	IBM Branded, Fujiatu Branded an	Department of Information Resi d Parasonic Branded Products	urces , Related Services, ar	d Cloud Services		
	Requ	Department of Information Reso d Parasonic Branded Products eat for Offer RFO ND. D.R-CPI PRICING SHEET	D-TMP-565			
		RELATED SERVIC	ES PRICING	SHEET		
RESPONDING VENDOR COMP	NY NAME: Flores and Associates, L	<u>LC</u>				
- 107 0320 BIORD	BRANDED PRODUC		EDWCER			
	BRANDED PRODUC	SOFTWARE	ERVICES			
Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
EXAMPLE of proposing by Category): IBM Paxaport Articenters	BM Passport Advantage software	ALL	\$299.00	30.00%	\$210.87	Standard Commercial Pricing
					\$0.00 \$0.00	
					\$0.00	
					\$0.00	
nsert additional rows as needed		HARDWARE			\$0.00	
Product Category or SubCategory or Services'	Product Description and/or Service Description	Part Number	MSRP	Dilt Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
EXAMPLE - Servers Scarners	FUJITSU Server PRIMERGY FUJITSU FI-7500 SHTFEDSCAN 12X17	ALL PA03740-8505	\$2,990.00	25.00%	\$2,108.70	Standard Commercial Pricing
Scarnets	FUUTSU FI-7900 PROD COL SHTFEDSCAN 12X17 140PPM	PA03800-8005	\$16,955.00	25.00%	\$12,811.62	Planakard
Scarren	D					Commercial Pricing Standard
Scarpets	SOPPM USB DUPLX FUJITSU FI-8170 MAGE SCANNER COL	PA03810-8105	\$1,073.00	25.00%	\$810.79	Commercial Pricing
	SHTFEDSCAN TOPPM USB DUPLEX REIN ACES FLICIAL ( BACHERIA BIOS FUJTSU FLIDISO MAGE SCANNER COL SHTFEDSCAN SOPPM USB DUPLEX REIN ACES FLITISO ( BACHERIA BIOS					<b>Commercial Pricing</b>
Scarners		PA03810-8005	\$2,195.00	25.00%	\$1,658.60	Standard Commercial Pricing
Scannets	FUJITSU SCANSNAP IX1600 SHTFDSCAN 40PPM WLS BLK	PA03770-8635	\$554.00	25.00%	\$418.62	Standard Commercial Pricing
Scarrens	Fujitsu 1-7700 - Document scenner - Triple CCD - Dupiker - ARCH B - 600 dpi x 500 dpi up to 100 ppm (mono) / up to 100 ppm (color) - ADF (300 sheets) - up to 30000 umm mer dwg. 1958 3.7 Gen 1	PA03740-8005	\$8,475.00	25%	\$6,403.92	Standard Commercial Pricing
Sames	FULTSU RICCH FRANK SCANER: COMPACT LETTER-SZED WORKGRUP SCANER WITH BOTH LAN SUB 3.2 CONNECTIVITY, DRECTSCAN CONNECTIVITY, DRECTSCAN SCANNO, TO NETWORK FOR SCANNO, TO NETWORK FOR SCANNO, TO SERVERS, GOPAUSOPH SCANNO, RETHE	PAcasas-boos	\$225.00	25%	\$525.16	Standard Commercial Pricing
Sames	FUITSU RICOH COMPACT AS FLATBED SCANNER WITH USB 20 CONNECTINITY, do SECOND MONOCHROMISGRAYSCHLE SCANNING AT 2000P. 10 SECOND AT 300 DPI, 13 SECOND COLOR SCANNING AT 200 DPI, SECONT ACT MARKE SENDON (000 DPI, CAPINAL OF SEE SEE SEE SENDON (000 DPI, CAPINAL OF SEE SEE SEE SEE SEE SEE SEE SEE SEE SE	PA03841-8005	\$435.00	25%	\$328.70	Standard Commercial Pricing
naert additional rows as needed	Accessed	ries, Peripherals, Etc		L	\$0.00	
Product Calagory or		Part Number		DIR Customer Discount % off MSRP* (2 Decimals) 30.00%	DIR CUSTOMER PRICE (MSRP-DR	Description of
Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	(2 Decimals)	DIR CUSTOMER PRICE (MSRP-OR CUSTOMER DISCOUNT Plus	Description of MSRP
EXAMPLE - Toughbook Accessories	Mounting Equipment	All	\$79.00	30.00%	\$20.45	
					\$0.00	
					\$0.00	
					\$0.00	
	Ra	alated Services	r	r		
Product Category or SubCategory or Services"	Product Description and/or Service Description	Part Number				
Extended Warranty			MSRP \$129.00	DIR Customer Discount % off MSRP* (2 Decimals) 30.00%	DIR CUSTOMER PRICE (MSRP-OR CUSTOMER DISCOUNT Plus SDO.08	Description of MSRP
Extended Warranty	FUJITSU 1YR BASIC NBD FI-7600	S7600-BAPWNBD-1	MSRP \$129.00 \$1,095.00	Discount % off MSRP* (2 Decimals) 30.00%	PRICE (MSRP-OR CUSTOMER DISCOUNT Plus SD0.58 \$852.57	President
	FUJITSU 1YR BASIC NBD FI-7600 FUJITSU 1YR SCANCARE NBD FI-7600	S7600-BAPWNBD-1 S7600-SCPWNBD-1	\$129.00	20.00%	\$90.95	Standard Commercial Pricing
Extended Warranty			\$129.00 \$1,095.00	20.00%	\$882.57	Standard Commercial Pricing Standard Commercial Pricing
Extended Warranty	FLUITSU 1YR SCANCARE NBD FI-7600 FLUITSU 3YR BASIC NBD FI-7600	S7600-SCPWNBD-1 S7600-BAMPNBD-3	\$1,095.00 \$1,695.00 \$1,695.00 \$2,705.00	20.00% 20.00% 20.00%	\$00.04 \$852.57 \$1,386.17 \$2,180.23	Standard Commercial Phoing Standard Commercial Phoing Standard Commercial Phoing
Extended Warranty	FLUITSU 1YR SCANCARE NBD FI-7600 FLUITSU 3YR BASIC NBD FI-7600 FLUITSU 3YR SCANCARE NBD FI-7600	57600-SCPWNBD-1 57600-BAMPNBD-3 57600-SCMPNBD-3	\$129.00 \$1,095.00 \$1,695.00 \$2,705.00 \$4,150.00	20.00% 20.00% 20.00% 20.00% 20.00%	\$00.98 \$882.57 \$1,385.17 \$2,180.23 \$3,344.90	Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing
Extended Warranty Extended Warranty	FLUITSU 1YR SCANCARE NBD FI-7600 FLUITSU 3YR BASIC NBD FI-7600 FLUITSU 3YR SCANCARE NBD FI-7600 FLUITSU BASIC NBD 1YR FI-7600	57600-SCPWNBD-1 57600-BAMYNBD-3 57600-SCMYNBD-3 57600-SCMYNBD-3	\$129.00 \$1,695.00 \$1,895.00 \$2,705.00 \$4,150.00 \$2,290.00	20.00% 20.00% 20.00% 20.00% 20.00%	\$3852.57 \$1,385.17 \$2,180.23 \$3,344.90 \$1,845.74	Slandard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing
Extended Warranty Extended Warranty Extended Warranty	PLUITSU 1YR SCANCARE NBD FI-7800 PLUITSU 3YR BASIC NBD FI-7800 PLUITSU 3YR SCANCARE NBD FI-7800 PLUITSU BASIC NBD 1YR FI-7800 PLUITSU BASIC NBD 3YR FI-7800	S7600-SCPWNBD-1 S7600-SAM1YNBD-3 S7600-SCMYNBD-3 S7900-BAPWNBD-1 S7900-BAPWNBD-1	5128.00 51,095.00 51,895.00 52,705.00 54,150.00 52,290.00 55,330.00	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	2010 001 2010 00 \$882.57 \$1,386.17 \$2,180.23 \$3,344.90 \$1,845.74 \$4,295.98	Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing
Extended Warranty Extended Warranty	FLUITSU 1YR SCANCARE NBD FI-7600 FLUITSU 3YR BASIC NBD FI-7600 FLUITSU 3YR SCANCARE NBD FI-7600 FLUITSU BASIC NBD 1YR FI-7600	57600-SCPWNBD-1 57600-BAMYNBD-3 57600-SCMYNBD-3 57600-SCMYNBD-3	\$129.00 \$1,695.00 \$1,895.00 \$2,705.00 \$4,150.00 \$2,290.00	20.00% 20.00% 20.00% 20.00% 20.00%	\$3852.57 \$1,385.17 \$2,180.23 \$3,344.90 \$1,845.74	Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing
Extended Warranty Extended Warranty Extended Warranty	PLUITSU 1YR SCANCARE NBD FI-7800 PLUITSU 3YR BASIC NBD FI-7800 PLUITSU 3YR SCANCARE NBD FI-7800 PLUITSU BASIC NBD 1YR FI-7800 PLUITSU BASIC NBD 3YR FI-7800	S7600-SCPWNBD-1 S7600-SAM1YNBD-3 S7600-SCMYNBD-3 S7900-BAPWNBD-1 S7900-BAPWNBD-1	5128.00 51,095.00 51,895.00 52,705.00 54,150.00 52,290.00 55,330.00	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	2010 001 2010 00 \$882.57 \$1,386.17 \$2,180.23 \$3,344.90 \$1,845.74 \$4,295.98	Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing Standard Commercial Pricing
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Estavaked Warramy	RUITEU VIN ECANCARE NED FL7600 RUITEU VIN ECANCARE NED FL7600 RUITEU VIN ECANCARE NED FL7600 RUITEU BASIC NED VIN FL7600 RUITEU BASIC NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU FL7610 STR ADVINCE ECANODER RUITEU FL7610 STR ADVINCE RUITEU FL7610 STR ADVI	87605 SCHWRD-1 87605 SCHWRD-3 87605 SCHWRD-3 87605 SCHWRD-3 87505 SCHWRD-1 97505 SCHWRD-1 97505 SCHWRD-3 98155 ASHMRD-3 98155 ASHMRD-3 981755 ASHMRD-3 981755 ASHMRD-3 981755 ASHMRD-3	872200           \$1,005.00           \$1,605.00           \$1,605.00           \$2,705.00           \$2,705.00           \$2,705.00           \$1,150.00           \$1,150.00           \$1,150.00           \$1,190.00           \$1,190.00           \$1,290.00           \$1,290.00           \$1,290.00           \$1,290.00           \$1,290.00	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	200.00 200.00 51.366.17 51.366.17 52.160.23 51.346.00 51.465.74 54.255.56 53.832.53 59.131.58 570.79 5160.30 5266.17 5160.30	Contential Name Contential Nam
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Estavolted Warrany	RUITEU VIN ECANCARE NED FL7600 RUITEU VIN ECANCARE NED FL7600 RUITEU VIN ECANCARE NED FL7600 RUITEU BASIC NED VIN FL7600 RUITEU BASIC NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU ECANCARE NED VIN FL7600 RUITEU FL7610 STR ADVINCE ECANODER RUITEU FL7610 STR ADVINCE RUITEU FL7610 STR ADVI	87605 SCHWRD-1 87605 SCHWRD-3 87605 SCHWRD-3 87605 SCHWRD-3 87505 SCHWRD-1 97505 SCHWRD-1 97505 SCHWRD-3 98155 ASHMRD-3 98155 ASHMRD-3 981755 ASHMRD-3 981755 ASHMRD-3 981755 ASHMRD-3	872200           \$1,005.00           \$1,605.00           \$1,605.00           \$2,705.00           \$2,705.00           \$2,705.00           \$1,150.00           \$1,150.00           \$1,150.00           \$1,190.00           \$1,190.00           \$1,290.00           \$1,290.00           \$1,290.00           \$1,290.00           \$1,290.00	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	200.00 200.00 51.366.17 51.366.17 52.160.23 51.346.00 51.465.74 54.255.56 53.832.53 59.131.58 570.79 5160.30 5266.17 5160.30	Sender Tage Connect Tage Connec