

CHRISTOPHER M. WILSON

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CAREER SUMMARY

- Brings 20 years of international finance leadership experience with healthcare, consulting and media organisations including BMI Healthcare, Bupa UK, Ernst & Young, Sony Pictures and Warner Bros.
- Serves as CFO of BMI Healthcare, with P&L responsibility for \$1B+ in annual revenue; spearheaded successful financial systems integration after company acquisition by Circle Health
- Increased operating income for Bupa UK by £150K+ by strategically managing integration of new facilities
- Advised FTSE 250 companies on M&A strategy and FP&A process improvement at Ernst & Young

AREAS OF EXPERTISE

- Post-Acquisition Financial Integration
- Revenue Growth Strategy
- Financial Planning and Risk Management
- Due Diligence, Audit and Tax Compliance
- Corporate Governance
- Global Finance Team Leadership

PROFESSIONAL EXPERIENCE

BMI Healthcare • London, UK

Chief Financial Officer

January 2018—Present

BMI Healthcare is the UK's leading private healthcare provider, comprised of 52 hospitals across England, Scotland and Wales and over 6,500 consultants (\$1B+ annual revenue). Partner with executive leadership to lead annual operating and capital budgeting processes and assess feasibility of new programs and acquisitions, reporting to CEO. Lead finance team of 50, with six direct reports spanning accounting, finance, annual audits, tax and treasury and financial risk management functions. Oversee strategic initiatives that achieved EBITDA growth of 15%+ to date, ensuring all financial frameworks aligned with organisation's overall mission and corporate strategy.

- Consolidated disparate financial reporting systems and developed internal governance structure and processes, including SOPs for budgeting, financial reporting and accounting after 2020 acquisition by Circle Health
- Directed due diligence and acquisition of six hospitals; leading comprehensive analysis to determine optimal uses
- Integrated 12 new primary and specialty care facilities, urgent care centers, outpatient surgery centers, imaging centers and clinical labs into BMI Healthcare portfolio, increasing revenue by over £50M
- Renegotiated agreements with ten suppliers and consultants, resulting in £20M+ in savings systemwide
- Improved cash flow and working capital management processes; raised debt and financing as needed
- Worked with regulators and government representatives to influence national healthcare policies
- Designed and rolled out new accounting procedures, cutting down close cycle timeline by half

Bupa UK • London, UK

Chief Financial Officer – Healthcare Operations Division

June 2011—December 2016

Oversee financial strategy and operations for Bupa UK portfolio spanning Bupa Cromwell Hospital, Bupa Health Centres and Bupa Aged Care Facilities (£850K annual revenue). Built consolidated finance function spanning budgeting, reporting, planning and compliance. Served as key member of executive leadership team and advised division heads on strategic growth initiatives.

- Drove increase in operating income from £700K to £850K over tenure via topline revenue growth (+£400K) and by developing and implementing forecasting, budgeting and cost reduction procedures
- Optimised forecasting accuracy by implementing Sage Intacct healthcare financial management platform across all locations, resulting in automated finance and accounting processes and real-time reporting functionality
- Steered successful sale of two unprofitable health centres, spearheading sell-side deal process
- Restructured treasury and banking operations, improving working capital management
- Implemented ADP payroll system, benefits program, pension plan and ERP system systemwide

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R.R. Donnelley • Chicago, Illinois

Vice President of Finance

January 2005—December 2010

R.R. Donnelley (RRD) is a multichannel business communications services and marketing solutions provider. Recruited by CFO during period of rapid growth and company acquisitions to implement standardised, integrated financial systems. Advised leadership on accounting, tax compliance, treasury and cash management and investor relations matters.

- Managed implementation of companywide financial reporting systems as well as forecasting, budgeting and cost containment procedures; reduced month-end reporting time by 50% via new systems and team training
- Led post-acquisition financial integration of Asia Printers Group and transformed company's economic model to create sustained profitability, resulting in 20% gross margin improvement
- Negotiated and closed multi-year £80M contract with F+W Publications; conducted financial due diligence to assess potential impact of partnership on company EBITDA and presented findings to executive leadership
- Developed and deployed six-week onboarding program and professional development track that increased employee engagement for finance function by 18%
- Prepared board and investor reporting; represented organisation externally at industry conferences and events

Ernst & Young • New York, NY

Director, Strategy and Transactions

January 2006—December 2008

Led Transaction Diligence team in executing comprehensive financial due diligence analysis engagements. Spearheaded financial analysis of company performance in preparation for M&A, overseeing financial data and trend analysis, forecast development, accounting record reviews and SEC filing preparation. Conducted industry research and prepared reports outlining key transaction-related business issues for client executive leadership teams.

Ernst & Young • London, UK

Senior Manager, Finance Change Delivery – FP&A

June 2003—December 2005

Joined EY's Finance Business Consulting team post-MBA to deliver large-scale post-acquisition FP&A transformation projects for two FTSE 250 clients. Led team of eight consultants, supporting clients in overhauling existing FP&A processes from the ground up and implementing management reporting systems (Oracle NetSuite, Sage Intacct). Ensured systems aligned with company requirements, led build and testing and managed training and post-go-live support.

EARLY CAREER

Sony Pictures UK • London, UK

Senior Manager, Financial Planning & Analysis

2000—2002

Warner Bros. Entertainment Group • London, UK

Finance Manager

1997—1999

Universal Pictures • London, UK

Financial Analyst

1995—1996

BOARD MEMBERSHIPS

Global Leadership Council Board Member | **University of Oxford – Saïd Business School**

2018 – Present

Board of Directors | **The Access Project**

2016 – Present

CERTIFICATION

Chartered Financial Analyst (CFA) | **CFA Institute**

EDUCATION

University of Cambridge – Judge Business School • Cambridge, UK

Master of Business Administration

2003

University of Oxford – Saïd Business School • Oxford, UK

BA (Hons) in Economics and Management

1995