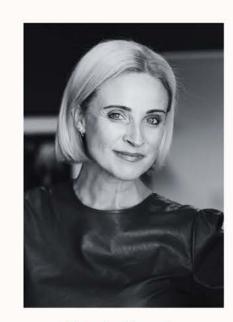
ewg rating: 3

Helps to minimize redness and soothes irritation.

meet the team

We believe that behind every great product is a great team.

These are the hard-working women at the heart of Chella Beauty.



Sarah SiegelDirector of Sales



Kayla ParksDirector of
Education & Events



Blanca Diaz-Martinez

Midwest
Territory Manager



Lola Ferrer V.P. of Operations



Jocelyn Shahin Fulfillment Manager



Mei TangSuccess Manager

200,000+ REVIEWS ON IPSY

testimonials



LISA L.

"The best eyebrow pencil ever!!! Easy to use, and creates natural, pretty brows! Love it!"





KARI B.

"I love the eye brow gel! I use this daily and love the hold it gives my eyebrows."





KATIE S.

"Honestly, it's life changingly awesome"



AND MORE ON









personas

PERSONA & MOMENT OF RESONANCE

"the mentor"

who is a reliable source, teaching and sharing their talents & expertise.

"the entertainer"

who shows off their talent in a big way to bring joy to others.

"the professional"

a respected leader in their workspace.











"the friend"

a confident that you trust and feel comfortable around.

"the social butterfly"

who loves to celebrate with friends & family.

"the mom"

A master multi-tasker than values simple, easy to use products that last.

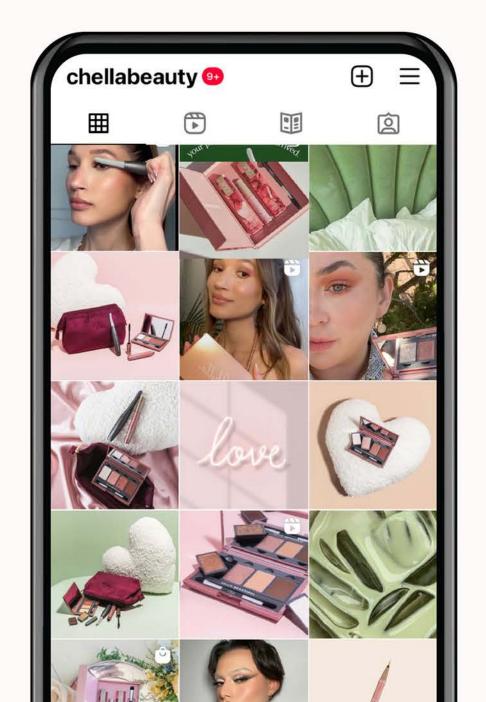
social media



@ChellaBeauty

STRATEGY

- Connect authentically in our messaging & brand persona/voice.
- Post across all social platforms consistently. We believe in posting about both the products & the lifestyle our brand embodies.
- Build a community & be human-centric. We are actively connecting with our audience and making them feel special & heard.
- Trend & social-forecast to deliver content our audience wants to see by staying relevant to trends with original & curated content.



social media



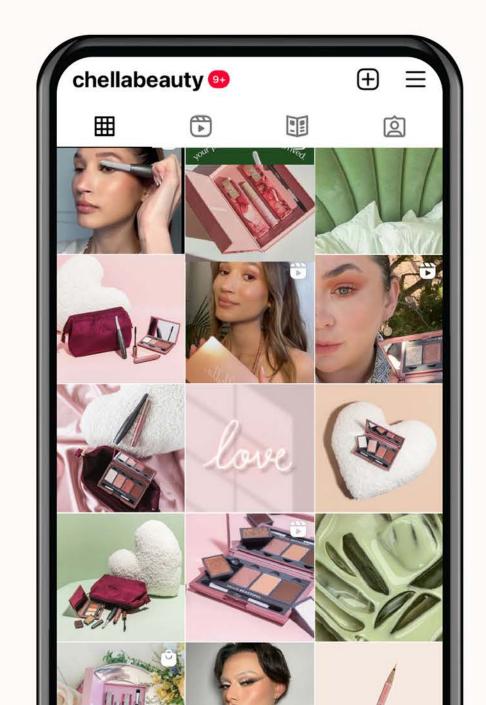
@ChellaBeauty

• INSTAGRAM INSIGHTS:

- Followers | 38.33K
- o Top Cities | NY, LA, & Chicago
- Account Reach | 5.77K

• TIKTOK INSIGHTS:

- o Followers | 23.5K
- Total Likes | 1.4M
- Top Areas | NY, LA, & Chicago



influencers



@itsmarisaherr Followers | 84.9k



@glamxashlen Followers | 6k



@anyabenton Followers | 305k



@theacaciamcbride
Followers | 88.6k



@gilbert_soliz Followers | 30.8K



@amyannmorris Followers | 16k



@daniellamonet
Followers | 4.4M



@siennamaegomez
Followers | 1.5M



@adinaporter Followers | 481k



@noeliaramirezzz Followers | 433k



@msevylynch Followers | 3.75M



@evonwahab
Followers | 1.7M

celebs & influencers

collaborations Chella x





about

- Cori Gant, goes by @velabeauty
- Age: 29
- Instagram: 516K followers
- TikTok: 127.1K followers (over 1.4M likes)
- Target Audience:
 - o 18-25 year olds
 - mostly women
- Content: mostly makeup and skincare
 - Makeup videos perform better
 - People say want they to see skincare

collaboration

Introduced through ISPY, Chella & Cori immediately aligned on their values and mission-- empowering people to keep growing, and to embrace their flaws and thorns for the beauty that they bring.

A collaboration was a no-brainer, it was like a *sign from the Universe* that both parties were exactly where they needed to be. And just like that, a young girl playing with her mother's makeup has *fully bloomed* into a *strong woman* with a platform and a palette to be nothing but proud of.

subscription boxes



















subscription boxes

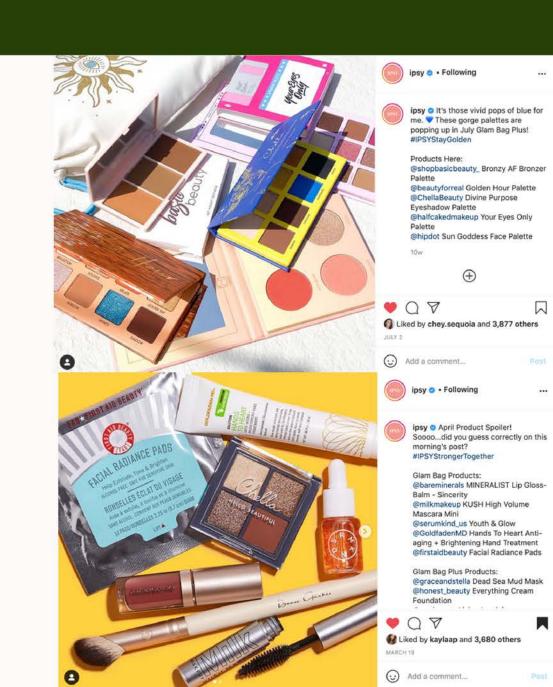


2-3 million units of products with IPSY Rated #1 Eyeshadow Palette



"This is my first experience with Chella. I am loving this mascara! It goes on flawlessly. The formula is even with no clumps. It stays all day, and is easy to remove with makeup remover. I would say it is perfect for a daily look. There are times when I want more volume, but the consistent flawlessness of this formula makes it a go-to for me."

@MOSS_KRISTINE



BYRDIE





Best Overall: Chella Heated Eyelash Curler



READ FULL REVIEW: This Eyelash Curler Gave Me Lifted Lashes With the Push of a Button

Evenly distributed heat, simple to use, and a compact design make this heated eyelash curler one of our absolute favorites. The device features a comb with heated teeth. Start by combing from the middle of your lashes outwards, keeping the comb pressed against the hair for up to 10 seconds so that the heat can penetrate. Continue with the sides of your lashes, pressing and combing until you've got your desired look.

* What Our Testers Say

"The Chella Heated Eyelash Curler immediately lifted my lashes and resulted in a more eye-opening look." — *Joline Buscemi, Product Tester*

.

CLICK IMAGES TO READ ARTICLES

NEWS SHOWS WATCH

Beauty Tools Flash Sale: Score Deals From Beautyblender, SBLA, Chella & More!

In this week's Deals for Real, Brandi Milloy shares savings on sculpting wands, heated lash curlers and other makeup must-haves.

By MARENAH DOBIN AUG 05, 2021 8:00 AM TAGS ❖

We independently selected these products because we love them, and we think you might like them at these prices. If you buy something through our QR code or links, El makes a commission on your purchase. Items are sold by the retailer, not El.

You can have the best makeup products in the world, but they won't come through for you unless you are using quality beauty tools. Good makeup brushes and blenders are so vital to achieving the look and coverage that you desire. Additionally, it's important to replace those items on a regular basis to ensure that you are always using clean tools at their peak performance.

If you want high-quality tools at great prices, this week's Deals for Real has you covered. Erin Lim and Brandi Milloy are sharing major savings on all products at Laruce Beauty, where you can get individual brushes and sets. There's a 20% discount on the one and only Beautyblender. There's also a great deal on a heated eyelash curler that's safe for your lashes, easy to use, and creates an ever-lasting curl. And, if you want to channel your inner Christie Brinkley, there's a sculpting wand from SBLA Beauty that she loved so much that she decided to partner with the company.

If you're ready to refresh your beauty tools and get some major savings, keep on scrolling to learn more about these products and to get our exclusive discount codes.



READ
Hannah Ann Sluss Shares Her Must-Have Amazon Beauty Products



TRENDING STORIES



See All the 2021 Fashion Looks



Nicki Minaj Won Because of Vacc

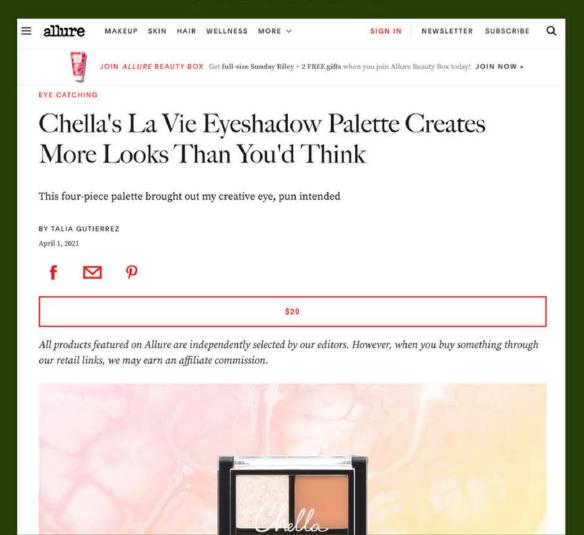


Andy Cohen Sha Jayne's RHOBH R



Britney Spears' I Urging Her to Si

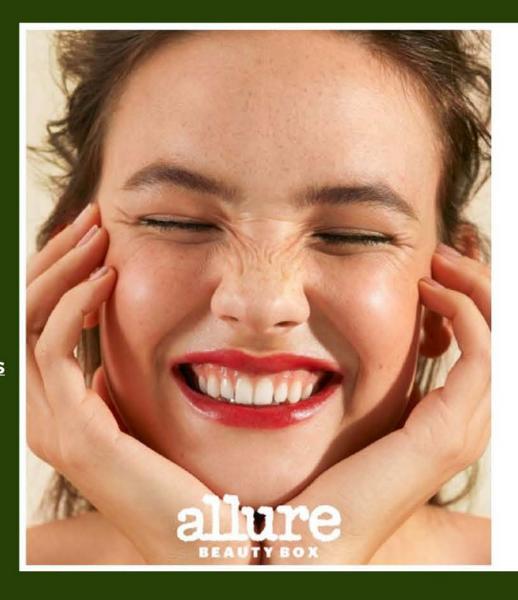
allure



EDITORS: PICKS

press features





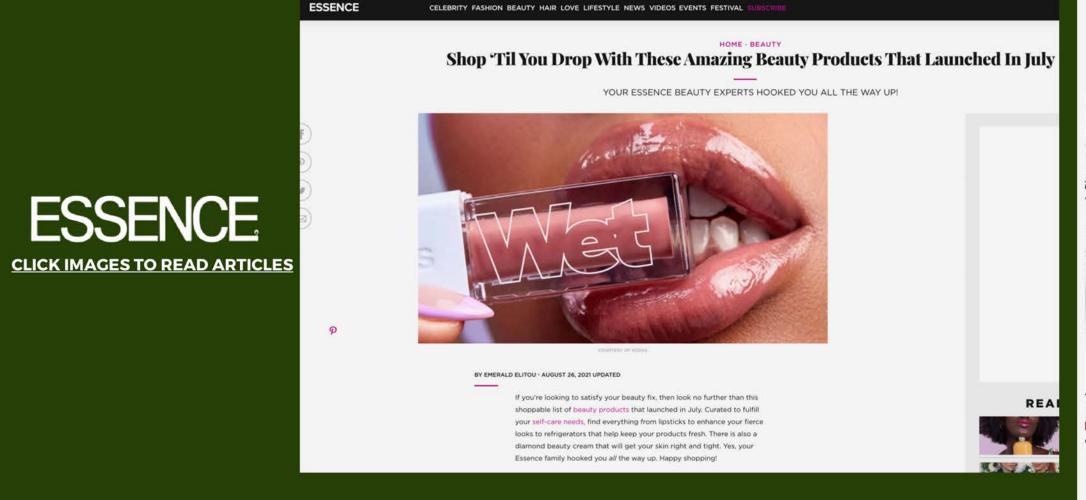
[MAKEUP]

CHELLA LA VIE EYESHADOW PALETTE

I like dusting this warm quad's light brown over my lids. It's a perfect base color for my olive complexion and masks veins on my lids like a charm. It's also pretty on its own for a soft, neutral look when I'm in a hurry. I've tried a few different quick combos but my favorite has got to be tapping the deep brown into my creases (it goes on without splotches) and the pearlescent or gold shade on my inner corners. The gold, especially, gives me a fairy-like sparkle that's strong enough to be picked up on Zooms. —T.G.



Price: \$45
Where to buy it: Chella.com
Promo code: Enter Allure20 at checkout
to receive 20 percent off your order,
one use per customer (valid April 1, 2021,
through May 31, 2021).

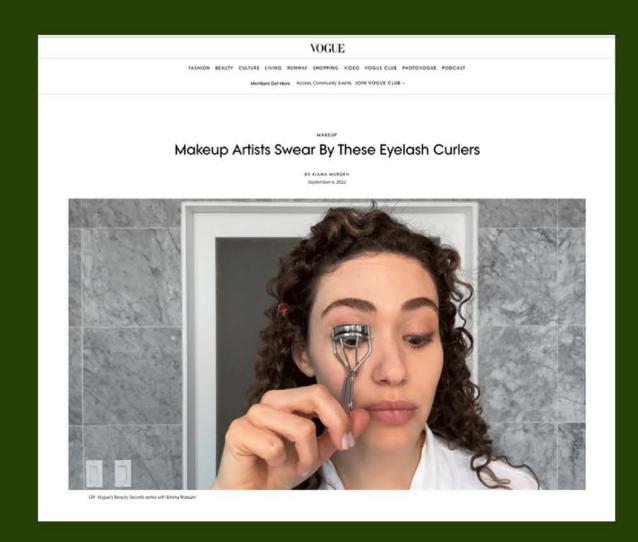


34 Chella Divine Purpose Eyeshadow Palette

Hello Beautiful. You're nothing short of a goddess in training. Always authentic & ever-evolving, truly mindful with pure intentions, and passionate about what makes your soul sing. The Divine Purpose Eyeshadow Palette inspires you to unleash your inner goddess for all to see. With 8 long-wearing matte and pearl shades, the vibrant pops of color will honor your Divine Purpose, making this journey the most fulfilling yet. Blendable, smooth, and highly pigmented, these stunning shadows inspire captivating eye looks fit only for the goddess in you. Set off on your path of Divine Purpose.



VOGUE CLICK IMAGES TO READ ARTICLES



Chella Heated Eyelash Curler

Housner is a fan of Chella's heated tool for its clamp-free design, meaning "there's no opportunity to crimp the lashes accidentally. And also, the curl can tend to last a bit longer with a heated curler." This sleek tool heats up quickly and makes using a heated curler a seamless process.



ELLE



CLICK IMAGES TO READ ARTICLES





99 BYRDIE

if you're looking for bigger and better lashes, chella heated eyelash curler might be your savior.

- JOLINE BUSCEMI

99 allure

to say I'm impressed with what this [chella la vie] four-pan eyeshadow-palette almost doesn't do it justice.

- TALIA GUTIERREZ

REFINERY29

the mascara, named Good Drama, is not only designed to lengthen and volumize (like all good mascaras ought to do), but it also nourishes lashes, which is ideal since I use eye drops all day, which generally tend to brittle up lashes and cause flaking.

- JINNIE LEE

Chella PRO

dedicated to crafting the best in brow & eye makeup essentials for your spas and salons

"I am amazed at what I have overlooked for so long, brows! I use all products from the kit when I demonstrate how to use, the cream eyebrow kit is flying off my shelf as I knew it would. If I use it, then my clients are all over it, as predicted. You have created a monster"

Christina – Business Owner & Esthetician

"Thank you so much!! This is another reason why I love this brand, so helpful and so much knowledge and information available!"

Jessica – Business Owner

"I am a licensed esthetician and makeup artist. I can say without a doubt these products are wonderful quality, the packaging is gorgeous, and they even offer product training. Any questions I had, was immediately answered and they were able to take my business model and recommend things I had not thought of before. The display units are really well built and look fantastic. Honestly, what more can you ask for? I highly recommend this company."

Sarah – Spa Manager













let's get social!

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