

## **Sales Representative**

## **JOB DESCRIPTION**

- Developing innovative sales strategies to achieve sales objectives;
- Researching competitors products, pricing, and product success to determine customer preferences;
- Identifying potential customers through networking initiatives, cold-calling, and email communications;
- Preparing and delivering sales presentations to potential and existing customers(on-site and remote);
- Preparing regular sales reports aswell as sales territory plans;
- Promptly submitting customers purchase order stotherelevantdepartmentfor processing;
- Resolving customer complaints in a timely and professional manner to maintain customer loyalty.

# **PREREQUISITES**

- Bilingual in English and French(written and spoken) MANDATORY;
- ClientportfolioREQUIRED;
- Customer Satisfaction Must Be A Priority;
- Ability To Communicate Easily;
- Perseverance, flexibility and organization.

#### **EXPERIENCES**

Minimum 3 years experience in this field MANDATORY;

#### **TERMSANDCONDITIONS**

- Submit Resume And Cover Letter;
- Fulltime;
- Competitive salary, to be determined according to experience;

### **About the Brand**

Yoga Jeans is a Montreal based premium quality denim brand that provides its customers with comfortable garments sustainably made in the finest materials available across the world. Offered in several fits and washes, Yoga Jeans vast assortment has something for everybody. We believe in spreading good energy and karma in all we do.

Application: jobs@yogajeans.ca